

**1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng**

2017 - THÁNG 4/2018

	Apr-18	Apr-17	Mar-18	Difference April-18 vs April-17	Difference April-18 vs March-18
<b>Total*</b>	<b>20,557</b>	<b>21,345</b>	<b>20,956</b>	<b>-4%</b>	<b>-2%</b>
1. Passenger cars (PC)	13,129	10,652	12,732	23%	3%
2. Commercial vehicles (CV)	6,279	9,202	6,939	-32%	-10%
2.1 Trucks	5,046	7,918	5,849	-36%	-14%
2.2 Buses	1,233	1,284	1,090	-4%	13%
3. Special-purpose vehicles	1,149	1,491	1,285	-23%	-11%
Bus chassis (khung xe buýt)	66	14	67	371%	-1%

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2018

	YTM 2018	YTM 2017	Difference
<b>Total*</b>	<b>79,115</b>	<b>80,911</b>	<b>-2%</b>
1. Passenger cars (PC)	52,760	48,264	9%
2. Commercial vehicles (CV)	23,364	27,893	-16%
2.1 Trucks	19,714	23,875	-17%
2.2 Buses	3,650	4,018	-9%
3. Special-purpose vehicles	2,991	4,754	-37%
Bus chassis (khung xe buýt)	293	197	49%

**2. VAMA Complete Vehicles in February 2018 vs February 2017 vs January 2018 - So sánh tháng**

	Apr-18		Apr-17		Mar-18		Difference April-18 vs April-17		Difference April-18 vs March-18	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GM Vietnam	500	2.4%	951	4.5%	862	4.1%	(451)	-47%	(362)	-42%
Mitsubishi	452	2.2%	491	2.3%	384	1.8%	(39)	-8%	68	18%
Mercedes-Benz Vietnam	332	1.6%	614	2.9%	585	2.8%	(282)	-46%	(253)	-43%
Visuco (Suzuki)	459	2.2%	509	2.4%	873	4.2%	(50)	-10%	(414)	-47%
Toyota	4,234	20.6%	4,096	19.2%	4,500	21.5%	138	3%	(266)	-6%
Lexus	1	0.0%	56	0.3%	-	0.0%	(55)	-98%	1	#DIV/0!
Isuzu*	542	2.6%	642	3.0%	554	2.6%	(100)	-16%	(12)	-2%
Ford	1,359	6.6%	2,544	11.9%	1,900	9.1%	(1185)	-47%	(541)	-28%
Hino*	301	1.5%	482	2.3%	289	1.4%	(181)	-38%	12	4%
SAMCO	90	0.4%	100	0.5%	61	0.3%	(10)	-10%	29	48%
Thaco Kia	2,030	9.9%	1,884	8.8%	2,110	10.1%	146	8%	(80)	-4%
Thaco Bus	238	1.2%	321	1.5%	231	1.1%	(83)	-26%	7	3%
Thaco Truck	4,045	19.7%	4,488	21.0%	3,774	18.0%	(443)	-10%	271	7%
Vinamazda	2,024	9.8%	1,911	9.0%	2,128	10.2%	113	6%	(104)	-5%
Peugeot	342	1.7%	32	0.1%	305	1.5%	310	969%	37	12%
Total Thaco	8,679	42.2%	8,636	40.5%	8,548	40.8%	43	0%	131	2%
Honda	2,815	13.7%	689	3.2%	1,311	6.3%	2126	309%	1504	115%
Vinamotor*	314	1.5%	337	1.6%	339	1.6%	(23)	-7%	(25)	-7%
VEAM	51	0.2%	480	2.2%	111	0.5%	(429)	-89%	(60)	-54%
TCIEV	82	0.4%	112	0.5%	260	1.2%	(30)	-27%	(178)	-68%
Dothanh	324	1.6%	606	2.8%	370	1.8%				
SANYANG	22	0.1%	-	0.0%	9	0.0%	22	#DIV/0!	13	144%
<b>Total</b>	<b>20,557</b>	<b>100%</b>	<b>21,345</b>	<b>100%</b>	<b>20,956</b>	<b>100%</b>	<b>(788)</b>	<b>-4%</b>	<b>(399)</b>	<b>-2%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

**3. VAMA YTM Complete Vehicle Sales (YTM 2018 vs YTM 2017) -So sánh cùng kỳ**

	YTM 2018		YTM 2017		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	69	0.1%	(69)	-100%
GM Vietnam	2,984	3.8%	3,783	4.7%	(799)	-21%
Mitsubishi	2,484	3.1%	2,106	2.6%	378	18%
Mercedes-Benz Vietnam	1,737	2.2%	2,156	2.7%	(419)	-19%
Visuco (Suzuki)	2,184	2.8%	1,414	1.7%	770	54%
Toyota	16,730	21.1%	17,672	21.8%	(942)	-5%
Lexus	83	0.1%	322	0.4%	(239)	-74%
Isuzu*	1,735	2.2%	1,600	2.0%	135	8%
Ford	6,764	8.5%	9,470	11.7%	(2706)	-29%
Hino*	860	1.1%	954	1.2%	(94)	-10%
SAMCO	279	0.4%	369	0.5%	(90)	-24%
Thaco Kia	9,052	11.4%	7,982	9.9%	1070	13%
Thaco Bus	743	0.9%	959	1.2%	(216)	-23%
Thaco Truck	11,496	14.5%	14,496	17.9%	(3000)	-21%
Vinamazda	11,196	14.2%	8,809	10.9%	2387	27%
Peugeot	1,203	1.5%	99	0.1%	1104	1115%
Total Thaco	33,690	42.6%	32,345	40.0%	1345	4%
Honda	6,383	8.1%	3,524	4.4%	2859	81%
Vinamotor*	1,054	1.3%	1,376	1.7%	(322)	-23%
VEAM	214	0.3%	1,029	1.3%	(815)	-79%
TCIEV	706	0.9%	1,387	1.7%	(681)	-49%
Dothanh	1,187	1.5%	1,328	1.6%	(141)	-11%
SANYANG	41	0.1%	7	0.0%	34	486%
<b>Total</b>	<b>79,115</b>	<b>100%</b>	<b>80,911</b>	<b>100%</b>	<b>(1,796)</b>	<b>-2%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt