

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN JANUARY 2014 - BÁO CÁO HÀNG THÁNG VAMA THÁNG 01/2014

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2014 - THÁNG 1/2014

	Jan-14	Jan-13	Dec-13	Difference Jan-14vs Jan-13	Difference Jan-14 vs Dec-13
Total (1)	8,900	7,363	11,631	21%	-23%
SUV/MPV/Cross-over (Xe 2 cầu/Xe đa công dụng)	2,724	1,563	3,078	74%	-12%
Passenger Cars (Xe du lịch)	3,586	3,282	4,329	9%	-17%
Comm. Vehicles (Xe thương mại)	2,385	2,385	4,024	0%	-41%
Other	0	0	0		

Bus chassis (khung xe buýt)	48	36	1	-	-
-----------------------------	----	----	---	---	---

(1) : Including MBV sale's record

YTM 2013

	YTM 2014	YTM 2013	Difference
Total (1)	8,900	7,363	21%
SUV/MPV/Cross-over	2,724	1,563	74%
Passenger Cars	3,586	3,282	9.3%
Comm. Vehicles	2,385	2,385	0%
Other	-	-	

Bus chassis (khung xe buýt)	48	36	33%
-----------------------------	----	----	-----

2. VAMA Complete Vehicles in Jan 2014 vs Jan 2013 vs Dec 2013 - So sánh tháng

	Jan-14		Jan-13		Dec-13		Difference Jan-14vs Jan-13		Difference Jan-14 vs Dec-13	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	17	0.2%	25	0.3%	17	0.1%	(8)	-32%	0	0%
VMC	2	0.0%	20	0.3%	2	0.0%	(18)	-90%	0	0%
GM Vietnam	491	5.5%	608	8.3%	751	6.5%	(117)	-19%	(260)	-35%
VinaStar (Mitsubishi)	300	3.4%	75	1.0%	247	2.1%	225	300%	53	21%
Mercedes-Benz Vietnam	205	2.3%	133	1.8%	200	1.7%	72	54%	5	3%
Visuco (Suzuki)	102	1.1%	122	1.7%	338	2.9%	(20)	-16%	(236)	-70%
Toyota	3,145	35.3%	2,718	36.9%	3,996	34.4%	427	16%	(851)	-21%
Isuzu*	123	1.4%	81	1.1%	303	2.6%	42	52%	(180)	-59%
Ford	954	10.7%	690	9.4%	1,008	8.7%	264	38%	(54)	-5%
Hino*	152	1.7%	103	1.4%	169	1.5%	49	48%	(17)	-10%
SAMCO	35	0.4%	42	0.6%	26	0.2%	(7)	-17%	9	35%
Thaco Kia	851	9.6%	901	12.2%	1,135	9.8%	(50)	-6%	(284)	-25%
Thaco Bus	123	1.4%	116	1.6%	211	1.8%	7	6%	(88)	-42%
Thaco Truck	525	5.9%	817	11.1%	1,318	11.3%	(292)	-36%	(793)	-60%
Vinamazda	627	7.0%	208	2.8%	699	6.0%	419	201%	(72)	-10%
Vinacomin - Vinacoal*	-	0.0%	-	0.0%	3	0.0%	0	#DIV/0!	(3)	-100%
Vinaxuki	-	0.0%	258	3.5%	-	0.0%	(258)	-100%	0	#DIV/0!
Honda	803	9.0%	177	2.4%	710	6.1%	626	354%	93	13%
Vinamotor*	212	2.4%	186	2.5%	219	1.9%	26	14%	(7)	-3%
VEAM	84	0.9%	60	0.8%	276	2.4%	24	40%	(192)	-70%
TCIEV	144	1.6%		0.0%		0.0%	144	#DIV/0!	144	#DIV/0!
SANYANG	5	0.1%	23	0.3%	3	0.0%	(18)	-78%	2	67%
Total	8,900	100%	7,363	100%	11,631	100%	1,537	21%	(2,731)	-23%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2014 vs YTM 2013) -So sánh cùng kỳ

	YTM 2014		YTM 2013		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	17	0.2%	25	0.3%	(8)	-32%
VMC (BMW, Mazda, Kia)	2	0.0%	20	0.3%	(18)	-90%
GM Vietnam	491	5.5%	608	8.3%	(117)	-19%
VinaStar (Mitsubishi)	300	3.4%	75	1.0%	225	300%
Mercedes-Benz Vietnam	205	2.3%	133	1.8%	72	54%
Visuco (Suzuki)	102	1.1%	122	1.7%	(20)	-16%
Toyota	3,145	35.3%	2,718	36.9%	427	16%
Isuzu*	123	1.4%	81	1.1%	42	52%
Ford	954	10.7%	690	9.4%	264	38%
Hino*	152	1.7%	103	1.4%	49	48%
SAMCO	35	0.4%	42	0.6%	(7)	-17%
Thaco Kia	851	9.6%	901	12.2%	(50)	-6%
Thaco Bus	123	1.4%	116	1.6%	7	6%
Thaco Truck	525	5.9%	817	11.1%	(292)	-36%
Vinamazda	627	7.0%	208	2.8%	419	201%
Vinacomin - Vinacoal*	-	0.0%	-	0.0%	0	#DIV/0!
Vinaxuki	-	0.0%	258	3.5%	(258)	-100%
Honda	803	9.0%	177	2.4%	626	354%
Vinamotor*	212	2.4%	186	2.5%	26	14%
VEAM	84	0.9%	60	0.8%	24	40%
TCIEV	144	1.6%		0.0%	144	#DIV/0!
SANYANG	5	0.1%	23	0.3%	(18)	-78%
Total	8,900	100%	7,363	100%	1,537	21%

*: not including bus chassis - chưa bao gồm chassis xe buýt