

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2016 - THÁNG 2/2016

	Feb-16	Feb-15	Jan-16	Difference February-16vs February-15	Difference February-16vs January-15
Total*	11,168	9,604	21,904	16%	-49%
1. Passenger cars (PC)	6,384	6,447	13,675	-1%	-53%
2. Commercial vehicles (CV)	4,144	2,850	7,606	45%	-46%
2.1 Trucks	3,193	2,234	6,236	43%	-49%
2.2 Buses	951	616	1,370	54%	-31%
3. Special-purpose vehicles	640	307	623	108%	3%
Bus chassis (khung xe buýt)	84	48	186	75%	-55%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2016

	YTM 2016	YTM 2015	Difference
Total*	33,072	25,630	29%
1. Passenger cars (PC)	20,059	16,674	20%
2. Commercial vehicles (CV)	11,750	7,959	48%
2.1 Trucks	9,429	6,479	46%
2.2 Buses	2,321	1,480	57%
3. Special-purpose vehicles	1,263	997	27%
Bus chassis (khung xe buýt)	270	132	105%

2. VAMA Complete Vehicles in February 2016 vs February 2015 vs January 2016 - So sánh tháng

	Feb-16		Feb-15		Jan-16		Difference February-16vs February-15		Difference February-16vs January-16	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	26	0.2%	32	0.3%	36	0.2%	(6)	-19%	(10)	-28%
GM Vietnam	459	4.1%	419	4.4%	831	3.8%	40	10%	(372)	-45%
VinaStar (Mitsubishi)	225	2.0%	244	2.5%	671	3.1%	(19)	-8%	(446)	-66%
Mercedes-Benz Vietnam	243	2.2%	219	2.3%	349	1.6%	24	11%	(106)	-30%
Visuco (Suzuki)	336	3.0%	236	2.5%	465	2.1%	100	42%	(129)	-28%
Toyota	2,367	21.2%	2,868	29.9%	5,001	22.8%	(501)	-17%	(2634)	-53%
Lexus	144	1.3%	88	0.9%	226	1.0%	56	64%	(82)	-36%
Isuzu*	157	1.4%	273	2.8%	487	2.2%	(116)	-42%	(330)	-68%
Ford	1,524	13.6%	925	9.6%	2,585	11.8%	599	65%	(1061)	-41%
Hino*	271	2.4%	239	2.5%	364	1.7%	32	13%	(93)	-26%
SAMCO	55	0.5%	80	0.8%	174	0.8%	(25)	-31%	(119)	-68%
Thaco Kia	1,240	11.1%	1,017	10.6%	3,003	13.7%	223	22%	(1763)	-59%
Thaco Bus	109	1.0%	51	0.5%	359	1.6%	58	114%	(250)	-70%
Thaco Truck	1,555	13.9%	962	10.0%	2,583	11.8%	593	62%	(1028)	-40%
Vinamazda	1,255	11.2%	905	9.4%	2,908	13.3%	350	39%	(1653)	-57%
Peugeot	25	0.2%	30	0.3%	82	0.4%	(5)	-17%	(57)	-70%
Total Thaco	4,184	37.5%	2,965	30.9%	8,935	40.8%	1219	41%	(4751)	-53%
Honda	477	4.3%	505	5.3%	797	3.6%	(28)	-6%	(320)	-40%
Vinamotor*	250	2.2%	210	2.2%	254	1.2%	40	19%	(4)	-2%
VEAM	220	2.0%	130	1.4%	120	0.5%	90	69%	100	83%
TCIEV	78	0.7%	88	0.9%	160	0.7%	(10)	-11%	(82)	-51%
Dothanh	152	1.4%	70	0.7%	449	2.0%				
SANYANG	-	0.0%	13	0.1%	-	0.0%	(13)	-100%	0	#DIV/0!
Total	11,168	100%	9,604	100%	21,904	100%	1,564	16%	(10,736)	-49%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2016 vs YTM 2015) -So sánh cùng kỳ

	YTM 2016		YTM 2015		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	62	0.2%	70	0.3%	(8)	-11%
GM Vietnam	1,290	3.9%	966	3.8%	324	34%
VinaStar (Mitsubishi)	896	2.7%	572	2.2%	324	57%
Mercedes-Benz Vietnam	592	1.8%	524	2.0%	68	13%
Visuco (Suzuki)	801	2.4%	622	2.4%	179	29%
Toyota	7,368	22.3%	7,130	27.8%	238	3%
Lexus	370	1.1%	195	0.8%	175	90%
Isuzu*	644	1.9%	701	2.7%	(57)	-8%
Ford	4,109	12.4%	2,448	9.6%	1661	68%
Hino*	635	1.9%	797	3.1%	(162)	-20%
SAMCO	229	0.7%	201	0.8%	28	14%
Thaco Kia	4,243	12.8%	2,805	10.9%	1438	51%
Thaco Bus	468	1.4%	123	0.5%	345	280%
Thaco Truck	4,138	12.5%	3,022	11.8%	1116	37%
Vinamazda	4,163	12.6%	2,681	10.5%	1482	55%
Peugeot	107	0.3%	81	0.3%	26	32%
Total Thaco	13,119	39.7%	8,712	34.0%	4407	51%
Honda	1,274	3.9%	1,367	5.3%	(93)	-7%
Vinamotor*	504	1.5%	458	1.8%	46	10%
VEAM	340	1.0%	185	0.7%	155	84%
TCIEV	238	0.7%	290	1.1%	(52)	-18%
Dothanh	601	1.8%	369	1.4%	232	63%
SANYANG	-	0.0%	23	0.1%	(23)	-100%
Total	33,072	100%	25,630	100%	7,442	29%

*: not including bus chassis - chưa bao gồm chassis xe buýt

