

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2016 - THÁNG 11/2016

	Nov-16	Nov-15	Oct-16	Difference November- 16 vs November-	Difference November- 16 vs October-16
Total*	26,295	20,922	24,439	26%	8%
1. Passenger cars (PC)	16,386	11,655	15,268	41%	7%
2. Commercial vehicles (CV)	8,949	8,409	8,143	6%	10%
2.1 Trucks	7,772	7,371	6,954	5%	12%
2.2 Buses	1,177	1,038	1,189	13%	-1%
3. Special-purpose vehicles	960	858	1,028	12%	-7%
Bus chassis (khung xe buýt)	0	84	138	-100%	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2016

	YTM 2016	YTM 2015	Difference
Total*	243,675	184,791	32%
1. Passenger cars (PC)	140,921	103,509	36%
2. Commercial vehicles (CV)	90,227	72,136	25%
2.1 Trucks	76,662	61,278	25%
2.2 Buses	13,565	10,858	25%
3. Special-purpose vehicles	12,527	9,146	37%
Bus chassis (khung xe buýt)	1,393	1,115	25%

2. VAMA Complete Vehicles in November 2016 vs November 2015 vs October 2016 - So sánh tháng

	Nov-16		Nov-15		Oct-16		Difference November-16 vs November-15		Difference November-16 vs October-16	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	39	0.1%	36	0.2%	33	0.1%	3	8%	6	18%
GM Vietnam	876	3.3%	739	3.5%	935	3.8%	137	19%	(59)	-6%
Mitsubishi	581	2.2%	418	2.0%	524	2.1%	163	39%	57	11%
Mercedes-Benz Vietnam	618	2.4%	452	2.2%	461	1.9%	166	37%	157	34%
Visuco (Suzuki)	708	2.7%	500	2.4%	679	2.8%	208	42%	29	4%
Toyota	6,130	23.3%	4,419	21.1%	5,532	22.6%	1711	39%	598	11%
Lexus	109	0.4%	56	0.3%	121	0.5%	53	95%	(12)	-10%
Isuzu*	960	3.7%	695	3.3%	888	3.6%	265	38%	72	8%
Ford	2,585	9.8%	2,369	11.3%	2,430	9.9%	216	9%	155	6%
Hino*	296	1.1%	747	3.6%	315	1.3%	(451)	-60%	(19)	-6%
SAMCO	181	0.7%	106	0.5%	227	0.9%	75	71%	(46)	-20%
Thaco Kia	3,458	13.2%	2,620	12.5%	3,175	13.0%	838	32%	283	9%
Thaco Bus	306	1.2%	182	0.9%	225	0.9%	124	68%	81	36%
Thaco Truck	3,532	13.4%	3,340	16.0%	3,638	14.9%	192	6%	(106)	-3%
Vinamazda	2,653	10.1%	2,429	11.6%	2,802	11.5%	224	9%	(149)	-5%
Peugeot	52	0.2%	54	0.3%	40	0.2%	(2)	-4%	12	30%
Total Thaco	10,001	38.0%	8,625	41.2%	9,880	40.4%	1376	16%	121	1%
Honda	1,314	5.0%	828	4.0%	1,247	5.1%	486	59%	67	5%
Vinamotor*	475	1.8%	193	0.9%	246	1.0%	282	146%	229	93%
VEAM	478	1.8%	405	1.9%	345	1.4%	73	18%	133	39%
TCIEV	397	1.5%	121	0.6%	373	1.5%	276	228%	24	6%
Dothan	544	2.1%	211	1.0%	199	0.8%				
SANYANG	3	0.0%	2	0.0%	4	0.0%	1	50%	(1)	-25%
Total	26,295	100%	20,922	100%	24,439	100%	5,373	26%	1,856	8%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2016 vs YTM 2015) -So sánh cùng kỳ

	YTM 2016		YTM 2015		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	406	0.2%	355	0.2%	51	14%
GM Vietnam	8,642	3.5%	6,480	3.5%	2162	33%
Mitsubishi	5,185	2.1%	3,402	1.8%	1783	52%
Mercedes-Benz Vietnam	5,161	2.1%	3,881	2.1%	1280	33%
Visuco (Suzuki)	6,997	2.9%	5,110	2.8%	1887	37%
Toyota	50,703	20.8%	44,935	24.3%	5768	13%
Lexus	1,571	0.6%	881	0.5%	690	78%
Isuzu*	6,753	2.8%	6,268	3.4%	485	8%
Ford	26,112	10.7%	18,106	9.8%	8006	44%
Hino*	3,419	1.4%	5,335	2.9%	(1916)	-36%
SAMCO	1,764	0.7%	1,197	0.6%	567	47%
Thaco Kia	29,456	12.1%	18,529	10.0%	10927	59%
Thaco Bus	3,010	1.2%	1,639	0.9%	1371	84%
Thaco Truck	41,110	16.9%	32,823	17.8%	8287	25%
Vinamazda	28,351	11.6%	17,639	9.5%	10712	61%
Peugeot	573	0.2%	455	0.2%	118	26%
Total Thaco	102,500	42.1%	71,085	38.5%	31415	44%
Honda	10,178	4.2%	7,408	4.0%	2770	37%
Vinamotor*	3,350	1.4%	2,856	1.5%	494	17%
VEAM	3,650	1.5%	2,948	1.6%	702	24%
TCIEV	1,731	0.7%	1,375	0.7%	356	26%
Dothan	5,524	2.3%	3,016	1.6%	2508	83%
SANYANG	29	0.0%	153	0.1%	(124)	-81%
Total	243,675	100%	184,791	100%	58,884	32%

*: not including bus chassis - chưa bao gồm chassis xe buýt