

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2017 - THÁNG 10/2017

	Oct-17	Oct-16	Sep-17	Difference Oct-17 vs Oct-16	Difference Oct-17 vs Sep-17
Total*	20,156	24,441	19,257	-18%	5%
1. Passenger cars (PC)	11,714	15,270	11,277	-23%	4%
2. Commercial vehicles (CV)	7,830	8,143	7,432	-4%	5%
2.1 Trucks	6,901	6,954	6,490	-1%	6%
2.2 Buses	929	1,189	942	-22%	-1%
3. Special-purpose vehicles	612	1,028	548	-40%	12%
Bus chassis (khung xe buýt)	94	138	110	-32%	-15%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2017

	YTM 2017	YTM 2016	Difference
Total*	204,999	217,386	-6%
1. Passenger cars (PC)	120,690	124,542	-3%
2. Commercial vehicles (CV)	75,457	81,344	-7%
2.1 Trucks	65,065	68,956	-6%
2.2 Buses	10,392	12,388	-16%
3. Special-purpose vehicles	8,852	11,500	-23%
Bus chassis (khung xe buýt)	832	1,255	-34%

2. VAMA Complete Vehicles in September 2017 vs October 2016 vs September 2017 - So sánh tháng

	Oct-17		Oct-16		Sep-17		Difference Oct-17 vs Oct-16		Difference Oct-17 vs Sep-17	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	33	0.1%	-	0.0%	(33)	-100%	0	#DIV/0!
GM Vietnam	783	3.9%	935	3.8%	843	4.4%	(152)	-16%	(60)	-7%
Mitsubishi	670	3.3%	524	2.1%	500	2.6%	146	28%	170	34%
Mercedes-Benz Vietnam	680	3.4%	463	1.9%	622	3.2%	217	47%	58	9%
Visuco (Suzuki)	664	3.3%	679	2.8%	722	3.7%	(15)	-2%	(58)	-8%
Toyota	4,397	21.8%	5,532	22.6%	4,109	21.3%	(1135)	-21%	288	7%
Lexus	57	0.3%	121	0.5%	45	0.2%	(64)	-53%	12	27%
Isuzu*	892	4.4%	888	3.6%	718	3.7%	4	0%	174	24%
Ford	2,282	11.3%	2,430	9.9%	2,271	11.8%	(148)	-6%	11	0%
Hino*	411	2.0%	315	1.3%	394	2.0%	96	30%	17	4%
SAMCO	106	0.5%	227	0.9%	76	0.4%	(121)	-53%	30	39%
Thaco Kia	1,537	7.6%	3,175	13.0%	1,512	7.9%	(1638)	-52%	25	2%
Thaco Bus	258	1.3%	225	0.9%	187	1.0%	33	15%	71	38%
Thaco Truck	2,759	13.7%	3,638	14.9%	2,497	13.0%	(879)	-24%	262	10%
Vinamazda	2,612	13.0%	2,802	11.5%	1,426	7.4%	(190)	-7%	1186	83%
Peugeot	16	0.1%	40	0.2%	18	0.1%	(24)	-60%	(2)	-11%
Total Thaco	7,182	35.6%	9,880	40.4%	5,640	29.3%	(2698)	-27%	1542	27%
Honda	1,011	5.0%	1,247	5.1%	2,073	10.8%	(236)	-19%	(1062)	-51%
Vinamotor*	328	1.6%	246	1.0%	330	1.7%	82	33%	(2)	-1%
VEAM	232	1.2%	345	1.4%	300	1.6%	(113)	-33%	(68)	-23%
TCIEV	71	0.4%	373	1.5%	62	0.3%	(302)	-81%	9	15%
Dothan	389	1.9%	199	0.8%	550	2.9%				
SANYANG	1	0.0%	4	0.0%	2	0.0%	(3)	-75%	(1)	-50%
Total	20,156	100%	24,441	100%	19,257	100%	(4,285)	-18%	899	5%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2017 vs YTM 2016) -So sánh cùng kỳ

	YTM 2017		YTM 2016		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	69	0.0%	367	0.2%	(298)	-81%
GM Vietnam	8,880	4.3%	7,766	3.6%	1114	14%
Mitsubishi	5,332	2.6%	4,604	2.1%	728	16%
Mercedes-Benz Vietnam	5,620	2.7%	4,545	2.1%	1075	24%
Visuco (Suzuki)	5,044	2.5%	6,289	2.9%	(1245)	-20%
Toyota	48,229	23.5%	44,573	20.5%	3656	8%
Lexus	709	0.3%	1,466	0.7%	(757)	-52%
Isuzu*	6,018	2.9%	5,793	2.7%	225	4%
Ford	23,634	11.5%	23,526	10.8%	108	0%
Hino*	3,197	1.6%	3,123	1.4%	74	2%
SAMCO	957	0.5%	1,583	0.7%	(626)	-40%
Thaco Kia	18,320	8.9%	25,998	12.0%	(7678)	-30%
Thaco Bus	2,494	1.2%	2,704	1.2%	(210)	-8%
Thaco Truck	31,968	15.6%	37,578	17.3%	(5610)	-15%
Vinamazda	20,768	10.1%	25,698	11.8%	(4930)	-19%
Peugeot	228	0.1%	521	0.2%	(293)	-56%
Total Thaco	73,778	36.0%	92,499	42.6%	(18721)	-20%
Honda	10,767	5.3%	8,864	4.1%	1903	21%
Vinamotor*	3,490	1.7%	2,875	1.3%	615	21%
VEAM	2,632	1.3%	3,172	1.5%	(540)	-17%
TCIEV	2,122	1.0%	1,334	0.6%	788	59%
Dothan	4,507	2.2%	4,980	2.3%	(473)	-9%
SANYANG	14	0.0%	27	0.0%	(13)	-48%
Total	204,999	100%	217,386	100%	(12,387)	-6%

*: not including bus chassis - chưa bao gồm chassis xe buýt