

Maker	Model name	Sales - Oct 2015				Share	Sales - YTM 2015				Share
		North	Central	South	Total		North	Central	South	Total	
Mekong	Pronto	1	1	3	5	0.2%	11	4	28	43	0.2%
Mekong		1	1	3	5		11	4	28	43	
Mekong	Premio	2		5	7		11	8	36	55	
Mekong	Paso 990BE			2	2		6		34	40	
Mekong	Paso 990 D			4	4		5	9	45	59	
Mekong	Paso 1.5TD	1	3	13	17		4	8	74	86	
Mekong	Paso 2.0TD			3	3		2	2	22	26	
Mekong	Paso 2.5TD								10	10	
Mekong		3	3	27	33		28	27	221	276	
Mekong	Sub-total	4	4	30	38		39	31	249	319	
GM Vietnam	Spark LS	30	10	56	96	4.1%	177	67	175	419	3.5%
GM Vietnam	Spark LTZ						172	86	477	735	
GM Vietnam	Aveo LT	30	22	35	87		241	185	348	774	
GM Vietnam	Aveo LTZ	20	6	22	48		106	47	119	272	
GM Vietnam	Cruze LS	61	46	136	243		297	282	913	1492	
GM Vietnam	Cruze LTZ	30	9	60	99		119	49	381	549	
GM Vietnam											
GM Vietnam		171	93	309	573		1112	716	2413	4241	
GM Vietnam	Captiva LTZ	6	6	19	31		23	24	79	126	
GM Vietnam	Orlando LTZ	5	1	4	10		38	17	86	141	
GM Vietnam											
GM Vietnam											
GM Vietnam		11	7	23	41		61	41	165	267	
GM Vietnam	Spark Van	68	30	34	132		410	209	326	945	
GM Vietnam	Colorado LTZ	25	8	15	48		83	55	150	288	
GM Vietnam		93	38	49	180		493	264	476	1233	
GM Vietnam	Sub-total	275	138	381	794		1666	1021	3054	5741	
Vinastar	Mirage CVT	28	7	11	46	1.8%	166	109	95	370	1.8%
Vinastar	Mirage MT	1	2	29	32		37	32	80	149	
Vinastar	Attrage CVT	23	30	25	78		224	133	130	487	
Vinastar	Attrage MT	6	5	3	14		46	50	41	137	
Vinastar											
Vinastar		58	44	68	170		473	324	346	1143	
Vinastar	Pajero Sport						92	21	72	185	
Vinastar	Pajero Sport	10		11	21		221	20	123	364	
Vinastar	Pajero Sport	12	7	8	27		60	45	70	175	
Vinastar	Pajero			1	1		14	1	6	21	
Vinastar	Pajero						1		1		
Vinastar	Outlander Sport Pre	14	9	5	28	172	89	41	302		
Vinastar	Outlander Sport CVT	5	3		8	75	32	10	117		
Vinastar											
Vinastar		41	19	25	85	634	209	322	1165		
Vinastar	Triton GLS AT	6	3	1	10	112	21	12	145		
Vinastar	Triton GLS MT	1	2	2	5	59	25	8	92		
Vinastar	Triton GLX					31	4	4	39		
Vinastar	Triton GL					43	5	14	62		
Vinastar	Triton GLS AT					31	8	11	50		
Vinastar	Triton GLS MT		1		1	18	22	7	47		
Vinastar	Triton GLX AT	27	9	5	41	79	32	29	140		
Vinastar	Triton GLX MT	11	6	9	26	45	23	22	90		
Vinastar		45	21	17	83	418	140	107	665		
Vinastar	Sub-total	144	84	110	338	1525	673	775	2973		
Suzuki	Grand Vitara	7		7	14	2.6%	43	2	21	66	2.8%
Suzuki							43	2	21	66	
Suzuki	Carry Window Van			7	14						
Suzuki	Carry Blind Van	89	1	14	104		619	16	160	795	
Suzuki	Carry Truck	86		49	135		784	28	540	1352	
Suzuki	Super Carry Pro	94	6	65	165		631	115	693	1439	
