

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2022 - THÁNG 1/2023

	Jan-23	Jan-22	Dec-22	Difference January-23 vs January-22	Difference January-23 vs December-22
Total*	13,998	29,675	30,303	-53%	-54%
1. Passenger cars (PC)	11,170	24,510	23,825	-54%	-53%
2. Commercial vehicles (CV)	2,772	5,026	6,353	-45%	-56%
2.1 Trucks	2,636	4,930	6,000	-47%	-56%
2.2 Buses	136	96	353	42%	-61%
3. Special-purpose vehicles	56	139	125	-60%	-55%
Bus chassis (khung xe buýt)	0	1	24	-100%	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2022

	YTM 2023	YTM 2022	Difference
Total*	13,998	29,675	-53%
1. Passenger cars (PC)	11,170	24,510	-54%
2. Commercial vehicles (CV)	2,772	5,026	-45%
2.1 Trucks	2,636	4,930	-47%
2.2 Buses	136	96	42%
3. Special-purpose vehicles	56	139	-60%
Bus chassis (khung xe buýt)	0	1	-100%

2. VAMA Complete Vehicles in January 2022 vs January 2022 vs December 2022 - So sánh tháng

	Jan-23		Jan-22		Dec-22		Difference January-23 vs January-22		Difference January-23 vs December-22	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	1,145	8.2%	3,581	12.1%	3,056	10.1%	(2436)	-68%	(1911)	-63%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	855	6.1%	1,788	6.0%	1,615	5.3%	(933)	-52%	(760)	-47%
Toyota	3,023	21.6%	6,368	21.5%	9,624	31.8%	(3345)	-53%	(6601)	-69%
Lexus	11	0.1%	214	0.7%	82	0.3%	(203)	-95%	(71)	-87%
Isuzu*	193	1.4%	803	2.7%	855	2.8%	(610)	-76%	(662)	-77%
Ford	2,360	16.9%	1,023	3.4%	4,811	15.9%	1337	131%	(2451)	-51%
Hino*	112	0.8%	454	1.5%	515	1.7%	(342)	-75%	(403)	-78%
SAMCO	3	0.0%	37	0.1%	62	0.2%	(34)	-92%	(59)	-95%
Thaco Kia	2,075	14.8%	5,445	18.3%	2,945	9.7%	(3370)	-62%	(870)	-30%
Thaco Mazda	1,679	12.0%	3,279	11.0%	2,500	8.3%	(1600)	-49%	(821)	-33%
Peugeot	220	1.6%	1,174	4.0%	450	1.5%	(954)	-81%	(230)	-51%
Thaco Truck	511	3.7%	1,250	4.2%	964	3.2%	(739)	-59%	(453)	-47%
Bus Thaco	19	0.1%	25	0.1%	60	0.2%	(6)	-24%	(41)	-68%
Thaco Premium BMW+Mini	192	1.4%	203	0.7%	241	0.8%	(11)	-5%	(49)	-20%
Total Thaco	4,696	33.5%	11,376	38.3%	7,160	23.6%	(6680)	-59%	(2464)	-34%
Honda	1,494	10.7%	3,771	12.7%	2,322	7.7%	(2277)	-60%	(828)	-36%
Vinamotor*	29	0.2%	35	0.1%	45	0.1%	(6)	-17%	(16)	-36%
VEAM	6	0.0%	35	0.1%	14	0.0%	(29)	-83%	(8)	-57%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	70	0.5%	190	0.6%	73	0.2%	(120)	-63%	(3)	-4%
Daewoo Bus	1	0.0%	-	0.0%	69	0.2%	1	#DIV/0!	(68)	-99%
Total	13,998	100%	29,675	100%	30,303	100%	(15,677)	-53%	(16,305)	-54%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2023 vs YTM 2022) -So sánh cùng kỳ

	YTM 2023		YTM 2022		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	1,145	8.2%	3,581	12.1%	(2436)	-68%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	855	6.1%	1,788	6.0%	(933)	-52%
Toyota	3,023	21.6%	6,368	21.5%	(3345)	-53%
Lexus	11	0.1%	214	0.7%	(203)	-95%
Isuzu*	193	1.4%	803	2.7%	(610)	-76%
Ford	2,360	16.9%	1,023	3.4%	1337	131%
Hino*	112	0.8%	454	1.5%	(342)	-75%
SAMCO	3	0.0%	37	0.1%	(34)	-92%
Thaco Kia	2,075	14.8%	5,445	18.3%	(3370)	-62%
Thaco Mazda	1,679	12.0%	3,279	11.0%	(1600)	-49%
Peugeot	220	1.6%	1,174	4.0%	(954)	-81%
Thaco Truck	511	3.7%	1,250	4.2%	(739)	-59%
Bus Thaco	19	0.1%	25	0.1%	(6)	-24%
Thaco Premium BMW+Mini	192	1.4%	203	0.7%	(11)	-5%
Total Thaco	4,696	32.2%	11,376	37.7%	(6680)	-59%
Honda	1,494	10.7%	3,771	12.7%	(2277)	-60%
Vinamotor*	29	0.2%	35	0.1%	(6)	-17%
VEAM	6	0.0%	35	0.1%	(29)	-83%
TCIEV	-	0.0%	-	0.0%	0	#DIV/0!
Dothanh	70	0.5%	190	0.6%	(120)	-63%
Daewoo Bus	1	0.0%	-	0.0%	1	#DIV/0!
Total	13,998	100%	29,675	100%	(15,677)	-53%

*: not including bus chassis - chưa bao gồm chassis xe buýt