

Maker	Model name	Vama Classification	Seat	Sales - January 2019			Share	Sales - YTM 2019				Share	
				North	Central	South		Total	North	Central	South		Total
Mekong	Pronto	SUV	7 seats				-					-	
Mekong	Premio	Pick-up	5 seats				-					-	
Mekong	Paso 990BE	Small truck	2 seats				-					-	
Mekong	Paso 990 D	Small truck	2 seats				-					-	
Mekong	Paso 1.5TD	Small truck	3 seats				-					-	
Mekong	Paso 2.0TD	Small truck	3 seats				-					-	
Mekong	Paso 2.5TD	Light truck	3 seats				-					-	
Mekong	Sub-total						-					-	
GM Vietnam	Traiblazer LTZ	SUV	7 seats	46	25	39	110	46	25	39	110		
GM Vietnam	Colorado LTZ	Pick-up	5 seats	89	23	64	176	89	23	64	176		
GM Vietnam	Xe khác	Sedan	5 seats		4		4		4		4		
GM Vietnam	Sub-total			135	52	103	290	135	52	103	290		0.9%
Mitsubishi	Outlander	SUV	7 seats	221	129	119	469	221	129	119	469		
Mitsubishi	Pajero Sport	SUV	7 seats	55	22	48	125	55	22	48	125		
Mitsubishi	Mirage	Sedan	5 seats	56	56	17	129	56	56	17	129		
Mitsubishi	Attrage	Sedan	5 seats	75	121	83	279	75	121	83	279		
Mitsubishi	Triton	Pick-up	5 seats	130	85	58	273	130	85	58	273		
Mitsubishi	Xpander	MPV	7 seats	379	415	501	1295	379	415	501	1295		
Mitsubishi													
Mitsubishi													
Mitsubishi	Sub-total			916	828	826	2570	916	828	826	2570		8.1%
Suzuki	Carry Blind Van	Van	2 seats	122	3	97	222	122	3	97	222		
Suzuki	Carry Truck	Small truck	2 seats	125	4	75	204	125	4	75	204		
Suzuki	Super Carry Pro	Small truck	2 seats	77	12	43	132	77	12	43	132		
Suzuki	Vitara	SUV	5 seats										
Suzuki	Ertiga	Sedan	7 seats										
Suzuki	Swift	Hatchback	5 seats	115	26	41	182	115	26	41	182		
Suzuki	Ciaz	Sedan	5 seats	47	10	41	98	47	10	41	98		
Suzuki	Celerio GL MT	Hatchback	5 seats	26	6	25	57	26	6	25	57		
Suzuki	Celerio GL CVT	Hatchback	5 seats	103	11	44	158	103	11	44	158		
Suzuki													
Suzuki	Sub-total			615	72	366	1053	615	72	366	1053		3.3%
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	77	12	148	237	77	12	148	237		
Toyota	Camry 2.5G/KL	Sedan	5 seats										
Toyota	Camry 2.0E /KE	Sedan	5 seats	103	40	143	286	103	40	143	286		
Toyota	Camry 3.5Q	Sedan	5 seats										
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	194	66	182	442	194	66	182	442		
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	1		12	13	1		12	13		
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats	6		12	18	6		12	18		
Toyota	Corolla Altis RS	Sedan	5seats										
Toyota	Vios 1.5G/VG	Sedan	5 seats	494	260	404	1158	494	260	404	1158		
Toyota	Vios 1.5E/VE	Sedan	5 seats	280	91	462	833	280	91	462	833		
Toyota	Vios 1.5J	Sedan	5 seats										
Toyota	Vios Limo	Sedan	5 seats										
Toyota	Innova G	MPV	8 seats	53	15	210	278	53	15	210	278		
Toyota	Innova E	MPV	8 seats	103	64	600	767	103	64	600	767		
Toyota	Innova V	MPV	8 seats	5		22	27	5		22	27		
Toyota	Innova J	MPV	8 seats										
Toyota	Innova GSR	MPV	8 seats										
Toyota	Fortuner Gasoline (4x4)/FV	SUV	8 seats	60	18	48	126	60	18	48	126		
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	87	29	131	247	87	29	131	247		
Toyota	Fortuner Diesel (4x2)/FK	SUV	8 seats	73	40	155	268	73	40	155	268		
Toyota	Fortuner Diesel/FG	SUV	8 seats	91	52	326	469	91	52	326	469		
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats										
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats										
Toyota	Hiace Gasoline 2.7	Minibus	16 seats										
