

Maker	Model name	Vama Classification	Seat	Sales - Apr 2019				Sales - YTM 2019				Share	
				North	Central	South	Total	North	Central	South	Total		
Mekong	Pronto	SUV	7 seats				-					-	
Mekong	Premio	Pick-up	5 seats				-					-	
Mekong	Paso 990BE	Small truck	2 seats				-					-	
Mekong	Paso 990 D	Small truck	2 seats				-					-	
Mekong	Paso 1.5TD	Small truck	3 seats				-					-	
Mekong	Paso 2.0TD	Small truck	3 seats				-					-	
Mekong	Paso 2.5TD	Light truck	3 seats				-					-	
<b>Mekong</b>	<b>Sub-total</b>						<b>-</b>					<b>-</b>	
GMV (Chevrolet)	Trailblazer LTZ	SUV	7 seats	32	10	21	63	120	83	104	307		
GMV (Chevrolet)	Colorado LTZ	Pick-up	5 seats	55	32	74	161	282	114	242	638		
GMV (Chevrolet)	Xe khác	Sedan	5 seats						4	3	7		
<b>GMV (Chevrolet)</b>	<b>Sub-total</b>			<b>87</b>	<b>42</b>	<b>95</b>	<b>224</b>	<b>402</b>	<b>201</b>	<b>349</b>	<b>952</b>		
Mitsubishi	Outlander	SUV	7 seats	135	94	101	330	537	379	371	1287		
Mitsubishi	Pajero Sport	SUV	7 seats	15	10	25	50	105	52	103	260		
Mitsubishi	Mirage	Sedan	5 seats	23	15	12	50	111	115	58	284		
Mitsubishi	Attrage	Sedan	5 seats	30	40	13	83	162	207	142	511		
Mitsubishi	Triton	Pick-up	5 seats	70	47	60	177	354	222	209	785		
Mitsubishi	Xpander	MPV	7 seats	208	237	164	609	1,158	1,196	1,393	3747		
Mitsubishi													
Mitsubishi													
<b>Mitsubishi</b>	<b>Sub-total</b>			<b>481</b>	<b>443</b>	<b>375</b>	<b>1299</b>	<b>2427</b>	<b>2171</b>	<b>2276</b>	<b>6874</b>		
Suzuki	Carry Blind Van	Van	2 seats	2		10	12	258	9	135	402		
Suzuki	Carry Truck	Small truck	2 seats	32	4	38	74	411	21	307	739		
Suzuki	Super Carry Pro	Small truck	2 seats	55	11	78	144	261	54	288	603		
Suzuki	Vitara	SUV	5 seats										
Suzuki	Ertiga	Sedan	7 seats										
Suzuki	Swift	Hatchback	5 seats	28	8	16	52	188	40	77	305		
Suzuki	Ciaz	Sedan	5 seats	16	4	18	38	100	20	93	213		
Suzuki	Celerio GL MT	Hatchback	5 seats	2	2	19	23	41	20	93	154		
Suzuki	Celerio GL CVT	Hatchback	5 seats	15	2	23	40	199	27	131	357		
Suzuki													
<b>Suzuki</b>	<b>Sub-total</b>			<b>150</b>	<b>31</b>	<b>202</b>	<b>383</b>	<b>1458</b>	<b>191</b>	<b>1124</b>	<b>2773</b>		
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	28	10	41	79	171	111	272	554		
Toyota	Camry 2.5G/KL	Sedan	5 seats										
Toyota	Camry 2.0E/KE	Sedan	5 seats	60	12	18	90	301	81	251	633		
Toyota	Camry 3.5Q	Sedan	5 seats										
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	79	15	80	174	589	154	478	1221		
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	1		5	6	5		25	30		
Toyota	Corolla Altis 2.0/CQ	Sedan	5 seats	2		8	10	11		33	44		
Toyota	Corolla Altis RS	Sedan	5 seats										
Toyota	Vios 1.5G/VG	Sedan	5 seats	261	76	206	543	1667	698	1258	3623		
Toyota	Vios 1.5E/VE	Sedan	5 seats	177	47	348	572	1257	333	1690	3280		
Toyota	Vios 1.5J	Sedan	5 seats										
Toyota	Vios Limo	Sedan	5 seats										
Toyota	Innova G	MPV	8 seats	32	9	135	176	202	44	747	993		
Toyota	Innova E	MPV	8 seats	90	37	465	592	439	223	2315	2977		
Toyota	Innova V	MPV	8 seats	3		14	17	17		56	73		
Toyota	Innova J	MPV	8 seats										
