

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2017 - THÁNG 4/2017

	Apr-17	Apr-16	Mar-17	Difference April-17 vs April-16	Difference April-17 vs March-17
Total*	21,343	22,977	22,792	-7%	-6%
1. Passenger cars (PC)	10,650	12,035	13,328	-12%	-20%
2. Commercial vehicles (CV)	9,202	8,833	7,735	4%	19%
2.1 Trucks	7,918	7,499	6,486	6%	22%
2.2 Buses	1,284	1,334	1,249	-4%	3%
3. Special-purpose vehicles	1,491	2,109	1,729	-29%	-14%
Bus chassis (khung xe buýt)	14	132	5	-89%	180%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2017

	YTM 2017	YTM 2016	Difference
Total*	80,908	79,246	2%
1. Passenger cars (PC)	48,261	44,362	9%
2. Commercial vehicles (CV)	27,893	29,456	-5%
2.1 Trucks	23,875	24,644	-3%
2.2 Buses	4,018	4,812	-17%
3. Special-purpose vehicles	4,754	5,428	-12%
Bus chassis (khung xe buýt)	197	546	-64%

2. VAMA Complete Vehicles in April 2017 vs April 2016 vs March 2017 - So sánh tháng

	Apr-17		Apr-16		Mar-17		Difference April-17 vs April-16		Difference April-17 vs March-17	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	42	0.2%	19	0.1%	(42)	-100%	(19)	-100%
GM Vietnam	951	4.5%	867	3.8%	1,001	4.4%	84	10%	(50)	-5%
Mitsubishi	491	2.3%	284	1.2%	471	2.1%	207	73%	20	4%
Mercedes-Benz Vietnam	614	2.9%	302	1.3%	614	2.7%	312	103%	0	0%
Visuco (Suzuki)	509	2.4%	804	3.5%	197	0.9%	(295)	-37%	312	158%
Toyota	4,096	19.2%	4,537	19.7%	4,679	20.5%	(441)	-10%	(583)	-12%
Lexus	56	0.3%	152	0.7%	83	0.4%	(96)	-63%	(27)	-33%
Isuzu*	642	3.0%	509	2.2%	478	2.1%	133	26%	164	34%
Ford	2,544	11.9%	2,430	10.6%	2,501	11.0%	114	5%	43	2%
Hino*	482	2.3%	347	1.5%	192	0.8%	135	39%	290	151%
SAMCO	100	0.5%	122	0.5%	97	0.4%	(22)	-18%	3	3%
Thaco Kia	1,884	8.8%	2,539	11.1%	2,228	9.8%	(655)	-26%	(344)	-15%
Thaco Bus	321	1.5%	311	1.4%	293	1.3%	10	3%	28	10%
Thaco Truck	4,488	21.0%	5,017	21.8%	4,724	20.7%	(529)	-11%	(236)	-5%
Vinamazda	1,909	8.9%	2,506	10.9%	2,202	9.7%	(597)	-24%	(293)	-13%
Peugeot	32	0.1%	63	0.3%	21	0.1%	(31)	-49%	11	52%
Total Thaco	8,634	40.5%	10,436	45.4%	9,468	41.5%	(1802)	-17%	(834)	-9%
Honda	689	3.2%	700	3.0%	1,056	4.6%	(11)	-2%	(367)	-35%
Vinamotor*	337	1.6%	332	1.4%	490	2.1%	5	2%	(153)	-31%
VEAM	480	2.2%	402	1.7%	308	1.4%	78	19%	172	56%
TCIEV	112	0.5%	110	0.5%	710	3.1%	2	2%	(598)	-84%
Dothan	606	2.8%	594	2.6%	422	1.9%				
SANYANG	-	0.0%	7	0.0%	6	0.0%	(7)	-100%	(6)	-100%
Total	21,343	100%	22,977	100%	22,792	100%	(1,634)	-7%	(1,449)	-6%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2017 vs YTM 2016) -So sánh cùng kỳ

	YTM 2017		YTM 2016		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	69	0.1%	136	0.2%	(67)	-49%
GM Vietnam	3,783	4.7%	2,821	3.6%	962	34%
Mitsubishi	2,106	2.6%	1,730	2.2%	376	22%
Mercedes-Benz Vietnam	2,161	2.7%	1,285	1.6%	876	68%
Visuco (Suzuki)	1,414	1.7%	2,311	2.9%	(897)	-39%
Toyota	17,672	21.8%	16,598	20.9%	1074	6%
Lexus	322	0.4%	660	0.8%	(338)	-51%
Isuzu*	1,600	2.0%	1,679	2.1%	(79)	-5%
Ford	9,470	11.7%	8,931	11.3%	539	6%
Hino*	954	1.2%	1,461	1.8%	(507)	-35%
SAMCO	369	0.5%	476	0.6%	(107)	-22%
Thaco Kia	7,982	9.9%	9,087	11.5%	(1105)	-12%
Thaco Bus	959	1.2%	986	1.2%	(27)	-3%
Thaco Truck	14,496	17.9%	14,294	18.0%	202	1%
Vinamazda	8,801	10.9%	9,334	11.8%	(533)	-6%
Peugeot	99	0.1%	220	0.3%	(121)	-55%
Total Thaco	32,337	40.0%	33,921	42.8%	(1584)	-5%
Honda	3,524	4.4%	2,759	3.5%	765	28%
Vinamotor*	1,376	1.7%	1,105	1.4%	271	25%
VEAM	1,029	1.3%	971	1.2%	58	6%
TCIEV	1,387	1.7%	524	0.7%	863	165%
Dothan	1,328	1.6%	1,870	2.4%	(542)	-29%
SANYANG	7	0.0%	8	0.0%	(1)	-13%
Total	80,908	100%	79,246	100%	1,662	2%

*: not including bus chassis - chưa bao gồm chassis xe buýt