

Maker	Model name	Vama Classification	Seat	Sales - Apr 2017				Share	Sales - YTM 2017				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong	Pronto	SUV	7 seats				-		1	2	22	25	0.1%
Mekong	Premio	Pick-up	5 seats				-	4		38	42		
Mekong	Paso 990BE	Small truck	2 seats				-			1	1		
Mekong	Paso 990 D	Small truck	2 seats				-			1	1		
Mekong	Paso 1.5TD	Small truck	3 seats				-				-		
Mekong	Paso 2.0TD	Small truck	3 seats				-				-		
Mekong	Paso 2.5TD	Light truck	3 seats				-				-		
Mekong	Sub-total						-	5	2	62	69		
GM Vietnam	Spark Van	Van	2 seats	72	9	26	107	260	58	74	392	4.7%	
GM Vietnam	Spark LS	Sedan	5 seats	8	1	10	19	47	33	184	264		
GM Vietnam	Spark LT	Sedan	5 seats	13	9	50	72	67	33	164	264		
GM Vietnam	Aveo LT	Sedan	5 seats	18	20	37	75	100	67	244	411		
GM Vietnam	Aveo LTZ	Sedan	5 seats	18	2	19	39	73	23	111	207		
GM Vietnam	Cruze LS	Sedan	5 seats	9	16	89	114	79	52	460	591		
GM Vietnam	Cruze LTZ	Sedan	5 seats	23	4	29	56	107	48	288	443		
GM Vietnam	Orlando LTZ	MPV	7 seats	14	13	45	72	28	24	109	161		
GM Vietnam	Trax LT	SUV	5 seats	4	3	8	15	54	36	98	188		
GM Vietnam	Captiva LTZ	SUV	7 seats	12	5	26	43	67	30	158	255		
GM Vietnam	Colorado LTZ	Pick-up	5 seats	99	39	201	339	208	106	293	607		
GM Vietnam													
GM Vietnam	Sub-total			290	121	540	951	1090	510	2183	3783		
Mitsubishi	Pajero Sport CKD	SUV	7 seats	14	33	17	64	169	74	79	322		2.6%
Mitsubishi	Pajero Sport CBU	SUV	7 seats	9	7	9	25	48	31	56	135		
Mitsubishi	Outlander Sport	SUV	5 seats			1	1	4	6	5	15		
Mitsubishi	Outlander	SUV	5 seats	18	11	3	32	100	81	61	242		
Mitsubishi	Mirage	Sedan	5 seats	8	13	8	29	84	73	53	210		
Mitsubishi	Attrage	Sedan	5 seats	53	22	14	89	228	151	115	494		
Mitsubishi	Triton GLS AT	Pick-up	5 seats	133	71	47	251	422	163	98	683		
Mitsubishi	Pajero	SUV	7 seats					5			5		
Mitsubishi													
Mitsubishi													
Mitsubishi	Sub-total			235	157	99	491	1060	579	467	2106		
Suzuki	Carry Blind Van	Van	2 seats	7		3	10	104	3	14	121	1.7%	
Suzuki	Carry Truck	Small truck	2 seats	20	1	31	52	107	4	34	145		
Suzuki	Super Carry Pro	Small truck	2 seats	94	21	94	209	223	50	366	639		
Suzuki	Vitara	SUV	5 seats		6	74	80	52	19	105	176		
Suzuki	Grand Vitara	SUV	5 seats	81			81	88			88		
Suzuki	Ertiga	Sedan	7 seats	3	1	14	18	12	3	27	42		
Suzuki	Swift	Sedan	5 seats	26	1	19	46	98	5	40	143		
Suzuki	Ciaz	Sedan	5 seats	5	4	4	13	20	17	23	60		
Suzuki													
Suzuki	Sub-total			236	34	239	509	704	101	609	1414		
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	25	7	67	99	176	39	243	458	21.8%	
Toyota	Camry 2.5G/KL	Sedan	5 seats	2		5	7	18		11	29		
Toyota	Camry 2.0E /KE	Sedan	5 seats	75	21	53	149	334	72	218	624		
Toyota	Camry 3.5Q	Sedan	5 seats										
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	105	31	70	206	602	176	310	1088		
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	4		9	13	45	6	57	108		
Toyota	Corolla Altis 2.0CQ	Sedan	5seats	6	1	6	13	21	1	26	48		