Toyota	Innova GSR	MPV	8 seats										
Toyota	Fortuner Gasoline (4x4)/FVD	SUV	8 seats	32	10	40	82	142	42	140	324		
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	85	47	181	313	394	146	631	1171		
Toyota	Fortuner Diesel (4x2)/FK	SUV	8 seats	99	29	91	219	235	114	512	861		
Toyota	Fortuner Diesel/FG	SUV	8 seats	79	61	278	418	244	136	699	1079		
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats										
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats										
Toyota	Hiace Gasoline 2.7	Minibus	16 seats										
Toyota	Hiace Diesel 2.5	Minibus	16 seats	19	6	17	42	45	13	182	240		
Toyota	Hiace Super Wagon	Minibus	10 seats										
Toyota	Landeruiser 200 GX 470	SUV	8 seats	7	5	13	25	16	7	15	38		
Toyota	Land Prado	SUV	8 seats	32	10	22	64	145	31	91	267		
Toyota	FT86	Sedan	5 seats										
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	25	14	25	64	150	65	116	331		
Toyota	Hilux G (4x4) MT/HG	Pick-up	5 seats	61	3	7	71	104	26	34	164		
Toyota	Hilux E (4x2)	Pick-up	5 seats										
Toyota	Hilux (4x2) AT/HK	Pick-up	5 seats	40	22	45	107	252	109	245	606		
Toyota	Yaris E	Sedan	5 seats										
Toyota	Yaris G	Sedan	5 seats	41	15	49	105	479	171	333	983		
Toyota	Alphard	MPV	7 seats	1			1	9		10	19		
Toyota	Avanza AG	MPV	7 seats	11	4	3	18	52	21	48	121		
Toyota	Avanza AE	MPV	7 seats	6	6	10	22	49	30	84	163		
Toyota	Wigo WG	Sedan	5 seats	72	35	62	169	548	171	341	1060		
Toyota	Wigo WE	Sedan	5 seats	96	40	62	198	769	192	474	1435		
Toyota	Rush	SUV	7 seats	2	2	7	11	364	130	371	865		
<b>Toyota</b>	<b>Sub-total</b>			<b>1441</b>	<b>515</b>	<b>2232</b>	<b>4188</b>	<b>8656</b>	<b>3048</b>	<b>11451</b>	<b>23155</b>		
Isuzu	D-Max 4x4	Pick-up	5 seats	6		14	20	16		29	45		
Isuzu	D-Max 4x2	Pick-up	5 seats	14		28	42	28		90	118		
Isuzu	mu-X	SUV	7 seats	4		23	27	31		113	144		
Isuzu	NLR	Small truck	3 seats										
Isuzu	NMR	Small truck	3 seats			8	8	2	1	24	27		
Isuzu	NPK	Light truck	3 seats	7		24	31	24	4	66	94		
Isuzu	NQL	Light truck	3 seats	20	5	44	69	43	9	128	180		
Isuzu	QKR	Small truck	3 seats	112	19	313	444	261	43	775	1079		
Isuzu	PRR	Medium truck	5 seats	7		31	38	23		31	59		
<b>Isuzu</b>	<b>Sub-total</b>			<b>192</b>	<b>24</b>	<b>422</b>	<b>638</b>	<b>423</b>	<b>67</b>	<b>1231</b>	<b>1619</b>		

Maker	Model name	Vama Classification	Seat	Sales - Apr 2019				Sales - YTM 2019				Share	
				North	Central	South	Total	North	Central	South	Total		
Isuzu	FVR	Medium truck	3 seats	5		5	10	10	1	10	21	10.3%	
Isuzu	FVM	Medium truck	3 seats			13	13	10		32	42		
Isuzu	Tractor Head	Tractor truck (CV)											
Isuzu													
Isuzu													
Isuzu	Bus Chassis	Chassis				1	1			145	145		
Isuzu	Sub-total			175	24	503	702	448	58	1341	1847		
Ford	Focus	Sedan		108	27	62	197	378	94	270	742		10.3%
Ford	EcoSport	SUV		143	59	156	358	562	255	618	1435		
Ford	Transit	Minibus	16 seats	196	57	219	472	702	186	792	1680		
Ford	Ranger	Pick-up	5 seats	168	66	204	438	1419	445	1360	3224		
Ford	Everest	SUV	7 seats	235	83	310	628	844	281	1037	2162		
Ford	Explorer	SUV		22	6	39	67	157	55	205	417		
