

## Sales record of vehicles assembled in Vietnam in 2015

Month: March 2015

Maker	Segment	Model name	Type	Seat	Sales - March 2015				Share	Sales - YTM 2015				Share	
					North	Central	South	Total		North	Central	South	Total		
Mekong	SUV/MPV	Pronto	SUV	7	1	1	2	4	0.2%	4	2	6	12	0.2%	
Mekong		Sub-total MPV/SUV/Cross-over				1	1	2		4	4	2	6		12
Mekong	CV	Premio	Pick-up	5	1	1	3	5	0.2%	3	3	10	16	0.2%	
Mekong		Paso 990BE	Truck	2	1	3	4	16							
Mekong		Paso 990 D	Truck	2	1	4	5	19							
Mekong		Paso 1.5TD	Truck	1	1	4	5	16							
Mekong		Paso 2.0TD	Truck	3	1	1	1	11							
Mekong		Paso 2.5TD	Truck	3	1	1	1	5							
Mekong	Sub-total CV				2	3	16	21	10	13	60	83			
Mekong	Sub-total				3	4	18	25	14	15	66	95			
GM Vietnam	PC	Spark LS	PC	5	25	4	8	37	3.5%	78	14	21	113	3.7%	
GM Vietnam		Spark LTZ	PC	5	21	18	92	131		71	40	218	329		
GM Vietnam		Aveo LT	PC	5	16	10	25	51		50	38	85	173		
GM Vietnam		Aveo LTZ	PC	5	8	6	12	26		29	18	31	78		
GM Vietnam		Cruze LS	PC	5	16	15	92	123		68	61	227	356		
GM Vietnam		Cruze LTZ	PC	5	10	2	23	35		29	13	97	139		
GM Vietnam		Sub-total PC				96	55	252		403	325	184	679		1188
GM Vietnam	SUV/MPV	Captiva LTZ	SUV	7	4	4	9	17	3.5%	5	5	18	28	3.7%	
GM Vietnam		Orlando LTZ	MPV	7	2	2	6	10		4	2	14	20		
GM Vietnam		Sub-total MPV/SUV/Cross-over				6	6	15		27	9	7	32		48
GM Vietnam	CV	Spark Van	Van	2	30	19	37	86	3.5%	110	53	69	232	3.7%	
GM Vietnam		Colorado LTZ	Pick-up	7	4	2	7	13		6	3	18	27		
GM Vietnam	Sub-total CV				34	21	44	99	116	56	87	259			
GM Vietnam	Sub-total				136	82	311	529	450	247	798	1495			
Vinastar	PC	Mirage CVT	PC		22	14	14	50	2.7%	59	45	28	132	2.4%	
Vinastar		Mirage MT	PC		6	5	5	16		17	15	10	42		
Vinastar		Attrage CVT	PC		28	11	13	52		70	32	28	130		
Vinastar		Attrage MT	PC			6	4	10		4	16	10	30		
Vinastar		Sub-total				56	36	36		128	150	108	76		334
Vinastar	SUV/MPV	Pajero Sport	SUV	7	11	4	13	28	2.7%	40	6	29	75	2.4%	
Vinastar		Pajero Sport	SUV	7	135	8	8	143		158	5	42	205		
Vinastar		Pajero Sport	SUV	7	10	3	1	14		21	9	14	44		
Vinastar		Pajero	SUV	5 seats	2			2		3		1	4		
Vinastar		Pajero	SUV	4+1 seats							1		1		
Vinastar		Outlander Sport Pre	SUV	5	31	13	7	51		74	41	16	131		
Vinastar		Outlander Sport CVT	SUV	5	9	4	2	15		27	17	5	49		
Vinastar	Sub-total MPV/SUV/Cross-over				198	24	31	253	323	79	107	509			
Vinastar	CV	Triton GLS AT	Pick-up	5	11	5	3	19	2.7%	33	11	7	51	2.4%	
Vinastar		Triton GLS MT	Pick-up	5	2	2	4	4		11	11	2	24		
Vinastar		Triton GLX	Pick-up	5						31	4	4	39		
Vinastar		Triton GL	Pick-up	5	4		3	7		18	2	6	26		
Vinastar	Sub-total CV				17	7	6	30	93	28	19	140			
Vinastar	Sub-total				271	67	73	411	566	215	202	983			
Suzuki	SUV/MPV	Grand Vitara	SUV	5		1		1	3.1%	3	1	6	10	2.7%	
Suzuki		Sub-total MPV/SUV/Cross-over					1			1	3	1	6		10
Suzuki	CV	Carry Window Van	Van	7					3.1%	187	4	35	226	2.7%	
Suzuki		Carry Blind Van	Van	2	66	1	14	81		168	12	100	280		
Suzuki		Carry Truck	Truck	2	80	2	50	132		124	30	134	288		
Suzuki		Super Carry Pro	Truck	2	80	13	64	157		479	46	269	794		
