

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN FEBRUARY 2015 - BÁO CÁO BÁN HÀNG VAMA THÁNG 2/2015

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2015 - THÁNG 2/2015

	Feb-15	Feb-14	Jan-15	Difference Feb-15vs Feb-14	Difference Feb-15 vs Jan-15
Total (1)	9,607	5,915	16,026	62%	-40%
SUV/MPV/Cross-over (Xe 2 cầu/Xe đa công dụng)	2,258	1,484	3,650	52%	-38%
Passenger Cars (Xe du lịch)	3,892	1,657	6,203	135%	-37%
Comm. Vehicles (Xe thương mại)	3,149	2,584	5,761	22%	-45%
Other	0	0	0		
Bus chassis (khung xe buýt)	48	48	84	-	-

(1) : Including MBV sale's record and Lexus sale's record

YTM 2015

	YTM 2015	YTM 2014	Difference
Total (1)	25,633	14,861	72%
SUV/MPV/Cross-over	5,908	4,208	40%
Passenger Cars	10,095	5,241	92.6%
Comm. Vehicles	8,910	4,978	79%
Other	-	0	#DIV/0!
Bus chassis (khung xe buýt)	132	96	38%

2. VAMA Complete Vehicles in Feb 2015 vs Feb 2015 vs Jan 2015 - So sánh tháng

	Feb-15		Feb-14		Jan-15		Difference Feb-15vs Feb-14		Difference Feb-15 vs Jan-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	32	0.3%	10	0.2%	38	0.2%	22	220%	(6)	-16%
GM Vietnam	419	4.4%	282	4.8%	547	3.4%	137	49%	(128)	-23%
VinaStar (Mitsubishi)	244	2.5%	117	2.0%	328	2.0%	127	109%	(84)	-26%
Mercedes-Benz Vietnam	220	2.3%	176	3.0%	305	1.9%	44	25%	(85)	-28%
Visuco (Suzuki)	236	2.5%	358	6.1%	386	2.4%	(122)	-34%	(150)	-39%
Toyota	2,868	29.9%	1,570	26.5%	4,262	26.6%	1298	83%	(1394)	-33%
Lexus	88	0.9%	14	0.2%	107	0.7%	74	529%	(19)	-18%
Isuzu*	273	2.8%	103	1.7%	428	2.7%	170	165%	(155)	-36%
Ford	925	9.6%	650	11.0%	1,523	9.5%	275	42%	(598)	-39%
Hino*	241	2.5%	126	2.1%	558	3.5%	115	91%	(317)	-57%
SAMCO	80	0.8%	40	0.7%	121	0.8%	40	100%	(41)	-34%
Thaco Kia	1,017	10.6%	471	8.0%	1,788	11.2%	546	116%	(771)	-43%
Thaco Bus	51	0.5%	67	1.1%	72	0.4%	(16)	-24%	(21)	-29%
Thaco Truck	962	10.0%	912	15.4%	2,060	12.9%	50	5%	(1098)	-53%
Vinamazda	905	9.4%	356	6.0%	1,776	11.1%	549	154%	(871)	-49%
Peugeot	30	0.3%	1	0.0%	51	0.3%	29	2900%	(21)	-41%
Total Thaco	2,965	30.9%	1,807	30.5%	5,747	35.9%	1158	64%	(2782)	-48%
Honda	505	5.3%	381	6.4%	862	5.4%	124	33%	(357)	-41%
Vinamotor*	210	2.2%	137	2.3%	248	1.5%	73	53%	(38)	-15%
VEAM	130	1.4%	63	1.1%	55	0.3%	67	106%	75	136%
TCIEV	88	0.9%	64	1.1%	202	1.3%	24	38%	(114)	-56%
Dothanh	70	0.7%	-	0.0%	299	1.9%				
SANYANG	13	0.1%	17	0.3%	10	0.1%	(4)	-24%	3	30%
Total	9,607	100%	5,915	100%	16,026	100%	3,692	62%	(6,419)	-40%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	70	0.3%	27	0.2%	43	159%
GM Vietnam	966	3.8%	773	5.2%	193	25%
VinaStar (Mitsubishi)	572	2.2%	417	2.8%	155	37%
Mercedes-Benz Vietnam	525	2.0%	381	2.6%	144	38%
Visuco (Suzuki)	622	2.4%	460	3.1%	162	35%
Toyota	7,130	27.8%	4,715	31.7%	2415	51%
Lexus	195	0.8%	53	0.4%	142	268%
Isuzu*	701	2.7%	226	1.5%	475	210%
Ford	2,448	9.6%	1,604	10.8%	844	53%
Hino*	799	3.1%	278	1.9%	521	187%
SAMCO	201	0.8%	75	0.5%	126	168%
Thaco Kia	2,805	10.9%	1,322	8.9%	1483	112%
Thaco Bus	123	0.5%	190	1.3%	(67)	-35%
Thaco Truck	3,022	11.8%	1,437	9.7%	1585	110%
Vinamazda	2,681	10.5%	983	6.6%	1698	173%
Peugeot	81	0.3%	10	0.1%	71	710%
Total Thaco	8,712	33.7%	3,942	26.5%	4770	121%
Honda	1,367	5.3%	1,184	8.0%	183	15%
Vinamotor*	458	1.8%	349	2.3%	109	31%
VEAM	185	0.7%	147	1.0%	38	26%
TCIEV	290	1.1%	208	1.4%	82	39%
Dothanh	369	1.4%	-	0.0%	369	#DIV/0!
SANYANG	23	0.1%	22	0.1%	1	5%
Total	25,633	100%	14,861	100%	10,772	72%

*: not including bus chassis - chưa bao gồm chassis xe buýt

