

| Maker      | Model name                       | Vama Classification | Seat      | Sales - May 2015 |            |             |             | Share       | Sales - YTM 2015 |             |              |            | Share |
|------------|----------------------------------|---------------------|-----------|------------------|------------|-------------|-------------|-------------|------------------|-------------|--------------|------------|-------|
|            |                                  |                     |           | North            | Central    | South       | Total       |             | North            | Central     | South        | Total      |       |
| Mekong     | Pronto                           | SUV                 | 7         | 1                |            | 4           | 5           | 0.2%        | 6                | 3           | 13           | 22         | 0.2%  |
| Mekong     |                                  |                     |           | 1                |            | 4           | 5           |             | 6                | 3           | 13           | 22         |       |
| Mekong     | Premio                           | Pick-up             | 5         | 1                | 1          | 3           | 5           |             | 5                | 5           | 16           | 26         |       |
| Mekong     | Paso 990BE                       | Small truck         | 2         | 1                |            | 4           | 5           |             | 5                |             | 20           | 25         |       |
| Mekong     | Paso 990 D                       | Small truck         | 2         | 1                | 1          | 4           | 6           |             | 2                | 7           | 22           | 31         |       |
| Mekong     | Paso 1.5TD                       | Light truck         |           |                  |            | 6           | 6           |             | 2                | 3           | 23           | 28         |       |
| Mekong     | Paso 2.0TD                       | Light truck         | 3         |                  |            | 2           | 2           |             | 2                | 2           | 10           | 14         |       |
| Mekong     | Paso 2.5TD                       | Light truck         | 3         |                  |            | 1           | 1           |             |                  |             | 7            | 7          |       |
| Mekong     |                                  |                     |           | 3                | 2          | 20          | 25          |             | 16               | 17          | 98           | 131        |       |
| Mekong     | <b>Sub-total</b>                 |                     |           | <b>4</b>         | <b>2</b>   | <b>24</b>   | <b>30</b>   |             | <b>22</b>        | <b>20</b>   | <b>111</b>   | <b>153</b> |       |
| GM Vietnam | Spark LS                         | Sedan               | 5         | 11               | 1          | 6           | 18          | 3.4%        | 94               | 15          | 31           | 140        | 3.5%  |
| GM Vietnam | Spark LTZ                        | Sedan               | 5         | 41               | 20         | 121         | 182         |             | 167              | 80          | 439          | 686        |       |
| GM Vietnam | Aveo LT                          | Sedan               | 5         | 10               | 15         | 27          | 52          |             | 78               | 75          | 152          | 305        |       |
| GM Vietnam | Aveo LTZ                         | Sedan               | 5         | 8                | 4          | 14          | 26          |             | 53               | 28          | 54           | 135        |       |
| GM Vietnam | Cruze LS                         | Sedan               | 5         | 22               | 19         | 55          | 96          |             | 113              | 98          | 364          | 575        |       |
| GM Vietnam | Cruze LTZ                        | Sedan               | 5         | 4                | 6          | 25          | 35          |             | 40               | 21          | 139          | 200        |       |
| GM Vietnam |                                  |                     |           |                  |            |             |             |             |                  |             |              |            |       |
| GM Vietnam |                                  |                     |           | 96               | 65         | 248         | 409         |             | 545              | 317         | 1179         | 2041       |       |
| GM Vietnam | Captiva LTZ                      | SUV                 | 7         | 1                | 1          | 5           | 7           |             | 6                | 9           | 28           | 43         |       |
| GM Vietnam | Orlando LTZ                      | MPV                 | 7         | 2                | 2          | 12          | 16          |             | 16               | 6           | 37           | 59         |       |
| GM Vietnam |                                  |                     |           |                  |            |             |             |             |                  |             |              |            |       |
| GM Vietnam |                                  |                     |           | 3                | 3          | 17          | 23          | 22          | 15               | 65          | 102          |            |       |
| GM Vietnam | Spark Van                        | Van                 | 2         | 38               | 20         | 38          | 96          | 164         | 84               | 130         | 378          |            |       |
| GM Vietnam | Colorado LTZ                     | Pick-up             | 7         | 9                | 7          | 24          | 40          | 17          | 12               | 49          | 78           |            |       |
