

### 1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2016 - THÁNG 5/2016

	May-16	May-15	Apr-16	Difference May-16 vs May-15	Difference May-16 vs April-16
<b>Total*</b>	<b>22,553</b>	<b>16,946</b>	<b>22,979</b>	<b>33%</b>	<b>-2%</b>
1. Passenger cars (PC)	11,802	8,503	12,032	39%	-2%
2. Commercial vehicles (CV)	9,344	7,370	8,838	27%	6%
2.1 Trucks	8,047	6,279	7,504	28%	7%
2.2 Buses	1,297	1,091	1,334	19%	-3%
3. Special-purpose vehicles	1,407	1,073	2,109	31%	-33%
Bus chassis (khung xe buýt)	0	113	132	-100%	-100%

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2016

	YTM 2016	YTM 2015	Difference
<b>Total*</b>	<b>101,800</b>	<b>74,425</b>	<b>37%</b>
1. Passenger cars (PC)	56,158	42,238	33%
2. Commercial vehicles (CV)	38,807	27,796	40%
2.1 Trucks	32,698	23,302	40%
2.2 Buses	6,109	4,494	36%
3. Special-purpose vehicles	6,835	4,391	56%
Bus chassis (khung xe buýt)	654	460	42%

### 2. VAMA Complete Vehicles in May 2016 vs May 2015 vs April 2016 - So sánh tháng

	May-16		May-15		Apr-16		Difference May-16 vs May-15		Difference May-16 vs April-16	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	37	0.2%	30	0.2%	42	0.2%	7	23%	(5)	-12%
GM Vietnam	749	3.3%	568	3.4%	867	3.8%	181	32%	(118)	-14%
VinaStar (Mitsubishi)	330	1.5%	254	1.5%	284	1.2%	76	30%	46	16%
Mercedes-Benz Vietnam	527	2.3%	320	1.9%	302	1.3%	207	65%	225	75%
Visuco (Suzuki)	643	2.9%	571	3.4%	804	3.5%	72	13%	(161)	-20%
Toyota	4,277	19.0%	3,880	22.9%	4,537	19.7%	397	10%	(260)	-6%
Lexus	269	1.2%	114	0.7%	152	0.7%	155	136%	117	77%
Isuzu*	607	2.7%	611	3.6%	509	2.2%	(4)	-1%	98	19%
Ford	2,316	10.3%	1,747	10.3%	2,430	10.6%	569	33%	(114)	-5%
Hino*	373	1.7%	472	2.8%	349	1.5%	(99)	-21%	24	7%
SAMCO	115	0.5%	110	0.6%	122	0.5%	5	5%	(7)	-6%
Thaco Kia	2,340	10.4%	1,458	8.6%	2,539	11.0%	882	60%	(199)	-8%
Thaco Bus	302	1.3%	198	1.2%	311	1.4%	104	53%	(9)	-3%
Thaco Truck	4,746	21.0%	3,602	21.3%	5,017	21.8%	1144	32%	(271)	-5%
Vinamazda	2,520	11.2%	1,301	7.7%	2,506	10.9%	1219	94%	14	1%
Peugeot	52	0.2%	44	0.3%	63	0.3%	8	18%	(11)	-17%
<b>Total Thaco</b>	<b>9,960</b>	<b>44.2%</b>	<b>6,603</b>	<b>39.0%</b>	<b>10,436</b>	<b>45.4%</b>	<b>3357</b>	<b>51%</b>	<b>(476)</b>	<b>-5%</b>
Honda	829	3.7%	642	3.8%	700	3.0%	187	29%	129	18%
Vinamotor*	372	1.6%	255	1.5%	332	1.4%	117	46%	40	12%
VEAM	466	2.1%	319	1.9%	402	1.7%	147	46%	64	16%
TCIEV	103	0.5%	120	0.7%	110	0.5%	(17)	-14%	(7)	-6%
Dothan	577	2.6%	295	1.7%	594	2.6%				
SANYANG	3	0.0%	35	0.2%	7	0.0%	(32)	-91%	(4)	-57%
<b>Total</b>	<b>22,553</b>	<b>100%</b>	<b>16,946</b>	<b>100%</b>	<b>22,979</b>	<b>100%</b>	<b>5,607</b>	<b>33%</b>	<b>(426)</b>	<b>-2%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

### 3. VAMA YTM Complete Vehicle Sales (YTM 2016 vs YTM 2015) -So sánh cùng kỳ

	YTM 2016		YTM 2015		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	173	0.2%	153	0.2%	20	13%
GM Vietnam	3,570	3.5%	2,599	3.5%	971	37%
VinaStar (Mitsubishi)	2,060	2.0%	1,419	1.9%	641	45%
Mercedes-Benz Vietnam	1,812	1.8%	1,378	1.9%	434	31%
Visuco (Suzuki)	2,954	2.9%	2,183	2.9%	771	35%
Toyota	20,875	20.5%	18,742	25.2%	2133	11%
Lexus	929	0.9%	483	0.6%	446	92%
Isuzu*	2,286	2.2%	2,312	3.1%	(26)	-1%
Ford	11,247	11.0%	7,335	9.9%	3912	53%
Hino*	1,836	1.8%	2,000	2.7%	(164)	-8%
SAMCO	591	0.6%	505	0.7%	86	17%
Thaco Kia	11,427	11.2%	6,988	9.4%	4439	64%
Thaco Bus	1,288	1.3%	603	0.8%	685	114%
Thaco Truck	19,040	18.7%	13,326	17.9%	5714	43%
Vinamazda	11,854	11.6%	6,828	9.2%	5026	74%
Peugeot	272	0.3%	182	0.2%	90	49%
<b>Total Thaco</b>	<b>43,881</b>	<b>43.1%</b>	<b>27,927</b>	<b>37.5%</b>	<b>15954</b>	<b>57%</b>
Honda	3,588	3.5%	3,067	4.1%	521	17%
Vinamotor*	1,477	1.5%	1,278	1.7%	199	16%
VEAM	1,437	1.4%	1,113	1.5%	324	29%
TCIEV	627	0.6%	674	0.9%	(47)	-7%
Dothan	2,447	2.4%	1,148	1.5%	1299	113%
SANYANG	10	0.0%	109	0.1%	(99)	-91%
<b>Total</b>	<b>101,800</b>	<b>100%</b>	<b>74,425</b>	<b>100%</b>	<b>27,375</b>	<b>37%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt