

Maker	Model name	Vama Classification	Seat	Sales - January 2017				Share	Sales - YTM 2017				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong	Pronto	SUV	7 seats	1	1	8	10	0.1%	1	1	8	10	0.1%
Mekong	Premio	Pick-up	5 seats	2		14	16		2		14	16	
Mekong	Paso 990BE	Small truck	2 seats			1	1				1	1	
Mekong	Paso 990 D	Small truck	2 seats			1	1				1	1	
Mekong	Paso 1.5TD	Small truck	3 seats				-					-	
Mekong	Paso 2.0TD	Small truck	3 seats				-					-	
Mekong	Paso 2.5TD	Light truck	3 seats				-				-		
Mekong	Sub-total			3	1	24	28		3	1	24	28	
GM Vietnam	Spark Van	Van	2 seats	59	14	10	83	5.1%	59	14	10	83	5.1%
GM Vietnam	Spark LS	Sedan	5 seats	3	22	71	96		3	22	71	96	
GM Vietnam	Spark LT	Sedan	5 seats	17	6	25	48		17	6	25	48	
GM Vietnam	Aveo LT	Sedan	5 seats	26	23	71	120		26	23	71	120	
GM Vietnam	Aveo LTZ	Sedan	5 seats	21	13	38	72		21	13	38	72	
GM Vietnam	Cruze LS	Sedan	5 seats	21	12	91	124		21	12	91	124	
GM Vietnam	Cruze LTZ	Sedan	5 seats	29	20	110	159		29	20	110	159	
GM Vietnam	Orlando LTZ	MPV	7 seats										
GM Vietnam	Trax LT	SUV	5 seats	18	17	42	77		18	17	42	77	
GM Vietnam	Captiva LTZ	SUV	7 seats	16	7	34	57		16	7	34	57	
GM Vietnam	Colorado LTZ	Pick-up	5 seats	67	41	58	166	67	41	58	166		
GM Vietnam													
GM Vietnam													
GM Vietnam	Sub-total			277	175	550	1002		277	175	550	1002	
Mitsubishi	Pajero Sport CKD	SUV	7 seats	127	14	29	170	3.9%	127	14	29	170	3.9%
Mitsubishi	Pajero Sport CBU	SUV	7 seats	20	11	22	53		20	11	22	53	
Mitsubishi	Outlander Sport	SUV	5 seats	1	2	1	4		1	2	1	4	
Mitsubishi	Outlander	SUV	5 seats	26	22	13	61		26	22	13	61	
Mitsubishi	Mirage	Sedan	5 seats	21	26	13	60		21	26	13	60	
Mitsubishi	Attrage	Sedan	5 seats	53	52	32	137		53	52	32	137	
Mitsubishi	Triton GLS AT	Pick-up	5 seats	213	44	21	278		213	44	21	278	
Mitsubishi	Pajero	SUV	7 seats	1			1		1			1	
Mitsubishi													
Mitsubishi													
Mitsubishi	Sub-total			462	171	131	764		462	171	131	764	
Suzuki	Carry Blind Van	Van	2 seats	54		3	57	2.1%	54		3	57	2.1%
Suzuki	Carry Truck	Small truck	2 seats	47	1		48		47	1		48	
Suzuki	Super Carry Pro	Small truck	2 seats	35	8	76	119		35	8	76	119	
Suzuki	Vitara	SUV	5 seats	49	10	27	86		49	10	27	86	
Suzuki	Grand Vitara	SUV	5 seats	4			4		4			4	
Suzuki	Ertiga	Sedan	7 seats	5	1	7	13		5	1	7	13	
Suzuki	Swift	Sedan	5 seats	47	3	11	61		47	3	11	61	
Suzuki	Ciaz	Sedan	5 seats	12	10	11	33		12	10	11	33	
Suzuki													
Suzuki	Sub-total			253	33	135	421			253	33	135	
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	64	13	71	148	27.1%	64	13	71	148	27.1%
Toyota	Camry 2.5G/KL	Sedan	5 seats	5		2	7		5		2	7	
Toyota	Camry 2.0E/KE	Sedan	5 seats	125	26	67	218		125	26	67	218	
Toyota	Camry 3.5Q	Sedan	5 seats										
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	220	71	93	384		220	71	93	384	
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	13	2	15	30		13	2	15	30	
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats	8		8	16		8		8	16	
Toyota	Corolla Altis RS	Sedan	5seats										
Toyota	Vios 1.5G/VG	Sedan	5 seats	404	128	191	723		404	128	191	723	
Toyota	Vios 1.5E/VE	Sedan	5 seats	452	118	411	981		452	118	411	981	
Toyota	Vios 1.5J	Sedan	5 seats										
Toyota	Vios Limo	Sedan	5 seats										
Toyota	Innova G	MPV	8 seats	44	6	134	184		44	6	134	184	
Toyota	Innova E	MPV	8 seats	207	47	617	871		207	47	617	871	
Toyota	Innova V	MPV	8 seats	11	2	68	81		11	2	68	81	
Toyota	Innova J	MPV	8 seats										
Toyota	Innova GSR	MPV	8 seats										
Toyota	Fortuner Gasoline (4x4)/FV	SUV	8 seats	61	12	33	106		61	12	33	106	
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	247	63	218	528		247	63	218	528	
Toyota	Fortuner Diesel/FG	SUV	8 seats	159	71	373	603		159	71	373	603	
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats										
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats										
Toyota	Hiace Gasoline 2.7	Minibus	16 seats	5	1	5	11		5	1	5	11	
Toyota	Hiace Diesel 2.5	Minibus	16 seats			6	6				6	6	
Toyota	Hiace Super Wagon	Minibus	10 seats										
Toyota	Landcruiser 200 GX 470	SUV	8 seats	60	2	16	78		60	2	16	78	
Toyota	Land Prado	SUV	8 seats	60	6	18	84		60	6	18	84	
Toyota	FT86	Sedan	5 seats										
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	42	26	19	87		42	26	19	87	
Toyota	Hilux G (4x4)	Pick-up	5 seats	13	11	2	26		13	11	2	26	
Toyota	Hilux E (4x2)	Pick-up	5 seats	10	14	15	39	10	14	15	39		
Toyota	Yaris E	Sedan	5 seats	10	4		14	10	4		14		
Toyota	Yaris G	Sedan	5 seats	56	25	12	93	56	25	12	93		
Toyota	Sub-total			2276	648	2394	5318		2276	648	2394	5318	
Isuzu	D-Max 4x4	Pick-up	5 seats	4		7	11	1.0%	4		7	11	1.0%
Isuzu	D-Max 4x2	Pick-up	5 seats	2	4	3	9		2	4	3	9	
Isuzu	mu-X	SUV	7 seats	34	13	51	98		34	13	51	98	
Isuzu	NLR	Small truck	3 seats										
Isuzu	NMR	Small truck	3 seats		1		1					1	
Isuzu	NPK	Light truck	3 seats		1		1			1		1	
Isuzu	NQL	Light truck	3 seats			8	8					8	
Isuzu	QKR	Small truck	3 seats	4	5	44	53		4	5	44	53	
Isuzu	FRR	Medium truck	3 seats			2	2					2	
Isuzu	FVR	Medium truck	3 seats	1			1		1			1	
Isuzu	FVM	Medium truck	3 seats										
Isuzu	Tractor Head	Tractor truck (SPV)	3 seats	1	4	5	10		1	4	5	10	
Isuzu													
Isuzu						96	96				96	96	
Isuzu	Sub-total			46	27	121	194			46	27	121	
Ford	FIESTA - 5DrS	Hatchback		18	7	22	47	1.0%	18	7	22	47	1.0%
Ford	FIESTA - 4DrS	Sedan		23	4	20	47		23	4	20	47	

Maker	Model name	Vama Classification	Seat	Sales - January 2017				Share	Sales - YTM 2017				Share	
				North	Central	South	Total		North	Central	South	Total		
Ford	FOCUS - 5Dr	Hatchback		26	6	24	56	13.0%	26	6	24	56	13.0%	
Ford	FOCUS - 4Dr	Sedan		20	5	29	54		20	5	29	54		
Ford	Transit 16 seats	Minibus	16 seats	125	17	147	289		125	17	147	289		
Ford	Ranger 4x4 CBU	Pick-up	5 seats	329	78	240	647		329	78	240	647		
Ford	Ranger 4x2 CBU	Pick-up	5 seats	347	102	246	695		347	102	246	695		
Ford	Everest	SUV	7 seats	80	25	155	260		80	25	155	260		
Ford	EcoSport 1.5AT	SUV		208	43	151	402		208	43	151	402		
Ford	EcoSport 1.5MT	SUV		12	8	27	47	12	8	27	47			
Ford		Sub-total		1188	295	1061	2544		1188	295	1061	2544		
Hino	HINO	Other Truck	3 seats	46	5	74	125	0.6%	46	5	74	125	0.6%	
Hino	Bus Chassis	Chassis												
Hino		Sub-total		46	5	74	125		46	5	74	125		
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	27	6	41	74	0.6%	27	6	41	74	0.6%	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats			20	20					20		20
SAMCO	SAMCO PRIMAS giởng năm 45C	Large bus	45 seats	3	2	4	9		3	2	4	9		
SAMCO	Truck	Medium truck	3 seats			1	1					1		1
SAMCO	Crane truck	Crane truck (SPV)	3 seats											
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats											
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			6	6					6		6
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats											
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats											
SAMCO	Stage truck	Stage truck (SPV)	3 seats											
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats											
