

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2016 - THÁNG 10/2016

	Oct-16	Oct-15	Sep-16	Difference October-16 vs October- 15	Difference October-16 vs September-
Total*	24,439	19,198	24,130	27%	1%
1. Passenger cars (PC)	15,268	10,621	14,703	44%	4%
2. Commercial vehicles (CV)	8,143	7,648	8,453	6%	-4%
2.1 Trucks	6,954	6,531	7,152	6%	-3%
2.2 Buses	1,189	1,117	1,301	6%	-9%
3. Special-purpose vehicles	1,028	929	974	11%	6%
Bus chassis (khung xe buýt)	0	120	91	-100%	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2016

	YTM 2016	YTM 2015	Difference
Total*	217,378	163,869	33%
1. Passenger cars (PC)	124,533	91,854	36%
2. Commercial vehicles (CV)	81,278	63,727	28%
2.1 Trucks	68,890	53,907	28%
2.2 Buses	12,388	9,820	26%
3. Special-purpose vehicles	11,567	8,288	40%
Bus chassis (khung xe buýt)	1,099	1,115	-1%

2. VAMA Complete Vehicles in October 2016 vs October 2015 vs September 2016 - So sánh tháng

	Oct-16		Oct-15		Sep-16		Difference October-16 vs October-15		Difference October-16 vs September-16	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	33	0.1%	38	0.2%	41	0.2%	(5)	-13%	(8)	-20%
GM Vietnam	935	3.8%	794	4.1%	924	3.8%	141	18%	11	1%
Mitsubishi	524	2.1%	349	1.8%	565	2.3%	175	50%	(41)	-7%
Mercedes-Benz Vietnam	461	1.9%	452	2.4%	483	2.0%	9	2%	(22)	-5%
Visuco (Suzuki)	679	2.8%	507	2.6%	871	3.6%	172	34%	(192)	-22%
Toyota	5,532	22.6%	4,372	22.8%	5,110	21.2%	1160	27%	422	8%
Lexus	121	0.5%	45	0.2%	91	0.4%	76	169%	30	33%
Isuzu*	888	3.6%	721	3.8%	702	2.9%	167	23%	186	26%
Ford	2,430	9.9%	2,139	11.1%	2,654	11.0%	291	14%	(224)	-8%
Hino*	315	1.3%	541	2.8%	232	1.0%	(226)	-42%	83	36%
SAMCO	227	0.9%	124	0.6%	207	0.9%	103	83%	20	10%
Thaco Kia	3,175	13.0%	2,127	11.1%	3,156	13.1%	1048	49%	19	1%
Thaco Bus	225	0.9%	188	1.0%	240	1.0%	37	20%	(15)	-6%
Thaco Truck	3,638	14.9%	3,087	16.1%	3,808	15.8%	551	18%	(170)	-4%
Vinamazda	2,802	11.5%	1,834	9.6%	2,850	11.8%	968	53%	(48)	-2%
Peugeot	40	0.2%	46	0.2%	50	0.2%	(6)	-13%	(10)	-20%
Total Thaco	9,880	40.4%	7,282	37.9%	10,104	41.9%	2598	36%	(224)	-2%
Honda	1,247	5.1%	833	4.3%	1,035	4.3%	414	50%	212	20%
Vinamotor*	246	1.0%	230	1.2%	270	1.1%	16	7%	(24)	-9%
VEAM	345	1.4%	430	2.2%	350	1.5%	(85)	-20%	(5)	-1%
TCIEV	373	1.5%	120	0.6%	85	0.4%	253	211%	288	339%
Dothan	199	0.8%	221	1.2%	404	1.7%				
SANYANG	4	0.0%	-	0.0%	2	0.0%	4	#DIV/0!	2	100%
Total	24,439	100%	19,198	100%	24,130	100%	5,241	27%	309	1%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2016 vs YTM 2015) -So sánh cùng kỳ

	YTM 2016		YTM 2015		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	367	0.2%	319	0.2%	48	15%
GM Vietnam	7,766	3.6%	5,741	3.5%	2025	35%
Mitsubishi	4,604	2.1%	2,984	1.8%	1620	54%
Mercedes-Benz Vietnam	4,543	2.1%	3,429	2.1%	1114	32%
Visuco (Suzuki)	6,289	2.9%	4,610	2.8%	1679	36%
Toyota	44,573	20.5%	40,516	24.7%	4057	10%
Lexus	1,462	0.7%	825	0.5%	637	77%
Isuzu*	5,791	2.7%	5,573	3.4%	218	4%
Ford	23,527	10.8%	15,737	9.6%	7790	50%
Hino*	3,123	1.4%	4,588	2.8%	(1465)	-32%
SAMCO	1,583	0.7%	1,091	0.7%	492	45%
Thaco Kia	25,998	12.0%	15,909	9.7%	10089	63%
Thaco Bus	2,704	1.2%	1,457	0.9%	1247	86%
Thaco Truck	37,578	17.3%	29,483	18.0%	8095	27%
Vinamazda	25,698	11.8%	15,210	9.3%	10488	69%
Peugeot	521	0.2%	401	0.2%	120	30%
Total Thaco	92,499	42.6%	62,460	38.1%	30039	48%
Honda	8,864	4.1%	6,580	4.0%	2284	35%
Vinamotor*	2,875	1.3%	2,663	1.6%	212	8%
VEAM	3,172	1.5%	2,543	1.6%	629	25%
TCIEV	1,334	0.6%	1,254	0.8%	80	6%
Dothan	4,980	2.3%	2,805	1.7%	2175	78%
SANYANG	26	0.0%	151	0.1%	(125)	-83%
Total	217,378	100%	163,869	100%	53,509	33%

*: not including bus chassis - chưa bao gồm chassis xe buýt

