

Maker	Model name	Vama Classification	Seat	Sales - January 2016				Share	Sales - YTM 2016				Share		
				North	Central	South	Total		North	Central	South	Total			
Mekong	Pronto	SUV	7 seats	2	1	3	6	0.2%	2	1	3	6	0.2%		
Mekong	Premio	Pick-up	5 seats	1		8	9		1		8	9			
Mekong	Paso 990BE	Small truck	2 seats				-					-			
Mekong	Paso 990 D	Small truck	2 seats		2	4	6			2	4	6			
Mekong	Paso 1.5TD	Light truck	3 seats	1		12	13		1		12	13			
Mekong	Paso 2.0TD	Light truck	3 seats			2	2				2	2			
Mekong	Paso 2.5TD	Light truck	3 seats				-					-			
Mekong	Sub-total			4	3	29	36		4	3	29	36			
GM Vietnam	Spark Van	Van	2 seats	39	18	20	77	3.8%	39	18	20	77	3.8%		
GM Vietnam	Spark LS	Sedan	5 seats	39	24	63	126		39	24	63	126			
GM Vietnam	Spark LTZ	Sedan	5 seats												
GM Vietnam	Aveo LT	Sedan	5 seats	23	12	36	71		23	12	36	71			
GM Vietnam	Aveo LTZ	Sedan	5 seats	17	15	25	57		17	15	25	57			
GM Vietnam	Cruze LS	Sedan	5 seats	36	35	102	173		36	35	102	173			
GM Vietnam	Cruze LTZ	Sedan	5 seats	62	10	71	143		62	10	71	143			
GM Vietnam	Colorado LTZ	Pick-up	5 seats	28	9	21	58		28	9	21	58			
GM Vietnam	Captiva LTZ	SUV	7 seats	15	5	35	55		15	5	35	55			
GM Vietnam	Orlando LTZ	MPV	7 seats	61	1	9	71		61	1	9	71			
GM Vietnam															
GM Vietnam															
GM Vietnam	Sub-total			320	129	382	831			320	129	382		831	
Vinastar	Pajero Sport	Sedan	7 seats	26	11	13	50	3.1%	26	11	13	50	3.1%		
Vinastar	Pajero Sport	Sedan	7 seats	72	1	21	94		72	1	21	94			
Vinastar	Pajero Sport	Sedan	7 seats	12	14	27	53		12	14	27	53			
Vinastar	Outlander Sport Pre	SUV	5 seats	35	12	11	58		35	12	11	58			
Vinastar	Outlander Sport CVT	SUV	5 seats	5	1	2	8		5	1	2	8			
Vinastar	Mirage CVT	Sedan	5 seats	12	14	10	36		12	14	10	36			
Vinastar	Mirage MT	Sedan	5 seats	6	4	8	18		6	4	8	18			
Vinastar	Attrage CVT	Sedan	5 seats	45	43	23	111		45	43	23	111			
Vinastar	Attrage MT	Sedan	5 seats	45	41	20	106		45	41	20	106			
Vinastar	Triton GLS AT	Pick-up	5 seats	13	1	2	16		13	1	2	16			
Vinastar	Triton GLS MT	Pick-up	5 seats	38	2		40		38	2		40			
Vinastar	Triton GLX AT	Pick-up	5 seats	35	11	9	55		35	11	9	55			
Vinastar	Triton GLX MT	Pick-up	5 seats	14	3	6	23		14	3	6	23			
Vinastar	Pajero	Pick-up	5 seats	3			3	3			3				
Vinastar	Pajero	Ambulance (SPV)	4+1 seats												
Vinastar															
Vinastar															
Vinastar	Sub-total			361	158	152	671		361	158	152	671			
Suzuki	Carry Blind Van	Van	2 seats	44		14	58	22.9%	44		14	58	22.9%		
Suzuki	Carry Truck	Small truck	2 seats	73	3	38	114		73	3	38	114			
Suzuki	Super Carry Pro	Small truck	2 seats	71	8	103	182		71	8	103	182			
Suzuki	Vitara	SUV	5 seats	21		29	50		21		29	50			
Suzuki	Grand Vitara	SUV	5 seats	5			5		5			5			
Suzuki	Ertiga	Sedan	7 seats	3		3	6		3		3	6			