SAMCO	Hooklift	Hooklift (SPV)	3 seats											
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats											
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)												
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats											
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)	4 seats											
SAMCO	Bus Chassis	Chassis												
SAMCO		Sub-total		30	8	72	110		30	8	72	110		
THACO KIA	Morning	Hatchback	5 seats	607	101	307	1015	10.7%	607	101	307	1015	10.7%	
THACO KIA	Cerato	Sedan	5 seats	241	65	164	470		241	65	164	470		
THACO KIA	Sorento	SUV	7 seats	52	9	98	159		52	9	98	159		
THACO KIA	Rondo	MPV	7 seats	40	22	72	134		40	22	72	134		
THACO KIA	Sedona	MPV	7 seats	26	1	58	85		26	1	58	85		
THACO KIA	Rio	Sedan	5 seats	107	33	81	221		107	33	81	221		
THACO KIA	Sportage	SUV	5 seats						-	-	-	-		
THACO KIA	Xe khác	Sedan		10	2	11	23	10	2	11	23			
THACO KIA		Sub-total		1083	233	791	2107		1083	233	791	2107		
THACO BUS	Thaco 28 ~ 45 seats	Large bus	28 ~ 45 seats	58	22	146	226	1.2%	58	22	146	226	1.2%	
THACO BUS		Sub-total		58	22	146	226			58	22	146		226
THACO TRUCK	K2700	Small truck		122	29	61	212	6.5%	122	29	61	212	6.5%	
THACO TRUCK	K3000	Small truck		224	49	187	460		224	49	187	460		
THACO TRUCK	Thaco truck	Light truck		136	46	122	304		136	46	122	304		
THACO TRUCK	Thaco dumptruck	Dump truck (SPV)		95	45	168	308		95	45	168	308		
THACO TRUCK		Sub-total		577	169	538	1284		577	169	538	1284		
VINAMAZDA	Mazda2	Sedan	5 seats	113	46	85	244	14.7%	113	46	85	244	14.7%	
VINAMAZDA	Mazda3	Sedan	5 seats	803	154	374	1331		803	154	374	1331		
VINAMAZDA	CX-5	Crossover	5 seats	476	89	263	828		476	89	263	828		
VINAMAZDA	Mazda 6	Sedan	5 seats	125	11	128	264		125	11	128	264		
VINAMAZDA	BT-50	Pick-up	5 seats	99	30	78	207		99	30	78	207		
VINAMAZDA	CX-9	SUV	7 seats											
VINAMAZDA		Sub-total		1616	330	928	2874		1616	330	928	2874		
THACO	Peugeot	Peugeot		8	2	10	20	0.1%	8	2	10	20	0.1%	
PEUGEOT		Sub-total		8	2	10	20			8	2	10		20
Honda	Civic 1.8 AT	Sedan	5 seats					6.3%					6.3%	
Honda	Civic 1.8 MT	Sedan	5 seats											
Honda	Civic 2.0 AT	Sedan	5 seats											
Honda	CR-V 2.0AT	SUV	5 seats	62	14	39	115		62	14	39	115		
Honda	CR-V 2.4AT	SUV	5 seats	174	43	87	304		174	43	87	304		
Honda	City 1.5 MT	Sedan	5 seats	15	12	27	54		15	12	27	54		
Honda	City 1.5 AT	Sedan	5 seats	163	109	224	496		163	109	224	496		
Honda	Accord	Sedan	5 seats	9	2	11	22		9	2	11	22		
Honda	Odyssey	MPV	7 seats	3		6	9	3		6	9			
Honda	Civic 1.5 TOP	Sedan	5 seats	57	48	127	232	57	48	127	232			
Honda		Sub-Total		483	228	521	1232		483	228	521	1232		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	75	5	23	103	1.1%	75	5	23	103	1.1%	
VINAMOTOR	Hyundai	Medium truck	Under 10T	83	3	27	113		83	3	27	113		
VINAMOTOR		Sub-Total		158	8	50	216			158	8	50		216
VEAM	VEAM Motor	Light truck	2-3	22	20	105	147	0.8%	22	20	105	147	0.8%	
VEAM	MAZ	Medium truck	2-3	9			9		9			9		
VEAM		Sub-Total		31	20	105	156			31	20	105		156
TCIEV	Sunny	Sedan	5 seats					1.3%					1.3%	
TCIEV	Sunny XL	Sedan	5 seats	13	3	4	20		13	3	4	20		
TCIEV	Sunny XV	Sedan	5 seats	32	21	12	65		32	21	12	65		
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	65	15	17	97		65	15	17	97		
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	40	13	21	74		40	13	21	74		
TCIEV		Sub-Total		150	52	54	256		150	52	54	256		
HYUNDAI	County	Medium bus	29 seats					0.3%					0.3%	
HYUNDAI	Mighty CBU	Light truck	3 seats											
HYUNDAI	Mighty CKD	Light truck	3 seats	12	20	36	68		12	20	36	68		