| GM Vietnam |                                  |                     |           | 47               | 27         | 62          | 136         | 181         | 96               | 179         | 456          |            |       |
| GM Vietnam | <b>Sub-total</b>                 |                     |           | <b>146</b>       | <b>95</b>  | <b>327</b>  | <b>568</b>  | <b>748</b>  | <b>428</b>       | <b>1423</b> | <b>2599</b>  |            |       |
| Vinastar   | Mirage CVT                       | Sedan               |           | 11               | 5          | 8           | 24          | 1.5%        | 79               | 52          | 38           | 169        | 1.9%  |
| Vinastar   | Mirage MT                        | Sedan               |           | 1                | 1          | 2           | 20          |             | 20               | 17          | 11           | 48         |       |
| Vinastar   | Attrage CVT                      | Sedan               |           | 16               | 6          | 7           | 29          |             | 97               | 42          | 43           | 182        |       |
| Vinastar   | Attrage MT                       | Sedan               |           | 3                | 2          | 3           | 8           |             | 8                | 19          | 14           | 41         |       |
| Vinastar   |                                  |                     |           |                  |            |             |             |             |                  |             |              |            |       |
| Vinastar   |                                  |                     |           | 30               | 14         | 19          | 63          |             | 204              | 130         | 106          | 440        |       |
| Vinastar   | Pajero Sport                     | SUV                 | 7         | 12               | 2          | 9           | 23          |             | 61               | 9           | 45           | 115        |       |
| Vinastar   | Pajero Sport                     | SUV                 | 7         | 10               | 3          | 10          | 23          |             | 177              | 10          | 69           | 256        |       |
| Vinastar   | Pajero Sport                     | SUV                 | 7         | 4                | 5          | 11          | 20          |             | 28               | 15          | 33           | 76         |       |
| Vinastar   | Pajero                           | Sedan               | 5 seats   |                  |            | 3           | 3           |             | 5                |             | 4            | 9          |       |
| Vinastar   | Pajero                           | Ambulance (SPV)     | 4+1 seats |                  |            |             |             |             | 1                |             | 1            |            |       |
| Vinastar   | Outlander Sport Pre              | SUV                 | 5         | 16               | 6          | 6           | 28          | 102         | 52               | 25          | 179          |            |       |
| Vinastar   | Outlander Sport CVT              | SUV                 | 5         | 8                | 4          | 1           | 13          | 39          | 23               | 7           | 69           |            |       |
| Vinastar   |                                  |                     |           |                  |            |             |             |             |                  |             |              |            |       |
| Vinastar   |                                  |                     |           | 50               | 20         | 40          | 110         | 412         | 110              | 183         | 705          |            |       |
| Vinastar   | Triton GLS AT                    | Pick-up             | 5         | 29               |            |             | 29          | 78          | 12               | 8           | 98           |            |       |
| Vinastar   | Triton GLS MT                    | Pick-up             | 5         | 4                |            | 1           | 5           | 30          | 12               | 3           | 45           |            |       |
| Vinastar   | Triton GLX                       | Pick-up             | 5         |                  |            |             |             | 31          | 4                | 4           | 39           |            |       |
| Vinastar   | Triton GL                        | Pick-up             | 5         | 5                | 1          | 2           | 8           | 40          | 4                | 9           | 53           |            |       |
| Vinastar   | Triton GLS AT                    | Pick-up             | 5         | 10               | 3          | 5           | 18          | 10          | 3                | 5           | 18           |            |       |
| Vinastar   | Triton GLS MT                    | Pick-up             | 5         | 1                | 7          | 1           | 9           | 1           | 7                | 1           | 9            |            |       |
| Vinastar   | Triton GLX AT                    | Pick-up             | 5         | 6                | 1          | 2           | 9           | 6           | 1                | 2           | 9            |            |       |
| Vinastar   | Triton GLX MT                    | Pick-up             | 5         | 1                | 1          | 1           | 3           | 1           | 1                | 1           | 3            |            |       |
| Vinastar   |                                  |                     |           | 56               | 13         | 12          | 81          | 197         | 44               | 33          | 274          |            |       |
| Vinastar   | <b>Sub-total</b>                 |                     |           | <b>136</b>       | <b>47</b>  | <b>71</b>   | <b>254</b>  | <b>813</b>  | <b>284</b>       | <b>322</b>  | <b>1419</b>  |            |       |
| Suzuki     | Grand Vitara                     | SUV                 | 5         | 8                |            | 1           | 9           | 3.4%        | 16               | 1           | 9            | 26         | 2.9%  |
| Suzuki     |                                  |                     |           | 8                |            | 1           | 9           |             | 16               | 1           | 9            | 26         |       |
| Suzuki     | Carry Window Van                 | Van                 | 7         |                  |            |             |             |             | 294              | 6           | 71           | 371        |       |
| Suzuki     | Carry Blind Van                  | Van                 | 2         | 68               |            | 26          | 94          |             | 378              | 17          | 222          | 617        |       |
| Suzuki     | Carry Truck                      | Small truck         | 2         | 115              | 5          | 70          | 190         |             | 277              | 63          | 304          | 644        |       |
| Suzuki     | Super Carry Pro                  | Small truck         | 2         | 60               | 17         | 76          | 153         |             | 243              | 86          | 597          | 1632       |       |
| Suzuki     |                                  |                     |           | 243              | 22         | 172         | 437         |             | 949              | 86          | 597          | 1632       |       |
| Suzuki     | Ertiga                           | Sedan               | 7 seats   | 25               |            | 32          | 57          |             | 70               | 1           | 104          | 175        |       |
| Suzuki     | Swift                            | Sedan               | 5         | 58               |            | 10          | 68          |             | 316              | 1           | 33           | 350        |       |
| Suzuki     |                                  |                     |           | 83               |            | 42          | 125         |             | 386              | 2           | 137          | 525        |       |
| Suzuki     | <b>Sub-total</b>                 |                     |           | <b>334</b>       | <b>22</b>  | <b>215</b>  | <b>571</b>  | <b>1351</b> | <b>89</b>        | <b>743</b>  | <b>2183</b>  |            |       |
| Toyota     | Camry 2.5Q                       | Sedan               | 5         | 113              | 31         | 103         | 247         | 22.9%       | 349              | 74          | 255          | 678        | 25.2% |
| Toyota     | Camry 2.5G                       | Sedan               | 5         | 43               | 4          | 39          | 86          |             | 88               | 8           | 67           | 163        |       |
| Toyota     | Camry 2.0E                       | Sedan               | 5         | 72               | 18         | 68          | 158         |             | 192              | 45          | 146          | 383        |       |
| Toyota     | Camry 3.5Q                       | Sedan               | 5         |                  |            |             |             |             |                  |             |              |            |       |
| Toyota     | Corolla Altis 1.8AT              | Sedan               | 5         | 272              | 52         | 99          | 423         |             | 1350             | 319         | 496          | 2165       |       |
| Toyota     | Corolla Altis 1.8MT              | Sedan               | 5         | 29               | 5          | 27          | 61          |             | 124              | 41          | 118          | 283        |       |
| Toyota     | Corolla Altis 2.0                | Sedan               | 5         | 23               | 4          | 21          | 48          |             | 210              | 22          | 156          | 388        |       |
| Toyota     | Corolla Altis RS                 | Sedan               | 5         |                  |            |             |             |             |                  |             |              |            |       |
| Toyota     | Vios 1.5G                        | Sedan               | 5         | 196              | 80         | 95          | 371         |             | 1425             | 520         | 604          | 2549       |       |
| Toyota     | Vios 1.5E                        | Sedan               | 5         | 216              | 53         | 78          | 347         |             | 1205             | 350         | 496          | 2051       |       |
| Toyota     | Vios 1.5J                        | Sedan               | 5         | 48               | 2          | 7           | 57          | 183         | 8                | 16          | 207          |            |       |
| Toyota     | Vios Limo                        | Sedan               | 5         |                  | 50         | 40          | 90          | 50          | 50               | 220         | 320          |            |       |
| Toyota     | Yaris E                          | Sedan               | 5         | 27               | 2          | 10          | 39          | 141         | 16               | 71          | 228          |            |       |
| Toyota     | Yaris R                          | Sedan               | 5         | 84               | 18         | 46          | 148         | 399         | 87               | 248         | 734          |            |       |
| Toyota     | FT86                             | Sedan               |           |                  |            |             |             |             |                  |             |              |            |       |
| Toyota     |                                  |                     |           | 1123             | 319        | 633         | 2075        | 5716        | 1540             | 2893        | 10149        |            |       |
| Toyota     | Innova G                         | MPV                 | 8         | 21               | 3          | 38          | 62          | 122         | 15               | 227         | 364          |            |       |
| Toyota     | Innova E                         | MPV                 | 8         | 196              | 37         | 372         | 605         | 911         | 186              | 1578        | 2675         |            |       |
| Toyota     | Innova V                         | MPV                 | 8         | 9                |            | 17          | 26          | 48          | 3                | 60          | 111          |            |       |
| Toyota     | Innova J                         | MPV                 | 8         |                  |            | 60          | 60          |             | 5                | 409         | 414          |            |       |
| Toyota     | Innova GSR                       | MPV                 | 7         |                  |            |             |             |             |                  |             |              |            |       |
| Toyota     | Fortuner Gasoline (4x4)          | SUV                 | 8         | 40               | 8          | 22          | 70          | 224         | 35               | 74          | 333          |            |       |
| Toyota     | Fortuner Gasoline (4x2)          | SUV                 | 8         | 93               | 28         | 137         | 258         | 450         | 110              | 642         | 1202         |            |       |
| Toyota     | Fortuner Diesel                  | SUV                 | 8         | 101              | 45         | 191         | 337         | 446         | 248              | 989         | 1683         |            |       |
| Toyota     | Fortuner Gasoline (4x4) TRD      | SUV                 | 8         | 11               | 1          | 13          | 25          | 62          | 4                | 55          | 121          |            |       |
| Toyota     | Fortuner Gasoline (4x2) TRD      | SUV                 | 8         | 29               | 11         | 50          | 90          | 151         | 47               | 234         | 432          |            |       |
| Toyota     | Landcruiser 200 GX 470           | SUV                 | 8         | 28               | 3          | 7           | 38          | 74          | 9                | 29          | 112          |            |       |
| Toyota     | Land Prado                       | SUV                 | 8         | 36               | 9          | 20          | 65          | 220         | 49               | 95          | 364          |            |       |
| Toyota     |                                  |                     |           | 564              | 145        | 927         | 1636        | 2708        | 711              | 4392        | 7811         |            |       |
| Toyota     | Hiace Gasoline 2.7               | Minibus             | 16        | 10               |            | 5           | 15          | 48          | 6                | 47          | 101          |            |       |
| Toyota     | Hiace Diesel 2.5                 | Minibus             | 16        | 3                | 4          | 23          | 30          | 16          | 14               | 80          | 110          |            |       |
| Toyota     | Hiace Super Wagon                | Minibus             | 10        |                  |            |             |             |             |                  |             |              |            |       |
| Toyota     | Hilux G (4x4)                    | Pick-up             | 5         | 39               | 13         | 30          | 82          | 184         | 98               | 103         | 385          |            |       |
| Toyota     | Hilux E (4x2)                    | Pick-up             | 5         | 15               | 5          | 22          | 42          | 79          | 24               | 83          | 186          |            |       |
| Toyota     |                                  |                     |           | 67               | 22         | 80          | 169         | 327         | 142              | 313         | 782          |            |       |
| Toyota     | <b>Sub-total</b>                 |                     |           | <b>1754</b>      | <b>486</b> | <b>1640</b> | <b>3880</b> | <b>8751</b> | <b>2393</b>      | <b>7598</b> | <b>18742</b> |            |       |
| Isuzu      | D-Max 4x4                        | Pick-up             | 5         | 4                | 5          | 9           | 18          | 3.6%        | 34               | 20          | 31           | 85         | 3.1%  |
| Isuzu      | D-Max 4x2                        | Pick-up             | 5         | 14               | 2          | 13          | 29          |             | 65               | 10          | 64           | 139        |       |
| Isuzu      | NLR                              | Light truck         | 3         | 13               |            | 8           | 21          |             | 30               |             | 22           | 52         |       |
| Isuzu      | NMR                              | Light truck         | 3         |                  |            |             |             |             | 26               | 1           | 97           | 124        |       |
| Isuzu      | NPK                              | Light truck         | 3         | 11               | 3          | 31          | 45          |             | 56               | 10          | 105          | 171        |       |