Suzuki	Swift	Sedan	5 seats	45		5	50		45		5	50			
Suzuki															
Suzuki															
Suzuki	Sub-total			262	11	192	465			262	11	192		465	
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	102	18	105	225		22.9%	102	18	105		225	22.9%
Toyota	Camry 2.5G/KL	Sedan	5 seats	28	3	21	52			28	3	21		52	
Toyota	Camry 2.0E /KE	Sedan	5 seats	120	29	94	243			120	29	94		243	
Toyota	Camry 3.5Q	Sedan	5 seats												
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	205	61	96	362	205		61	96	362			
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	23	6	13	42	23		6	13	42			
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats	10		12	22	10			12	22			
Toyota	Corolla Altis RS	Sedan	5seats												
Toyota	Vios 1.5G/VG	Sedan	5 seats	372	139	143	654	372		139	143	654			
Toyota	Vios 1.5E/VE	Sedan	5 seats	323	119	145	587	323		119	145	587			
Toyota	Vios 1.5J	Sedan	5 seats	99	10	2	111	99		10	2	111			
Toyota	Vios Limo	Sedan	5 seats	5		99	104	5			99	104			
Toyota	Innova G	MPV	8 seats	29	5	56	90	29		5	56	90			
Toyota	Innova E	MPV	8 seats	210	93	378	681	210		93	378	681			
Toyota	Innova V	MPV	8 seats	10		21	31	10			21	31			
Toyota	Innova J	MPV	8 seats	33		148	181	33			148	181			
Toyota	Innova GSR	MPV	8 seats												
Toyota	Fortuner Gasoline (4x4)/FV	SUV	8 seats	75	11	39	125	75		11	39	125			
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	115	25	129	269	115		25	129	269			
Toyota	Fortuner Diesel/FG	SUV	8 seats	74	50	268	392	74		50	268	392			
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats	21	2	24	47	21		2	24	47			
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats	37	13	67	117	37		13	67	117			
Toyota	Hiace Gasoline 2.7	Minibus	16 seats	12	1	4	17	12		1	4	17			
Toyota	Hiace Diesel 2.5	Minibus	16 seats	2	1	7	10	2		1	7	10			
Toyota	Hiace Super Wagon	Minibus	10 seats												
Toyota	Landcruiser 200 GX 470	SUV	8 seats	25	10	17	52	25		10	17	52			
Toyota	Land Prado	SUV	8 seats	37	20	29	86	37		20	29	86			
Toyota	FT86	Sedan	5 seats												
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	67	22	28	117	67		22	28	117			
Toyota	Hilux G (4x4)	Pick-up	5 seats	35	11	28	74	35		11	28	74			
Toyota	Hilux E (4x2)	Pick-up	5 seats	33	22	32	87	33		22	32	87			
Toyota	Yaris E	Sedan	5 seats	47	6	11	64	47		6	11	64			
Toyota	Yaris R	Sedan	5 seats	96	15	48	159	96		15	48	159			
Toyota	Sub-total			2245	692	2064	5001		2245	692	2064	5001			
Isuzu	D-Max 4x4	Pick-up	5 seats	5	2	3	10	2.2%	5	2	3	10	2.2%		
Isuzu	D-Max 4x2	Pick-up	5 seats	5	5	9	19		5	5	9	19			
Isuzu	NLR	Light truck	3 seats	1		1	2		1		1	2			
Isuzu	NMR	Light truck	3 seats	3		16	19		3		16	19			
Isuzu	NPK	Light truck	3 seats	21	2	21	44		21	2	21	44			
Isuzu	NQL	Light truck	3 seats	61	5	79	145		61	5	79	145			
