

Maker	Model name	Vama Classification	Seat	Sales - January 2018			Share	Sales - YTM 2018				Share	
				North	Central	South		Total	North	Central	South		Total
Mekong	Pronto	SUV	7 seats										
Mekong	Premio	Pick-up	5 seats										
Mekong	Paso 990BE	Small truck	2 seats										
Mekong	Paso 990 D	Small truck	2 seats										
Mekong	Paso 1.5TD	Small truck	3 seats										
Mekong	Paso 2.0TD	Small truck	3 seats										
Mekong	Paso 2.5TD	Light truck	3 seats										
Mekong	Sub-total												
GM Vietnam	Spark Van	Van	2 seats	40	9	8	57	40	9	8	57		
GM Vietnam	Spark LS	Sedan	5 seats	3			3	3			3		
GM Vietnam	Spark LT	Sedan	5 seats	10	4	11	25	10	4	11	25		
GM Vietnam	Aveo LT	Sedan	5 seats	20	19	50	89	20	19	50	89		
GM Vietnam	Aveo LTZ	Sedan	5 seats	28	13	24	65	28	13	24	65		
GM Vietnam	Cruze LS	Sedan	5 seats	62	24	90	176	62	24	90	176		
GM Vietnam	Cruze LTZ	Sedan	5 seats	72	27	72	171	72	27	72	171		
GM Vietnam	Orlando LTZ	MPV	7 seats	11	6	24	41	11	6	24	41		
GM Vietnam	Trax LT	SUV	5 seats	13	5	9	27	13	5	9	27		
GM Vietnam	Captiva LTZ	SUV	7 seats	19	14	50	83	19	14	50	83		
GM Vietnam	Colorado LTZ	Pick-up	5 seats	71	34	78	183	71	34	78	183		
GM Vietnam													
GM Vietnam	Sub-total			349	155	416	920	349	155	416	920		
Mitsubishi	Outlander	SUV	7 seats	83	28	42	153	83	28	42	153		
Mitsubishi	Pajero Sport	SUV	7 seats	168	20	32	220	168	20	32	220		
Mitsubishi	Outlander	SUV	7 seats	15	31	5	51	15	31	5	51		
Mitsubishi	Mirage	Sedan	5 seats	73	45	25	143	73	45	25	143		
Mitsubishi	Attrage	Sedan	5 seats	121	159	63	343	121	159	63	343		
Mitsubishi	Triton	Pick-up	5 seats	142	89	38	269	142	89	38	269		
Mitsubishi													
Mitsubishi													
Mitsubishi	Sub-total			602	372	205	1179	602	372	205	1179		
Suzuki	Carry Blind Van	Van	2 seats	75	2	21	98	75	2	21	98		
Suzuki	Carry Truck	Small truck	2 seats	61	7	63	131	61	7	63	131		
Suzuki	Super Carry Pro	Small truck	2 seats	106	20	102	228	106	20	102	228		
Suzuki	Vitara	SUV	5 seats	13		9	22	13		9	22		
Suzuki	Ertiga	Sedan	7 seats	2		3	5	2		3	5		
Suzuki	Ciaz	Sedan	5 seats	4		1	5	4		1	5		
Suzuki	Celerio GL CVT	Hatchback	5 seats	22	2	10	34	22	2	10	34		
Suzuki													
Suzuki	Sub-total			283	31	209	523	283	31	209	523		
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	91	11	96	198	91	11	96	198		
Toyota	Camry 2.5G/KL	Sedan	5 seats	1		2	3	1		2	3		
Toyota	Camry 2.0E /KE	Sedan	5 seats	119	27	97	243	119	27	97	243		
Toyota	Camry 3.5Q	Sedan	5 seats										
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	277	93	202	572	277	93	202	572		
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	4	2	9	15	4	2	9	15		
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats	23	5	69	97	23	5	69	97		
Toyota	Corolla Altis RS	Sedan	5seats										
Toyota	Vios 1.5G/VG	Sedan	5 seats	402	151	263	816	402	151	263	816		
Toyota	Vios 1.5E/VE	Sedan	5 seats	664	139	839	1642	664	139	839	1642		
