

Maker	Model name	Vama Classification	Seat	Sales - Jun 2019				Share	Sales - YTM 2019				Share	
				North	Central	South	Total		North	Central	South	Total		
Mekong	Pronto	SUV	7 seats				-							
Mekong	Premio	Pick-up	5 seats				-							
Mekong	Paso 990BE	Small truck	2 seats				-							
Mekong	Paso 990 D	Small truck	2 seats				-							
Mekong	Paso 1.5TD	Small truck	3 seats				-							
Mekong	Paso 2.0TD	Small truck	3 seats				-							
Mekong	Paso 2.5TD	Light truck	3 seats				-							
Mekong	Sub-total													
GMV (Chevrolet)	Traiblazer LTZ	SUV	7 seats	36	32	64	132		219	147	237	603		
GMV (Chevrolet)	Colorado LTZ	Pick-up	5 seats	51	13	46	110		397	158	359	914		
GMV (Chevrolet)	Xe khác	Sedan	5 seats						-	4	3	7		
									-	-	-	-		
									-	-	-	-		
									-	-	-	-		
GMV (Chevrolet)	Sub-total			87	45	110	242		616	309	599	1,524		
Mitsubishi	Outlander	SUV	7 seats	79	67	77	223		708	501	534	1743		
Mitsubishi	Pajero Sport	SUV	7 seats	49	18	33	100		205	78	156	439		
Mitsubishi	Mirage	Sedan	5 seats	19	20	19	58		156	173	81	410		
Mitsubishi	Attrage	Sedan	5 seats	65	94	64	223		345	415	312	1072		
Mitsubishi	Triton	Pick-up	5 seats	82	60	42	184		575	340	286	1201		
Mitsubishi	Xpander	MPV	7 seats	450	434	775	1659		2,283	2,085	3,176	7544		
Mitsubishi														
Mitsubishi	Sub-total			744	693	1010	2447		4272	3592	4545	12409		
Suzuki	Carry Blind Van	Van	2 seats	78		79	157		434	12	285	731		
Suzuki	Carry Truck	Small truck	2 seats	101	6	113	220		615	31	451	1097		
Suzuki	Super Carry Pro	Small truck	2 seats	39	4	70	113		400	63	494	957		
Suzuki	Vitara	SUV	5 seats											
Suzuki	Ertiga	Sedan	7 seats	20	12	63	95		20	12	63	95		
Suzuki	Swift	Hatchback	5 seats	35	7	28	70		300	62	138	500		
Suzuki	Ciaz	Sedan	5 seats	15	5	29	49		151	37	153	341		
Suzuki	Celerio GL MT	Hatchback	5 seats	8	2	16	26		56	29	135	220		
Suzuki	Celerio GL CVT	Hatchback	5 seats	9	3	22	34		226	30	176	432		
Suzuki	Sub-total			305	39	420	764		2202	276	1895	4373		
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	98	25	168	291		359	157	607	1123		
Toyota	Camry 2.5G/KL	Sedan	5 seats											
Toyota	Camry 2.0E /KE	Sedan	5 seats	86	36	98	220		439	129	383	951		
Toyota	Camry 3.5Q	Sedan	5 seats											
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	140	26	126	292		854	224	718	1796		
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	1	9		10		9	1	37	47		
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats	1		4	5		17		40	57		
Toyota	Corolla Altis RS	Sedan	5seats											
Toyota	Vios 1.5G/VG	Sedan	5 seats	865	345	522	1732		3034	1227	2163	6424		
Toyota	Vios 1.5E/VE	Sedan	5 seats	693	178	800	1671		2294	618	3115	6027		
Toyota	Vios 1.5J	Sedan	5 seats											
Toyota	Vios Limo	Sedan	5 seats											
Toyota	Innova G	MPV	8 seats	38	7	172	217		288	64	1127	1479		
Toyota	Innova E	MPV	8 seats	68	67	548	683		607	344	3513	4464		
Toyota	Innova V	MPV	8 seats	1		14	15		18	1	87	106		
Toyota	Innova J	MPV	8 seats											
Toyota	Innova GSR	MPV	8 seats											
Toyota	Fortuner Gasoline (4x4)/FVD	SUV	8 seats	16	8	33	57		180	61	215	456		
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	63	20	126	209		579	209	990	1778		
Toyota	Fortuner Diesel (4x2)/FK	SUV	8 seats	50	42	193	285		463	216	874	1553		
Toyota	Fortuner Diesel/FG	SUV	8 seats	35	45	200	280		308	218	1138	1664		
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats											
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats											
Toyota	Hiace Gasoline 2.7	Minibus	16 seats											