Isuzu	QKR	Light truck	3 seats	41	10	103	154		41	10	103	154			
Isuzu	FRR	Light truck	3 seats	6		7	13		6		7	13			
Isuzu	FVR	Light truck	3 seats	4	1	8	13		4	1	8	13			
Isuzu	FVM	Light truck	3 seats	28	10	16	54		28	10	16	54			
Isuzu	Tractor Head	Tractor truck (SPV)		2		12	14		2		12	14			
Isuzu															
Isuzu															
Isuzu	Bus Chassis	Chassis				180	180			180	180				
Isuzu	Sub-total			177	35	275	487		177	35	275	487			
Ford	FIESTA - 5 Drs	Hatchback		36	6	18	60	2.2%	36	6	18	60	2.2%		
Ford	FIESTA - 4 Drs	Sedan		10	4	10	24		10	4	10	24			
Ford	VA-Max 1.8	Hatchback		25	7	18	50		25	7	18	50			

Maker	Model name	Vama Classification	Seat	Sales - January 2016				Share	Sales - YTM 2016				Share
				North	Central	South	Total		North	Central	South	Total	
Ford	FOCUS - 4Drs	Sedan		35	7	18	60	11.8%	35	7	18	60	11.8%
Ford	Transit 16 seats	Minibus	16 seats	256	46	281	583		256	46	281	583	
Ford	Ranger 4x4 CBU	Pick-up	5 seats	335	62	346	743		335	62	346	743	
Ford	Ranger 4x2 CBU	Pick-up	5 seats	303	55	202	560		303	55	202	560	
Ford	Everest	SUV	7 seats	24	7	24	55		24	7	24	55	
Ford	EcoSport 1.5AT	SUV		184	56	181	421		184	56	181	421	
Ford	EcoSport 1.5MT	SUV		5	17	7	29		5	17	7	29	
Ford	Sub-total			1213	267	1105	2585	1.7%	1213	267	1105	2585	1.7%
Hino	HINO	Other Truck	3 seats	84	23	257	364		84	23	257	364	
Hino	Bus Chassis	Chassis				6	6				6	6	
Hino	Sub-total			84	23	257	364	84	23	257	364		
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	36	15	90	141	0.8%	36	15	90	141	0.8%
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats	10		5	15		10		5	15	
SAMCO	SAMCO PRIMAS giường nằm 45C	Large bus	45 seats	3	1	8	12		3	1	8	12	
SAMCO	Truck	Medium truck	3 seats			1	1				1	1	
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats										
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			3	3				3	3	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats			1	1				1	1	
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	3 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats										
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats			1	1			1	1		
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			49	16	109	174	49	16	109	174		
THACO KIA	Morning	Sedan	5 seats	535	46	446	1027	13.8%	535	46	446	1027	13.8%
THACO KIA	K3	Sedan	5 seats	385	63	185	633		385	63	185	633	
THACO KIA	Sorento	SUV	7 seats	86	14	115	215		86	14	115	215	
THACO KIA	Carens	MPV	7 seats	41	16	58	115		41	16	58	115	
THACO KIA	Rondo	Crossover	7 seats	38	16	88	142		38	16	88	142	
THACO KIA	Sedona	MPV	7 seats	27	3	84	114		27	3	84	114	
THACO KIA	Rio	Sedan	5 seats	378	74	193	645		378	74	193	645	
THACO KIA	Sportage	Sedan	5 seats	46	6	39	91		46	6	39	91	
THACO KIA	Xe khác	Sedan		28	-	5	33		28	-	5	33	
