

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN APRIL 2015 - BÁO CÁO BÁN HÀNG VAMA THÁNG 4/2015

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2015 - THÁNG 4/2015

	Apr-15	Apr-14	Mar-15	Difference Apr-15vs Apr-14	Difference Apr-15 vs Mar-15
Total (1)	16,643	10,115	15,201	65%	9%
SUV/MPV/Cross-over (Xe 2 cầu/Xe đa công dụng)	3,214	2,261	3,327	42%	-3%
Passenger Cars (Xe du lịch)	5,056	3,436	4,834	47%	5%
Comm. Vehicles (Xe thương mại)	8,044	4,239	6,660	90%	21%
Other	0	0	1		
Bus chassis (khung xe buýt)	120	72	93	-	-

(1) : Including MBV sale's record and Lexus sale's record

YTM 2015

	YTM 2015	YTM 2014	Difference
Total (1)	57,477	34,292	68%
SUV/MPV/Cross-over	12,449	8,555	46%
Passenger Cars	19,985	11,899	68.0%
Comm. Vehicles	23,614	13,060	81%
Other	1	0	#DIV/0!
Bus chassis (khung xe buýt)	345	228	51%

2. VAMA Complete Vehicles in Apr 2015 vs Apr 2015 vs Mar 2015 - So sánh tháng

	Apr-15		Apr-14		Mar-15		Difference Apr-15vs Apr-14		Difference Apr-15 vs Mar-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	28	0.2%	15	0.1%	25	0.2%	13	87%	3	12%
GM Vietnam	536	3.2%	386	3.8%	529	3.5%	150	39%	7	1%
VinaStar (Mitsubishi)	182	1.1%	275	2.7%	411	2.7%	(93)	-34%	(229)	-56%
Mercedes-Benz Vietnam	239	1.4%	161	1.6%	295	1.9%	78	48%	(56)	-19%
Visuco (Suzuki)	514	3.1%	317	3.1%	471	3.1%	197	62%	43	9%
Toyota	3,990	24.0%	3,001	29.7%	3,742	24.6%	989	33%	248	7%
Lexus	90	0.5%	18	0.2%	84	0.6%	72	400%	6	7%
Isuzu*	610	3.7%	164	1.6%	390	2.6%	446	272%	220	56%
Ford	1,740	10.5%	939	9.3%	1,400	9.2%	801	85%	340	24%
Hino*	415	2.5%	163	1.6%	316	2.1%	252	155%	99	31%
SAMCO	104	0.6%	90	0.9%	90	0.6%	14	16%	14	16%
Thaco Kia	1,415	8.5%	947	9.4%	1,310	8.6%	468	49%	105	8%
Thaco Bus	157	0.9%	92	0.9%	125	0.8%	65	71%	32	26%
Thaco Truck	3,631	21.8%	1,872	18.5%	3,071	20.2%	1759	94%	560	18%
Vinamazda	1,405	8.4%	615	6.1%	1,441	9.5%	790	128%	(36)	-2%
Peugeot	31	0.2%	2	0.0%	26	0.2%	29	1450%	5	19%
Total Thaco	6,639	39.9%	3,528	34.9%	5,973	39.3%	3111	88%	666	11%
Honda	564	3.4%	531	5.2%	494	3.2%	33	6%	70	14%
Vinamotor*	282	1.7%	135	1.3%	283	1.9%	147	109%	(1)	0%
VEAM	308	1.9%	251	2.5%	301	2.0%	57	23%	7	2%
TCIEV	120	0.7%	110	1.1%	144	0.9%	10	9%	(24)	-17%
Dothanh	262	1.6%	-	0.0%	222	1.5%				
SANYANG	20	0.1%	31	0.3%	31	0.2%	(11)	-35%	(11)	-35%
Total	16,643	100%	10,115	100%	15,201	100%	6,528	65%	1,442	9%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	123	0.2%	63	0.2%	60	95%
GM Vietnam	2,031	3.5%	1,590	4.6%	441	28%
VinaStar (Mitsubishi)	1,165	2.0%	831	2.4%	334	40%
Mercedes-Benz Vietnam	1,059	1.8%	682	2.0%	377	55%
Visuco (Suzuki)	1,607	2.8%	1,122	3.3%	485	43%
Toyota	14,862	25.9%	10,428	30.4%	4434	43%
Lexus	369	0.6%	96	0.3%	273	284%
Isuzu*	1,701	3.0%	539	1.6%	1162	216%
Ford	5,588	9.7%	3,360	9.8%	2228	66%
Hino*	1,530	2.7%	571	1.7%	959	168%
SAMCO	395	0.7%	233	0.7%	162	70%
Thaco Kia	5,530	9.6%	3,121	9.1%	2409	77%
Thaco Bus	405	0.7%	359	1.0%	46	13%
Thaco Truck	9,724	16.9%	5,040	14.7%	4684	93%
Vinamazda	5,527	9.6%	2,274	6.6%	3253	143%
Peugeot	138	0.2%	15	0.0%	123	820%
Total Thaco	21,324	36.9%	10,809	31.5%	10515	97%
Honda	2,425	4.2%	2,274	6.6%	151	7%
Vinamotor*	1,023	1.8%	622	1.8%	401	64%
VEAM	794	1.4%	566	1.7%	228	40%
TCIEV	554	1.0%	430	1.3%	124	29%
Dothanh	853	1.5%	-	0.0%	853	#DIV/0!
SANYANG	74	0.1%	76	0.2%	(2)	-3%
Total	57,477	100%	34,292	100%	23,185	68%

*: not including bus chassis - chưa bao gồm chassis xe buýt