Suzuki	Sub-total CV				226	16	128	370	32	1	33	66			
Suzuki	PC	Ertiga	PC	7 seats	10		11	21	3.1%	205	1	17	223	2.7%	
Suzuki		Swift	PC	5	75		4	79		237	2	50	289		
Suzuki		Sub-total PC				85		15		100	237	2	50		289
Suzuki	Sub-total				311	17	143	471	719	49	325	1093			
Toyota	PC	Camry 2.5Q	PC	5	48	7	22	77	24.6%	149	27	88	264	26.6%	
Toyota		Camry 2.5G	PC	5	9		4	13		25	3	17	45		
Toyota		Camry 2.0E	PC	5	30	2	5	37		89	16	45	150		
Toyota		Camry 3.5Q	PC	5											
Toyota		Corolla Altis 1.8AT	PC	5	207	64	70	341		774	203	281	1258		
Toyota		Corolla Altis 1.8MT	PC	5	16	6	17	39		68	29	61	158		
Toyota		Corolla Altis 2.0	PC	5	31	1	23	55		155	15	107	277		
Toyota		Corolla Altis RS	PC	5											
Toyota		Vios 1.5G	PC	5	375	108	129	612		984	344	389	1717		
Toyota		Vios 1.5E	PC	5	319	78	125	522		735	228	313	1276		
Toyota		Vios 1.5J	PC	5	25		2	27		99	5	7	111		
Toyota		Vios Limo	PC	5			20	20				149	149		
Toyota		Yaris E	PC	5	24	2	9	35		77	9	45	131		
Toyota		Yaris R	PC	5	71	16	42	129		253	52	153	458		
Toyota		FT86	PC												
Toyota		Sub-total PC				1155	284	468		1907	3408	931	1655		5994
Toyota		SUV/MPV	Innova G	MPV	8	25	3	52		80	24.6%	71	8		124
Toyota	Innova E		MPV	8	244	39	343	626	485	98		861	1444		
Toyota	Innova V		MPV	8	9	1	13	23	27	2		30	59		
Toyota	Innova J		MPV	8			45	45		5		298	303		
Toyota	Innova GSR		MPV	7											
Toyota	Fortuner Gasoline (4x4)		SUV	8	48	5	12	65	134	21		29	184		
Toyota	Fortuner Gasoline (4x2)		SUV	8	102	17	141	260	239	59		353	651		
Toyota	Fortuner Diesel		SUV	8	117	47	237	401	256	144		566	966		
Toyota	Fortuner Gasoline (4x4) TRD		SUV	8	11		11	22	40	2		29	71		
Toyota	Fortuner Gasoline (4x2) TRD		SUV	8	42	10	61	113	90	24		137	251		
Toyota	Landeruisei 200 GX 470		SUV	8	16		5	21	39	4		13	56		
Toyota	Land Prado	SUV	8	24	4	16	44	156	33	60	249				
Toyota	Sub-total SUV/MPV/Cross-over				638	126	936	1700	1537	400	2500	4437			
Toyota	CV	Hiace Gasoline 2.7	Minibus	16	8	3	16	27	24.6%	31	4	30	65	26.6%	
Toyota		Hiace Diesel 2.5	Minibus	16	7	4	13	24		11	9	42	62		
Toyota		Hiace Super Wagon	Minibus	10											
Toyota		Hilux G (4x4)	Pick-up	5	25	17	14	56		105	64	55	224		
Toyota		Hilux E (4x2)	Pick-up	5	11	4	13	28		39	12	39	90		
Toyota	Sub-total CV				51	28	56	135	186	89	166	441			
Toyota	Sub-total				1844	438	1460	3742	5131	1420	4321	10408			



Maker	Segment	Model name	Type	Seat	Sales - March 2015				Share	Sales - YTM 2015				Share
					North	Central	South	Total		North	Central	South	Total	
Honda		Sub-total SUV/MPV/Cross-over			159	53	98	310		485	173	302	960	
Honda		Sub-Total			233	92	169	494		788	384	689	1861	
VINAMOTOR		Transinco K29	Bus	29 seats	103	9	82	194		204	24	203	431	
VINAMOTOR		Transinco K30	Bus	30seats										
VINAMOTOR		Transinco K32	Bus	32 seats										
VINAMOTOR		Transinco K34	Bus	34 seats										
VINAMOTOR		Transinco K35	Bus	35 seats										
VINAMOTOR		Transinco K36	Bus	36 seats										
VINAMOTOR		Transinco K39	Bus	39 seats										
VINAMOTOR		Transinco K42	Bus	42 seats	3			3		17			17	