DOYDOL		Sub-Total		12	20	36	68		12	20	36	68		
SANYANG	SYM T880	Small truck	2 seats											
SANYANG	SYM T1000	Small truck	2 seats											
SANYANG	SYM V5	Van	5 seats											
SANYANG	SYM V9	Van	9 seats											
SANYANG	SYM 2.0T	Small truck	3 seats											
SANYANG	SYM V11	Van	11 seats											
SANYANG		Sub-Total												

Maker	Model name	Vama Classification	Seat	Sales - January 2017				Share	Sales - YTM 2017				Share
				North	Central	South	Total		North	Central	South	Total	
No	Vehicle Type			North	Central	South	Total		North	Central	South	Total	
I Passenger cars (PC)													
1	Sedans			3,343	1,090	2,647	7,080		3,343	1,090	2,647	7,080	
2	Sport utility vehicles (SUV)			1,577	421	1,480	3,478		1,577	421	1,480	3,478	
3	Cross-over cars			476	89	263	828		476	89	263	828	
4	Multi-purpose vehicles (MPV)			331	78	955	1,364		331	78	955	1,364	
5	Convertible cars			-	-	-	-		-	-	-	-	
6	Hatchback			651	114	353	1,118		651	114	353	1,118	
7	Others (please specify)			-	-	-	-		-	-	-	-	
8	Mercedes-Benz's PC subtotal			215	54	214	483		215	54	214	483	
9	Lexus's PC subtotal			72	-	63	135		72	-	63	135	
10	Thaco Peugeot's PC subtotal			8	2	10	20		8	2	10	20	
	Subtotal			6,673	1,840	5,983	14,596		6,673	1,840	5,983	14,596	
	In percentage (%)			46.00%	12.74%	41.26%	100.00%		46.00%	12.74%	41.26%	100.00%	
II Commercial vehicles (CV)													
Trucks													
11	Pick-ups			1,128	350	703	2,181		1,128	350	703	2,181	
12	Vans			113	14	13	140		113	14	13	140	
13	Small trucks (G.V.M ≤ 5,000 Kg)			432	92	371	895		432	92	371	895	
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)			170	87	271	528		170	87	271	528	
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)			93	3	30	126		93	3	30	126	
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)			-	-	-	-		-	-	-	-	
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)			-	-	-	-		-	-	-	-	
18	Other Trucks			46	5	74	125		46	5	74	125	
19	Mercedes-Benz's CV (FUSO) subtotal			6	2	42	50		6	2	42	50	
	Subtotal			1,998	551	1,994	4,043		1,998	551	1,994	4,043	
	In percentage (%)			49.15%	13.67%	37.18%	100.00%		49.15%	13.67%	37.18%	100.00%	
Buses													
20	Minibuses [(10-16) seats]			130	18	158	306		130	18	158	306	
21	Medium buses / Coaches [(17-30) seats]			27	6	41	74		27	6	41	74	
22	Large buses / Coaches [(31-55) seats]			136	29	193	358		136	29	193	358	
23	Sleeping buses			-	-	-	-		-	-	-	-	
24	City buses of all lengths			-	-	-	-		-	-	-	-	
25	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
26	Bus chassis (incompletely-built vehicles)			-	-	96	96		-	-	96	96	
	Subtotal			293	53	392	738		293	53	392	738	
	In percentage (%)			39.70%	7.18%	53.12%	100.00%		39.70%	7.18%	53.12%	100.00%	
III Special-Purpose Vehicles													
27	Dump trucks			95	45	168	308		95	45	168	308	
28	Concrete mixer trucks			-	-	-	-		-	-	-	-	
29	Tractor trucks			1	4	5	10		1	4	5	10	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	6	6		-	-	6	6	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	-	-	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	-	-	
41	Hooklift			-	-	-	-		-	-	-	-	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Stage truck (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			96	49	179	324		96	49	179	324	
	In percentage (%)			29.63%	15.12%	55.25%	100.00%		29.63%	15.12%	55.25%	100.00%	
	Grand-total			9050	2503	8060	19613		9050	2503	8060	19613	
	In percentage (%)			46.14%	12.76%	41.10%	100.00%		46.14%	12.76%	41.10%	100.00%	