

Maker	Model name	Vama Classification	Seat	Sales - Feb 2019				Share	Sales - YTM 2019				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong	Pronto	SUV	7 seats				-					-	
Mekong	Premio	Pick-up	5 seats				-					-	
Mekong	Paso 990BE	Small truck	2 seats				-					-	
Mekong	Paso 990 D	Small truck	2 seats				-					-	
Mekong	Paso 1.5TD	Small truck	3 seats				-					-	
Mekong	Paso 2.0TD	Small truck	3 seats				-					-	
Mekong	Paso 2.5TD	Light truck	3 seats				-					-	
<b>Mekong</b>	<b>Sub-total</b>						<b>-</b>					<b>-</b>	
GMV (Chevrolet)	Trailblazer LTZ	SUV	7 seats	12	8	10	30	58	33	49	140		
GMV (Chevrolet)	Colorado LTZ	Pick-up	5 seats	31	10	28	69	120	33	92	245		
GMV (Chevrolet)	Xe khác	Sedan	5 seats			3	3		4	3	7		
<b>GMV (Chevrolet)</b>	<b>Sub-total</b>			<b>43</b>	<b>18</b>	<b>41</b>	<b>102</b>	<b>178</b>	<b>70</b>	<b>144</b>	<b>392</b>		
Mitsubishi	Outlander	SUV	7 seats	92	58	42	192	313	187	161	661		
Mitsubishi	Pajero Sport	SUV	7 seats	10	5	17	32	65	27	65	157		
Mitsubishi	Mirage	Sedan	5 seats	10	18	13	41	66	74	30	170		
Mitsubishi	Atrage	Sedan	5 seats	12	16	27	55	87	137	110	334		
Mitsubishi	Triton	Pick-up	5 seats	38	31	26	95	168	116	84	368		
Mitsubishi	Xpander	MPV	7 seats	1	3	1	5	380	418	502	1300		
Mitsubishi													
<b>Mitsubishi</b>	<b>Sub-total</b>			<b>163</b>	<b>131</b>	<b>126</b>	<b>420</b>	<b>1079</b>	<b>959</b>	<b>952</b>	<b>2990</b>		
Suzuki	Carry Blind Van	Van	2 seats	21	1	16	38	143	4	113	260		
Suzuki	Carry Truck	Small truck	2 seats	11		17	28	136	4	92	232		
Suzuki	Super Carry Pro	Small truck	2 seats	32	9	86	127	109	21	129	259		
Suzuki	Vitara	SUV	5 seats										
Suzuki	Ertiga	Sedan	7 seats										
Suzuki	Swift	Hatchback	5 seats	17	3	6	26	132	29	47	208		
Suzuki	Ciaz	Sedan	5 seats	4	2	5	11	51	12	46	109		
Suzuki	Celerio GL MT	Hatchback	5 seats	2	6	10	18	28	12	35	75		
Suzuki	Celerio GL CVT	Hatchback	5 seats	13	2	16	31	116	13	60	189		
Suzuki													
<b>Suzuki</b>	<b>Sub-total</b>			<b>100</b>	<b>23</b>	<b>156</b>	<b>279</b>	<b>715</b>	<b>95</b>	<b>522</b>	<b>1332</b>		
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	10	3	38	51	87	15	186	288		
Toyota	Camry 2.5G/KL	Sedan	5 seats										
Toyota	Camry 2.0E /KE	Sedan	5 seats	33	8	33	74	136	48	176	360		
Toyota	Camry 3.5Q	Sedan	5 seats										
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	46	7	40	93	240	73	222	535		
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats					1		12	13		
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats			3	3	6		15	21		
Toyota	Corolla Altis RS	Sedan	5seats										
Toyota	Vios 1.5G/VG	Sedan	5 seats	115	59	141	315	609	319	545	1473		
Toyota	Vios 1.5E/VE	Sedan	5 seats	116	23	182	321	396	114	644	1154		
Toyota	Vios 1.5J	Sedan	5 seats										
Toyota	Vios Limo	Sedan	5 seats										
Toyota	Innova G	MPV	8 seats	21	3	85	109	74	18	295	387		
Toyota	Innova E	MPV	8 seats	55	19	283	357	158	83	883	1124		
Toyota	Innova V	MPV	8 seats	3		5	8	8		27	35		
Toyota	Innova J	MPV	8 seats										
