

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2018 - THÁNG 4/2019

	Apr-19	Apr-18	Mar-19	Difference April-19 vs April-18	Difference April-19 vs March-19
Total*	20,106	20,678	30,055	-3%	-33%
1. Passenger cars (PC)	13,885	13,158	21,760	6%	-36%
2. Commercial vehicles (CV)	5,808	6,374	7,771	-9%	-25%
2.1 Trucks	5,029	5,141	6,778	-2%	-26%
2.2 Buses	779	1,233	993	-37%	-22%
3. Special-purpose vehicles	413	1,146	524	-64%	-21%
Bus chassis (khung xe buýt)	1	66	96	-98%	-99%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2019	YTM 2018	Difference
Total*	93,403	79,219	18%
1. Passenger cars (PC)	70,553	52,716	34%
2. Commercial vehicles (CV)	21,610	23,523	-8%
2.1 Trucks	18,780	19,838	-5%
2.2 Buses	2,830	3,685	-23%
3. Special-purpose vehicles	1,240	2,980	-58%
Bus chassis (khung xe buýt)	145	293	-51%

2. VAMA Complete Vehicles in April 2019 vs April 2018 vs March 2019 - So sánh tháng

	Apr-19		Apr-18		Mar-19		Difference April-19 vs April-18		Difference April-19 vs March-19	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GMV (Chevrolet)	224	1.1%	621	3.0%	336	1.1%	(397)	-64%	(112)	-33%
Mitsubishi	1,299	6.5%	452	2.2%	2,585	8.6%	847	187%	(1286)	-50%
Mercedes-Benz Vietnam	-	0.0%	332	1.6%	603	2.0%	(332)	-100%	(603)	-100%
Visuco (Suzuki)	383	1.9%	459	2.2%	1,058	3.5%	(76)	-17%	(675)	-64%
Toyota	4,188	20.8%	4,234	20.5%	9,068	30.2%	(46)	-1%	(4880)	-54%
Lexus	125	0.6%	1	0.0%	155	0.5%	124	12400%	(30)	-19%
Isuzu*	702	3.5%	542	2.6%	623	2.1%	160	30%	79	13%
Ford	2,160	10.7%	1,359	6.6%	2,501	8.3%	801	59%	(341)	-14%
Hino*	198	1.0%	301	1.5%	191	0.6%	(103)	-34%	7	4%
SAMCO	45	0.2%	90	0.4%	46	0.2%	(45)	-50%	(1)	-2%
Thaco Kia	2,463	12.3%	2,030	9.8%	2,553	8.5%	433	21%	(90)	-4%
Thaco Bus	194	1.0%	238	1.2%	205	0.7%	(44)	-18%	(11)	-5%
Thaco Truck	2,591	12.9%	4,045	19.6%	2,463	8.2%	(1454)	-36%	128	5%
Vinamazda	2,608	13.0%	2,024	9.8%	2,643	8.8%	584	29%	(35)	-1%
Peugeot	292	1.5%	342	1.7%	223	0.7%	(50)	-15%	69	31%
Total Thaco	8,148	40.5%	8,679	42.0%	8,087	26.9%	(531)	-6%	61	1%
Honda	1,756	8.7%	2,815	13.6%	2,714	9.0%	(1059)	-38%	(958)	-35%
Vinamotor*	87	0.4%	314	1.5%	140	0.5%	(227)	-72%	(53)	-38%
VEAM	103	0.5%	51	0.2%	96	0.3%	52	102%	7	7%
TCIEV	232	1.2%	82	0.4%	648	2.2%	150	183%	(416)	-64%
Dothanh	441	2.2%	324	1.6%	1,188	4.0%	117	36%	(747)	-63%
Daewoo Bus	15	0.1%	-	0.0%	16	0.1%	15	#DIV/0!	(1)	-6%
SANYANG	-	0.0%	22	0.1%	-	0.0%	(22)	-100%	0	#DIV/0!
Total	20,106	100%	20,678	100%	30,055	100%	(572)	-3%	(9,949)	-33%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2019 vs YTM 2018) -So sánh cùng kỳ

	YTM 2019		YTM 2018		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
GMV (Chevrolet)	952	1.0%	3,053	3.9%	(2101)	-69%
Mitsubishi	6,874	7.4%	2,484	3.1%	4390	177%
Mercedes-Benz Vietnam	1,434	1.5%	1,737	2.2%	(303)	-17%
Visuco (Suzuki)	2,773	3.0%	2,184	2.8%	589	27%
Toyota	23,155	24.8%	16,730	21.1%	6425	38%
Lexus	592	0.6%	83	0.1%	509	613%
Isuzu*	1,847	2.0%	1,735	2.2%	112	6%
Ford	9,660	10.3%	6,764	8.5%	2896	43%
Hino*	521	0.6%	860	1.1%	(339)	-39%
SAMCO	188	0.2%	279	0.4%	(91)	-33%
Thaco Kia	9,952	10.7%	9,052	11.4%	900	10%
Thaco Bus	650	0.7%	743	0.9%	(93)	-13%
Thaco Truck	6,627	7.1%	11,496	14.5%	(4869)	-42%
Vinamazda	12,105	13.0%	11,196	14.1%	909	8%
Peugeot	1,450	1.6%	1,203	1.5%	247	21%
Total Thaco	30,784	33.0%	33,690	42.5%	(2906)	-9%
Honda	10,443	11.2%	6,383	8.1%	4060	64%
Vinamotor*	296	0.3%	1,054	1.3%	(758)	-72%
VEAM	365	0.4%	214	0.3%	151	71%
TCIEV	1,203	1.3%	706	0.9%	497	70%
Dothanh	2,282	2.4%	1,187	1.5%	1095	92%
Daewoo Bus	34	0.0%	35	0.0%	(1)	-3%
SANYANG	-	0.0%	41	0.1%	(41)	-100%
Total	93,403	100%	79,219	100%	14,184	18%

*: not including bus chassis - chưa bao gồm chassis xe buýt