

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2017 - THÁNG 7/2018

	Jul-18	Jul-17	Jun-18	Difference July-18 vs July-17	Difference July-18 vs June-18
Total*	20,044	19,345	21,571	4%	-7%
1. Passenger cars (PC)	13,864	11,010	14,938	26%	-7%
2. Commercial vehicles (CV)	5,903	7,728	6,232	-24%	-5%
2.1 Trucks	5,052	6,499	5,296	-22%	-5%
2.2 Buses	851	1,229	936	-31%	-9%
3. Special-purpose vehicles	277	607	401	-54%	-31%
Bus chassis (khung xe buýt)	36	95	84	-62%	-57%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2018

	YTM 2018	YTM 2017	Difference
Total*	143,104	144,835	-1%
1. Passenger cars (PC)	96,454	85,451	13%
2. Commercial vehicles (CV)	42,352	52,215	-19%
2.1 Trucks	35,844	44,807	-20%
2.2 Buses	6,508	7,408	-12%
3. Special-purpose vehicles	4,298	7,169	-40%
Bus chassis (khung xe buýt)	413	519	-20%

2. VAMA Complete Vehicles in July 2018 vs July 2017 vs June 2018 - So sánh tháng

	Jul-18		Jul-17		Jun-18		Difference July-18 vs July-17		Difference July-18 vs June-18	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GM Vietnam	848	4.2%	820	4.2%	1,231	5.7%	28	3%	(383)	-31%
Mitsubishi	378	1.9%	553	2.9%	250	1.2%	(175)	-32%	128	51%
Mercedes-Benz Vietnam	620	3.1%	419	2.2%	791	3.7%	201	48%	(171)	-22%
Visuco (Suzuki)	411	2.1%	504	2.6%	585	2.7%	(93)	-18%	(174)	-30%
Toyota	4,270	21.3%	4,291	22.2%	4,268	19.8%	(21)	0%	2	0%
Lexus	24	0.1%	84	0.4%	1	0.0%	(60)	-71%	23	2300%
Isuzu*	591	2.9%	659	3.4%	607	2.8%	(68)	-10%	(16)	-3%
Ford	1,407	7.0%	2,440	12.6%	1,364	6.3%	(1033)	-42%	43	3%
Hino*	210	1.0%	293	1.5%	265	1.2%	(83)	-28%	(55)	-21%
SAMCO	58	0.3%	118	0.6%	64	0.3%	(60)	-51%	(6)	-9%
Thaco Kia	2,487	12.4%	1,834	9.5%	2,354	10.9%	653	36%	133	6%
Thaco Bus	166	0.8%	355	1.8%	190	0.9%	(189)	-53%	(24)	-13%
Thaco Truck	1,987	9.9%	2,753	14.2%	2,311	10.7%	(766)	-28%	(324)	-14%
Vinamazda	2,417	12.1%	1,881	9.7%	2,681	12.4%	536	28%	(264)	-10%
Peugeot	452	2.3%	31	0.2%	423	2.0%	421	1358%	29	7%
Total Thaco	7,509	37.5%	6,854	35.4%	7,959	36.9%	655	10%	(450)	-6%
Honda	1,914	9.5%	1,134	5.9%	2,262	10.5%	780	69%	(348)	-15%
Vinamotor*	199	1.0%	351	1.8%	303	1.4%	(152)	-43%	(104)	-34%
VEAM	220	1.1%	204	1.1%	339	1.6%	16	8%	(119)	-35%
TCIEV	276	1.4%	180	0.9%	310	1.4%	96	53%	(34)	-11%
Dothanh	1,086	5.4%	439	2.3%	966	4.5%				
SANYANG	23	0.1%	2	0.0%	6	0.0%	21	1050%	17	283%
Total	20,044	100%	19,345	100%	21,571	100%	699	4%	(1,527)	-7%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2018 vs YTM 2017) -So sánh cùng kỳ

	YTM 2018		YTM 2017		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	69	0.0%	(69)	-100%
GM Vietnam	6,045	4.2%	6,536	4.5%	(491)	-8%
Mitsubishi	3,526	2.5%	3,540	2.4%	(14)	0%
Mercedes-Benz Vietnam	3,562	2.5%	3,789	2.6%	(227)	-6%
Visuco (Suzuki)	3,654	2.6%	3,032	2.1%	622	21%
Toyota	30,020	21.0%	33,929	23.4%	(3909)	-12%
Lexus	108	0.1%	564	0.4%	(456)	-81%
Isuzu*	3,504	2.4%	3,651	2.5%	(147)	-4%
Ford	10,986	7.7%	16,789	11.6%	(5803)	-35%
Hino*	1,599	1.1%	2,000	1.4%	(401)	-20%
SAMCO	484	0.3%	676	0.5%	(192)	-28%
Thaco Kia	16,268	11.4%	13,754	9.5%	2514	18%
Thaco Bus	1,246	0.9%	1,815	1.3%	(569)	-31%
Thaco Truck	18,996	13.3%	24,162	16.7%	(5166)	-21%
Vinamazda	18,919	13.2%	14,825	10.2%	4094	28%
Peugeot	2,477	1.7%	172	0.1%	2305	1340%
Total Thaco	57,906	40.5%	54,728	37.8%	3178	6%
Honda	13,095	9.2%	6,570	4.5%	6525	99%
Vinamotor*	1,871	1.3%	2,466	1.7%	(595)	-24%
VEAM	1,076	0.8%	1,830	1.3%	(754)	-41%
TCIEV	1,537	1.1%	1,875	1.3%	(338)	-18%
Dothanh	4,026	2.8%	2,780	1.9%	1246	45%
SANYANG	105	0.1%	11	0.0%	94	855%
Total	143,104	100%	144,835	100%	(1,731)	-1%

*: not including bus chassis - chưa bao gồm chassis xe buýt