| Isuzu      | NQL                              | Light truck         | 3         | 70               | 2          | 86          | 158         |             | 226              | 19          | 293          | 538        |       |
| Isuzu      | QKR                              | Light truck         | 3         | 19               | 5          | 92          | 116         |             | 99               | 21          | 440          | 560        |       |
| Isuzu      | FRR                              | Light truck         | 3         | 6                |            | 11          | 17          |             | 24               | 4           | 51           | 79         |       |
| Isuzu      | FVR                              | Light truck         | 3         | 1                |            | 7           | 8           |             | 9                | 2           | 20           | 31         |       |
| Isuzu      | FVM                              | Light truck         | 3         | 67               | 18         | 74          | 159         |             | 229              | 84          | 211          | 524        |       |
| Isuzu      | Tractor Head                     | Tractor truck (SPV) |           |                  |            | 8           | 8           |             |                  | 9           | 9            |            |       |
| Isuzu      |                                  |                     |           |                  |            |             |             |             |                  |             |              |            |       |
| Isuzu      | VAMAsendtomedia s-a May15 - 2015 |                     |           |                  |            |             |             |             |                  |             |              |            |       |



| Maker     | Model name  | Vama Classification | Seat         | Sales - May 2015 |         |        |         | Share | Sales - YTM 2015 |         |        |         | Share |
|-----------|---|---------------------|--------------|------------------|---------|--------|---------|-------|------------------|---------|--------|---------|-------|
|           |   |                     |              | North            | Central | South  | Total   |       | North            | Central | South  | Total   |       |
| VINAMOTOR | TRANSINCO GVW: 3,230 kg                           | Light truck         | 3 seats      |                  |         |        |         |       |                  |         |        |         |       |
| VINAMOTOR | Mighty HD65, GVW: 5,995kg                         | Medium truck        | 3 seats      |                  |         |        |         |       |                  |         |        |         |       |
| VINAMOTOR | Mighty HD72, GVW: 6,645kg                         | Medium truck        |              |                  |         |        |         |       |                  |         |        |         |       |
| VINAMOTOR |   |                     |              | 115              | 19      | 121    | 255     |       | 108              |         |        | 108     |       |
| VINAMOTOR |   |                     |              | 115              | 19      | 121    | 255     |       | 721              | 63      | 494    | 1278    |       |
| VINAMOTOR |   |                     |              | 115              | 19      | 121    | 255     |       | 721              | 63      | 494    | 1278    |       |
| VEAM      | VEAM Motor  | Medium truck        | 2-3          | 53               | 45      | 209    | 307     |       | 217              | 125     | 729    | 1071    |       |
| VEAM      | MAZ   | Medium truck        | 2-3          | 1                |         | 11     | 12      |       | 3                | 15      | 24     | 42      |       |
| VEAM      |   |                     |              |                  |         |        |         |       |                  |         |        |         |       |
| VEAM      |   |                     |              | 54               | 45      | 220    | 319     |       | 220              | 140     | 753    | 1113    |       |
| VEAM      |   |                     |              | 54               | 45      | 220    | 319     |       | 220              | 140     | 753    | 1113    |       |
| TCIEV     | Sunny   | Sedan               | 5 seats      |                  |         |        |         |       |                  |         |        |         |       |
| TCIEV     | Sunny XL  | Sedan               | 5 seats      | 58               | 15      | 8      | 81      |       | 283              | 44      | 27     | 354     |       |
| TCIEV     | Sunny XV  | Sedan               | 5 seats      | 18               | 9       | 12     | 39      |       | 186              | 82      | 52     | 320     |       |
| TCIEV     |   |                     |              | 76               | 24      | 20     | 120     |       | 469              | 126     | 79     | 674     |       |
| TCIEV     |   |                     |              | 76               | 24      | 20     | 120     |       | 469              | 126     | 79     | 674     |       |
| HYUNDAI   | County  | Medium bus          | 29 seats     | 12               | 5       | 18     | 35      |       | 19               | 6       | 26     | 51      |       |
| HYUNDAI   | Mighty  | Light truck         | 3 seats      | 48               | 28      | 74     | 150     |       | 233              | 80      | 309    | 622     |       |
| HYUNDAI   | Mighty  | Light truck         | 3 seats      | 43               | 22      | 45     | 110     |       | 157              | 57      | 261    | 475     |       |
| HYUNDAI   |   |                     |              | 103              | 55      | 137    | 295     |       | 409              | 143     | 596    | 1148    |       |
| HYUNDAI   |   |                     |              | 103              | 55      | 137    | 295     |       | 409              | 143     | 596    | 1148    |       |
| DOZHANH   |   |                     |              |                  |         |        |         |       |                  |         |        |         |       |
