

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN MAY 2014 - BÁO CÁO BÁN HÀNG VAMA THÁNG 5/2014

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2014 - THÁNG 5/2014

	May-14	May-13	Apr-14	Difference May-14vs May-13	Difference May-14 vs April-14
Total (1)	9,849	8,202	10,116	20%	-3%
SUV/MPV/Cross-over (Xe 2 cầu/Xe đa công dụng)	2,095	2,011	2,261	4%	-7%
Passenger Cars (Xe du lịch)	3,314	2,591	3,436	28%	-4%
Comm. Vehicles (Xe thương mại)	4,224	3,496	4,240	21%	0%
Other	0	0	0		
Bus chassis (khung xe buýt)	72	24	72	-	-

(1) : Including MBV sale's record and Lexus sale's record

YTM 2013

	YTM 2014	YTM 2013	Difference
Total (1)	44,133	34,896	26%
SUV/MPV/Cross-over	10,650	8,018	33%
Passenger Cars	15,215	11,848	28.4%
Comm. Vehicles	17,275	14,486	19%
Other	-	1	
Bus chassis (khung xe buýt)	300	122	146%

2. VAMA Complete Vehicles in May 2014 vs May 2013 vs April 2014 - So sánh tháng

	May-14		May-13		Apr-14		Difference May-14vs May-13		Difference May-14 vs April-14	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	19	0.2%	68	0.8%	15	0.1%	(49)	-72%	4	27%
VMC	-	0.0%	1	0.0%	-	0.0%	(1)	-100%	0	#DIV/0!
GM Vietnam	412	4.2%	328	4.0%	386	3.8%	84	26%	26	7%
VinaStar (Mitsubishi)	143	1.5%	181	2.2%	275	2.7%	(38)	-21%	(132)	-48%
Mercedes-Benz Vietnam	184	1.9%	104	1.3%	161	1.6%	80	77%	23	14%
Visuco (Suzuki)	347	3.5%	361	4.4%	317	3.1%	(14)	-4%	30	9%
Toyota	2,802	28.4%	2,786	34.0%	3,001	29.7%	16	1%	(199)	-7%
Lexus	32	0.3%		0.0%	18	0.2%	32	#DIV/0!	14	78%
Isuzu*	184	1.9%	158	1.9%	164	1.6%	26	16%	20	12%
Ford	932	9.5%	618	7.5%	939	9.3%	314	51%	(7)	-1%
Hino*	121	1.2%	119	1.5%	163	1.6%	2	2%	(42)	-26%
SAMCO	84	0.9%	31	0.4%	90	0.9%	53	171%	(6)	-7%
Thaco Kia	902	9.2%	738	9.0%	947	9.4%	164	22%	(45)	-5%
Thaco Bus	117	1.2%	60	0.7%	92	0.9%	57	95%	25	27%
Thaco Truck	1,890	19.2%	1,540	18.8%	1,872	18.5%	350	23%	18	1%
Vinamazda	659	6.7%	251	3.1%	615	6.1%	408	163%	44	7%
Total Thaco	3,568	36.2%	2,589	31.6%	3,526	34.9%	979	38%	42	1%
Vinacomini - Vinacoal*	8	0.1%	8	0.1%	3	0.0%	0	0%	5	167%
Vinaxuki	-	0.0%	156	1.9%	-	0.0%	(156)	-100%	0	#DIV/0!
Honda	457	4.6%	287	3.5%	531	5.2%	170	59%	(74)	-14%
Vinamotor*	151	1.5%	97	1.2%	135	1.3%	54	56%	16	12%
VEAM	266	2.7%	260	3.2%	251	2.5%	6	2%	15	6%
TCIEV	110	1.1%		0.0%	110	1.1%	110	#DIV/0!	0	0%
SANYANG	29	0.3%	50	0.6%	31	0.3%	(21)	-42%	(2)	-6%
Total	9,849	100%	8,202	100%	10,116	100%	1,647	20%	(267)	-3%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2014 vs YTM 2013) -So sánh cùng kỳ

	YTM 2014		YTM 2013		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	82	0.2%	144	0.4%	(62)	-43%
VMC (BMW, Mazda, Kia)	2	0.0%	39	0.1%	(37)	-95%
GM Vietnam	2,002	4.5%	1,929	5.5%	73	4%
VinaStar (Mitsubishi)	974	2.2%	696	2.0%	278	40%
Mercedes-Benz Vietnam	866	2.0%	543	1.6%	323	59%
Visuco (Suzuki)	1,469	3.3%	1,482	4.2%	(13)	-1%
Toyota	13,230	30.0%	12,035	34.5%	1195	10%
Lexus	127	0.3%		0.0%	127	#DIV/0!
Isuzu*	723	1.6%	575	1.6%	148	26%
Ford	4,292	9.7%	2,843	8.1%	1449	51%
Hino*	692	1.6%	415	1.2%	277	67%
SAMCO	317	0.7%	153	0.4%	164	107%
Thaco Kia	4,023	9.1%	2,947	8.4%	1076	37%
Thaco Bus	476	1.1%	368	1.1%	108	29%
Thaco Truck	6,930	15.7%	6,127	17.6%	803	13%
Vinamazda	2,933	6.6%	976	2.8%	1957	201%
Total Thaco	14,362	32.5%	10,418	29.9%	3944	38%
Vinacomini - Vinacoal*	14	0.0%	17	0.0%	(3)	-18%
Vinaxuki	-	0.0%	1,074	3.1%	(1074)	-100%
Honda	2,731	6.2%	909	2.6%	1822	200%
Vinamotor*	773	1.8%	752	2.2%	21	3%
VEAM	832	1.9%	709	2.0%	123	17%
TCIEV	540	1.2%		0.0%	540	#DIV/0!
SANYANG	105	0.2%	163	0.5%	(58)	-36%
Total	44,133	100%	34,896	100%	9,237	26%

*: not including bus chassis - chưa bao gồm chassis xe buýt