VINAMOTOR		Transinco K47	Bus	47 seats	8		4	12		50		21	71	
VINAMOTOR		Transinco K46	Bus	46 seats						8			8	
VINAMOTOR		Transinco K51	Bus	50 seats										
VINAMOTOR		Transinco K52	Bus	52 seats						5			5	
VINAMOTOR		Transinco 2 tang	Bus		5		7	12		28	2	29	59	
VINAMOTOR		Transinco B40	Bus	23 seats, 17 stands	2		12	14		60		12	72	
VINAMOTOR		Transinco B42	Bus	23 seats, 19 stands										
VINAMOTOR		Transinco B50	Bus	26 seats, 24 stands										
VINAMOTOR		Transinco B55	Bus	28 seats, 27 stands										
VINAMOTOR		Transinco B60	Bus	30 seats, 30 stands										
VINAMOTOR		Transinco B65	Bus	30 seats, 35 stands										
VINAMOTOR		Transinco B70	Bus	35 seats, 35 stands										
VINAMOTOR		Transinco B80	Bus	40 seats, 40 stands										
VINAMOTOR		Hyundai Porter GVW: 2.730kg	Truck	3 seats										
VINAMOTOR		TRANSINCO GVW: 3.230 kg	Truck	3 seats										
VINAMOTOR		Mighty HD65, GVW: 5.995kg	Truck	3 seats										
VINAMOTOR		Mighty HD72, GVW: 6.645kg	Truck		48			48		78			78	
VINAMOTOR		Sub-total CV			169	9	105	283		450	26	265	741	
VINAMOTOR		Sub-Total			169	9	105	283		450	26	265	741	
VEAM	CV	VEAM Motor	Truck	2~3	65	15	204	284		83	62	316	461	
VEAM		MAZ	Truck	2~3	2	7	8	17		2	12	11	25	
VEAM		Sub-total CV				67	22	212	301		85	74	327	486
VEAM		Sub-Total			67	22	212	301		85	74	327	486	
TCIEV	PC	Sunny	PC	5 seats										
TCIEV		Sunny XL	PC	5 seats	55	4	5	64		163	24	12	199	
TCIEV		Sunny XV	PC	5 seats	43	26	11	80		134	66	35	235	
TCIEV		Sub-total PC			98	30	16	144		297	90	47	434	
TCIEV		Sub-Total			98	30	16	144		297	90	47	434	
HYUNDAI	CV	County	Bus	29 seats						5	1	6	12	
HYUNDAI		Mighty	Truck	3 seats	49	14	62	125		144	45	181	370	
HYUNDAI		Mighty	Truck	3 seats	34	12	51	97		77	28	104	209	
HYUNDAI		Sub-total CV			83	26	113	222		226	74	291	591	
DO THANH		Sub-Total			83	26	113	222		226	74	291	591	
SANYANG	CV	SYM T880	Truck	2 seats	2	14	4	20		2	20	10	32	
SANYANG		SYM T1000	Truck	2 seats										
SANYANG		SYM V5	Van	5 seats	7		1	8		10	4	2	16	
SANYANG		SYM V9	Van	9 seats										
SANYANG		SYM 2.0T	Truck	3 seats		2	1	3		1	3	2	6	
SANYANG		SYM V11	Van	11 seats										
SANYANG		Sub-total CV			9	16	6	31		13	27	14	54	
SANYANG		Sub-Total			9	16	6	31		13	27	14	54	
					6,999	2,010	5,813	14,822		18,813	5,459	15,463	39,735	
Type					North	Central	South	Total		North	Central	South	Total	
PV	PC				2,656	652	1,526	4,834		7,940	2,253	4,736	14,929	
	Cross-over				19	5	30	54		60	11	73	144	
PV	MPV				306	67	515	888		683	167	1,458	2,308	
PV	SUV				1,166	243	976	2,385		3,259	839	2,685	6,783	
CV	Minibus, Bus				384	110	391	885		1,063	246	1,056	2,365	
CV	Truck, pick up & Van				2,468	933	2,374	5,775		5,808	1,943	5,454	13,205	
Others	other				-	-	1	1		-	-	1	1	
	Grand total				6,999	2,010	5,813	14,822		18,813	5,459	15,463	39,735	
CV	Bus chassis				-	-	93	93		-	-	225	225	
					6,999	2,010	5,813	14,822		18,813	5,459	15,463	39,735	
2014 VAMA data (including Mercedes-Benz Vietnam)					7,160	2,036	6,005	15,201		19,328	5,543	15,963	40,834	