Toyota	Vios 1.5J	Sedan	5 seats										
Toyota	Vios Limo	Sedan	5 seats										
Toyota	Innova G	MPV	8 seats	65	11	171	247	65	11	171	247		
Toyota	Innova E	MPV	8 seats	139	75	840	1054	139	75	840	1054		
Toyota	Innova V	MPV	8 seats			1	1			1	1		
Toyota	Innova J	MPV	8 seats										
Toyota	Innova GSR	MPV	8 seats										
Toyota	Fortuner Gasoline (4x4)/FV	SUV	8 seats	1	1	6	8	1	1	6	8		
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats			9	9			9	9		
Toyota	Fortuner Diesel/FG	SUV	8 seats	1		17	18	1		17	18		
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats										
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats										
Toyota	Hiace Gasoline 2.7	Minibus	16 seats										
Toyota	Hiace Diesel 2.5	Minibus	16 seats			2	2			2	2		
Toyota	Hiace Super Wagon	Minibus	10 seats										
Toyota	Landcruiser 200 GX 470	SUV	8 seats	6	3	4	13	6	3	4	13		
Toyota	Land Prado	SUV	8 seats	40	3	13	56	40	3	13	56		
Toyota	FT86	Sedan	5 seats										
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	9	4	19	32	9	4	19	32		
Toyota	Hilux G (4x4)	Pick-up	5 seats	85		2	87	85		2	87		
Toyota	Hilux E (4x2)	Pick-up	5 seats	1	2	8	11	1	2	8	11		
Toyota	Yaris E	Sedan	5 seats										
Toyota	Yaris G	Sedan	5 seats	2		1	3	2		1	3		
Toyota	Alphard	MPV			2	2	4		2	2	4		
Toyota	Sub-total			1930	529	2672	5131	1930	529	2672	5131		
Isuzu	D-Max 4x4	Pick-up	5 seats	17	1	11	29	17	1	11	29		
Isuzu	D-Max 4x2	Pick-up	5 seats	9	3	30	42	9	3	30	42		
Isuzu	mu-X	SUV	7 seats	24	3	93	120	24	3	93	120		
Isuzu	NLR	Small truck	3 seats										
Isuzu	NMR	Small truck	3 seats			3	3			3	3		
Isuzu	NPK	Light truck	3 seats	3		2	5	3		2	5		
Isuzu	NQL	Light truck	3 seats	5	3	21	29	5	3	21	29		
Isuzu	QKR	Small truck	3 seats	53	10	178	241	53	10	178	241		
Isuzu	FRR	Medium truck	3 seats			5	5			5	5		
Isuzu	FVR	Medium truck	3 seats	1			1	1			1		
Isuzu	FVM	Medium truck	3 seats		1	1	2		1	1	2		
Isuzu	Tractor Head	Tractor truck (SPV)											
Isuzu													

Maker	Model name	Vama Classification	Seat	Sales - January 2018				Share	Sales - YTM 2018				Share
				North	Central	South	Total		North	Central	South	Total	
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	101	37	189	327	1.3%	101	37	189	327	1.3%
DO THANH				101	37	189	327		101	37	189	327	
SANYANG	SYM T880	Small truck	2 seats										
SANYANG	SYM T1000	Small truck	2 seats										
SANYANG	SYM V5	Van	5 seats										
SANYANG	SYM V9	Van	9 seats										
SANYANG	SYM 2.0T	Small truck	3 seats			6	6				6	6	
SANYANG	SYM V11	Van	11 seats										
SANYANG		Sub-Total				6	6				6	6	

No	Vehicle Type	Sales - January 2018				Sales - YTM 2018			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	3,760	2,349	3,714	9,823	3,760	2,349	3,714	9,823
2	Sport utility vehicles (SUV)	1,056	388	924	2,368	1,056	388	924	2,368
3	Cross-over cars	600	627	584	1,811	600	627	584	1,811
