

Maker	Model name	Vama Classification	Seat	Sales - January 2023				Share	Sales - YTM 2023				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1.0T -Classic Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
							-					-	
Mekong	Sub-total						-					-	
Mitsubishi	Outlander	SUV	7 seats	62	13	27	102		62	13	27	102	
Mitsubishi	Pajero Sport	SUV	7 seats	3	2	3	8		3	2	3	8	
Mitsubishi	Attrage	Sedan	5 seats	100	72	67	239		100	72	67	239	
Mitsubishi	Xpander (CBU)	MPV	7 seats	223	110	320	653		223	110	320	653	
Mitsubishi	Xpander (CKD)	MPV	7 seats	12	22	26	60		12	22	26	60	
Mitsubishi	Triton	Pick-up	5 seats	55	18	10	83		55	18	10	83	
Mitsubishi													
Mitsubishi	Sub-total			455	237	453	1145		455	237	453	1145	
Suzuki	Carry Blind Van	Van	2 seats	23	1	5	29		23	1	5	29	
Suzuki	Carry Truck	Small truck	2 seats	403	2	27	432		403	2	27	432	
Suzuki	Super Carry Pro	Small truck	2 seats	164	2	25	191		164	2	25	191	
Suzuki	Ertiga 5MT	MPV	7 seats										
Suzuki	Ertiga 4AT	MPV	7 seats										
Suzuki	Ertiga Hybrid 4AT	MPV	7 seats	2	1	21	24		2	1	21	24	
Suzuki	Ertiga Hybrid 5MT	MPV	7 seats	1	2	5	8		1	2	5	8	
Suzuki	Swift	Hatchback	5 seats	3	3	2	8		3	3	2	8	
Suzuki	Ciaz	Sedan	5 seats				2					2	
Suzuki	XL7	SUV	7 seats	72	6	83	161		72	6	83	161	
Suzuki	Sub-total			668	17	170	855		668	17	170	855	
Toyota	Camry	Sedan	5 seats	106	28	96	230		106	28	96	230	
Toyota	Corolla	Sedan	5 seats										
Toyota	Corolla (CBU)	Sedan	6 seats	51	13	63	127		51	13	63	127	
Toyota	Vios	Sedan	5 seats	129	65	81	275		129	65	81	275	
Toyota	Innova	MPV	8 seats	27	3	84	114		27	3	84	114	
Toyota	Fortuner (CBU)	SUV	8 seats	15	2	13	30		15	2	13	30	
Toyota	Fortuner	SUV	8 seats	52	34	75	161		52	34	75	161	
Toyota	Hiace	Minibus	10 - 16 seats										
Toyota	Granvia	MPV	9 seats										
Toyota	Landeruiser 200 GX 470	SUV	8 seats			39	39				39	39	
Toyota	Land Prado	SUV	8 seats	3		3	6		3		3	6	
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	417	298	152	867		417	298	152	867	
Toyota	Hilux	Pick-up	5 seats										
Toyota	Yaris	Sedan	5 seats	12	3		15		12	3		15	
Toyota	Alphard	MPV	7 seats	4		4	8		4		4	8	
Toyota	Avanza	MPV	7 seats	47	37	81	165		47	37	81	165	
Toyota	Veloz	MPV	8 seats	203	92	273	568		203	92	273	568	
Toyota	Wigo	Sedan	5 seats										
Toyota	Rush	SUV	7 seats										
Toyota	Raize	SUV	5 seats	216	108	94	418		216	108	94	418	
Toyota	Sub-total			1282	683	1058	3023		1282	683	1058	3023	
Isuzu	D-Max	Pick-up	5 seats	32	8	17	57		32	8	17	57	
Isuzu	mu-X	SUV	7 seats	2		5	7		2		5	7	
Isuzu	Truck	Other Truck	3 seats	58	9	62	129		58	9	62	129	
Isuzu	Bus Chassis	Chassis											
Isuzu	Sub-total			92	17	84	193		92	17	84	193	
Ford	Transit	Minibus	16 seats	37	8	68	113		37	8	68	113	
Ford	Ranger CBU	Pick-up	5 seats										
Ford	Ranger CKD	Pick-up	5 seats	497	236	225	958		497	236	225	958	
Ford	Everest	SUV	7 seats	248	120	402	770		248	120	402	770	
Ford	Explorer	SUV	7 seats	10	2	3	15		10	2	3	15	
Ford	Territory	MPV	5 seats	191	128	185	504		191	128	185	504	
Ford	Sub-total			983	494	883	2360		983	494	883	2360	
Hino	HINO	Other Truck	3 seats	36	12	64	112		36	12	64	112	
Hino	Bus Chassis	Chassis											
Hino	Sub-total			36	12	64	112		36	12	64	112	
SAMCO	SAMCO 24 CN - 46CN	Medium bus	27 seats	3			3		3			3	
SAMCO	SAMCO B40 - B80	Large bus	40 seats										
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats										
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats										
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats										
