

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2017 - THÁNG 6/2018

	Jun-18	Jun-17	May-18	Difference June-18 vs June-17	Difference June-18 vs May-18
Total*	21,571	22,750	22,374	-5%	-4%
1. Passenger cars (PC)	14,938	13,736	14,892	9%	0%
2. Commercial vehicles (CV)	6,232	8,262	6,853	-25%	-9%
2.1 Trucks	5,296	7,264	5,782	-27%	-8%
2.2 Buses	936	998	1,071	-6%	-13%
3. Special-purpose vehicles	401	752	629	-47%	-36%
Bus chassis (khung xe buýt)	84	125	0	-33%	#DIV/0!

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2018

	YTM 2018	YTM 2017	Difference
Total*	123,060	125,490	-2%
1. Passenger cars (PC)	82,590	74,441	11%
2. Commercial vehicles (CV)	36,449	44,487	-18%
2.1 Trucks	30,792	38,308	-20%
2.2 Buses	5,657	6,179	-8%
3. Special-purpose vehicles	4,021	6,562	-39%
Bus chassis (khung xe buýt)	377	424	-11%

2. VAMA Complete Vehicles in May 2018 vs May 2017 vs April 2018 - So sánh tháng

	Jun-18		Jun-17		May-18		Difference June-18 vs June-17		Difference June-18 vs May-18	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GM Vietnam	1,231	5.7%	895	3.9%	982	4.4%	336	38%	249	25%
Mitsubishi	250	1.2%	486	2.1%	414	1.9%	(236)	-49%	(164)	-40%
Mercedes-Benz Vietnam	791	3.7%	647	2.8%	414	1.9%	144	22%	377	91%
Visuco (Suzuki)	585	2.7%	621	2.7%	474	2.1%	(36)	-6%	111	23%
Toyota	4,268	19.8%	6,815	30.0%	4,752	21.2%	(2547)	-37%	(484)	-10%
Lexus	1	0.0%	99	0.4%	-	0.0%	(98)	-99%	1	#DIV/0!
Isuzu*	607	2.8%	748	3.3%	571	2.6%	(141)	-19%	36	6%
Ford	1,364	6.3%	2,428	10.7%	1,451	6.5%	(1064)	-44%	(87)	-6%
Hino*	265	1.2%	356	1.6%	264	1.2%	(91)	-26%	1	0%
SAMCO	64	0.3%	94	0.4%	83	0.4%	(30)	-32%	(19)	-23%
Thaco Kia	2,354	10.9%	1,863	8.2%	2,375	10.6%	491	26%	(21)	-1%
Thaco Bus	190	0.9%	234	1.0%	147	0.7%	(44)	-19%	43	29%
Thaco Truck	2,311	10.7%	3,132	13.8%	3,202	14.3%	(821)	-26%	(891)	-28%
Vinamazda	2,681	12.4%	2,020	8.9%	2,625	11.7%	661	33%	56	2%
Peugeot	423	2.0%	17	0.1%	399	1.8%	406	2388%	24	6%
Total Thaco	7,959	36.9%	7,266	31.9%	8,748	39.1%	693	10%	(789)	-9%
Honda	2,262	10.5%	992	4.4%	2,536	11.3%	1270	128%	(274)	-11%
Vinamotor*	303	1.4%	353	1.6%	315	1.4%	(50)	-14%	(12)	-4%
VEAM	339	1.6%	216	0.9%	303	1.4%	123	57%	36	12%
TCIEV	310	1.4%	180	0.8%	245	1.1%	130	72%	65	27%
Dothan	966	4.5%	554	2.4%	787	3.5%				
SANYANG	6	0.0%	-	0.0%	35	0.2%	6	#DIV/0!	(29)	-83%
Total	21,571	100%	22,750	100%	22,374	100%	(1,179)	-5%	(803)	-4%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2018 vs YTM 2017) -So sánh cùng kỳ

	YTM 2018		YTM 2017		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	69	0.1%	(69)	-100%
GM Vietnam	5,197	4.2%	5,716	4.6%	(519)	-9%
Mitsubishi	3,148	2.6%	2,987	2.4%	161	5%
Mercedes-Benz Vietnam	2,942	2.4%	3,370	2.7%	(428)	-13%
Visuco (Suzuki)	3,243	2.6%	2,528	2.0%	715	28%
Toyota	25,750	20.9%	29,638	23.6%	(3888)	-13%
Lexus	84	0.1%	480	0.4%	(396)	-83%
Isuzu*	2,913	2.4%	2,992	2.4%	(79)	-3%
Ford	9,579	7.8%	14,349	11.4%	(4770)	-33%
Hino*	1,389	1.1%	1,707	1.4%	(318)	-19%
SAMCO	426	0.3%	558	0.4%	(132)	-24%
Thaco Kia	13,781	11.2%	11,920	9.5%	1861	16%
Thaco Bus	1,080	0.9%	1,460	1.2%	(380)	-26%
Thaco Truck	17,009	13.8%	21,409	17.1%	(4400)	-21%
Vinamazda	16,502	13.4%	12,944	10.3%	3558	27%
Peugeot	2,025	1.6%	141	0.1%	1884	1336%
Total Thaco	50,397	41.0%	47,874	38.1%	2523	5%
Honda	11,181	9.1%	5,436	4.3%	5745	106%
Vinamotor*	1,672	1.4%	2,115	1.7%	(443)	-21%
VEAM	856	0.7%	1,626	1.3%	(770)	-47%
TCIEV	1,261	1.0%	1,695	1.4%	(434)	-26%
Dothan	2,940	2.4%	2,341	1.9%	599	26%
SANYANG	82	0.1%	9	0.0%	73	811%
Total	123,060	100%	125,490	100%	(2,430)	-2%

*: not including bus chassis - chưa bao gồm chassis xe buýt