Toyota	Hiace Diesel 2.5	Minibus	16 seats	29	1	32	62		93	14	232	339		
Toyota	Hiace Super Wagon	Minibus	10 seats											
Toyota	Landcruiser 200 GX 470	SUV	8 seats	11	9	7	27		28	17	23	68		
Toyota	Land Prado	SUV	8 seats	57	4	38	99		232	41	153	426		
Toyota	FT86	Sedan	5 seats											
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	25	5	15	45		200	85	159	444		
Toyota	Hilux G (4x4) MT/HG	Pick-up	5 seats	2	2	8	12		109	28	43	180		
Toyota	Hilux E (4x2)	Pick-up	5 seats											
Toyota	Hilux (4x2) AT/HK	Pick-up	5 seats	37	8	41	86		348	151	351	850		
Toyota	Yaris E	Sedan	5 seats											
Toyota	Yaris G	Sedan	5 seats	96	42	100	238		724	261	512	1497		
Toyota	Alphard	MPV	7 seats			1	1		17		28	45		
Toyota	Avanza AG	MPV	7 seats	11	4	19	34		68	26	68	162		
Toyota	Avanza AE	MPV	7 seats	4	5	25	34		61	37	116	214		
Toyota	Wigo WG	Sedan	5 seats	171	40	110	321		898	258	675	1831		
Toyota	Wigo WE	Sedan	5 seats	127	51	209	387		929	267	693	1889		
Toyota	Rush	SUV	7 seats	82	35	124	241		463	180	517	1160		
Toyota	Sub-total			2807	1005	3742	7554		13619	4834	18577	37030		
Isuzu	D-Max 4x4	Pick-up	5 seats	4		4	8		21		44	65		
Isuzu	D-Max 4x2	Pick-up	5 seats	3			6		38		115	153		
Isuzu	mu-X	SUV	7 seats	19		84	103		59		215	274		
Isuzu	NLR	Small truck	3 seats											
Isuzu	NMR	Small truck	3 seats	10		23	33		12	2	65	79		
Isuzu	NPK	Light truck	3 seats	11	1	21	33		48	8	115	171		
Isuzu	NQL	Light truck	3 seats	10	2	33	45		75	13	223	311		
Isuzu	QKR	Small truck	3 seats	123	28	307	458		509	88	1398	1995		
Isuzu	FRR	Medium truck	3 seats	9		32	41		42	2	133	177		
Isuzu	FVR	Medium truck	3 seats	3		7	10		22	2	24	48		
Isuzu	FVM	Medium truck	3 seats	3		12	17		16	2	60	78		
Isuzu	Tractor Head	Tractor truck (CV)												
Isuzu														

Maker	Model name	Vama Classification	Seat	Sales - Jun 2019				Share	Sales - YTM 2019				Share
				North	Central	South	Total		North	Central	South	Total	
Isuzu													
Isuzu	Bus Chassis	Chassis									157	157	
Isuzu	Sub-total			195	33	526	754	842	117	2392	3351		
Ford	Focus	Sedan		79	19	59	157	574	145	433	1152		
Ford	EcoSport	SUV		79	72	120	271	803	391	926	2120		
Ford	Transit	Minibus	16 seats	201	56	215	472	1087	288	1243	2618		
Ford	Ranger	Pick-up	5 seats	506	172	496	1174	2349	818	2331	5498		
Ford	Everest	SUV	7 seats	280	71	340	691	1381	458	1748	3587		
Ford	Explorer	SUV		16		19	35	193	57	235	485		
Ford	Sub-total			1161	390	1249	2800	6387	2157	6916	15460	10.7%	
Hino	HINO	Other Truck	3 seats	53	19	138	210	274	80	593	947	0.8%	
Hino	Bus Chassis	Chassis										0.6%	
Hino	Sub-total			53	19	138	210	274	80	593	947		
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	9	3	6	18	56	31	72	159	0.2%	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats	29			29	49	10	29	88		
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats					3	1	5	9		
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats							2	2		
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats							7	7		
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			2	2			10	10		
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats										
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)								4	4		
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)	4 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chữa cháy	Xe chi huy chữa cháy (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			38	3	8	49	108	42	129	279	0.2%	
THACO KIA	Morning	Hatchback	5 seats	492	52	310	854	3,413	341	1,715	5469	8.6%	
THACO KIA	Cerato	Sedan	5 seats	420	109	339	868	3,199	848	1,957	6004		
