

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2017 - THÁNG 5/2018

	May-18	May-17	Apr-18	Difference May-18 vs May-17	Difference May-18 vs April-18
Total*	22,374	21,829	20,557	2%	9%
1. Passenger cars (PC)	14,892	12,441	13,129	20%	13%
2. Commercial vehicles (CV)	6,853	8,332	6,279	-18%	9%
2.1 Trucks	5,782	7,169	5,046	-19%	15%
2.2 Buses	1,071	1,163	1,233	-8%	-13%
3. Special-purpose vehicles	629	1,056	1,149	-40%	-45%
Bus chassis (khung xe buýt)	0	102	66	-100%	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2018

	YTM 2018	YTM 2017	Difference
Total*	101,489	102,740	-1%
1. Passenger cars (PC)	67,652	60,705	11%
2. Commercial vehicles (CV)	30,217	36,225	-17%
2.1 Trucks	25,496	31,044	-18%
2.2 Buses	4,721	5,181	-9%
3. Special-purpose vehicles	3,620	5,810	-38%
Bus chassis (khung xe buýt)	293	299	-2%

2. VAMA Complete Vehicles in May 2018 vs May 2017 vs April 2018 - So sánh tháng

	May-18		May-17		Apr-18		Difference May-18 vs May-17		Difference May-18 vs April-18	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GM Vietnam	982	4.4%	1,038	4.8%	500	2.4%	(56)	-5%	482	96%
Mitsubishi	414	1.9%	395	1.8%	452	2.2%	19	5%	(38)	-8%
Mercedes-Benz Vietnam	414	1.9%	567	2.6%	332	1.6%	(153)	-27%	82	25%
Visuco (Suzuki)	474	2.1%	493	2.3%	459	2.2%	(19)	-4%	15	3%
Toyota	4,752	21.2%	5,151	23.6%	4,234	20.6%	(399)	-8%	518	12%
Lexus	-	0.0%	59	0.3%	1	0.0%	(59)	-100%	(1)	-100%
Isuzu*	571	2.6%	644	3.0%	542	2.6%	(73)	-11%	29	5%
Ford	1,451	6.5%	2,451	11.2%	1,359	6.6%	(1000)	-41%	92	7%
Hino*	264	1.2%	397	1.8%	301	1.5%	(133)	-34%	(37)	-12%
SAMCO	83	0.4%	95	0.4%	90	0.4%	(12)	-13%	(7)	-8%
Thaco Kia	2,375	10.6%	2,075	9.5%	2,030	9.9%	300	14%	345	17%
Thaco Bus	147	0.7%	267	1.2%	238	1.2%	(120)	-45%	(91)	-38%
Thaco Truck	3,202	14.3%	3,781	17.3%	4,045	19.7%	(579)	-15%	(843)	-21%
Vinamazda	2,625	11.7%	2,115	9.7%	2,024	9.8%	510	24%	601	30%
Peugeot	399	1.8%	25	0.1%	342	1.7%	374	1496%	57	17%
Total Thaco	8,748	39.1%	8,263	37.9%	8,679	42.2%	485	6%	69	1%
Honda	2,536	11.3%	920	4.2%	2,815	13.7%	1616	176%	(279)	-10%
Vinamotor*	315	1.4%	386	1.8%	314	1.5%	(71)	-18%	1	0%
VEAM	303	1.4%	381	1.7%	51	0.2%	(78)	-20%	252	494%
TCIEV	245	1.1%	128	0.6%	82	0.4%	117	91%	163	199%
Dothan	787	3.5%	459	2.1%	324	1.6%				
SANYANG	35	0.2%	2	0.0%	22	0.1%	33	1650%	13	59%
Total	22,374	100%	21,829	100%	20,557	100%	545	2%	1,817	9%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2018 vs YTM 2017) -So sánh cùng kỳ

	YTM 2018		YTM 2017		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	69	0.1%	(69)	-100%
GM Vietnam	3,966	3.9%	4,821	4.7%	(855)	-18%
Mitsubishi	2,898	2.9%	2,501	2.4%	397	16%
Mercedes-Benz Vietnam	2,151	2.1%	2,723	2.7%	(572)	-21%
Visuco (Suzuki)	2,658	2.6%	1,907	1.9%	751	39%
Toyota	21,482	21.2%	22,823	22.2%	(1341)	-6%
Lexus	83	0.1%	381	0.4%	(298)	-78%
Isuzu*	2,306	2.3%	2,244	2.2%	62	3%
Ford	8,215	8.1%	11,921	11.6%	(3706)	-31%
Hino*	1,124	1.1%	1,351	1.3%	(227)	-17%
SAMCO	362	0.4%	464	0.5%	(102)	-22%
Thaco Kia	11,427	11.3%	10,057	9.8%	1370	14%
Thaco Bus	890	0.9%	1,226	1.2%	(336)	-27%
Thaco Truck	14,698	14.5%	18,277	17.8%	(3579)	-20%
Vinamazda	13,821	13.6%	10,924	10.6%	2897	27%
Peugeot	1,602	1.6%	124	0.1%	1478	1192%
Total Thaco	42,438	41.8%	40,608	39.5%	1830	5%
Honda	8,919	8.8%	4,444	4.3%	4475	101%
Vinamotor*	1,369	1.3%	1,762	1.7%	(393)	-22%
VEAM	517	0.5%	1,410	1.4%	(893)	-63%
TCIEV	951	0.9%	1,515	1.5%	(564)	-37%
Dothan	1,974	1.9%	1,787	1.7%	187	10%
SANYANG	76	0.1%	9	0.0%	67	744%
Total	101,489	100%	102,740	100%	(1,251)	-1%

*: not including bus chassis - chưa bao gồm chassis xe buýt