Ford	Sub-total			872	298	990	2160	4062	1316	4282	9660		
Hino	HINO	Other Truck	3 seats	53	22	123	198	169	46	306	521	0.6%	
Hino	Bus Chassis	Chassis											
Hino	Sub-total			53	22	123	198	169	46	306	521		
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	6	8	16	30	36	25	52	113	0.2%	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats	11		3	14	18	10	19	47		
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats					3	1	4	8		
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats							2	2		
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats							6	6		
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats							8	8		
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats			1	1			4	4		
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)	4 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chữa cháy	Xe chi huy chữa cháy (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			17	8	20	45	57	36	95	188		
THACO KIA	Morning	Hatchback	5 seats	506	50	349	905	2,423	232	1,097	3752	10.7%	
THACO KIA	Cerato	Sedan	5 seats	428	170	404	1002	2,310	619	1,249	4178		
THACO KIA	Sorento	SUV	7 seats	22	11	75	108	131	46	302	479		
THACO KIA	Rondo	MPV	7 seats	6	18	78	102	30	76	310	416		
THACO KIA	Sedona	MPV	7 seats	58	12	203	273	219	46	652	917		
THACO KIA	Optima	Sedan	5 seats	31	10	32	73	92	25	93	210		
THACO KIA	Rio	Sedan	5 seats					-	-	-	-		
THACO KIA	Sportage	SUV	5 seats					-	-	-	-		
THACO KIA	Xe khác	Sedan						-	-	-	-		
THACO KIA	Sub-total			1051	271	1141	2463	5205	1044	3703	9952		
THACO BUS	Thaco 28 ~ 45 seats	Large bus	28 ~ 45 seats	52	43	99	194	167	177	306	650	0.7%	
THACO BUS	Minibus	Minibus						-	-	-	-		
THACO BUS	Sub-total			52	43	99	194	167	177	306	650		
THACO TRUCK	K2700	Small truck		190	54	188	432	451	111	343	905	7.1%	
THACO TRUCK	K3000	Small truck		396	95	357	848	923	214	950	2087		
THACO TRUCK	Thaco truck	Light truck		365	100	434	899	981	314	1,120	2415		
THACO TRUCK	Thaco dumptruck	Dump truck (SPV)		170	44	198	412	397	180	643	1220		
THACO TRUCK	Sub-total			1121	293	1177	2591	2752	819	3056	6627		
VINAMAZDA	Mazda2	Hatchback	5 seats	35	6	31	72	112	19	73	204	13.0%	
VINAMAZDA	Mazda2	Sedan	5 seats	72	22	49	143	303	105	193	601		
VINAMAZDA	Mazda3	Hatchback	5 seats	38	12	64	114	359	97	253	709		
VINAMAZDA	Mazda3	Sedan	5 seats	483	135	392	1010	2417	655	1544	4616		
VINAMAZDA	CX-5	Crossover	5 seats	448	97	424	969	2333	513	1577	4423		
VINAMAZDA	Mazda 6	Sedan	5 seats	63	14	113	190	294	82	404	780		
VINAMAZDA	BT-50	Pick-up	5 seats	56	21	33	110	365	135	272	772		
VINAMAZDA	CX-9	SUV	7 seats										
VINAMAZDA	Sub-total			1195	307	1106	2608	6183	1606	4316	12105		
THACO	Peugeot	Peugeot	7 seats	146	33	113	292	610	33	807	1450		1.6%
PEUGEOT	Sub-total			146	33	113	292	610	33	807	1450		
Honda	CR-V	SUV	7 seats	287	150	211	648	2471	1216	2123	5810	11.2%	
Honda	CITY	Sedan	5 seats	287	154	347	788	1289	703	1518	3510		
Honda	Jazz	Sedan	5 seats	14	12	35	61	62	39	185	286		
Honda	Accord	Sedan	5 seats										
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	44	59	48	151	87	88	102	277		