Toyota	Corolla Altis RS	Sedan	5seats										
Toyota	Vios 1.5G/VG	Sedan	5 seats	168	56	113	337	1054	331	577	1962		
Toyota	Vios 1.5E/VE	Sedan	5 seats	320	95	329	744	1560	371	1317	3248		
Toyota	Vios 1.5J	Sedan	5 seats						1		1		
Toyota	Vios Limo	Sedan	5 seats			18	18	21	1	18	40		
Toyota	Innova G	MPV	8 seats	25	6	92	123	132	21	459	612		
Toyota	Innova E	MPV	8 seats	136	49	544	729	720	181	2328	3229		
Toyota	Innova V	MPV	8 seats	17	3	33	53	53	13	190	256		
Toyota	Innova J	MPV	8 seats						1		1		
Toyota	Innova GSR	MPV	8 seats										
Toyota	Fortuner Gasoline (4x4)/FV	SUV	8 seats	44	9	34	87	194	37	146	377		
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	156	48	237	441	573	170	766	1509		
Toyota	Fortuner Diesel/FG	SUV	8 seats	110	70	425	605	462	277	1630	2369		
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats										
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats										
Toyota	Hiace Gasoline 2.7	Minibus	16 seats	8		14	22	19	2	29	50		
Toyota	Hiace Diesel 2.5	Minibus	16 seats	2		4	6	5	2	21	28		
Toyota	Hiace Super Wagon	Minibus	10 seats										
Toyota	Landcruiser 200 GX 470	SUV	8 seats	4	1	4	9	79	6	26	111		
Toyota	Land Prado	SUV	8 seats	21	2	12	35	95	13	34	142		
Toyota	FT86	Sedan	5 seats										
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	20	7	27	54	98	60	74	232		
Toyota	Hilux G (4x4)	Pick-up	5 seats	27	5	10	42	54	24	26	104		
Toyota	Hilux E (4x2)	Pick-up	5 seats	12	9	31	52	50	38	86	174		
Toyota	Yaris E	Sedan	5 seats	11		4	15	41	7	12	60		
Toyota	Yaris G	Sedan	5 seats	123	47	67	237	448	153	211	812		
Toyota	Sub-total			1421	467	2208	4096	6854	2003	8815	17672		
Isuzu	D-Max 4x4	Pick-up	5 seats	3	5	12	20	20	13	46	79	2.0%	
Isuzu	D-Max 4x2	Pick-up	5 seats	7	2	8	17	24	14	35	73		
Isuzu	mu-X	SUV	7 seats	5	2	26	33	71	26	138	235		
Isuzu	NLR	Small truck	3 seats	4			4	4		3	7		
Isuzu	NMR	Small truck	3 seats			16	16			26	26		
Isuzu	NPK	Light truck	3 seats	10		20	30	25	1	49	75		
Isuzu	NQL	Light truck	3 seats	15	3	53	71	31	3	125	159		
Isuzu	QKR	Small truck	3 seats	86	23	318	427	163	43	661	867		
Isuzu	FRR	Medium truck	3 seats	1		8	9	1		26	27		
Isuzu	FVR	Medium truck	3 seats	3		4	7	5	2	8	15		
Isuzu	FVM	Medium truck	3 seats			6	6			14	14		
Isuzu	Tractor Head	Tractor truck (SPV)		1		1	2	3	6	14	23		
Isuzu													
Isuzu													
Isuzu	Bus Chassis	Chassis				14	14			192	192		
Isuzu	Sub-total			135	35	472	642	347	108	1145	1600		
Ford	FIESTA - 5Drs	Hatchback		17	3	7	27	66	14	47	127	0.1%	
Ford	FIESTA - 4Drs	Sedan		7	1	9	17	43	9	37	89		

Maker	Model name	Vama Classification	Seat	Sales - Apr 2017				Share	Sales - YTM 2017				Share
				North	Central	South	Total		North	Central	South	Total	
No	Vehicle Type			North	Central	South	Total		North	Central	South	Total	
I	Passenger cars (PC)												
1	Sedans			2,051	637	2,124	4,812		10,614	3,081	9,345	23,040	
2	Sport utility vehicles (SUV)			841	329	1,283	2,453		4,403	1,510	5,308	11,221	