| SANYANG   | SYM T880  | Small truck         | 2 seats      | 2                | 13      | 2      | 17      |       | 6                | 39      | 17     | 62      |       |
| SANYANG   | SYM T1000   | Small truck         | 2 seats      |                  |         |        |         |       |                  |         |        |         |       |
| SANYANG   | SYM V5  | Van                 | 5 seats      | 5                | 1       | 6      | 12      |       | 18               | 6       | 10     | 34      |       |
| SANYANG   | SYM V9  | Van                 | 9 seats      |                  |         |        |         |       |                  |         |        |         |       |
| SANYANG   | SYM 2.0T  | Light truck         | 3 seats      | 1                | 3       | 2      | 6       |       | 2                | 6       | 5      | 13      |       |
| SANYANG   | SYM V11   | Van                 | 11 seats     |                  |         |        |         |       |                  |         |        |         |       |
| SANYANG   |   |                     | Sub-total CV | 8                | 17      | 10     | 35      |       | 26               | 51      | 32     | 109     |       |
| SANYANG   |   |                     | Sub-Total    | 8                | 17      | 10     | 35      |       | 26               | 51      | 32     | 109     |       |
| No        | Vehicle Type                                      |                     |              | North            | Central | South  | Total   |       | North            | Central | South  | Total   |       |
| I         | Passenger cars (PC)                               |                     |              |                  |         |        |         |       |                  |         |        |         |       |
| 1         | Sedans  |                     |              | 2,465            | 636     | 1,728  | 4,829   |       | 12,703           | 3,479   | 7,967  | 24,149  |       |
| 2         | Sport utility vehicles (SUV)                      |                     |              | 1,016            | 276     | 938    | 2,230   |       | 5,254            | 1,402   | 4,578  | 11,234  |       |
| 3         | Cross-over cars                                   |                     |              | 23               | 4       | 38     | 65      |       | 106              | 17      | 153    | 276     |       |
| 4         | Multi-purpose vehicles (MPV)                      |                     |              | 249              | 55      | 535    | 839     |       | 1,247            | 290     | 2,529  | 4,066   |       |
| 5         | Convertible cars                                  |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 6         | Hatchback   |                     |              | 69               | 10      | 31     | 110     |       | 372              | 56      | 215    | 643     |       |
| 7         | Others (please specify)                           |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 8         | Mercedes-Benz's PC subtotal                       |                     |              | 143              | 36      | 93     | 272     |       | 560              | 141     | 505    | 1,206   |       |
| 9         | Lexus's PC subtotal                               |                     |              | 64               | -       | 50     | 114     |       | 275              | -       | 208    | 483     |       |
| 10        | Thaco Peugeot's PC subtotal                       |                     |              | 24               | 8       | 12     | 44      |       | 95               | 35      | 52     | 182     |       |
|           | Subtotal  |                     |              | 4,897            | 1,027   | 3,427  | 9,351   |       | 20,612           | 5,428   | 16,307 | 42,347  |       |
|           | In percentage (%)                                 |                     |              | 47.67%           | 12.05%  | 40.28% | 100.00% |       | 48.80%           | 12.83%  | 38.37% | 100.00% |       |
| II        | Commercial vehicles (CV)                          |                     |              |                  |         |        |         |       |                  |         |        |         |       |
|           | Trucks  |                     |              |                  |         |        |         |       |                  |         |        |         |       |
| 11        | Pick-ups  |                     |              | 816              | 196     | 484    | 1,496   |       | 3,073            | 741     | 1,741  | 5,555   |       |
| 12        | Vans  |                     |              | 111              | 21      | 70     | 202     |       | 476              | 96      | 211    | 783     |       |
| 13        | Small trucks (G.V.M ≤ 5,000 Kg)                   |                     |              | 179              | 36      | 156    | 371     |       | 668              | 126     | 585    | 1,379   |       |
| 14        | Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)       |                     |              | 1,532            | 378     | 1,461  | 3,371   |       | 5,384            | 1,619   | 5,188  | 12,191  |       |
| 15        | Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)     |                     |              | 54               | 45      | 220    | 319     |       | 328              | 140     | 753    | 1,221   |       |
| 16        | Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg) |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 17        | Super heavy trucks (G.V.M ≥ 45,000 Kg)            |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 18        | Other Trucks                                      |                     |              | 145              | 44      | 283    | 472     |       | 529              | 117     | 1,356  | 2,002   |       |