Honda	HR-V	SUV	5 seats	63	32	13	108	196	165	199	560		
Honda	Sub-Total			695	407	654	1756	4105	2211	4127	10443		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	12			12	58			58		0.3%
VINAMOTOR	Hyundai	Medium truck	Under 10T	65			65	201	5	2	208		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	10			10	30			30		
VINAMOTOR	Sub-Total			87			87	289	5	2	296		
VEAM	VEAM Motor	Light truck	2~3	10	8	84	102	47	31	284	362	0.4%	
VEAM	MAZ	Medium truck	2~3			1	1	1		2	3		
VEAM													
VEAM	Sub-Total			10	8	85	103	48	31	286	365		

Maker	Model name	Vama Classification	Seat	Sales - Apr 2019				Sales - YTM 2019				Share
				North	Central	South	Total	North	Central	South	Total	
TCIEV	Sunny XL	Sedan	5 seats	34	10	6	50	66	59	50	175	1.3%
TCIEV	Sunny XV	Sedan	5 seats	129	14	17	160	324	202	61	587	
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	2	6	3	11	103	41	56	200	
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	5	1	5	11	158	35	48	241	
<b>TCIEV</b>				<b>170</b>	<b>31</b>	<b>31</b>	<b>232</b>	<b>651</b>	<b>337</b>	<b>215</b>	<b>1203</b>	
HYUNDAI	County	Medium bus	29 seats									2.4%
HYUNDAI	Mighty CBU	Light truck	3 seats									
HYUNDAI	Mighty CKD	Light truck	3 seats	176	44	221	441	912	229	1,141	2282	
<b>DOTHANH</b>				<b>176</b>	<b>44</b>	<b>221</b>	<b>441</b>	<b>912</b>	<b>229</b>	<b>1141</b>	<b>2282</b>	
VIDABUS	FX120	Large bus	47 seats									0.0%
VIDABUS	BX212	Large bus	41 seats					1			1	
VIDABUS	GDW6117	Large bus	47 seats	5			5	5			5	
VIDABUS	BC095	City bus	60 seats	10			10	26			28	
VIDABUS	GDW6901	City bus	60 seats									
<b>DAEWOO BUS</b>		<b>Sub-Total</b>		<b>15</b>			<b>15</b>	<b>32</b>		<b>2</b>	<b>34</b>	
SANYANG	SYM T880	Small truck	2 seats									
SANYANG	SYM T1000	Small truck	2 seats									
SANYANG	SYM V5	Van	5 seats									
SANYANG	SYM V9	Van	9 seats									
SANYANG	SYM 2.0T	Small truck	3 seats									
SANYANG	SYM V11	Van	11 seats									
<b>SANYANG</b>		<b>Sub-Total</b>										

No	Vehicle Type	Sales - Apr 2019				Sales - YTM 2019			
		North	Central	South	Total	North	Central	South	Total
<b>I</b>	<b>Passenger cars (PC)</b>								
1	Sedans	2,579	936	2,427	5,942	13,792	4,928	11,120	29,840
2	Sport utility vehicles (SUV)	1,301	626	1,614	3,541	6,955	3,214	7,738	17,907
3	Cross-over cars	448	97	424	969	2,333	513	1,577	4,423
4	Multi-purpose vehicles (MPV)	415	323	1,072	1,810	2,175	1,636	5,615	9,426
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	624	80	502	1,206	3,322	435	1,724	5,481
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	625	206	603	1,434
9	Lexus's PC subtotal	62	-	63	125	275	-	317	592
10	Thaco Peugeot's PC subtotal	146	33	113	292	610	33	807	1,450
	<b>Subtotal</b>	<b>5,578</b>	<b>2,095</b>	<b>6,315</b>	<b>13,885</b>	<b>30,087</b>	<b>10,968</b>	<b>29,501</b>	<b>70,553</b>
	<b>In percentage (%)</b>	<b>40.15%</b>	<b>15.09%</b>	<b>44.76%</b>	<b>100.00%</b>	<b>42.64%</b>	<b>15.54%</b>	<b>41.81%</b>	<b>100.00%</b>
<b>II</b>	<b>Commercial vehicles (CV)</b>								
	<b>Trucks</b>								
11	Pick-ups	495	205	490	1,190	2,970	1,116	2,597	6,683