3	Cross-over cars			285	61	203	549		1,337	252	816	2,405	
4	Multi-purpose vehicles (MPV)			241	94	870	1,205		1,151	326	3,736	5,213	
5	Convertible cars			-	-	-	-		-	-	-	-	
6	Hatchback			588	47	378	1,013		2,430	273	1,374	4,077	
7	Others (please specify)			-	-	-	-		-	-	-	-	
8	Mercedes-Benz's PC subtotal			264	56	210	530		877	222	785	1,884	
9	Lexus's PC subtotal			28	-	28	56		169	-	153	322	
10	Thaco Peugeot's PC subtotal			14	1	17	32		39	13	47	99	
	Subtotal			4,313	1,275	3,113	10,699		31,820	5,877	31,564	48,261	
	In percentage (%)			40.49%	11.50%	48.01%	100.00%		43.55%	11.76%	44.68%	100.00%	
II	Commercial vehicles (CV)												
	Trucks												
11	Pick-ups			1,020	341	804	2,165		3,547	1,180	2,517	7,244	
12	Vans			79	9	29	117		364	61	88	513	
13	Small trucks (G.V.M ≤ 5,000 Kg)			1,201	250	1,177	2,628		3,969	729	3,613	8,311	
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)			904	357	1,001	2,262		2,337	888	2,514	5,739	
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)			117	7	56	180		578	35	224	837	
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)			-	-	-	-		-	-	-	-	
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)			-	-	-	-		-	-	-	-	
18	Other Trucks			139	50	293	482		297	90	567	954	
19	Mercedes-Benz's CV (FUSO) subtotal			13	5	66	84		52	30	195	277	
	Subtotal			3,473	1,019	3,428	7,918		11,141	3,013	9,718	23,872	
	In percentage (%)			43.86%	12.87%	43.27%	100.00%		46.68%	12.62%	40.70%	100.00%	
	Buses												
20	Minibuses [(10-16) seats]			280	51	349	680		861	155	1,080	2,096	
21	Medium buses / Coaches [(17-30) seats]			23	10	45	78		94	27	128	249	
22	Large buses / Coaches [(31-55) seats]			241	37	248	526		772	157	744	1,673	
23	Sleeping buses			-	-	-	-		-	-	-	-	
24	City buses of all lengths			-	-	-	-		-	-	-	-	
25	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
26	Bus chassis (incompletely-built vehicles)			-	-	14	14		-	1	196	197	
	Subtotal			544	98	613	1,255		1,727	309	1,053	3,089	
	In percentage (%)			42.37%	7.63%	50.00%	100.00%		42.98%	8.44%	48.58%	100.00%	
III	Special-Purpose Vehicles												
27	Dump trucks			683	191	610	1,484		1,912	739	2,061	4,712	
28	Concrete mixer trucks			-	-	-	-		-	-	-	-	
29	Tractor trucks			1	-	1	2		3	6	14	23	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	2	2		-	1	12	13	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	-	-	
37	Crane trucks			-	-	2	2		-	1	2	3	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	1	1	
41	Hooklift			-	-	-	-		-	-	-	-	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	1	1	
45	Vaccum tank truck (SPV)			-	-	1	1		-	-	1	1	
46	Stage truck (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			683	191	614	1,484		1,913	747	2,093	4,754	
	In percentage (%)			45.88%	12.81%	41.31%	100.00%		40.28%	15.71%	44.01%	100.00%	
	Grand-total			9013	2533	9797	21343		35806	9776	35326	80908	
	In percentage (%)			42.23%	11.87%	45.90%	100.00%		44.26%	12.08%	43.66%	100.00%	