Toyota	Hiace Diesel 2.5	Minibus	16 seats	7	5	45	57	7	5	45	57		
Toyota	Hiace Super Wagon	Minibus	10 seats										
Toyota	Landcruiser 200 GX 470	SUV	8 seats										
Toyota	Land Prado	SUV	8 seats	52	15	34	101	52	15	34	101		
Toyota	FT86	Sedan	5 seats										
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	47	36	38	121	47	36	38	121		
Toyota	Hilux G (4x4) MT/HG	Pick-up	5 seats	10	13	6	29	10	13	6	29		
Toyota	Hilux E (4x2)	Pick-up	5 seats										
Toyota	Hilux (4x2) AT/HK	Pick-up	5 seats	99	54	91	244	99	54	91	244		
Toyota	Yaris E	Sedan	5 seats										
Toyota	Yaris G	Sedan	5 seats	176	59	123	358	176	59	123	358		
Toyota	Alphard	MPV	7 seats	5		10	15	5		10	15		
Toyota	Avanza AG	MPV	7 seats	19	12	30	61	19	12	30	61		
Toyota	Avanza AE	MPV	7 seats	20	11	32	63	20	11	32	63		
Toyota	Wigo WG	Sedan	5 seats	216	62	128	406	216	62	128	406		
Toyota	Wigo WE	Sedan	5 seats	241	60	133	434	241	60	133	434		
Toyota	Rush	SUV	7 seats	226	81	234	541	226	81	234	541		
Toyota	Sub-total			2745	1095	3759	7599	2745	1095	3759	7599		23.9%
Isuzu	D-Max 4x4	Pick-up	5 seats			6	6				6		
Isuzu	D-Max 4x2	Pick-up	5 seats	3		27	30	3		27	30		
Isuzu	mu-X	SUV	7 seats	17		67	84	17		67	84		
Isuzu	NLR	Small truck	3 seats										
Isuzu	NMR	Small truck	3 seats			5	5			5	5		
Isuzu	NPK	Light truck	3 seats	2	1	13	16	2	1	13	16		
Isuzu	NQL	Light truck	3 seats	5		13	18	5		13	18		
Isuzu	QKR	Small truck	3 seats	20	3	93	116	20	3	93	116		
Isuzu	FRR	Medium truck	3 seats	4		9	13	4		9	13		
Isuzu	FVR	Medium truck	3 seats	2			2	2			2		
Isuzu	FVM	Medium truck	3 seats	2		11	13	2		11	13		
Isuzu	Tractor Head	Tractor truck (CV)											
Isuzu													

Maker	Model name	Vama Classification	Seat	Sales - January 2019				Share	Sales - YTM 2019				Share
				North	Central	South	Total		North	Central	South	Total	
Isuzu													
Isuzu	Bus Chassis	Chassis				24	24				24	24	
Isuzu	Sub-total			55	4	244	303	55	4	244	303		
Ford	Focus	Sedan		111	25	82	218	111	25	82	218		
Ford	EcoSport	SUV		189	96	200	485	189	96	200	485		
Ford	Transit	Minibus	16 seats	132	35	184	351	132	35	184	351		
Ford	Ranger	Pick-up	5 seats	697	211	638	1546	697	211	638	1546		
Ford	Everest	SUV	7 seats	206	89	349	644	206	89	349	644		
Ford	Explorer	SUV		54	19	84	157	54	19	84	157		
Ford	Sub-total			1389	475	1537	3401	1389	475	1537	3401	10.7%	
Hino	HINO	Other Truck	3 seats	22	3	39	64	22	3	39	64		
Hino	Bus Chassis	Chassis											
Hino	Sub-total			22	3	39	64	22	3	39	64	0.2%	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	15	7	17	39	15	7	17	39		
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats	4		10	14	4		10	14		
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats	3	1	4	8	3	1	4	8		
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats			2	2			2	2		
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats			2	2			2	2		
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			2	2			2	2		
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats			3	3			3	3		
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)	4 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chữa cháy	Xe chi huy chữa cháy (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			22	8	40	70	22	8	40	70	0.2%	
THACO KIA	Morning	Hatchback	5 seats	873	87	310	1270	873	87	310	1270		
THACO KIA	Cerato	Sedan	5 seats	1,015	216	372	1603	1,015	216	372	1603		
THACO KIA	Sorento	SUV	7 seats	46	18	104	168	46	18	104	168		
