

Maker	Segment	Model name	Type	Seat	Sales - January 2014				Share	Sales - YTM 2013				Share
					North	Central	South	Total		North	Central	South	Total	
VINAMAZDA	MPV/SUV	Mazda 6 AT 2.5L	PC	5	10	3	6	19	10	3	6	19	7.0%	
VINAMAZDA		Sub-total PC				177	50	70	297	177	50	70		297
VINAMAZDA		CX-5 2WD	SUV	5	118	35	54	207	118	35	54	207		
VINAMAZDA		CX-5 4WD	SUV	5										
VINAMAZDA		CX-9	SUV	7	2		12	14	2		12	14		
VINAMAZDA		Sub-total SUV/MPV/Cross-over				120	35	66	221	120	35	66		221
VINAMAZDA		CV	BT-50 AT 3.2L	Pick-up	5	38	10	9	57	38	10	9		57
VINAMAZDA			BT-50 MT 2.2L	Pick-up	5	17	26	9	52	17	26	9		52
VINAMAZDA			Sub-total CV				55	36	18	109	55	36		18
VINAMAZDA		Sub-total				352	121	154	627	352	121	154		627
VINACOMIN	CV	65055	Truck	3										
VINACOMIN		KC - 4574A	Truck	3										
VINACOMIN		55111- 017	Truck	3										
VINACOMIN		65115-726	Truck	3										
VINACOMIN		65115-743	Truck	3										
VINACOMIN		65117	Truck	3										
VINACOMIN		6520-728	Truck	3										
VINACOMIN		55111	Truck	2										
VINACOMIN		Chassi 6540	Chassis											
VINACOMIN		Chassi 53229	Chassis											
VINACOMIN		Chassi 65117	Chassis											
VINACOMIN		4308	Truck	3										
VINACOMIN		65111	Truck	2										
VINACOMIN		P94 CB6x4 Nz 310	Truck	2										
VINACOMIN		P114CB6x4Nz 340	Truck	2										
VINACOMIN		P124CB8x4Nz	Truck	2										
VINACOMIN		P340CB6x4ENZ ,V=15m3	Truck	2										
VINACOMIN		P340CB6x4ENZ ,V=23m3	Truck	2										
VINACOMIN		P310	Truck	2										
VINACOMIN		QUON CW 33 700	Truck	2										
VINACOMIN		P360	Truck	2										
VINACOMIN		P380	Chassis	2										
VINACOMIN		65201	Truck	3										
VINACOMIN		6460	Truck	3										
VINACOMIN		6540	Truck	3										
VINACOMIN		Sub-total CV												
VINACOMIN		Sub-total												
VINAXUKI		CV	Truck Vinaxuki 470 TL	Truck	2									
VINAXUKI	Pickup 650X -II		Pick-up	5										
VINAXUKI	Pickup 650D		Pick-up	5										
VINAXUKI	Truck HFJ1011G		Truck	2										
VINAXUKI	XK1150BA(SY3030DFH2)		Truck	2										
VINAXUKI	XK1150BA-1a(SY3030DFH2)		Truck	2										
VINAXUKI	Truck Jinbei SY1021DMF3		Truck	2										
VINAXUKI	Truck Jinbei SY1022DEF		Truck	3										
VINAXUKI	Truck Jinbei SY 1030DFH3		Truck	3										
VINAXUKI	Truck Jinbei SY 1030SML3		Truck	5										
VINAXUKI	Truck Jinbei SY 1030DML3		Truck	3										
VINAXUKI	Truck Jinbei SY 1041DLS3		Truck	3										
VINAXUKI	Truck Jinbei SY 1041SLS3		Truck	5										
VINAXUKI	Truck Jinbei SY 1044DVS3		Truck	3										
VINAXUKI	Truck Jinbei SY 1047DVS3		Truck	3										
VINAXUKI	Truck Vinaxuki 990T		Truck	3										
VINAXUKI	Truck Vinaxuki 1240T		Truck	3										
VINAXUKI	Truck Vinaxuki 1490T		Truck	3										
VINAXUKI	Truck Vinaxuki 1980T		Truck	3										
VINAXUKI	Truck Vinaxuki 1980.PD		Truck	3										
VINAXUKI	Truck Vinaxuki 3450T		Truck	3										
VINAXUKI	Truck Vinaxuki 3500TL		Truck	3										
VINAXUKI	Truck Vinaxuki 3600AT		Truck	3										
VINAXUKI	Truck Vinaxuki 4500BA		Truck	3										
VINAXUKI	Truck Vinaxuki 4500 BA/BD		Truck	3										