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vaccum tank truck	Vaccum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats										
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chĩa cháy	Xe chi huy chĩa cháy (SPV)	4 seats										
SAMCO	Xe hiện màu lưu động	Xe hiện màu lưu động (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			3			3		3			3	
THACO KIA	Morning	Hatchback	5 seats	55	37	52	144		55	37	52	144	
THACO KIA	K3	Sedan	5 seats	83	55	87	225		83	55	87	225	
THACO KIA	Sorento	SUV	7 seats	38	17	65	120		38	17	65	120	
THACO KIA	Rondo	MPV	7 seats										
THACO KIA	Carnival	MPV	7 seats	97	11	139	247		97	11	139	247	
THACO KIA	K5	Sedan	5 seats	17	14	26	57		17	14	26	57	
THACO KIA	Soluto	Sedan	5 seats	34	10	37	81		34	10	37	81	
THACO KIA	1. VAMASendtomedia Jan23	Crossover	5 seats	181	88	94	363		181	88	94	363	

Maker	Model name	Vama Classification	Seat	Sales - January 2023				Share	Sales - YTM 2023				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Sonet	Crossover	5 seats	193	86	112	391	12.0%	193	86	112	391	12.0%
THACO KIA	Sportage	SUV	5 seats	84	34	98	216		84	34	98	216	
THACO KIA	Carens	SUV	7 seats	84	39	108	231		84	39	108	231	
Sub-total				866	391	818	2075		866	391	818	2075	
THACO MAZDA	Mazda2	Sedan	5 seats	149	27	54	230		149	27	54	230	
THACO MAZDA	Mazda3	Sedan	5 seats	175	88	121	384		175	88	121	384	
THACO MAZDA	CX-5	Crossover	5 seats	199	77	140	416		199	77	140	416	
THACO MAZDA	Mazda 6	Sedan	5 seats	32	25	43	100		32	25	43	100	
THACO MAZDA	BT-50	Pick-up	5 seats	30	20	35	85		30	20	35	85	
THACO MAZDA	CX-8	SUV	7 seats	45	34	77	156		45	34	77	156	
THACO MAZDA	CX-3	SUV	5 seats	76	36	46	158		76	36	46	158	
THACO MAZDA	CX-30	SUV	7 seats	56	33	61	150		56	33	61	150	
Sub-total				762	340	577	1679		762	340	577	1679	
THACO PREMIUM	Peugeot	peugeot	7 seats	96	34	90	220		1.6%	96	34	90	
Sub-total				96	34	90	220	96		34	90	220	
THACO TRUCK	K2700 (K200)	Small truck	2 seats	91	7	37	135	3.7%	91	7	37	135	3.7%
THACO TRUCK	K3000 (K250)	Small truck	2 seats	105	11	62	178		105	11	62	178	
THACO TRUCK	Thaco truck	Light truck	2 seats	48	19	75	142		48	19	75	142	
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	18	10	28	56		18	10	28	56	
Sub-total				262	47	202	511	262	47	202	511		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	6	1	4	11	0.1%	6	1	4	11	0.1%
BUS THACO	Minibus	Minibus		1	-	7	8		1	-	7	8	
Sub-total				7	1	11	19		7	1	11	19	
Honda	CR-V (CKD)	SUV	7 seats	181	79	88	348	10.7%	181	79	88	348	10.7%
Honda	CITY	Sedan	5 seats	364	197	198	759		364	197	198	759	
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	2	1	4	7		2	1	4	7	
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	25	27	130	182		25	27	130	182	
Honda	Brio	Sedan	5 seats										
Honda	HR-V	SUV	5 seats	89	42	67	198		89	42	67	198	
Sub-Total				661	346	487	1494		661	346	487	1494	
VINAMOTOR	Hyundai	Large bus	29-80 Seats						0.2%				
VINAMOTOR	Vinamotor K6	Medium truck	Under 10T										
VINAMOTOR	Vinamotor NS700	Light truck	Under 7T	25	3	1	29	25		3	1	29	
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	-									
Sub-Total				25	3	1	29	25	3	1	29		
VEAM	VEAM Motor	Light truck	2~3	3	1	2	6	0.0%	3	1	2	6	0.0%
VEAM	MAZ	Medium truck	2~3										
Sub-Total				3	1	2	6		3	1	2	6	
TCIEV	Sunny XL	Sedan	5 seats					0.5%					0.5%
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
Sub-Total													
HYUNDAI	County	Medium bus	29 seats					0.5%					0.5%
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	22	13	35	70		22	13	35	70	