THACO KIA	Sorento	SUV	7 seats	9	14	92	115	163	69	466	698		
THACO KIA	Rondo	MPV	7 seats	6	21	67	94	42	124	445	611		
THACO KIA	Sedona	MPV	7 seats	61	8	195	264	343	70	1,050	1463		
THACO KIA	Optima	Sedan	5 seats	11	4	42	57	121	40	174	335		
THACO KIA	Xe khác	Sedan	5 seats					-	-	-	-		
THACO KIA	Sub-total			999	208	1045	2252	7281	1492	5807	14580	10.0%	
THACO MAZDA	Mazda2	Hatchback	5 seats	9	10	3	22	169	45	120	334		
THACO MAZDA	Mazda2	Sedan	5 seats	54	57	21	132	489	213	320	1022		
THACO MAZDA	Mazda3	Hatchback	5 seats	20	6	16	42	415	120	296	831		
THACO MAZDA	Mazda3	Sedan	5 seats	442	164	413	1019	3,361	969	2,240	6570		
THACO MAZDA	CX-5	Crossover	5 seats	419	90	323	832	3,214	741	2,205	6160		
THACO MAZDA	Mazda 6	Sedan	5 seats	54	10	68	132	392	102	571	1065		
THACO MAZDA	BT-50	Pick-up	5 seats	48	22	59	129	436	176	370	982	11.9%	
THACO MAZDA	CX-8	SUV	7 seats	110	17	223	350	110	17	223	350		
THACO MAZDA	Sub-total			1156	376	1126	2658	8586	2383	6345	17314		
THACO PEUGEOT	Peugeot	peugeot	7 seats	95	29	126	250	807	242	879	1928	1.0%	
PEUGEOT	Sub-total			95	29	126	250	807	242	879	1928	1.3%	
THACO TRUCK	K2700 (K200)	Small truck	2 seats	224	48	191	463	907	212	785	1904	7.9%	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	256	55	254	565	1428	326	1512	3266		
THACO TRUCK	Thaco truck	Light truck	2 seats	333	115	374	822	1606	587	1843	4036		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	30	41	139	210	539	274	971	1784		
THACO TRUCK	Sub-total			843	259	958	2060	4480	1399	5111	10990		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	65	41	115	221	284	273	503	1060	0.8%	
BUS THACO	Minibus	Minibus						-	-	-	-		
BUS THACO	Sub-total			65	41	115	221	284	273	503	1060	0.7%	
Honda	CR-V	SUV	7 seats	355	202	420	977	3331	1648	3125	8104	11.5%	
Honda	CITY	Sedan	5 seats	158	157	405	720	1596	1042	2256	4894		
Honda	Jazz	Sedan	5 seats	185	50	173	408	296	108	427	831		
Honda	Accord	Sedan	5 seats										
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	79	88	136	303	241	277	637	1155		
Honda	Brio	Sedan	5 seats	138	94	152	384	138	94	152	384		
Honda	HR-V	SUV	5 seats	73	49	87	209	346	290	415	1051		
Honda	Sub-Total			988	640	1373	3001	5948	3459	7012	16419		
VINAMOTOR	Hyundai	Large bus	29-80 seats	23			23	105			105	0.2%	
VINAMOTOR	Hyundai	Medium truck	Under 10T	12			12	317	5	2	324		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	5			5	43			43		
VINAMOTOR	Sub-Total			40			40	465	5	2	472		
VEAM	VEAM Motor	Light truck	2-3	36	9	65	110	121	46	425	592	0.4%	
VEAM	MAZ	Medium truck	2-3					1		3	4		
VEAM	Sub-total			36	9	65	110	122	46	428	596	0.4%	
TCIEV	Sunny	Sedan	5 seats									0.9%	
TCIEV	Sunny XL	Sedan	5 seats	7	1	2	10	80	63	57	200		
TCIEV	Sunny XV	Sedan	5 seats	10	10	6	26	403	236	87	726		
TCIEV	Sub-total			63	20	9	92	483	299	144	919	1.1%	

Maker	Model name	Vama Classification	Seat	Sales - Jun 2019				Share	Sales - YTM 2019				Share
				North	Central	South	Total		North	Central	South	Total	
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	77	3	17	97		260	48	85	393	
TCIEV				157	34	34	225		909	415	294	1618	
HYUNDAI	County	Medium bus	29 seats					1.4%					2.1%
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	143	36	179	358		1,233	309	1,542	3084	
DOTHANH				143	36	179	358		1233	309	1542	3084	
VIDABUS	FX120	Large bus	47 seats					0.1%					0.0%
VIDABUS	BX212	Large bus	41 seats						1			1	
VIDABUS	GDW6117	Large bus	47 seats						16			16	
VIDABUS	BC095	City bus	60 seats	19			19		53		2	55	
VIDABUS	GDW6901	City bus	60 seats										
