

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2016 - THÁNG 1/2016

	Jan-16	Jan-15	Dec-15	Difference January-16 vs January-15	Difference January-16 vs December-15
Total*	21,879	16,026	23,775	37%	-8%
1. Passenger cars (PC)	13,679	10,227	13,779	34%	-1%
2. Commercial vehicles (CV)	7,577	5,109	9,174	48%	-17%
2.1 Trucks	6,207	4,245	7,854	46%	-21%
2.2 Buses	1,370	864	1,320	59%	4%
3. Special-purpose vehicles	623	690	822	-10%	-24%
Bus chassis (khung xe buýt)	186	84	37	121%	403%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2016

	YTM 2016	YTM 2015	Difference
Total*	21,879	16,026	37%
1. Passenger cars (PC)	13,679	10,227	34%
2. Commercial vehicles (CV)	7,577	5,109	48%
2.1 Trucks	6,207	4,245	46%
2.2 Buses	1,370	864	59%
3. Special-purpose vehicles	623	690	-10%
Bus chassis (khung xe buýt)	186	84	121%

2. VAMA Complete Vehicles in January 2016 vs January 2015 vs December 2015 - So sánh tháng

	Jan-16		Jan-15		Dec-15		Difference January-16 vs January-15		Difference January-16 vs December-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	36	0.2%	38	0.2%	47	0.2%	(2)	-5%	(11)	-23%
GM Vietnam	831	3.8%	547	3.4%	865	3.6%	284	52%	(34)	-4%
VinaStar (Mitsubishi)	671	3.1%	328	2.0%	743	3.1%	343	105%	(72)	-10%
Mercedes-Benz Vietnam	349	1.6%	305	1.9%	480	2.0%	44	14%	(131)	-27%
Visuco (Suzuki)	465	2.1%	386	2.4%	775	3.3%	79	20%	(310)	-40%
Toyota	5,001	22.9%	4,262	26.6%	5,350	22.5%	739	17%	(349)	-7%
Lexus	226	1.0%	107	0.7%	80	0.3%	119	111%	146	183%
Isuzu*	487	2.2%	428	2.7%	823	3.5%	59	14%	(336)	-41%
Ford	2,585	11.8%	1,523	9.5%	2,634	11.1%	1062	70%	(49)	-2%
Hino*	364	1.7%	558	3.5%	570	2.4%	(194)	-35%	(206)	-36%
SAMCO	174	0.8%	121	0.8%	112	0.5%	53	44%	62	55%
Thaco Kia	3,015	13.8%	1,788	11.2%	2,781	11.7%	1227	69%	234	8%
Thaco Bus	359	1.6%	72	0.4%	269	1.1%	287	399%	90	33%
Thaco Truck	2,583	11.8%	2,060	12.9%	3,477	14.6%	523	25%	(894)	-26%
Vinamazda	2,873	13.1%	1,776	11.1%	2,720	11.4%	1097	62%	153	6%
Peugeot	80	0.4%	51	0.3%	89	0.4%	29	57%	(9)	-10%
Total Thaco	8,910	40.7%	5,747	35.9%	9,336	39.3%	3163	55%	(426)	-5%
Honda	797	3.6%	862	5.4%	904	3.8%	(65)	-8%	(107)	-12%
Vinamotor*	254	1.2%	248	1.5%	268	1.1%	6	2%	(14)	-5%
VEAM	120	0.5%	55	0.3%	271	1.1%	65	118%	(151)	-56%
TCIEV	160	0.7%	202	1.3%	150	0.6%	(42)	-21%	10	7%
Dothanh	449	2.1%	299	1.9%	355	1.5%				
SANYANG	-	0.0%	10	0.1%	12	0.1%	(10)	-100%	(12)	-100%
Total	21,879	100%	16,026	100%	23,775	100%	5,853	37%	(1,896)	-8%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2016 vs YTM 2015) -So sánh cùng kỳ

	YTM 2016		YTM 2015		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	36	0.2%	38	0.2%	(2)	-5%
GM Vietnam	831	3.8%	547	3.4%	284	52%
VinaStar (Mitsubishi)	671	3.1%	328	2.0%	343	105%
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Thaco Kia	3,015	13.8%	1,788	11.2%	1227	69%
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Vinamazda	2,873	13.1%	1,776	11.1%	1097	62%
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Dothanh	449	2.1%	299	1.9%	150	50%
SANYANG	-	0.0%	10	0.1%	(10)	-100%
Total	21,879	100%	16,026	100%	5,853	37%

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