

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN MARCH 2015 - BÁO CÁO BÁN HÀNG VAMA THÁNG 3/2015

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2015 - THÁNG 3/2015

	Mar-15	Mar-14	Feb-15	Difference March-15vs March-14	Difference March-15 vs Feb-15
Total (1)	15,201	9,316	9,607	63%	58%
SUV/MPV/Cross-over (Xe 2 cầu/Xe đa công dụng)	3,327	2,086	2,258	59%	47%
Passenger Cars (Xe du lịch)	4,834	3,222	3,892	50%	24%
Comm. Vehicles (Xe thương mại)	6,660	3,843	3,149	73%	111%
Other	1	0	0		
Bus chassis (khung xe buýt)	93	60	48	-	-

(1) : Including MBV sale's record and Lexus sale's record

YTM 2015

	YTM 2015	YTM 2014	Difference
Total (1)	40,834	24,177	69%
SUV/MPV/Cross-over	9,235	6,294	47%
Passenger Cars	14,929	8,463	76.4%
Comm. Vehicles	15,570	8,821	77%
Other	1	0	#DIV/0!
Bus chassis (khung xe buýt)	225	156	44%

2. VAMA Complete Vehicles in Mar 2015 vs Mar 2015 vs Feb 2015 - So sánh tháng

	Mar-15		Mar-14		Feb-15		Difference Mar-15vs Mar-14		Difference Mar-15 vs Feb-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	25	0.2%	21	0.2%	32	0.3%	4	19%	(7)	-22%
GM Vietnam	529	3.5%	431	4.6%	419	4.4%	98	23%	110	26%
VinaStar (Mitsubishi)	411	2.7%	139	1.5%	244	2.5%	272	196%	167	68%
Mercedes-Benz Vietnam	295	1.9%	140	1.5%	220	2.3%	155	111%	75	34%
Visuco (Suzuki)	471	3.1%	345	3.7%	236	2.5%	126	37%	235	100%
Toyota	3,742	24.6%	2,712	29.1%	2,868	29.9%	1030	38%	874	30%
Lexus	84	0.6%	25	0.3%	88	0.9%	59	236%	(4)	-5%
Isuzu*	390	2.6%	149	1.6%	273	2.8%	241	162%	117	43%
Ford	1,400	9.2%	817	8.8%	925	9.6%	583	71%	475	51%
Hino*	316	2.1%	130	1.4%	241	2.5%	186	143%	75	31%
SAMCO	90	0.6%	68	0.7%	80	0.8%	22	32%	10	13%
Thaco Kia	1,310	8.6%	852	9.1%	1,017	10.6%	458	54%	293	29%
Thaco Bus	125	0.8%	77	0.8%	51	0.5%	48	62%	74	145%
Thaco Truck	3,071	20.2%	1,731	18.6%	962	10.0%	1340	77%	2109	219%
Vinamazda	1,441	9.5%	676	7.3%	905	9.4%	765	113%	536	59%
Peugeot	26	0.2%	3	0.0%	30	0.3%	23	767%	(4)	-13%
Total Thaco	5,973	39.3%	3,339	35.8%	2,965	30.9%	2634	79%	3008	101%
Honda	494	3.2%	559	6.0%	505	5.3%	(65)	-12%	(11)	-2%
Vinamotor*	283	1.9%	138	1.5%	210	2.2%	145	105%	73	35%
VEAM	301	2.0%	168	1.8%	130	1.4%	133	79%	171	132%
TCIEV	144	0.9%	112	1.2%	88	0.9%	32	29%	56	64%
Dothanh	222	1.5%	-	0.0%	70	0.7%				
SANYANG	31	0.2%	23	0.2%	13	0.1%	8	35%	18	138%
Total	15,201	100%	9,316	100%	9,607	100%	5,885	63%	5,594	58%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	95	0.2%	48	0.2%	47	98%
GM Vietnam	1,495	3.7%	1,204	5.0%	291	24%
VinaStar (Mitsubishi)	983	2.4%	556	2.3%	427	77%
Mercedes-Benz Vietnam	820	2.0%	521	2.2%	299	57%
Visuco (Suzuki)	1,093	2.7%	805	3.3%	288	36%
Toyota	10,872	26.6%	7,427	30.7%	3445	46%
Lexus	279	0.7%	78	0.3%	201	258%
Isuzu*	1,091	2.7%	375	1.6%	716	191%
Ford	3,848	9.4%	2,421	10.0%	1427	59%
Hino*	1,115	2.7%	408	1.7%	707	173%
SAMCO	291	0.7%	143	0.6%	148	103%
Thaco Kia	4,115	10.1%	2,174	9.0%	1941	89%
Thaco Bus	248	0.6%	267	1.1%	(19)	-7%
Thaco Truck	6,093	14.9%	3,168	13.1%	2925	92%
Vinamazda	4,122	10.1%	1,659	6.9%	2463	148%
Peugeot	107	0.3%	13	0.1%	94	723%
Total Thaco	14,685	35.7%	7,281	30.1%	7404	102%
Honda	1,861	4.6%	1,743	7.2%	118	7%
Vinamotor*	741	1.8%	487	2.0%	254	52%
VEAM	486	1.2%	315	1.3%	171	54%
TCIEV	434	1.1%	320	1.3%	114	36%
Dothanh	591	1.4%	-	0.0%	591	#DIV/0!
SANYANG	54	0.1%	45	0.2%	9	20%
Total	40,834	100%	24,177	100%	16,657	69%

*: not including bus chassis - chưa bao gồm chassis xe buýt