12	Vans	2	-	10	12	258	9	135	402
13	Small trucks (G.V.M ≤ 5,000 Kg)	795	183	982	1,960	2,339	444	2,687	5,470
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	578	157	807	1,542	2,007	587	2,739	5,333
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	77	-	50	127	245	6	120	371
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	53	22	123	198	169	46	306	521
19	Tractor trucks	-	-	-	-	-	-	-	-
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	<b>Subtotal</b>	<b>1,600</b>	<b>567</b>	<b>1,467</b>	<b>3,634</b>	<b>7,988</b>	<b>1,508</b>	<b>4,584</b>	<b>18,788</b>
	<b>In percentage (%)</b>	<b>39.77%</b>	<b>11.27%</b>	<b>48.96%</b>	<b>100.00%</b>	<b>42.53%</b>	<b>11.76%</b>	<b>45.71%</b>	<b>100.00%</b>
	<b>Buses</b>								
21	Minibuses [(10-16) seats]	215	63	236	514	747	199	974	1,920
22	Medium buses / Coaches [(17-30) seats]	6	8	16	30	36	25	52	113
23	Large buses / Coaches [(31-55) seats]	80	43	102	225	252	188	329	769
24	Sleeping buses	-	-	-	-	-	-	-	-
25	City buses of all lengths	10	-	-	10	26	-	2	28
26	Bus rapid transit (BRT)	-	-	-	-	-	-	-	-
27	<b>Bus chassis (incompletely-built vehicles)</b>	<b>-</b>	<b>-</b>	<b>1</b>	<b>1</b>	<b>-</b>	<b>-</b>	<b>145</b>	<b>145</b>
	<b>Subtotal</b>	<b>311</b>	<b>114</b>	<b>354</b>	<b>779</b>	<b>1,061</b>	<b>315</b>	<b>1,357</b>	<b>2,830</b>
	<b>In percentage (%)</b>	<b>39.92%</b>	<b>14.63%</b>	<b>45.44%</b>	<b>100.00%</b>	<b>37.49%</b>	<b>14.56%</b>	<b>47.95%</b>	<b>100.00%</b>
<b>III</b>	<b>Special-Purpose Vehicles</b>								
28	Dump trucks	170	44	198	412	397	180	643	1,220
29	Concrete mixer trucks	-	-	-	-	-	-	-	-
30	Tanker trucks	-	-	-	-	-	-	-	-
31	Refrigerator trucks	-	-	-	-	-	-	-	-
32	Ambulance	-	-	-	-	-	-	-	-
33	Fire-fighting trucks	-	-	-	-	-	-	-	-
34	Garbages	-	-	-	-	-	-	8	8
35	Hydraulic crane truck	-	-	-	-	-	-	-	-
36	Sprinklers (road cleaning trucks)	-	-	-	-	-	-	6	6
37	Crane trucks	-	-	-	-	-	-	2	2
38	X-Ray medical vehicles	-	-	-	-	-	-	-	-
39	Truck-mounted concret pumps	-	-	-	-	-	-	-	-
40	Car transport (carrying) truck	-	-	-	-	-	-	-	-
41	Hooklift	-	-	-	-	-	-	-	-
42	Prisoner transport truck	-	-	-	-	-	-	-	-
43	Mobile Sewer Jetting Machine (SPV)	-	-	-	-	-	-	-	-
44	Sewage suction truck (SPV)	-	-	1	1	-	-	4	4
45	Vacuum tank truck (SPV)	-	-	-	-	-	-	-	-
46	Aerial Platform Truck (SPV)	-	-	-	-	-	-	-	-
47	Stage truck (SPV)	-	-	-	-	-	-	-	-
48	Xe chi huy chữa cháy (SPV)	-	-	-	-	-	-	-	-
	<b>Subtotal</b>	<b>170</b>	<b>44</b>	<b>198</b>	<b>413</b>	<b>397</b>	<b>180</b>	<b>643</b>	<b>1,220</b>
	<b>In percentage (%)</b>	<b>41.16%</b>	<b>10.65%</b>	<b>48.18%</b>	<b>100.00%</b>	<b>32.02%</b>	<b>14.52%</b>	<b>53.47%</b>	<b>100.00%</b>
	<b>Grand-total</b>	<b>8056</b>	<b>2820</b>	<b>9230</b>	<b>20106</b>	<b>39533</b>	<b>13765</b>	<b>40105</b>	<b>93403</b>
	<b>In percentage (%)</b>	<b>40.07%</b>	<b>14.03%</b>	<b>45.91%</b>	<b>100.00%</b>	<b>42.33%</b>	<b>14.74%</b>	<b>42.94%</b>	<b>100.00%</b>

Maker	Model name	Vama Clasification	Seat	Sales - Apr 2019				Sales - YTM 2019				Share
				North	Central	South	Total	North	Central	South	Total	