THACO KIA	Rondo	MPV	7 seats	9	29	92	130	9	29	92	130		
THACO KIA	Sedona	MPV	7 seats	52	7	160	219	52	7	160	219		
THACO KIA	Optima	Sedan	5 seats	33	10	30	73	33	10	30	73		
THACO KIA	Rio	Sedan	5 seats										
THACO KIA	Sportage	SUV	5 seats										
THACO KIA	Xe khác	Sedan											
THACO KIA	Sub-total			2028	367	1068	3463	2028	367	1068	3463	10.9%	
THACO BUS	Thaco 28 ~ 45 seats	Large bus	28 ~ 45 seats	47	63	73	183	47	63	73	183		
THACO BUS	Minibus	Minibus											
THACO BUS	Sub-total			47	63	73	183	47	63	73	183	0.6%	
THACO TRUCK	K2700	Small truck		32	12	30	74	32	12	30	74		
THACO TRUCK	K3000	Small truck		96	21	107	224	96	21	107	224		
THACO TRUCK	Thaco truck	Light truck		169	50	147	366	169	50	147	366		
THACO TRUCK	Thaco dumptruck	Dump truck (SPV)		53	10	97	160	53	10	97	160		
THACO TRUCK	Sub-total			350	93	381	824	350	93	381	824	2.6%	
VINAMAZDA	Mazda2	Hatchback	5 seats	54	8	29	91	54	8	29	91		
VINAMAZDA	Mazda2	Sedan	5 seats	132	36	60	228	132	36	60	228		
VINAMAZDA	Mazda3	Hatchback	5 seats	219	57	103	379	219	57	103	379		
VINAMAZDA	Mazda3	Sedan	5 seats	1,132	316	507	1955	1,132	316	507	1955		
VINAMAZDA	CX-5	Crossover	5 seats	1,187	266	670	2123	1,187	266	670	2123		
VINAMAZDA	Mazda 6	Sedan	5 seats	123	34	123	280	123	34	123	280		
VINAMAZDA	BT-50	Pick-up	5 seats	35	20	42	97	35	20	42	97		
VINAMAZDA	CX-9	SUV	7 seats										
VINAMAZDA	Sub-total			2882	737	1534	5153	2882	737	1534	5153	16.2%	
THACO	Peugeot	Peugeot	7 seats	242		417	659	242		417	659		
PEUGEOT	Sub-total			242		417	659	242		417	659	2.1%	
Honda	CR-V	SUV	7 seats	1,174	648	990	2812	1,174	648	990	2812		
Honda	CITY	Sedan	5 seats	388	218	480	1086	388	218	480	1086		
Honda	Jazz	Sedan	5 seats	26	13	75	114	26	13	75	114		
Honda	Accord	Sedan	5 seats										
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	42	28	54	124	42	28	54	124		
Honda	HR-V	SUV	5 seats	85	59	68	212	85	59	68	212		
Honda	Sub-Total			1715	966	1667	4348	1715	966	1667	4348	13.7%	
VINAMOTOR	Hyundai	Large bus	29-80 Seats	10			10	10			10		
VINAMOTOR	Hyundai	Medium truck	Under 10T	17	5		22	17	5		22		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	5			5	5			5		
VINAMOTOR	Sub-Total			32	5		37	32	5		37	0.1%	
VEAM	VEAM Motor	Light truck	2-3	10	11	85	106	10	11	85	106		
VEAM	MAZ	Medium truck	2-3										
VEAM	Sub-total			10	11	85	106	10	11	85	106	0.3%	
TCIEV	Sunny	Sedan	5 seats										
TCIEV	Sunny XL	Sedan	5 seats	3	12	2	17	3	12	2	17		
TCIEV	Sunny XV	Sedan	5 seats	31	15	17	63	31	15	17	63		
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	43	24	18	85	43	24	18	85		
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	56	24	16	96	56	24	16	96		
TCIEV	Sub-total			133	75	53	261	133	75	53	261	0.8%	
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	County	Light truck	3 seats										
HYUNDAI	Sub-total											1.7%	

Maker	Model name	Vama Classification	Seat	Sales - January 2019				Share	Sales - YTM 2019				Share	
				North	Central	South	Total		North	Central	South	Total		
HYUNDAI	Mighty CKD	Light truck	3 seats	218	55	272	545	0.0%	218	55	272	545	0.0%	
DO THANH				218	55	272	545		218	55	272	545		
VIDABUS	FX120	Large bus	47 seats					0.0%					0.0%	
VIDABUS	BX212	Large bus	41 seats	1			1					1		
VIDABUS	GDW6117	Large bus	47 seats											
VIDABUS	BC095	City bus	60 seats			2	2				2	2		
VIDABUS	GDW6901	City bus	60 seats											
Sub-Total				1	2	3	3		1	2	3	3		
DAEWOO BUS														
SANYANG	SYM T880	Small truck	2 seats											