| 19        | Mercedes-Benz's CV (FUSO) subtotal                |                     |              | 10               | 6       | 32     | 48      |       | 31               | 16      | 126    | 173     |       |
|           | Subtotal  |                     |              | 1,247            | 738     | 2,796  | 4,781   |       | 10,439           | 2,297   | 3,369  | 16,105  |       |
|           | In percentage (%)                                 |                     |              | 45.34%           | 11.56%  | 43.10% | 100.00% |       | 45.01%           | 12.25%  | 42.74% | 100.00% |       |
|           | Buses   |                     |              |                  |         |        |         |       |                  |         |        |         |       |
| 20        | Minibuses [(10-16) seats]                         |                     |              | 185              | 44      | 267    | 496     |       | 918              | 177     | 1,078  | 2,173   |       |
| 21        | Medium buses / Coaches [(17-30) seats]            |                     |              | 96               | 24      | 158    | 278     |       | 567              | 119     | 648    | 1,334   |       |
| 22        | Large buses / Coaches [(31-55) seats]             |                     |              | 188              | 41      | 88     | 317     |       | 501              | 155     | 331    | 987     |       |
| 23        | Sleeping buses                                    |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 24        | City buses of all lengths                         |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 25        | Bus rapid transit (BRT)                           |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 26        | Bus chassis (incompletely-built vehicles)         |                     |              | -                | -       | 113    | 113     |       | -                | -       | 460    | 460     |       |
|           | Subtotal  |                     |              | 469              | 109     | 513    | 1,091   |       | 1,986            | 451     | 2,077  | 4,494   |       |
|           | In percentage (%)                                 |                     |              | 42.99%           | 9.99%   | 47.02% | 100.00% |       | 44.19%           | 10.04%  | 45.77% | 100.00% |       |
| III       | Special-Purpose Vehicles                          |                     |              |                  |         |        |         |       |                  |         |        |         |       |
| 27        | Dump trucks                                       |                     |              | 418              | 277     | 367    | 1,062   |       | 1,715            | 1,038   | 1,620  | 4,373   |       |
| 28        | Concrete mixer trucks                             |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 29        | Tractor trucks                                    |                     |              | -                | -       | 8      | 8       |       | -                | -       | 9      | 9       |       |
| 30        | Tanker trucks                                     |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 31        | Refrigerator trucks                               |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 32        | Ambulance   |                     |              | -                | -       | -      | -       |       | -                | 1       | -      | 1       |       |
| 33        | Fire-fighting trucks                              |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 34        | Garbages  |                     |              | -                | -       | 1      | 1       |       | -                | -       | 4      | 4       |       |
| 35        | Sprinklers (road cleaning trucks)                 |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 36        | Crane trucks                                      |                     |              | -                | -       | 2      | 2       |       | -                | -       | 2      | 2       |       |
| 37        | X-Ray medical vehicles                            |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 38        | Truck-mounted concret pumps                       |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 39        | Car transport (carrying) truck                    |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 40        | Hooklift  |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 41        | Prisoner transport truck                          |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 42        | Sewage suction truck (SPV)                        |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
| 43        | Vacuum tank truck (SPV)                           |                     |              | -                | -       | -      | -       |       | -                | -       | 2      | 2       |       |
| 44        | Stage truck (SPV)                                 |                     |              | -                | -       | -      | -       |       | -                | -       | -      | -       |       |
|           | Subtotal  |                     |              | 418              | 277     | 378    | 1,073   |       | 1,715            | 1,038   | 1,627  | 4,380   |       |
|           | In percentage (%)                                 |                     |              | 38.96%           | 25.82%  | 35.23% | 100.00% |       | 39.06%           | 23.66%  | 37.28% | 100.00% |       |
|           | Grand-total                                       |                     |              | 7787             | 2137    | 7022   | 16,946  |       | 34802            | 9765    | 29861  | 74428   |       |
|           | In percentage (%)                                 |                     |              | 45.95%           | 12.61%  | 41.44% | 100.00% |       | 46.76%           | 13.12%  | 40.12% | 100.00% |       |