Toyota	Innova GSR	MPV	8 seats										
Toyota	Fortuner Gasoline (4x4)/FV	SUV	8 seats	12	3	14	29	72	21	62	155		
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	65	23	81	169	152	52	212	416		
Toyota	Fortuner Diesel (4x2)/FK	SUV	8 seats	54	32	120	206	127	72	275	474		
Toyota	Fortuner Diesel/FG	SUV	8 seats	21	9	54	84	112	61	380	553		
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats										
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats										
Toyota	Hiace Gasoline 2.7	Minibus	16 seats										
Toyota	Hiace Diesel 2.5	Minibus	16 seats	2	1	4	7	9	6	49	64		
Toyota	Hiace Super Wagon	Minibus	10 seats										
Toyota	Landcruiser 200 GX 470	SUV	8 seats										
Toyota	Land Prado	SUV	8 seats	9	3	4	16	61	18	38	117		
Toyota	FT86	Sedan	5 seats										
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	22	2	14	38	69	38	52	159		
Toyota	Hilux G (4x4) MT/HG	Pick-up	5 seats	4	5	9	18	14	18	15	47		
Toyota	Hilux E (4x2)	Pick-up	5 seats										
Toyota	Hilux (4x2) AT/HK	Pick-up	5 seats	40	7	34	81	139	61	125	325		
Toyota	Yaris E	Sedan	5 seats										
Toyota	Yaris G	Sedan	5 seats	74	33	49	156	250	92	172	514		
Toyota	Alphard	MPV	7 seats					5		10	15		
Toyota	Avanza AG	MPV	7 seats	6	1	2	9	25	13	32	70		
Toyota	Avanza AE	MPV	7 seats	5	2	1	8	25	13	33	71		
Toyota	Wigo WG	Sedan	5 seats	61	8	5	74	277	70	133	480		
Toyota	Wigo WE	Sedan	5 seats	42	5	15	62	283	65	148	496		
Toyota	Rush	SUV	7 seats	5	1	6	12	231	82	240	553		
<b>Toyota</b>	<b>Sub-total</b>			<b>821</b>	<b>257</b>	<b>1222</b>	<b>2300</b>	<b>3566</b>	<b>1352</b>	<b>4981</b>	<b>9899</b>		
Isuzu	D-Max 4x4	Pick-up	5 seats	4			4	4		6	10		
Isuzu	D-Max 4x2	Pick-up	5 seats				4	3		31	34		
Isuzu	mu-X	SUV	7 seats	3			5	20		72	92		
Isuzu	NLR	Small truck	3 seats										
Isuzu	NMR	Small truck	3 seats				2			7	7		
Isuzu	NPK	Light truck	3 seats	6			5	8	1	18	27		
Isuzu	NQL	Light truck	3 seats	4	1	19	24	9	1	32	42		
Isuzu	QKR	Small truck	3 seats	35	5	105	145	55	8	198	261		
Isuzu	FRR	Medium truck	3 seats	5			9	9		18	27		
Isuzu	FVR	Medium truck	3 seats				1	2		1	3		
Isuzu	FVM	Medium truck	3 seats	2			4	4		15	19		
Isuzu	Tractor Head	Tractor truck (CV)											
Isuzu													
Isuzu													
<b>Isuzu</b>	<b>Sub-total</b>			<b>4</b>	<b>1</b>	<b>19</b>	<b>6</b>	<b>4</b>	<b>1</b>	<b>15</b>	<b>19</b>		

Maker	Model name	Vama Classification	Seat	Sales - Feb 2019				Share	Sales - YTM 2019				Share	
				North	Central	South	Total		North	Central	South	Total		
Isuzu	Bus Chassis	Chassis				24	24				48	48		
Isuzu	Sub-total			59	6	154	219		114	10	398	522		
Ford	Focus	Sedan		58	10	45	113	14.0%	169	35	127	331	11.6%	
Ford	EcoSport	SUV		83	50	90	223		272	146	290	708		
Ford	Transit	Minibus	16 seats	144	14	133	291		276	49	317	642		
Ford	Ranger	Pick-up	5 seats	259	93	244	596		956	304	882	2142		
Ford	Everest	SUV	7 seats	128	36	137	301		334	125	486	945		
Ford	Explorer	SUV		35	13	26	74		89	32	110	231		
Ford	Sub-total			707	216	675	1598	2096	691	2212	4999			
Hino	HINO	Other Truck	3 seats	20	2	46	68	0.6%	42	5	85	132	0.3%	
Hino	Bus Chassis	Chassis												
Hino	Sub-total			20	2	46	68	42	5	85	132			
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	3	2	5	10	0.2%	18	9	22	49	0.2%	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats	1	10		11		5	10	10	25		
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats						3	1	4	8		
SAMCO	Truck	Medium truck	3 seats											
SAMCO	Crane truck	Crane truck (SPV)	3 seats								2	2		
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats			4	4				6	6		
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			2	2				4	4		
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats											
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats											
SAMCO	Stage truck	Stage truck (SPV)	3 seats											
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats											
SAMCO	Hooklift	Hooklift (SPV)	3 seats											
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats								3	3		
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)												
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats											
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)	4 seats											
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats											
SAMCO	Xe chỉ huy chữa cháy	Xe chỉ huy chữa cháy (SPV)	4 seats											
SAMCO	Bus Chassis	Chassis												
SAMCO	Sub-total			4	12	11	27	26	20	51	97			
THACO KIA	Morning	Hatchback	5 seats	381	41	137	559	12.9%	1,254	128	447	1829	11.4%	
THACO KIA	Cerato	Sedan	5 seats	293	80	163	536		1,308	296	535	2139		
THACO KIA	Sorento	SUV	7 seats	37	7	59	103		83	25	163	271		
THACO KIA	Rondo	MPV	7 seats	11	13	58	82		20	42	150	212		
THACO KIA	Sedona	MPV	7 seats	42	9	110	161		94	16	270	380		
THACO KIA	Optima	Sedan	5 seats	16	2	14	32		49	12	44	105		
THACO KIA	Rio	Sedan	5 seats						-	-	-	-		
THACO KIA	Sportage	SUV	5 seats						-	-	-	-		
THACO KIA	Xe khác	Sedan							-	-	-	-		
THACO KIA	Sub-total			780	152	541	1473		2808	519	1609	4936		
THACO BUS	Thaco 28 ~ 45 seats	Large bus	28 ~ 45 seats	12	17	39	68	0.6%	59	80	112	251	0.6%	
THACO BUS	Minibus	Minibus							-	-	-	-		
THACO BUS	Sub-total			12	17	39	68	59	80	112	251			
THACO TRUCK	K2700	Small truck		49	12	45	106	6.5%	81	24	75	180	3.6%	
THACO TRUCK	K3000	Small truck		112	28	104	244		208	49	211	468		
THACO TRUCK	Thaco truck	Light truck		119	36	116	271		288	86	263	637		
THACO TRUCK	Thaco dumptruck	Dump truck (SPV)		49	12	67	128		102	22	164	288		
THACO TRUCK	Sub-total			329	88	332	749	679	181	713	1573			
VINAMAZDA	Mazda2	Hatchback	5 seats	12	3	12	27	14.9%	66	11	41	118	15.9%	
VINAMAZDA	Mazda2	Sedan	5 seats	42	11	40	93		174	47	100	321		
VINAMAZDA	Mazda3	Hatchback	5 seats	39	10	37	86		258	67	140	465		
VINAMAZDA	Mazda3	Sedan	5 seats	280	69	266	615		1412	385	773	2570		
VINAMAZDA	CX-5	Crossover	5 seats	278	69	263	610		1465	335	933	2733		
VINAMAZDA	Mazda 6	Sedan	5 seats	67	17	66	150		190	51	189	430		
VINAMAZDA	BT-50	Pick-up	5 seats	54	14	52	120		89	34	94	217		
