

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2016 - THÁNG 4/2016

	Apr-16	Apr-15	Mar-16	Difference April-16vs April-15	Difference April-16 vs Mar-16
Total*	22,979	16,643	23,195	38%	-1%
1. Passenger cars (PC)	12,032	8,573	12,264	40%	-2%
2. Commercial vehicles (CV)	8,838	6,876	8,875	29%	0%
2.1 Trucks	7,504	5,838	7,718	29%	-3%
2.2 Buses	1,334	1,038	1,157	29%	15%
3. Special-purpose vehicles	2,109	1,194	2,056	77%	3%
Bus chassis (khung xe buýt)	0	122	144	-100%	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2016

	YTM 2016	YTM 2015	Difference
Total*	79,247	57,479	38%
1. Passenger cars (PC)	44,356	33,735	31%
2. Commercial vehicles (CV)	29,463	20,426	44%
2.1 Trucks	24,651	17,023	45%
2.2 Buses	4,812	3,403	41%
3. Special-purpose vehicles	5,428	3,318	64%
Bus chassis (khung xe buýt)	546	347	57%

2. VAMA Complete Vehicles in April 2016 vs April 2015 vs March 2016 - So sánh tháng

	Apr-16		Apr-15		Mar-16		Difference Apr-16vs Apr-15		Difference Apr-16 vs March-16	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	42	0.2%	28	0.2%	32	0.1%	14	50%	10	31%
GM Vietnam	867	3.8%	536	3.2%	664	2.9%	331	62%	203	31%
VinaStar (Mitsubishi)	284	1.2%	182	1.1%	550	2.4%	102	56%	(266)	-48%
Mercedes-Benz Vietnam	302	1.3%	239	1.4%	390	1.7%	63	26%	(88)	-23%
Visuco (Suzuki)	804	3.5%	514	3.1%	706	3.0%	290	56%	98	14%
Toyota	4,537	19.7%	3,990	24.0%	4,693	20.2%	547	14%	(156)	-3%
Lexus	152	0.7%	90	0.5%	138	0.6%	62	69%	14	10%
Isuzu*	509	2.2%	610	3.7%	526	2.3%	(101)	-17%	(17)	-3%
Ford	2,430	10.6%	1,740	10.5%	2,392	10.3%	690	40%	38	2%
Hino*	349	1.5%	415	2.5%	479	2.1%	(66)	-16%	(130)	-27%
SAMCO	122	0.5%	104	0.6%	125	0.5%	18	17%	(3)	-2%
Thaco Kia	2,539	11.0%	1,415	8.5%	2,305	9.9%	1124	79%	234	10%
Thaco Bus	311	1.4%	157	0.9%	207	0.9%	154	98%	104	50%
Thaco Truck	5,017	21.8%	3,631	21.8%	5,139	22.2%	1386	38%	(122)	-2%
Vinamazda	2,506	10.9%	1,405	8.4%	2,665	11.5%	1101	78%	(159)	-6%
Peugeot	63	0.3%	31	0.2%	50	0.2%	32	103%	13	26%
Total Thaco	10,436	45.4%	6,639	39.9%	10,366	44.7%	3797	57%	70	1%
Honda	700	3.0%	564	3.4%	785	3.4%	136	24%	(85)	-11%
Vinamotor*	332	1.4%	282	1.7%	269	1.2%	50	18%	63	23%
VEAM	402	1.7%	308	1.9%	229	1.0%	94	31%	173	76%
TCIEV	110	0.5%	120	0.7%	176	0.8%	(10)	-8%	(66)	-38%
Dothan	594	2.6%	262	1.6%	675	2.9%				
SANYANG	7	0.0%	20	0.1%	-	0.0%	(13)	-65%	7	#DIV/0!
Total	22,979	100%	16,643	100%	23,195	100%	6,336	38%	(216)	-1%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2016 vs YTM 2015) -So sánh cùng kỳ

	YTM 2016		YTM 2015		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	136	0.2%	123	0.2%	13	11%
GM Vietnam	2,821	3.6%	2,031	3.5%	790	39%
VinaStar (Mitsubishi)	1,730	2.2%	1,165	2.0%	565	48%
Mercedes-Benz Vietnam	1,285	1.6%	1,058	1.8%	227	21%
Visuco (Suzuki)	2,311	2.9%	1,612	2.8%	699	43%
Toyota	16,598	20.9%	14,862	25.9%	1736	12%
Lexus	660	0.8%	369	0.6%	291	79%
Isuzu*	1,679	2.1%	1,701	3.0%	(22)	-1%
Ford	8,931	11.3%	5,588	9.7%	3343	60%
Hino*	1,463	1.8%	1,528	2.7%	(65)	-4%
SAMCO	476	0.6%	395	0.7%	81	21%
Thaco Kia	9,087	11.5%	5,530	9.6%	3557	64%
Thaco Bus	986	1.2%	405	0.7%	581	143%
Thaco Truck	14,294	18.0%	9,724	16.9%	4570	47%
Vinamazda	9,334	11.8%	5,527	9.6%	3807	69%
Peugeot	220	0.3%	138	0.2%	82	59%
Total Thaco	33,921	42.8%	21,324	37.1%	12597	59%
Honda	2,759	3.5%	2,425	4.2%	334	14%
Vinamotor*	1,105	1.4%	1,023	1.8%	82	8%
VEAM	971	1.2%	794	1.4%	177	22%
TCIEV	524	0.7%	554	1.0%	(30)	-5%
Dothan	1,870	2.4%	853	1.5%	1017	119%
SANYANG	7	0.0%	74	0.1%	(67)	-91%
Total	79,247	100%	57,479	100%	21,768	38%

*: not including bus chassis - chưa bao gồm chassis xe buýt