

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN MAY 2015 - BÁO CÁO BÁN HÀNG VAMA THÁNG 5/2015

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2015 - THÁNG 5/2015

	May-15	May-14	Apr-15	Difference May-15vs May-14	Difference May-15 vs Apr-15
Total*	16,946	12,071	16,643	40%	2%
1. Passenger cars (PC)	8,503	7,119	8,573	19%	-1%
2. Commercial vehicles (CV)	7,370	4,452	6,876	66%	7%
3. Special-purpose vehicles	1,073	500	1,194	115%	-10%
Bus chassis (khung xe buýt)	113	72	122	57%	-7%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2015

	YTM 2015	YTM 2014	Difference
Total*	74,428	43,671	70%
1. Passenger cars (PC)	42,239	26,815	58%
2. Commercial vehicles (CV)	27,798	14,556	91%
3. Special-purpose vehicles	4,391	2,300	91%
Bus chassis (khung xe buýt)	460	300	53%

*: not including bus chassis - chưa bao gồm chassis xe buýt

2. VAMA Complete Vehicles in May 2015 vs May 2015 vs Apr 2015 - So sánh tháng

	May-15		May-14		Apr-15		Difference May-15vs May-14		Difference May-15 vs Apr-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	30	0.2%	19	0.2%	28	0.2%	11	58%	2	7%
GM Vietnam	568	3.4%	412	4.2%	536	3.2%	156	38%	32	6%
VinaStar (Mitsubishi)	254	1.5%	143	1.5%	182	1.1%	111	78%	72	40%
Mercedes-Benz Vietnam	320	1.9%	184	1.9%	239	1.4%	136	74%	81	34%
Visuco (Suzuki)	571	3.4%	347	3.5%	514	3.1%	224	65%	57	11%
Toyota	3,880	22.9%	2,802	28.5%	3,990	24.0%	1078	38%	(110)	-3%
Lexus	114	0.7%	32	0.3%	90	0.5%	82	256%	24	27%
Isuzu*	611	3.6%	184	1.9%	610	3.7%	427	232%	1	0%
Ford	1,747	10.3%	932	9.5%	1,740	10.5%	815	87%	7	0%
Hino*	472	2.8%	121	1.2%	415	2.5%	351	290%	57	14%
SAMCO	110	0.6%	84	0.9%	104	0.6%	26	31%	6	6%
Thaco Kia	1,458	8.6%	902	9.2%	1,415	8.5%	556	62%	43	3%
Thaco Bus	198	1.2%	117	1.2%	157	0.9%	81	69%	41	26%
Thaco Truck	3,602	21.3%	1,890	19.2%	3,631	21.8%	1712	91%	(29)	-1%
Vinamazda	1,301	7.7%	659	6.7%	1,405	8.4%	642	97%	(104)	-7%
Peugeot	44	0.3%	6	0.1%	31	0.2%	38	633%	13	42%
Total Thaco	6,603	39.0%	3,574	36.3%	6,639	39.9%	3029	85%	(36)	-1%
Honda	642	3.8%	457	4.6%	564	3.4%	185	40%	78	14%
Vinamotor*	255	1.5%	151	1.5%	282	1.7%	104	69%	(27)	-10%
VEAM	319	1.9%	266	2.7%	308	1.9%	53	20%	11	4%
TCIEV	120	0.7%	110	1.1%	120	0.7%	10	9%	0	0%
Dothanh	295	1.7%	-	0.0%	262	1.6%				
SANYANG	35	0.2%	29	0.3%	20	0.1%	6	21%	15	75%
Total	16,946	100%	9,847	100%	16,643	100%	7,099	72%	303	2%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	153	0.2%	82	0.2%	71	87%
GM Vietnam	2,599	3.5%	2,002	4.5%	597	30%
VinaStar (Mitsubishi)	1,419	1.9%	974	2.2%	445	46%
Mercedes-Benz Vietnam	1,379	1.9%	866	2.0%	513	59%
Visuco (Suzuki)	2,183	2.9%	1,469	3.3%	714	49%
Toyota	18,742	25.2%	13,230	30.0%	5512	42%
Lexus	483	0.6%	128	0.3%	355	277%
Isuzu*	2,312	3.1%	723	1.6%	1589	220%
Ford	7,335	9.9%	4,292	9.7%	3043	71%
Hino*	2,002	2.7%	692	1.6%	1310	189%
SAMCO	505	0.7%	317	0.7%	188	59%
Thaco Kia	6,988	9.4%	4,023	9.1%	2965	74%
Thaco Bus	603	0.8%	476	1.1%	127	27%
Thaco Truck	13,326	17.9%	6,930	15.7%	6396	92%
Vinamazda	6,828	9.2%	2,933	6.6%	3895	133%
Peugeot	182	0.2%	21	0.0%	161	767%
Total Thaco	27,927	37.3%	14,383	32.5%	13544	94%
Honda	3,067	4.1%	2,731	6.2%	336	12%
Vinamotor*	1,278	1.7%	773	1.8%	505	65%
VEAM	1,113	1.5%	832	1.9%	281	34%
TCIEV	674	0.9%	540	1.2%	134	25%
Dothanh	1,148	1.5%	-	0.0%	1148	#DIV/0!
SANYANG	109	0.1%	105	0.2%	4	4%
Total	74,428	100%	44,139	100%	30,289	69%

*: not including bus chassis - chưa bao gồm chassis xe buýt