VINAMAZDA	CX-9	SUV	7 seats											
VINAMAZDA	Sub-total			772	193	736	1701		3654	930	2270	6854		
THACO	Peugeot	Peugeot	7 seats	125		151	276	2.4%	367	-	568	935	2.2%	
PEUGEOT	Sub-total			125		151	276		367		568	935		
Honda	CR-V	SUV	7 seats	404	170	387	961	14.2%	1578	818	1377	3773	13.8%	
Honda	CITY	Sedan	5 seats	234	143	237	614		622	361	717	1700		
Honda	Jazz	Sedan	5 seats	8	6	28	42		34	19	103	156		
Honda	Accord	Sedan	5 seats											
Honda	Odyssey	MPV	7 seats											
Honda	Civic	Sedan	5 seats	1	1		2		43	29	54	126		
Honda	HR-V	SUV	5 seats	4	2		6		89	61	68	218		
Honda	Sub-Total			651	322	652	1625		2366	1288	2319	5973		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	6			6	0.3%	16			16	0.2%	
VINAMOTOR	Hyundai	Medium truck	Under 10T	19		2	21		36	5	2	43		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	5			5		10			10		
VINAMOTOR	Sub-Total			30		2	32	62	5	2	69			
VEAM	VEAM Motor	Light truck	2~3	21	4	34	59	0.5%	31	15	119	165	0.4%	
VEAM	MAZ	Medium truck	2~3	1			1		1			1		
VEAM	Sub-Total			22	4	34	60		32	15	119	166		
TCIEV	Sunny	Sedan	5 seats					0.5%					0.7%	
TCIEV	Sunny XL	Sedan	5 seats	14	2		16		17	14	2	33		
TCIEV	Sunny XV	Sedan	5 seats	15	6	1	22		46	21	18	85		
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	10	1	3	14		53	25	21	99		
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	5	2	3	10		61	26	19	106		
TCIEV	Sub-Total			44	11	7	62	177	86	60	323			
HYUNDAI	County	Medium bus	29 seats					0.9%					1.5%	
HYUNDAI	Mighty CBU	Light truck	3 seats											
HYUNDAI	Mighty CKD	Light truck	3 seats	43	11	54	108		261	66	326	653		
DO THANH	Sub-Total			43	11	54	108	261	66	326	653			
VIDABUS	FX120	Large bus	47 seats											
VIDABUS	MAZ	Large bus	41 seats											

Maker	Model name	Vama Classification	Seat	Sales - Feb 2019				Share	Sales - YTM 2019				Share
				North	Central	South	Total		North	Central	South	Total	
VIDABUS	GDW6117	Large bus	47 seats										
VIDABUS	BC095	City bus	60 seats							2		2	0.0%
VIDABUS	GDW6901	City bus	60 seats										
<b>Sub-Total</b>										1		2	3
SANYANG	SYM T880	Small truck	2 seats										
SANYANG	SYM T1000	Small truck	2 seats										
SANYANG	SYM V5	Van	5 seats										
SANYANG	SYM V9	Van	9 seats										
SANYANG	SYM 2.0T	Small truck	3 seats										
SANYANG	SYM V11	Van	11 seats										
<b>Sub-Total</b>													
No	Vehicle Type			Sales - Feb 2019					Sales - YTM 2019				
I Passenger cars (PC)				North	Central	South	Total	North	Central	South	Total		
1	Sedans			1,551	529	1,414	3,494	6,553	2,293	5,104	13,950		
2	Sport utility vehicles (SUV)			989	423	1,058	2,470	3,770	1,811	4,088	9,669		
3	Cross-over cars			278	69	263	610	1,465	335	933	2,733		
4	Multi-purpose vehicles (MPV)			144	50	545	739	789	603	2,202	3,594		
5	Convertible cars			-	-	-	-	-	-	-	-		
6	Hatchback			464	65	218	747	1,854	260	770	2,884		
7	Others (please specify)			-	-	-	-	-	-	-	-		
8	Mercedes-Benz's PC subtotal			126	28	111	265	368	120	343	831		