THACO KIA	Sub-total			1564	238	1213	3015		1564	238	1213	3015	
THACO BUS	Thaco 28 ~ 45 seats	Large bus	28 ~ 45 seats	133	68	158	359	1.6%	133	68	158	359	1.6%
THACO BUS	Sub-total			133	68	158	359		133	68	158	359	
THACO TRUCK	K2700	Light truck		166	38	168	372	11.8%	166	38	168	372	11.8%
THACO TRUCK	K3000	Light truck		316	54	561	931		316	54	561	931	
THACO TRUCK	Thaco truck	Light truck		340	122	214	676		340	122	214	676	
THACO TRUCK	Thaco dumptruck	Dump truck (SPV)		258	79	267	604		258	79	267	604	
THACO TRUCK	Sub-total			1080	293	1210	2583	1080	293	1210	2583		
VINAMAZDA	Mazda2	Hatchback	5 seats	272	83	149	504	13.1%	272	83	149	504	13.1%
VINAMAZDA	Mazda3	Sedan	5 seats	530	113	246	889		530	113	246	889	
VINAMAZDA	CX-5	SUV	5 seats	313	91	175	579		313	91	175	579	
VINAMAZDA	Mazda 6	Sedan	5 seats	184	48	108	340		184	48	108	340	
VINAMAZDA	BT-50	Pick-up	5 seats	325	82	122	529		325	82	122	529	
VINAMAZDA	CX-9	SUV	7 seats	13	2	17	32		13	2	17	32	
VINAMAZDA	Sub-total			1637	419	817	2873		1637	419	817	2873	
THACO	Peugeot	Peugeot		41	17	22	80	0.4%	41	17	22	80	0.4%
PEUGEOT	Sub-total			41	17	22	80		41	17	22	80	
Honda	Civic 1.8 AT	Sedan	5 seats	1		1	2	3.6%	1		1	2	3.6%
Honda	Civic 1.8 MT	Sedan	5 seats										
Honda	Civic 2.0 AT	Sedan	5 seats	2		10	12		2		10	12	
Honda	CR-V 2.0AT	SUV	5 seats	75	38	44	157		75	38	44	157	
Honda	CR-V 2.4AT	SUV	5 seats	130	52	89	271		130	52	89	271	
Honda	City 1.5 MT	Sedan	5 seats	11	6	13	30		11	6	13	30	
Honda	City 1.5 AT	Sedan	5 seats	102	78	127	307		102	78	127	307	
Honda	Accord	Sedan	5 seats	7	1	10	18		7	1	10	18	
Honda	Sub-Total			328	175	294	797	328	175	294	797		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	163	7	60	230	1.2%	163	7	60	230	1.2%
VINAMOTOR	Hyundai	Medium truck	Under 10T	22	2	-	24		22	2	-	24	
VINAMOTOR	Sub-Total			185	9	60	254		185	9	60	254	
VEAM	VEAM Motor	Medium truck	2-3	25	26	69	120	0.5%	25	26	69	120	0.5%
VEAM	MAZ	Medium truck	2-3										
VEAM	Sub-total			25	26	69	120		25	26	69	120	
TCIEV	Sunny	Sedan	5 seats					0.7%					0.7%
TCIEV	Sunny XL	Sedan	5 seats	89	20	17	126		89	20	17	126	
TCIEV	Sunny XV	Sedan	5 seats	22	7	5	34		22	7	5	34	
TCIEV	Sub-total			111	27	22	160	111	27	22	160		
HYUNDAI	County	Medium bus	29 seats			3	3	2.1%			3	3	2.1%
HYUNDAI	Mighty	Light truck	3 seats	30	16	38	84		30	16	38	84	
HYUNDAI	Mighty	Light truck	3 seats	110	84	168	362		110	84	168	362	
DO THANH	Sub-total			140	100	209	449	140	100	209	449		
SANYANG	SYM T880	Small truck	2 seats										
SANYANG	SYM T1000	Small truck	2 seats										
SANYANG	SYM V5	Van	5 seats										
SANYANG	SYM V9	Van	9 seats										
SANYANG	SYM 2.0T	Light truck	3 seats										
SANYANG	SYM V11	Van	11 seats										
SANYANG	Sub-Total												