Suzuki		269	7	128	404		2034	159	1393	3586	
Suzuki	Ertiga	10	1	11	22		118	2	198	318	
Suzuki	Swift	53		10	63		564	1	71	636	
Suzuki											
Suzuki		63	1	21	85		682	3	269	954	
Suzuki	Sub-total	339	8	156	503		2759	164	1683	4606	
Toyota	Camry 2.5Q/KZ	76	20	84	180		2.6%	887	192	727	
Toyota	Camry 2.5G/KL	10	3	15	28	202		27	175	404	
Toyota	Camry 2.0E /KE	98	32	64	194	748		188	561	1497	
Toyota	Camry 3.5Q										
Toyota	Corolla Altis 1.8AT/CV+CVB	175	50	70	295	2341		570	952	3863	
Toyota	Corolla Altis 1.8MT/CG	12	5	18	35	252		72	215	539	
Toyota	Corolla Altis 2.0/CQ	6	2	6	14	329		31	252	612	
Toyota	Corolla Altis RS										
Toyota	Vios 1.5G/VG	254	123	96	473	2755		1076	1141	4972	
Toyota	Vios 1.5E/VE	310	76	155	541	2736		773	1183	4692	

Maker	Model name	Sales - Oct 2015				Share	Sales - YTM 2015				Share		
		North	Central	South	Total		North	Central	South	Total			
Toyota	Vios 1.5J	5	40	8	53	22.8%	503	69	60	632	24.7%		
Toyota	Vios Limo	50		60	110		311	80	509	900			
Toyota	Yaris E	17	2	8	27		314	36	148	498			
Toyota	Yaris R	124	27	53	204		982	221	580	1783			
Toyota	FT86												
Toyota		1137	380	637	2154		12360	3335	6503	22198			
Toyota	Innova G	37		65	102		278	29	493	800			
Toyota	Innova E	176	51	528	755		1948	400	3682	6030			
Toyota	Innova V	8		20	28		95	3	148	246			
Toyota	Innova J	15		65	80		205	5	763	973			
Toyota	Innova GSR												
Toyota	Fortuner Gasoline (4x4)/FV	87	7	9	103		497	71	169	737			
Toyota	Fortuner Gasoline (4x2)/FX	74	18	104	196		924	228	1359	2511			
Toyota	Fortuner Diesel/FG	77	45	269	391		925	463	2125	3513			
Toyota	Fortuner Gasoline (4x4) TRD	19		15	34		115	8	113	236			
Toyota	Fortuner Gasoline (4x2) TRD	23	10	54	87		273	93	461	827			
Toyota	Landcruiser 200 GX 470	24	4	13	41		176	27	80	283			
Toyota	Land Prado	117	22	32	171		399	86	162	647			
Toyota		657	157	1174	1988		5835	1413	9555	16803			
Toyota	Hiace Gasoline 2.7	10		13	23		90	13	112	215			
Toyota	Hiace Diesel 2.5	1		3	4		30	20	153	203			
Toyota	Hiace Super Wagon												
Toyota	Hilux (4x4) AT/HQ	40	13	25	78		40	13	25	78			
Toyota	Hilux G (4x4)	40	13	12	65		359	157	195	711			
Toyota	Hilux E (4x2)	24	10	26	60		129	43	136	308			
Toyota		115	36	79	230		648	246	621	1515			
Toyota	Sub-total	1909	573	1890	4372		18843	4994	16679	40516			
Isuzu	D-Max 4x4	8	3	9	20		3.8%	69	39	78		186	3.4%
Isuzu	D-Max 4x2	11	1	31	43			116	18	175		309	
Isuzu	NLR	55	1	8	64			97	2	59		158	
Isuzu	NMR	10	1	30	41			47	3	205		255	
Isuzu	NPK	44	3	16	63			140	19	210		369	
Isuzu	NQL	66	4	76	146			505	38	832		1375	
Isuzu	QKR	27	6	146	179			229	50	1145		1424	
Isuzu	FRR	7	1	27	35	54		8	146	208			
Isuzu	FVR	4	1	10	15	32		6	77	115			
Isuzu	FVM	49	10	51	110	427		144	555	1126			
Isuzu	Tractor Head		1	4	5	12		1	35	48			
Isuzu													
Isuzu													
Isuzu				120	120				1103	1103			
Isuzu		281	32	408	721	1728		328	3517	5573			
Isuzu	Sub-total	281	32	408	721	1728		328	3517	5573			
Ford	FIESTA - 5Drs	19	3	13	35	11.2%		173	18	149	340	9.6%	
Ford	FIESTA - 4Drs	11		39	50		157	28	137	322			
Ford	FOCUS - 5Drs	39	4	31	74		167	21	127	315			
Ford	FOCUS - 4Drs	11	3	12	26		105	19	128	252			
Ford													
Ford		80	10	95	185		602	86	541	1229			
Ford	Escape												
Ford	EcoSport 1.5AT	155	40	145	340		1499	275	1214	2988			
Ford	EcoSport 1.5MT	9	4	5	18		46	44	83	173			
Ford	Everest MT 4x2	3			3		203	51	247	501			
Ford	Everest AT 4x2						232	24	207	463			
Ford	Everest MT 4x4												
Ford		167	44	150	361		1980	394	1751	4125			
Ford	Transit 16 seats	254	61	276	591		1889	402	2114	4405			
Ford	Ranger 4x4	276	52	181	509		1700	371	1037	3108			
Ford	Ranger 4x2	241	44	208	493		1422	271	1177	2870			
Ford		771	157	665	1593		5011	1044	4328	10383			
Ford	Sub-total	1018	211	910	2139		7593	1524	6620	15737			
Hino	HINO 300 SERIES	19	1	32	52		2.8%	172	11	339	522		2.8%
Hino	HINO 500 SERIES	131	50	308	489			1049	275	2744	4068		
Hino													
Hino	Bus Chassis								12	12			
Hino		150	51	340	541	1221		286	3083	4590			
Hino	Sub-total	150	51	340	541	1221		286	3083	4590			
SAMCO	SAMCO 24 CN ~ 46CN	57	13	47	117	2.8%	362	150	453	965	2.8%		
SAMCO	SAMCO 38/46CN (KFE2/3)												
SAMCO	SAMCO B40 ~ B80	1		2	3		23	31	17	71			
SAMCO	SAMCO PRIMAS giường nằm 45C			1	1		8	8	12	28			
SAMCO	Truck								2	2			
SAMCO	Crane truck								4	4			
SAMCO	Road cleaning truck								1	1			
SAMCO	VAMASEC (Kangaroo) tractor truck								1	1			

Maker	Model name	Sales - Oct 2015				Share	Sales - YTM 2015				Share		
		North	Central	South	Total		North	Central	South	Total			
SAMCO	Hydraulic crane truck					0.6%					0.7%		
SAMCO	Vaccum tank truck			1	1				5	5			
SAMCO	Stage truck												
SAMCO	Fire truck												
SAMCO	Hooklift												
SAMCO	Sewage suction truck			1	1				1	1			
SAMCO	Prisoner transport vehicle												
SAMCO	Car carring truck								2	2			
SAMCO	Bus Chassis												
SAMCO		58	13	53	124			393	190	508		1091	
SAMCO	Sub-total	58	13	53	124		393	190	508	1091			
THACO KIA	Morning	550	50	428	1028	11.1%	3,651	418	2,365	6434	9.7%		
THACO KIA	K3	235	36	118	389		1,908	445	1,050	3403			
THACO KIA	Rondo	38	12	60	110		229	67	398	694			
THACO KIA	Rio	201	31	116	348		1,294	439	919	2652			
THACO KIA	Xe khác	6		8	14		161	16	285	462			
THACO KIA		1030	129	730	1889		7243	1385	5017	13645			
THACO KIA	Sorento	62	5	56	123		482	94	673	1249			
THACO KIA	Carens	32	15	45	92		271	142	486	899			
THACO KIA	Sportage	17	1	5	23		66	12	38	116			
THACO KIA		111	21	106	238		819	248	1197	2264			
THACO KIA	Sub-total	1141	150	836	2127	8062	1633	6214	15909				
THACO BUS	Thaco 28 ~ 45 seats	99	29	60	188	1.0%	646	266	545	1457	0.9%		
THACO BUS		99	29	60	188		646	266	545	1457			
THACO BUS	Sub-total	99	29	60	188		646	266	545	1457			
THACO TRUCK	K2700	129	44	78	251	16.1%	1,212	389	792	2393	18.0%		
THACO TRUCK	K3000	330	148	529	1007		5,092	1,274	5,051	11417			
THACO TRUCK	Thaco truck	462	117	329	908		4,034	1,144	2,281	7459			
THACO TRUCK	Thaco dumptruck	360	127	434	921		3,110	1,782	3,322	8214			
THACO TRUCK													
THACO TRUCK		1281	436	1370	3087		13448	4589	11446	29483			
THACO TRUCK	Sub-total	1281	436	1370	3087		13448	4589	11446	29483			
VINAMAZDA	Mazda2	130	44	85	259		9.6%	378	92	209		679	9.3%
VINAMAZDA	Mazda2							437	111	326		874	
VINAMAZDA	Mazda3	322	65	155	542			2593	555	1384		4532	
VINAMAZDA	Mazda 6	124	16	81	221	1081		146	744	1971			
VINAMAZDA		576	125	321	1022	4489		904	2663	8056			
VINAMAZDA	CX-5	232	38	103	373	2145		364	980	3489			
VINAMAZDA	CX-9	7		15	22	87		11	123	221			
VINAMAZDA		239	38	118	395	2232		375	1103	3710			
VINAMAZDA	BT-50	285	44	88	417	2168		460	816	3444			
VINAMAZDA		285	44	88	417	2168		460	816	3444			
VINAMAZDA	Sub-total	1100	207	527	1834	8889	1739	4582	15210				
THACO	Peugeot	21	1	24	46	0.2%	195	62	144	401	0.2%		
THACO		21	1	24	46		195	62	144	401			
PEUGEOT	Sub-total	21	1	24	46		195	62	144	401			
Honda	Civic 1.8 AT	4	4	8	16	4.3%	50	40	88	178	4.0%		
Honda	Civic 1.8 MT						3	1	8	12			
Honda	Civic 2.0 AT	3		8	11		34	11	79	124			
Honda	City 1.5 MT	9	4	19	32		43	35	90	168			
Honda	City 1.5 AT	85	39	117	241		822	478	1027	2327			
Honda	Accord	11	1	8	20		65	9	67	141			
Honda		112	48	160	320		1017	574	1359	2950			
Honda	CR-V 2.0AT	92	47	34	173		839	299	416	1554			
Honda	CR-V 2.4AT	230	36	74	340		1142	333	601	2076			
Honda		322	83	108	513		1981	632	1017	3630			
Honda	Sub-Total	434	131	268	833	2998	1206	2376	6580				
VINAMOTOR	Transinco K29	47	13	54	114	1.2%	600	91	746	1437	1.6%		
VINAMOTOR	Transinco K30												
VINAMOTOR	Transinco K32												
VINAMOTOR	Transinco K34												
VINAMOTOR	Transinco K35												
VINAMOTOR	Transinco K36												
VINAMOTOR	Transinco K39												
VINAMOTOR	Transinco K42	11			11		53			53			
VINAMOTOR	Transinco K47	23	2	5	30		387	30	109	526			
VINAMOTOR	Transinco K46						8			8			
VINAMOTOR	Transinco K51	4			4		31		2	33			
VINAMOTOR	Transinco K52	2			2		14			14			
VINAMOTOR	Transinco 2 tang	15		8	23		102	2	87	191			
VINAMOTOR	Transinco B40	2			2		76		14	90			
VINAMOTOR	Transinco B42												
VINAMOTOR	Transinco B50												
VINAMOTOR	Transinco B55												
VINAMOTOR													
VINAMOTOR	Transinco B60						15			15			
VINAMOTOR													
VINAMOTOR	Transinco B65												
VINAMOTOR	Transinco B70												
VINAMOTOR	Transinco B80					6			6				

Maker	Model name	Sales - Oct 2015				Share	Sales - YTM 2015				Share
		North	Central	South	Total		North	Central	South	Total	
VINAMOTOR	Hyundai Porter GVW: 2,730kg										
VINAMOTOR	TRANSINCO GVW: 3,230 kg										
VINAMOTOR	Mighty HD65, GVW: 5,995kg					18		12	30		
VINAMOTOR	Mighty HD72, GVW: 6,645kg	33	4	7	44	203	23	34	260		
VINAMOTOR		137	19	74	230	1513	146	1004	2663		
VINAMOTOR	Sub-Total	137	19	74	230	1513	146	1004	2663		
VEAM	VEAM Motor	40	32	356	428	379	301	1,805	2485		
VEAM	MAZ	1	1		2	14	17	27	58		
VEAM										1.6%	
VEAM		41	33	356	430	393	318	1832	2543		
VEAM		41	33	356	430	393	318	1832	2543		
TCIEV	Sunny										
TCIEV	Sunny XL	64	11	11	86	532	97	108	737		
TCIEV	Sunny XV	17	10	7	34	297	129	91	517		
TCIEV		81	21	18	120	829	226	199	1254		
TCIEV		81	21	18	120	829	226	199	1254	0.8%	
HYUNDAI	County	2		2	4	43	15	45	103		
HYUNDAI	Mighty	25	12	48	85	487	231	726	1444		
HYUNDAI	Mighty	64	25	43	132	478	223	557	1258		
HYUNDAI		91	37	93	221	1008	469	1328	2805		
DO THANH		91	37	93	221	1008	469	1328	2805	1.7%	
SANYANG	SYM T880					12	60	21	93		
SANYANG	SYM T1000										
SANYANG	SYM V5					19	6	10	35		
SANYANG	SYM V9										
SANYANG	SYM 2.0T					4	13	6	23		
SANYANG	SYM V11										
SANYANG	Sub-total CV					35	79	37	151		
SANYANG	Sub-Total					35	79	37	151	0.1%	

No	Vehicle Type	Sales - Oct 2015				Share	Sales - YTM 2015				Share
		North	Central	South	Total		North	Central	South	Total	
I	Passenger cars (PC)										
1	Sedans	3,082	788	2,171	6,041	27,437	7,245	18,107	52,789		
2	Sport utility vehicles (SUV)	1,283	303	986	2,572	10,747	2,720	9,495	22,962		
3	Cross-over cars	38	12	60	110	229	67	398	694		
4	Multi-purpose vehicles (MPV)	273	67	727	1,067	2,835	596	5,658	9,089		
5	Convertible cars	-	-	-	-	-	-	-	-		
6	Hatchback	188	51	129	368	1,155	242	811	2,208		
7	Others (please specify)	-	-	-	-	-	-	-	-		
8	Mercedes-Benz's PC subtotal	158	45	152	355	1,313	336	1,221	2,870		
9	Lexus's PC subtotal	24	-	21	45	445	-	380	825		
10	Thaco Peugeot's PC subtotal	21	1	24	46	195	62	144	401		
	Subtotal	5,067	1,267	4,270	10,604	44,356	11,268	36,214	91,838		
	In percentage (%)	47.78%	11.95%	40.27%	100.00%	48.30%	12.27%	39.43%	100.00%		
II	Commercial vehicles (CV)										
	Trucks										
11	Pick-ups	997	209	617	1,823	6,515	1,575	3,932	12,022		
12	Vans	157	31	48	236	1,048	231	496	1,775		
13	Small trucks (G.V.M ≤ 5,000 Kg)	180	6	120	306	1,438	212	1,333	2,983		
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	1,273	376	1,407	3,056	12,844	3,554	12,748	29,146		
15	Medium trucks (10,000 Kg < G.V.M ≤ 20,000 Kg)	74	37	363	474	614	341	1,880	2,835		
16	Heavy-duty trucks (24,000 Kg < G.V.M ≤ 40,000 Kg)	-	-	-	-	-	-	-	-		
17	Super heavy trucks (G.V.M ≥ 40,000 Kg)	-	-	-	-	-	-	-	-		
18	Other Trucks	150	51	340	541	1,221	286	3,083	4,590		
19	Mercedes-Benz's CV (FUSO) subtotal	10	1	84	95	106	41	411	558		
	Subtotal	2,841	711	2,979	6,531	23,786	6,240	23,883	53,009		
	In percentage (%)	43.50%	10.89%	45.61%	100.00%	44.12%	11.58%	44.30%	100.00%		
	Buses										
20	Minibuses [(10-16) seats]	265	61	292	618	2,009	435	2,379	4,823		
21	Medium buses / Coaches [(17-30) seats]	108	26	103	237	1,096	256	1,258	2,610		
22	Large buses / Coaches [(31-55) seats]	155	31	76	262	1,278	337	772	2,387		
23	Sleeping buses	-	-	-	-	-	-	-	-		
24	City buses of all lengths	-	-	-	-	-	-	-	-		
25	Bus rapid transit (BRT)	-	-	-	-	-	-	-	-		
26	Bus chassis (incompletely-built vehicle)	-	-	120	120	-	-	1,115	1,115		
	Subtotal	528	118	471	1,117	4,383	1,028	4,409	9,820		
	In percentage (%)	47.27%	10.56%	42.17%	100.00%	44.63%	10.47%	44.90%	100.00%		
III	Special-Purpose Vehicles										
27	Dump trucks	360	127	434	921	3,110	1,782	3,322	8,214		
28	Concrete mixer trucks	-	-	-	-	-	-	-	-		
29	Tractor trucks	-	1	4	5	12	1	35	48		
30	Tanker trucks	-	-	-	-	-	-	-	-		

Maker	Model name	Sales - Oct 2015				Share	Sales - YTM 2015				Share
		North	Central	South	Total		North	Central	South	Total	
31	Refrigerator trucks	-	-	-	-	-	-	-	-	-	
32	Ambulance	-	-	-	-	-	1	-	1	-	
33	Fire-fighting trucks	-	-	-	-	-	-	-	-	-	
34	Garbages	-	-	1	1	-	1	11	12	-	
35	Sprinklers (road cleaning trucks)	-	-	-	-	-	-	1	1	-	
36	Crane trucks	-	-	-	-	-	-	4	4	-	
37	X-Ray medical vehicles	-	-	-	-	-	-	-	-	-	
38	Truck-mounted concret pumps	-	-	-	-	-	-	-	-	-	
39	Car transport (carrying) truck	-	-	-	-	-	-	2	2	-	
40	Hooklift	-	-	-	-	-	-	-	-	-	
41	Prisoner transport truck	-	-	-	-	-	-	-	-	-	
42	Sewage suction truck (SPV)	-	-	1	1	-	-	1	1	-	
43	Vaccum tank truck (SPV)	-	-	1	1	-	-	5	5	-	
44	Stage truck (SPV)	-	-	-	-	-	-	-	-	-	
	Subtotal	360	128	441	929		3,122	1,785	3,381	8,288	
	In percentage (%)	38.75%	13.78%	47.47%	100.00%		37.67%	21.54%	40.79%	100.00%	
	Grand-total	8796	2224	8161	19181		75647	20321	67887	163855	
	In percentage (%)	45.86%	11.59%	42.55%	100.00%		46.17%	12.40%	41.43%	100.00%	