9	Lexus's PC subtotal			9	-	12	21	138	-	174	312		
10	Thaco Peugeot's PC subtotal			125	-	151	276	367	-	568	935		
<b>Subtotal</b>				3,696	1,164	3,777	8,637	12,304	5,427	14,192	34,908		
<b>In percentage (%)</b>				42.75%	13.50%	43.75%	100.00%	43.84%	15.53%	40.63%	100.00%		
II Commercial vehicles (CV)													
<b>Trucks</b>													
11	Pick-ups			452	162	411	1,025	1,562	604	1,381	3,547		
12	Vans			21	1	16	38	143	4	113	260		
13	Small trucks (G.V.M ≤ 5,000 Kg)			244	54	359	657	599	106	712	1,417		
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)			193	52	228	473	597	169	758	1,524		
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)			27	-	16	43	52	5	36	93		
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)			-	-	-	-	-	-	-	-		
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)			-	-	-	-	-	-	-	-		
18	Other Trucks			20	2	46	68	42	5	85	132		
19	Tractor trucks			-	-	-	-	-	-	-	-		
20	Mercedes-Benz's CV (FUSO) subtotal			-	-	-	-	-	-	-	-		
<b>Subtotal</b>				977	371	1,271	2,619	2,995	893	3,095	4,973		
<b>In percentage (%)</b>				41.54%	11.76%	46.70%	100.00%	42.95%	12.81%	44.24%	100.00%		
<b>Buses</b>													
21	Minibuses [(10-16) seats]			146	15	137	298	285	55	366	706		
22	Medium buses / Coaches [(17-30) seats]			3	2	5	10	18	9	22	49		
23	Large buses / Coaches [(31-55) seats]			19	27	39	85	84	91	126	301		
24	Sleeping buses			-	-	-	-	-	-	-	-		
25	City buses of all lengths			-	-	-	-	-	-	2	2		
26	Bus rapid transit (BRT)			-	-	-	-	-	-	-	-		
27	Bus chassis (incompletely-built vehicles)			-	-	24	24	-	-	48	48		
<b>Subtotal</b>				168	44	191	393	387	155	516	1,038		
<b>In percentage (%)</b>				42.75%	11.20%	46.06%	100.00%	36.58%	14.65%	48.77%	100.00%		
III Special-Purpose Vehicles													
28	Dump trucks			49	12	67	128	102	22	164	288		
29	Concrete mixer trucks			-	-	-	-	-	-	-	-		
30	Tanker trucks			-	-	-	-	-	-	-	-		
31	Refrigerator trucks			-	-	-	-	-	-	-	-		
32	Ambulance			-	-	-	-	-	-	-	-		
33	Fire-fighting trucks			-	-	-	-	-	-	-	-		
34	Garbages			-	-	2	2	-	-	4	4		
35	Hydraulic crane truck			-	-	-	-	-	-	-	-		
36	Sprinklers (road cleaning trucks)			-	-	4	4	-	-	6	6		
37	Crane trucks			-	-	-	-	-	-	2	2		
38	X-Ray medical vehicles			-	-	-	-	-	-	-	-		
39	Truck-mounted concret pumps			-	-	-	-	-	-	-	-		
40	Car transport (carrying) truck			-	-	-	-	-	-	-	-		
41	Hooklift			-	-	-	-	-	-	-	-		
42	Prisoner transport truck			-	-	-	-	-	-	-	-		
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-	-	-	-	-		
44	Sewage suction truck (SPV)			-	-	-	-	-	-	3	3		
45	Vacuum tank truck (SPV)			-	-	-	-	-	-	-	-		
46	Aerial Platform Truck (SPV)			-	-	-	-	-	-	-	-		
47	Stage truck (SPV)			-	-	-	-	-	-	-	-		
48	Xe chi huy chữa cháy (SPV)			-	-	-	-	-	-	-	-		
<b>Subtotal</b>				49	17	71	134	102	37	179	303		
<b>In percentage (%)</b>				36.57%	8.96%	54.48%	100.00%	33.66%	7.26%	59.08%	100.00%		
<b>Grand-total</b>				4860	1491	5102	11453	18788	6492	17962	43242		
<b>In percentage (%)</b>				42.43%	13.02%	44.55%	100.00%	43.45%	15.01%	41.54%	100.00%		