

AUTOMOBILE MARKET PERFORMANCE - VAMA MEMBERS IN OCTOBER 2015 - BÁO CÁO BÁN HÀNG VAMA THÁNG 10/2015

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2015 - THÁNG 10/2015

	Oct-15	Oct-14	Sep-15	Difference October- 15vs October-14	Difference October-15 vs September-
Total*	19,181	13,324	19,256	44%	0%
1. Passenger cars (PC)	10,604	7,776	11,201	36%	-5%
2. Commercial vehicles (CV)	7,648	5,005	7,317	53%	5%
2.1 Trucks	6,531	4,059	6,291	61%	4%
2.2 Buses	1,117	946	1,026	18%	9%
3. Special-purpose vehicles	929	543	738	71%	26%
Bus chassis (khung xe buýt)	120	116	131	3%	-8%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2015

	YTM 2015	YTM 2014	Difference
Total*	163,855	103,463	58%
1. Passenger cars (PC)	91,838	62,182	48%
2. Commercial vehicles (CV)	63,729	37,643	69%
2.1 Trucks	53,909	30,763	75%
2.2 Buses	9,820	6,880	43%
3. Special-purpose vehicles	8,288	3,638	128%
Bus chassis (khung xe buýt)	1,115	842	32%

2. VAMA Complete Vehicles in October 2015 vs October 2015 vs September 2015 - So sánh tháng

	Oct-15		Oct-14		Sep-15		Difference October- 15vs October-14		Difference October-15 vs September-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	38	0.2%	21	0.2%	35	0.2%	17	81%	3	9%
GM Vietnam	794	4.1%	363	2.7%	769	4.0%	431	119%	25	3%
VinaStar (Mitsubishi)	338	1.8%	138	1.0%	354	1.8%	200	145%	(16)	-5%
Mercedes-Benz Vietnam	450	2.3%	270	2.0%	460	2.4%	180	67%	(10)	-2%
Visuco (Suzuki)	503	2.6%	424	3.2%	605	3.1%	79	19%	(102)	-17%
Toyota	4,372	22.8%	4,145	31.1%	4,670	24.3%	227	5%	(298)	-6%
Lexus	45	0.2%	45	0.3%	56	0.3%	0	0%	(11)	-20%
Isuzu*	721	3.8%	471	3.5%	674	3.5%	250	53%	47	7%
Ford	2,139	11.2%	1,538	11.5%	1,888	9.8%	601	39%	251	13%
Hino*	541	2.8%	339	2.5%	500	2.6%	202	60%	41	8%
SAMCO	124	0.6%	121	0.9%	122	0.6%	3	2%	2	2%
Thaco Kia	2,127	11.1%	1,031	7.7%	2,056	10.7%	1096	106%	71	3%
Thaco Bus	188	1.0%	102	0.8%	165	0.9%	86	84%	23	14%
Thaco Truck	3,087	16.1%	2,034	15.3%	3,157	16.4%	1053	52%	(70)	-2%
Vinamazda	1,834	9.6%	1,015	7.6%	1,924	10.0%	819	81%	(90)	-5%
Peugeot	46	0.2%	19	0.1%	55	0.3%	27	142%	(9)	-16%
Total Thaco	7,282	38.0%	4,201	31.5%	7,357	38.2%	3081	73%	(75)	-1%
Honda	833	4.3%	486	3.6%	812	4.2%	347	71%	21	3%
Vinamotor*	230	1.2%	353	2.6%	262	1.4%	(123)	-35%	(32)	-12%
VEAM	430	2.2%	247	1.9%	350	1.8%	183	74%	80	23%
TCIEV	120	0.6%	132	1.0%	100	0.5%	(12)	-9%	20	20%
Dothanh	221	1.2%	-	0.0%	239	1.2%				
SANYANG	-	0.0%	30	0.2%	3	0.0%	(30)	-100%	(3)	-100%
Total	19,181	100%	13,324	100%	19,256	100%	5,857	44%	(75)	0%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	319	0.2%	207	0.2%	112	54%
GM Vietnam	5,741	3.5%	4,112	4.0%	1629	40%
VinaStar (Mitsubishi)	2,973	1.8%	1,721	1.7%	1252	73%
Mercedes-Benz Vietnam	3,428	2.1%	2,170	2.1%	1258	58%
Visuco (Suzuki)	4,606	2.8%	3,373	3.3%	1233	37%
Toyota	40,516	24.7%	31,919	30.9%	8597	27%
Lexus	825	0.5%	278	0.3%	547	197%
Isuzu*	5,573	3.4%	2,378	2.3%	3195	134%
Ford	15,737	9.6%	10,786	10.4%	4951	46%
Hino*	4,590	2.8%	2,040	2.0%	2550	125%
SAMCO	1,091	0.7%	768	0.7%	323	42%
Thaco Kia	15,909	9.7%	8,709	8.4%	7200	83%
Thaco Bus	1,457	0.9%	1,022	1.0%	435	43%
Thaco Truck	29,483	18.0%	15,936	15.4%	13547	85%
Vinamazda	15,210	9.3%	7,216	7.0%	7994	111%
Peugeot	401	0.2%	72	0.1%	329	457%
Total Thaco	62,460	37.9%	32,955	31.8%	29505	90%
Honda	6,580	4.0%	5,259	5.1%	1321	25%
Vinamotor*	2,663	1.6%	2,028	2.0%	635	31%
VEAM	2,543	1.6%	2,100	2.0%	443	21%
TCIEV	1,254	0.8%	1,153	1.1%	101	9%
Dothanh	2,805	1.7%	-	0.0%	2805	#DIV/0!
SANYANG	151	0.1%	216	0.2%	(65)	-30%
Total	163,855	100%	103,463	100%	60,392	58%

*: not including bus chassis - chưa bao gồm chassis xe buýt

