

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN OCTOBER 2014 - BÁO CÁO BÁN HÀNG VAMA THÁNG 10/2014

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2014 - THÁNG 10/2014

	Oct-14	Oct-13	Sep-14	Difference Oct-14vs Oct-13	Difference Oct-14 vs Sep-14
Total (1)	13,324	8,720	12,940	53%	3%
SUV/MPV/Cross-over (Xe 2 cầu/Xe đa công dụng)	2,960	2,313	2,999	28%	-1%
Passenger Cars (Xe du lịch)	4,577	2,939	4,506	56%	2%
Comm. Vehicles (Xe thương mại)	5,472	3,262	5,142	68%	6%
Other	0	1	0		
Bus chassis (khung xe buýt)	116	101	87	-	-

(1) : Including MBV sale's record and Lexus sale's record

YTM 2014

	YTM 2014	YTM 2013	Difference
Total (1)	103,432	75,766	37%
SUV/MPV/Cross-over	24,037	18,483	30%
Passenger Cars	35,904	26,530	35.3%
Comm. Vehicles	41,044	29,388	40%
Other	-	2	-100%
Bus chassis (khung xe buýt)	842	381	121%

2. VAMA Complete Vehicles in Oct 2014 vs Oct 2013 vs Sep 2014 - So sánh tháng

	Oct-14		Oct-13		Sep-14		Difference Oct-14vs Oct-13		Difference Oct-14 vs Sep-14	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	21	0.2%	16	0.2%	22	0.2%	5	31%	(1)	-5%
VMC	-	0.0%	7	0.1%	-	0.0%	(7)	-100%	0	#DIV/0!
GM Vietnam	363	2.7%	458	5.3%	445	3.4%	(95)	-21%	(82)	-18%
VinaStar (Mitsubishi)	138	1.0%	121	1.4%	193	1.5%	17	14%	(55)	-28%
Mercedes-Benz Vietnam	270	2.0%	205	2.4%	262	2.0%	65	32%	8	3%
Visuco (Suzuki)	424	3.2%	326	3.7%	391	3.0%	98	30%	33	8%
Toyota	4,145	31.1%	3,201	36.7%	3,747	29.0%	944	29%	398	11%
Lexus	45	0.3%		0.0%	31	0.2%	45	#DIV/0!	14	45%
Isuzu*	471	3.5%	219	2.5%	399	3.1%	252	115%	72	18%
Ford	1,538	11.5%	890	10.2%	1,390	10.7%	648	73%	148	11%
Hino*	339	2.5%	80	0.9%	355	2.7%	259	324%	(16)	-5%
SAMCO	121	0.9%	65	0.7%	94	0.7%	56	86%	27	29%
Thaco Kia	1,031	7.7%	659	7.6%	1,060	8.2%	372	56%	(29)	-3%
Thaco Bus	102	0.8%	75	0.9%	102	0.8%	27	36%	0	0%
Thaco Truck	2,034	15.3%	1,145	13.1%	1,900	14.7%	889	78%	134	7%
Peugeot	19	0.1%								
Vinamazda	1,015	7.6%	438	5.0%	1,133	8.8%	577	132%	(118)	-10%
Total Thaco	4,201	31.5%	2,317	26.6%	4,195	32.4%	1884	81%	6	0%
Vinacomin - Vinacoal*	-	0.0%	5	0.1%	-	0.0%	(5)	-100%	0	#DIV/0!
Vinaxuki	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Honda	486	3.6%	422	4.8%	769	5.9%	64	15%	(283)	-37%
Vinamotor*	353	2.6%	126	1.4%	267	2.1%	227	180%	86	32%
VEAM	247	1.9%	250	2.9%	243	1.9%	(3)	-1%	4	2%
TCIEV	132	1.0%		0.0%	113	0.9%	132	#DIV/0!	19	17%
SANYANG	30	0.2%	12	0.1%	24	0.2%	18	150%	6	25%
Total	13,324	100%	8,720	100%	12,940	100%	4,604	53%	384	3%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2014 vs YTM 2013) -So sánh cùng kỳ

	YTM 2014		YTM 2013		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	207	0.2%	276	0.4%	(69)	-25%
VMC (BMW, Mazda, Kia)	2	0.0%	59	0.1%	(57)	-97%
GM Vietnam	4,112	4.0%	3,978	5.3%	134	3%
VinaStar (Mitsubishi)	1,721	1.7%	1,626	2.1%	95	6%
Mercedes-Benz Vietnam	2,170	2.1%	1,363	1.8%	807	59%
Visuco (Suzuki)	3,373	3.3%	2,982	3.9%	391	13%
Toyota	31,919	30.9%	26,525	35.0%	5394	20%
Lexus	277	0.3%		0.0%	277	#DIV/0!
Isuzu*	2,378	2.3%	1,518	2.0%	860	57%
Ford	10,786	10.4%	6,378	8.4%	4408	69%
Hino*	2,040	2.0%	1,099	1.5%	941	86%
SAMCO	768	0.7%	387	0.5%	381	98%
Thaco Kia	8,709	8.4%	6,626	8.7%	2083	31%
Thaco Bus	1,022	1.0%	765	1.0%	257	34%
Thaco Truck	15,936	15.4%	11,807	15.6%	4129	35%
Peugeot	19	0.0%				
Vinamazda	7,216	7.0%	2,820	3.7%	4396	156%
Total Thaco	32,883	31.8%	22,018	29.1%	10865	49%
Vinacomin - Vinacoal*	21	0.0%	30	0.0%	(9)	-30%
Vinaxuki	-	0.0%	1,200	1.6%	(1200)	-100%
Honda	5,259	5.1%	3,174	4.2%	2085	66%
Vinamotor*	2,028	2.0%	1,402	1.9%	626	45%
VEAM	2,100	2.0%	1,483	2.0%	617	42%
TCIEV	1,153	1.1%		0.0%	1153	#DIV/0!
SANYANG	216	0.2%	268	0.4%	(52)	-19%
Total	103,432	100%	75,766	100%	27,666	37%

*: not including bus chassis - chưa bao gồm chassis xe buýt