VINAXUKI	Truck Vinaxuki 1250TA		Truck	3										
VINAXUKI	Truck Vinaxuki 1250BA		Truck	3										
VINAXUKI	Truck Vinaxuki 1990BA		Truck	3										
VINAXUKI	Truck Vinaxuki 1900TA		Truck	3										
VINAXUKI	Minivan 8 seats HFJ6376 - 8 seats		Van	8										
VINAXUKI	Truck Vinaxuki 3030		Truck	3										
VINAXUKI	Truck Vinaxuki 5000BA		Truck	3										
VINAXUKI	Truck Vinaxuki 2500BA. 4x4		Truck	3										
VINAXUKI	Truck Vinaxuki 2500TL. 4x4		Truck	3										
VINAXUKI	Truck Vinaxuki 2700BA		Truck	3										
VINAXUKI	Truck Vinaxuki 5500TL		Truck	3										
VINAXUKI	Truck Vinaxuki 7000TL		Truck	3										
VINAXUKI	Truck Vinaxuki 7000BA		Truck	3										
VINAXUKI	Truck Vinaxuki 6000TL		Truck	3										
VINAXUKI	Truck Vinaxuki 6000		Truck	3										
VINAXUKI	Minivan 5 seats HFJ7110 - 5 seats		Van	5										
VINAXUKI	Dumtruck Vinaxuki 3000BA		Truck	3										
VINAXUKI	Truck Vinaxuki 1200B		Truck	3										
VINAXUKI	Truck Jinbei SY 1043DVL - GVW 1000kg		Truck	3										
VINAXUKI	Truck Vinaxuki 1900TA -GVW 1900Kg		Truck	3										
VINAXUKI	Bán tải truck Vinaxuki CC1021LSR		Truck	2										
VINAXUKI	Pickup 650X-II		Pick-up	2										
VINAXUKI	Truck Vinaxuki 6500BA		Truck	3										
VINAXUKI	Truck Vinaxuki 3490BA		Truck	3										
VINAXUKI	Truck Vinaxuki 4000TL		Truck	3										
VINAXUKI	Truck Vinaxuki 3490TL	Truck	3											
VINAXUKI	Truck Vinaxuki 29K	Truck	29											
VINAXUKI	Truck Vinaxuki 6000BA4x4	Truck	3											
VINAXUKI	Truck Vinaxuki 1044TL	Truck	3											
VINAXUKI	Truck Vinaxuki 1047TL	Truck	3											
VINAXUKI	Truck Vinaxuki 6500TL	Truck	3											
VINAXUKI	Truck Vinaxuki 7500BA	Truck	3											
VINAXUKI	Truck Vinaxuki 8500TL	Truck	3											
VINAXUKI	Truck Vinaxuki 7500TL	Truck	3											
VINAXUKI	Truck Vinaxuki XK10TL1	Truck	3											
VINAXUKI	Truck Vinaxuki XK7TL1	Truck	3											

Maker	Segment	Model name	Type	Seat	Sales - January 2014				Share	Sales - YTM 2013				Share
					North	Central	South	Total		North	Central	South	Total	
VINAXUKI		Truck Vinaxuki XK13TL1	Truck	3										
VINAXUKI		Truck Vinaxuki XK14TL1	Truck	3										
VINAXUKI		Truck Vinaxuki VXK13BA280	Truck	3										
VINAXUKI		Truck Vinaxuki VXK13BA210	Truck	3										
VINAXUKI		Truck Vinaxuki VXK12BA	Truck	3										
VINAXUKI		Truck Vinaxuki VXK17BA	Truck	3										
VINAXUKI		Truck Vinaxuki 8500BA	Truck	3										
VINAXUKI		Sub-total CV												
VINAXUKI		Sub-Total												
Honda	PC	Civic 1.8 AT	PC	5 seats			1	1				1	1	
Honda		Civic 1.8 MT	PC	5 seats	4	5	21	30		4	5	21	30	
Honda		Civic 2.0 AT	PC	5 seats			1	1				1	1	
Honda		City 1.5 MT	PC	5 seats	11	9	14	34		11	9	14	34	
Honda		City 1.5 AT	PC	5 seats	213	41	127	381		213	41	127	381	
Honda		Accord	PC	5 seats										
Honda		Sub-total PC			228	56	163	447		228	56	163	447	
Honda	SUV/MPV	CR-V 2.0AT	SUV	5 seats	118	18	75	211		118	18	75	211	
Honda		CR-V 2.4AT	SUV	5 seats	93	11	41	145		93	11	41	145	
Honda		Sub-total SUV/MPV/Cross-over			211	29	116	356		211	29	116	356	
