

Maker	Segment	Model name	Type	Seat	Sales - Dec 2014				Share	Sales - YTM 2013				Share				
					North	Central	South	Total		North	Central	South	Total					
Honda	PC	City 1.5 MT	PC	5 seats	6	7	14	27	5.1%	96	44	126	266	4.9%				
Honda		City 1.5 AT	PC	5 seats	116	54	120	290		1236	294	1148	2678					
Honda		Accord	PC	5 seats	2	6	24	32		26	11	47	84					
Sub-total PC					134	71	185	390		1518	403	1653	3574					
Honda	SUV/MPV	CR-V 2.0AT	SUV	5 seats	103	45	66	214		841	152	432	1425					
Honda		CR-V 2.4AT	SUV	5 seats	119	35	79	233		863	133	497	1493					
Sub-total SUV/MPV/Cross-over					222	80	145	447		1704	285	929	2918					
Sub-Total					356	151	330	837		3222	688	2582	6492					
VINAMOTOR		Transinco K29	Bus	29 seats	95	25	67	187	2.2%	608	83	543	1234	2.0%				
VINAMOTOR		Transinco K30	Bus	30seats														
VINAMOTOR		Transinco K32	Bus	32 seats														
VINAMOTOR		Transinco K34	Bus	34 seats														
VINAMOTOR		Transinco K35	Bus	35 seats														
VINAMOTOR		Transinco K36	Bus	36 seats														
VINAMOTOR		Transinco K39	Bus	39 seats														
VINAMOTOR		Transinco K42	Bus	42 seats							12				12			
VINAMOTOR		Transinco K46	Bus	46 seats		5		5		10	37		5		42			
VINAMOTOR		Transinco K47	Bus	47 seats		15		17		32	243		61		304			
VINAMOTOR		Transinco K51	Bus	50 seats		7		7		14	22				22			
VINAMOTOR		Transinco K52	Bus	52 seats							44				44			
VINAMOTOR		Transinco 2 tang	Bus			8		25		33	131	7	207		345			
VINAMOTOR		Transinco B40	Bus	23 seats, 17 stands							12				12			
VINAMOTOR		Transinco B42	Bus	23 seats, 19 stands														
VINAMOTOR		Transinco B50	Bus	26 seats, 24 stands														
VINAMOTOR		Transinco B55	Bus	28 seats, 27 stands														
VINAMOTOR		Transinco B60	Bus	30 seats, 30 stands							9				9			
VINAMOTOR		Transinco B65	Bus	30 seats, 35 stands														
VINAMOTOR		Transinco B70	Bus	35 seats, 35 stands														
VINAMOTOR		Transinco B80	Bus	40 seats, 40 stands		5		5		10	12				12			
VINAMOTOR		Hyundai Porter GVW: 2,730kg	Truck	3 seats														
VINAMOTOR		TRANSINCO GVW: 3,230 kg	Truck	3 seats														
VINAMOTOR		Mighty HD65, GVW: 5,995kg	Truck	3 seats														
VINAMOTOR		Mighty HD72, GVW: 6,645kg	Truck			60	5	25		90	463	67	120		650			
Sub-total CV					195	30	139	364			1593	157	936		2686			
Sub-Total					195	30	139	364			1593	157	936		2686			
VEAM		CV	VEAM Motor	Truck	2-3	15	15	40		70	0.7%	543	324		1,224	2091	1.8%	
VEAM			VEAM Hyundai Mighty	Truck	3													
VEAM			MAZ	Truck	2-3	24	2	12		38		87	112		118	317		
Sub-total CV					39	17	52	108		630		436	1343		2409			
Sub-Total					39	17	52	108			630	436	1343		2409			
TCIEV		PC	Sunny	PC	5 seats	12	8	3		23	1.3%	177	51		23	251	1.1%	
TCIEV	Sunny XL		PC	5 seats	106	4	3	113	433	42		34	509					
TCIEV	Sunny XV		PC	5 seats	48	22	15	85	421	190		151	762					
Sub-total PC					166	34	21	221	1031	283		208	1522					
Sub-Total					166	34	21	221		1031	283	208	1522					
HYUNDAI	CV	County	Bus	29 seats	2		2	4	1.6%	2		2	4	0.2%				
HYUNDAI		Mighty	Truck	3 seats	41	7	54	102		41	7	54	102					
HYUNDAI		Mighty	Truck	3 seats	37	7	112	156		37	7	112	156					
Sub-total CV					80	14	168	262		80	14	168	262					
Sub-Total					80	14	168	262		80	14	168	262					
SANYANG	CV	SYM T880	Truck	2 seats	1	4	5	10	0.1%	54	92	48	194	0.2%				
SANYANG		SYM T1000	Truck	2 seats														
SANYANG		SYM V5	Van	5 seats	3	3		6		10	12	14	36					
SANYANG		SYM V9	Van	9 seats								2	2					
SANYANG		SYM V11	Van	11 seats														
SANYANG		SYM 2.0T	Truck	3 seats						1	3	13	17					
Sub-total CV					4	7	5	16	65	107	77	249						
Sub-Total					4	7	5	16		65	107	77	249					
					7,411	2,222	6,370	16,003		58,925	17,407	54,056	130,388					
Type					North	Central	South	Total		North	Central	South	Total					
PV	PC				3,170	856	1,910	5,936		24,249	6,395	15,875	46,519					
	Cross-over				15	9	26	50		17	15	34	66					
PV	MPV				260	127	451	838		2,742	749	5,472	8,963					
PV	SUV				1,184	316	1,117	2,617		9,617	2,346	9,498	21,461					
CV	Minibus, Bus				404	131	388	923		3,790	946	4,110	8,846					
CV	Truck, pick up & Van				2,377	781	2,475	5,633		18,509	6,954	19,064	44,527					
Others	other				1	2	3	6		1	2	3	6					
Grand total					7,411	2,222	6,370	16,003		58,925	17,407	54,056	130,388					
CV	Bus chassis				-	-	105	105		3	-	994	997					
2014 VAMA data (including Mercedes-Benz Vietnam)					7,411	2,222	6,370	16,003		58,925	17,407	54,056	130,388					
					7,520	2,251	6,642	16,413		60,078	17,622	55,888	133,588					