DAEWOO BUS		Sub-Total		19			19		70		2	72	
SANYANG	SYM T880	Small truck	2 seats										
SANYANG	SYM T1000	Small truck	2 seats										
SANYANG	SYM V5	Van	5 seats										
SANYANG	SYM V9	Van	9 seats										
SANYANG	SYM 2.0T	Small truck	3 seats										
SANYANG	SYM V11	Van	11 seats										
SANYANG		Sub-Total											

No	Vehicle Type	Sales - Jun 2019				Sales - YTM 2019			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	4,034	1,637	4,137	9,808	21,119	7,920	18,866	47,905
2	Sport utility vehicles (SUV)	1,559	728	2,306	4,593	10,197	4,714	12,340	27,251
3	Cross-over cars	419	90	323	832	3,214	741	2,205	6,160
4	Multi-purpose vehicles (MPV)	639	546	1,816	3,001	3,727	2,751	9,610	16,088
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	573	80	395	1,048	4,579	627	2,580	7,786
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	625	206	603	1,434
9	Lexus's PC subtotal	86	-	107	193	406	-	465	871
10	Thaco Peugeot's PC subtotal	95	29	126	250	807	242	879	1,928
	Subtotal	7,408	3,110	8,210	18,728	44,574	17,201	47,548	109,323
	In percentage (%)	37.54%	15.77%	46.69%	100.00%	40.83%	15.72%	43.45%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	758	282	714	1,754	4,473	1,756	4,058	10,287
12	Vans	78	-	79	157	434	12	285	731
13	Small trucks (G.V.M ≤ 5,000 Kg)	758	141	958	1,857	3,914	722	4,705	9,341
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	533	163	672	1,368	3,083	963	4,148	8,194
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	27	2	51	80	398	11	222	631
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	53	19	138	210	274	80	593	947
19	Tractor trucks	-	-	-	-	-	-	-	-
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	2,207	607	2,612	5,426	13,578	3,544	14,011	30,131
	In percentage (%)	40.67%	11.19%	48.14%	100.00%	41.74%	11.76%	46.50%	100.00%
	Buses								
21	Minibuses [(10-16) seats]	230	57	247	534	1,180	302	1,475	2,957
22	Medium buses / Coaches [(17-30) seats]	9	3	6	18	56	31	72	159
23	Large buses / Coaches [(31-55) seats]	117	41	115	273	458	284	537	1,279
24	Sleeping buses	-	-	-	-	-	-	-	-
25	City buses of all lengths	19	-	-	19	53	-	2	55
26	Bus rapid transit (BRT)	-	-	-	-	-	-	-	-
27	Bus chassis (incompletely-built vehicles)	-	-	-	-	-	-	157	157
	Subtotal	378	101	368	847	1,747	617	2,096	4,201
	In percentage (%)	44.43%	11.97%	43.60%	100.00%	39.26%	13.87%	46.88%	100.00%
III	Special-Purpose Vehicles								
28	Dump trucks	30	41	139	210	539	274	971	1,784
29	Concrete mixer trucks	-	-	-	-	-	-	-	-
30	Tanker trucks	-	-	-	-	-	-	-	-
31	Refrigerator trucks	-	-	-	-	-	-	-	-
32	Ambulance	-	-	-	-	-	-	-	-
33	Fire-fighting trucks	-	-	-	-	-	-	-	-
34	Garbages	-	-	2	2	-	-	10	10
35	Hydraulic crane truck	-	-	-	-	-	-	-	-
36	Sprinklers (road cleaning trucks)	-	-	-	-	-	-	7	7
37	Crane trucks	-	-	-	-	-	-	2	2
38	X-Ray medical vehicles	-	-	-	-	-	-	-	-
39	Truck-mounted concret pumps	-	-	-	-	-	-	-	-
40	Car transport (carrying) truck	-	-	-	-	-	-	-	-
41	Hooklift	-	-	-	-	-	-	-	-
42	Prisoner transport truck	-	-	-	-	-	-	-	-
43	Mobile Sewer Jetting Machine (SPV)	-	-	-	-	-	-	-	-
44	Sewage suction truck (SPV)	-	-	-	-	-	-	4	4
45	Vacuum tank truck (SPV)	-	-	-	-	-	-	-	-
46	Aerial Platform Truck (SPV)	-	-	-	-	-	-	-	-
47	Stage truck (SPV)	-	-	-	-	-	-	-	-
48	Xe chi huy chua chay (SPV)	-	-	-	-	-	-	-	-
	Subtotal	30	41	141	212	630	274	994	1,907
	In percentage (%)	14.15%	19.34%	66.51%	100.00%	29.83%	15.16%	55.01%	100.00%
	Grand-total	10017	3859	12331	26207	59536	21636	64639	145811
	In percentage (%)	38.22%	14.73%	47.05%	100.00%	40.83%	14.84%	44.33%	100.00%