Honda		Sub-Total			439	85	279	803		439	85	279	803	
VINAMOTOR		Transinco K29	Bus	29 seats	66	2	51	119		66	2	51	119	
VINAMOTOR		Transinco K30	Bus	30seats										
VINAMOTOR		Transinco K32	Bus	32 seats										
VINAMOTOR		Transinco K34	Bus	34 seats										
VINAMOTOR		Transinco K35	Bus	35 seats										
VINAMOTOR		Transinco K36	Bus	36 seats										
VINAMOTOR		Transinco K39	Bus	39 seats										
VINAMOTOR		Transinco K42	Bus	42 seats	1			1		1			1	
VINAMOTOR		Transinco K46	Bus	46 seats										
VINAMOTOR		Transinco K47	Bus	47 seats										
VINAMOTOR		Transinco K51	Bus	50 seats										
VINAMOTOR		Transinco K52	Bus	52 seats	9			9		9			9	
VINAMOTOR		Transinco 2 tang	Bus		2		21	23		2		21	23	
VINAMOTOR		Transinco B40	Bus	23 seats, 17 stands										
VINAMOTOR		Transinco B42	Bus	23 seats, 19 stands										
VINAMOTOR		Transinco B50	Bus	26 seats, 24 stands										
VINAMOTOR		Transinco B55	Bus	28 seats, 27 stands										
VINAMOTOR		Transinco B60	Bus	30 seats, 30 stands										
VINAMOTOR		Transinco B65	Bus	30 seats, 35 stands										
VINAMOTOR		Transinco B70	Bus	35 seats, 35 stands										
VINAMOTOR	Transinco B80	Bus	40 seats, 40 stands											
VINAMOTOR	Hyundai Porter GVW: 2,730kg	Truck	3 seats											
VINAMOTOR	TRANSINCO GVW: 3,230 kg	Truck	3 seats											
VINAMOTOR	Mighty HD65, GVW: 5,995kg	Truck	3 seats											
VINAMOTOR	Mighty HD72, GVW: 6,645kg	Truck		60			60		60			60		
VINAMOTOR	Sub-total CV			138	2	72	212		138	2	72	212		
VINAMOTOR		Sub-Total			138	2	72	212		138	2	72	212	
VEAM	CV	VEAM Motor	Truck	2~3	26	29	24	79		26	29	24	79	
VEAM		VEAM Hyundai Mighty	Truck	3										
VEAM		MAZ	Truck	2~3	2	2	1	5		2	2	1	5	
VEAM		Sub-total CV			28	31	25	84		28	31	25	84	
VEAM		Sub-Total			28	31	25	84		28	31	25	84	
TCIEV	PC	Sunny	PC	5 seats	1	3		4		1	3		4	
TCIEV		Sunny XL	PC	5 seats	34	10	2	46		34	10	2	46	
TCIEV		Sunny XV	PC	5 seats	60	18	16	94		60	18	16	94	
TCIEV		Sub-total PC			95	31	18	144		95	31	18	144	
TCIEV		Sub-Total			95	31	18	144		95	31	18	144	
SANYANG	CV	SYM T880	Truck	2 seats		1	3	4			1	3	4	
SANYANG		SYM T1000	Truck	2 seats										
SANYANG		SYM V5	Van	5 seats			1	1				1	1	
SANYANG		SYM V9	Van	9 seats										
SANYANG		SYM V11	Van	11 seats										
SANYANG		Sub-total CV				1	4	5			1	4	5	
SANYANG		Sub-Total				1	4	5			1	4	5	
					3,729	1,472	3,494	8,695		3,729	1,472	3,494	8,695	
	Type				North	Central	South	Total		North	Central	South	Total	
	PV	PC			1,699	751	1,136	3,586		1,699	751	1,136	3,586	
		Cross-over			-	-	-	-		-	-	-	-	
	PV	MPV			204	80	555	839		204	80	555	839	
	PV	SUV			810	285	790	1,885		810	285	790	1,885	
	CV	Minibus, Bus			213	68	315	596		213	68	315	596	
	CV	Truck, pick up & Van			803	288	698	1,789		803	288	698	1,789	
	Others	other			-	-	-	-		-	-	-	-	
		Grand total			3,729	1,472	3,494	8,695		3,729	1,472	3,494	8,695	
	CV	Bus chassis			-	-	48	48		-	-	48	48	
				8,900										
					3,729	1,472	3,494	8,695		3,729	1,472	3,494	8,695	
2012 VAMA data (including Mercedes-Benz Vietnam)					3,824	1,492	3,584	8,900		3,824	1,492	3,584	8,900	