SANYANG	SYM T1000	Small truck	2 seats											
SANYANG	SYM V5	Van	5 seats											
SANYANG	SYM V9	Van	9 seats											
SANYANG	SYM 2.0T	Small truck	3 seats											
SANYANG	SYM V11	Van	11 seats											
Sub-Total														

No	Vehicle Type	Sales - January 2019				Sales - YTM 2019			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	5,002	1,764	3,690	10,456	5,002	1,764	3,690	10,456
2	Sport utility vehicles (SUV)	2,781	1,388	3,030	7,199	2,781	1,388	3,030	7,199
3	Cross-over cars	1,187	266	670	2,123	1,187	266	670	2,123
4	Multi-purpose vehicles (MPV)	645	553	1,657	2,855	645	553	1,657	2,855
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	1,390	195	552	2,137	1,390	195	552	2,137
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	242	92	232	566	242	92	232	566
9	Lexus's PC subtotal	129	-	162	291	129	-	162	291
10	Thaco Peugeot's PC subtotal	242	-	417	659	242	-	417	659
	Subtotal	11,618	4,258	10,410	26,286	11,618	4,258	10,410	26,286
	In percentage (%)	44.20%	16.20%	39.60%	100.00%	44.20%	16.20%	39.60%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	1,110	442	970	2,522	1,110	442	970	2,522
12	Vans	122	3	97	222	122	3	97	222
13	Small trucks (G.V.M ≤ 5,000 Kg)	355	52	353	760	355	52	353	760
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	404	117	530	1,051	404	117	530	1,051
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	25	5	20	50	25	5	20	50
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	22	3	39	64	22	3	39	64
19	Tractor trucks	-	-	-	-	-	-	-	-
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	2,038	622	2,009	4,669	2,038	622	2,009	4,669
	In percentage (%)	43.65%	13.32%	43.03%	100.00%	43.65%	13.32%	43.03%	100.00%
	Buses								
21	Minibuses [(10-16) seats]	139	40	229	408	139	40	229	408
22	Medium buses / Coaches [(17-30) seats]	15	7	17	39	15	7	17	39
23	Large buses / Coaches [(31-55) seats]	65	64	87	216	65	64	87	216
24	Sleeping buses	-	-	-	-	-	-	-	-
25	City buses of all lengths	-	-	2	2	-	-	2	2
26	Bus rapid transit (BRT)	-	-	-	-	-	-	-	-
27	Bus chassis (incompletely-built vehicles)	-	-	24	24	-	-	24	24
	Subtotal	219	111	335	665	219	111	335	665
	In percentage (%)	32.93%	16.69%	50.38%	100.00%	32.93%	16.69%	50.38%	100.00%
III	Special-Purpose Vehicles								
28	Dump trucks	53	10	97	160	53	10	97	160
29	Concrete mixer trucks	-	-	-	-	-	-	-	-
30	Tanker trucks	-	-	-	-	-	-	-	-
31	Refrigerator trucks	-	-	-	-	-	-	-	-
32	Ambulance	-	-	-	-	-	-	-	-
33	Fire-fighting trucks	-	-	-	-	-	-	-	-
34	Garbages	-	-	2	2	-	-	2	2
35	Hydraulic crane truck	-	-	-	-	-	-	-	-
36	Sprinklers (road cleaning trucks)	-	-	2	2	-	-	2	2
37	Crane trucks	-	-	2	2	-	-	2	2
38	X-Ray medical vehicles	-	-	-	-	-	-	-	-
39	Truck-mounted concert pumps	-	-	-	-	-	-	-	-
40	Car transport (carrying) truck	-	-	-	-	-	-	-	-
41	Hooklift	-	-	-	-	-	-	-	-
42	Prisoner transport truck	-	-	-	-	-	-	-	-
43	Mobile Sewer Jetting Machine (SPV)	-	-	-	-	-	-	-	-
44	Sewage suction truck (SPV)	-	-	3	3	-	-	3	3
45	Vacuum tank truck (SPV)	-	-	-	-	-	-	-	-
46	Aerial Platform Truck (SPV)	-	-	-	-	-	-	-	-
47	Stage truck (SPV)	-	-	-	-	-	-	-	-
48	Xe chi huy chữa cháy (SPV)	-	-	-	-	-	-	-	-
	Subtotal	53	10	100	163	53	10	100	163
	In percentage (%)	31.36%	5.92%	62.72%	100.00%	31.36%	5.92%	62.72%	100.00%
	Grand-total	13928	5001	12860	31789	13928	5001	12860	31789
	In percentage (%)	43.81%	15.73%	40.45%	100.00%	43.81%	15.73%	40.45%	100.00%