Sub-Total				22	13	35	70	22	13	35	70		
VIDABUS	G8	Large bus	29-34 seats					0.0%					0.0%
VIDABUS	G11	Large bus	47 seats										
VIDABUS	G12	Large bus	47 seats										
VIDABUS	GVD090	City bus	60 seats										
VIDABUS	GDW6117	Large bus	47 seats										
VIDABUS	Lestar	Medium bus	29 seats										
VIDABUS	BC095	City bus	60 seats										
VIDABUS	BC110	City bus	70-80 seats										
VIDABUS	BS 106 CNG	City bus	60 seats	1			1		1			1	
VIDABUS	BS 106 DIESEL	City bus	60 seats										
VIDABUS	BS 090 DIESEL	City bus	60 seats										
Sub-Total				1			1		1			1	
Sub-Total													

No	Vehicle Type	Sales - January 2023				Sales - YTM 2023			
		North	Central	South	Total	North	Central	South	Total
1	Passenger cars (PC)								
1	Sedans	1,279	625	1,009	2,913	1,279	625	1,009	2,913
2	Sport utility vehicles (SUV)	1,753	899	1,509	4,161	1,753	899	1,509	4,161
3	Cross-over cars	573	251	346	1,170	573	251	346	1,170
4	Multi-purpose vehicles (MPV)	807	406	1,138	2,351	807	406	1,138	2,351
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	58	40	54	152	58	40	54	152
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	3	-	8	11	3	-	8	11
10	Thaco Premium subtotal	72	23	97	192	72	23	97	192
11	Thaco Peugeot's PC subtotal	96	34	90	220	96	34	90	220
	Subtotal	4,491	2,278	4,227	11,170	4,491	2,278	4,227	11,170
	In percentage (%)	41.55%	20.39%	38.06%	100.00%	41.55%	20.39%	38.06%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	614	282	287	1,183	614	282	287	1,183
12	Vans	23	1	5	29	23	1	5	29
13	Small trucks (G.V.M ≤ 5,000 Kg)	763	22	151	936	763	22	151	936
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	98	36	113	247	98	36	113	247
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	-	-	-	-	-	-	-	-
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	94	21	126	241	94	21	126	241
19	Tractor trucks	-	-	-	-	-	-	-	-
20	Mercedes-Benz's CV (PC) subtotal	-	-	-	-	-	-	-	-

Maker	Model name	Vama Classification	Seat	Sales - January 2023				Share	Sales - YTM 2023				Share
				North	Central	South	Total		North	Central	South	Total	
	Subtotal			1,297	361	881	2,539		1,297	361	881	2,539	
	In percentage (%)			60.39%	13.73%	25.87%	100.00%		60.39%	13.73%	25.87%	100.00%	
	Buses												
21	Minibuses [(10-16) seats]			38	8	75	121		38	8	75	121	
22	Medium buses / Coaches [(17-30) seats]			3	-	-	3		3	-	-	3	
23	Large buses / Coaches [(31-55) seats]			6	1	4	11		6	1	4	11	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			1	-	-	1		1	-	-	1	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	-	-		-	-	-	-	
	Subtotal			48	9	79	136		48	9	79	136	
	In percentage (%)			35.29%	6.62%	58.09%	100.00%		35.29%	6.62%	58.09%	100.00%	
III	Special-Purpose Vehicles												
28	Dump trucks			18	10	28	56		18	10	28	56	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	-	-		-	-	-	-	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	-	-	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concertet pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	-	-	
41	Hooklift			-	-	-	-		-	-	-	-	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vaccum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiển máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			18	10	28	56		18	10	28	56	
	In percentage (%)			32.14%	17.86%	50.00%	100.00%		32.14%	17.86%	50.00%	100.00%	
	Grand-total			6299	2659	5040	13998		6299	2659	5040	13998	
	In percentage (%)			45.00%	19.00%	36.01%	100.00%		45.00%	19.00%	36.01%	100.00%	