4	Multi-purpose vehicles (MPV)	270	180	1,295	1,745	270	180	1,295	1,745
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	725	517	391	1,633	725	517	391	1,633
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	220	82	223	525	220	82	223	525
9	Lexus's PC subtotal	30	-	50	80	30	-	50	80
10	Thaco Peugeot's PC subtotal	104	43	124	271	104	43	124	271
	Subtotal	6,765	4,196	7,395	18,256	6,765	4,196	7,395	18,256
	In percentage (%)	37.06%	22.93%	40.01%	100.00%	37.06%	22.93%	40.01%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	1,077	507	837	2,421	1,077	507	837	2,421
12	Vans	115	11	29	155	115	11	29	155
13	Small trucks (G.V.M ≤ 5,000 Kg)	845	103	909	1,857	845	103	909	1,857
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	462	132	708	1,302	462	132	708	1,302
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	141	8	26	175	141	8	26	175
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	40	14	106	160	40	14	106	160
19	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	2,690	775	2,613	6,078	2,690	775	2,613	6,078
	In percentage (%)	44.15%	12.77%	43.08%	100.00%	44.15%	12.77%	43.08%	100.00%
	Buses								
20	Minibuses [(10-16) seats]	204	48	234	486	204	48	234	486
21	Medium buses / Coaches [(17-30) seats]	18	13	37	68	18	13	37	68
22	Large buses / Coaches [(31-55) seats]	185	24	97	306	185	24	97	306
23	Sleeping buses	-	-	-	-	-	-	-	-
24	City buses of all lengths	-	-	-	-	-	-	-	-
25	Bus rapid transit (BRT)	-	-	-	-	-	-	-	-
26	Bus chassis (incompletely-built vehicles)	-	-	88	88	-	-	88	88
	Subtotal	407	85	368	860	407	85	368	860
	In percentage (%)	47.33%	9.88%	42.79%	100.00%	47.33%	9.88%	42.79%	100.00%
III	Special-Purpose Vehicles								
27	Dump trucks	46	21	123	190	46	21	123	190
28	Concrete mixer trucks	-	-	-	-	-	-	-	-
29	Tractor trucks	-	-	-	-	-	-	-	-
30	Tanker trucks	-	-	-	-	-	-	-	-
31	Refrigerator trucks	-	-	-	-	-	-	-	-
32	Ambulance	-	-	-	-	-	-	-	-
33	Fire-fighting trucks	-	-	-	-	-	-	-	-
34	Garbages	-	-	4	4	-	-	4	4
35	Hydraulic crane truck	-	-	-	-	-	-	-	-
36	Sprinklers (road cleaning trucks)	-	-	-	-	-	-	-	-
37	Crane trucks	-	-	-	-	-	-	-	-
38	X-Ray medical vehicles	-	-	-	-	-	-	-	-
39	Truck-mounted concret pumps	-	-	-	-	-	-	-	-
40	Car transport (carrying) truck	-	-	-	-	-	-	-	-
41	Hooklift	-	-	-	-	-	-	-	-
42	Prisoner transport truck	-	-	-	-	-	-	-	-
43	Mobile Sewer Jetting Machine (SPV)	-	-	-	-	-	-	-	-
44	Sewage suction truck (SPV)	-	-	1	1	-	-	1	1
45	Vacuum tank truck (SPV)	-	-	-	-	-	-	-	-
46	Aerial Platform Truck (SPV)	-	-	-	-	-	-	-	-
47	Stage truck (SPV)	-	-	-	-	-	-	-	-
48	Xe chi huy chra chay (SPV)	-	-	-	-	-	-	-	-
	Subtotal	46	21	128	195	46	21	128	195
	In percentage (%)	23.59%	10.77%	65.64%	100.00%	23.59%	10.77%	65.64%	100.00%
	Grand-total	9898	5067	10416	25381	9898	5067	10416	25381
	In percentage (%)	39.00%	19.96%	41.04%	100.00%	39.00%	19.96%	41.04%	100.00%