

Maker	Model name	Vama Classification	Seat	Sales - May 2017				Share	Sales - YTM 2017				Share	
				North	Central	South	Total		North	Central	South	Total		
Mekong	Pronto	SUV	7 seats				-		1	2	22	25	0.1%	
Mekong	Premio	Pick-up	5 seats				-	4		38	42			
Mekong	Paso 990BE	Small truck	2 seats				-			1	1			
Mekong	Paso 990 D	Small truck	2 seats				-			1	1			
Mekong	Paso 1.5TD	Small truck	3 seats				-				-			
Mekong	Paso 2.0TD	Small truck	3 seats				-				-			
Mekong	Paso 2.5TD	Light truck	3 seats				-				-			
Mekong	Sub-total						-	5	2	62	69			
GM Vietnam	Spark Van	Van	2 seats	58	5	34	97	4.8%	318	63	108	489	4.7%	
GM Vietnam	Spark LS	Sedan	5 seats	18	1	34	53	65	34	218	317			
GM Vietnam	Spark LT	Sedan	5 seats	6	2	37	45	73	35	201	309			
GM Vietnam	Aveo LT	Sedan	5 seats	26	43	67	136	126	110	311	547			
GM Vietnam	Aveo LTZ	Sedan	5 seats	13	4	20	37	86	27	131	244			
GM Vietnam	Cruze LS	Sedan	5 seats	20	20	122	162	99	72	582	753			
GM Vietnam	Cruze LTZ	Sedan	5 seats	21	5	73	99	128	53	361	542			
GM Vietnam	Orlando LTZ	MPV	7 seats	8	5	36	49	36	29	145	210			
GM Vietnam	Trax LT	SUV	5 seats	6	1	5	12	60	37	103	200			
GM Vietnam	Captiva LTZ	SUV	7 seats	7	5	62	74	74	35	220	329			
GM Vietnam	Colorado LTZ	Pick-up	5 seats	94	28	152	274	302	134	445	881			
GM Vietnam														
GM Vietnam	Sub-total			277	119	642	1038		1367	629	2825	4821		
Mitsubishi	Pajero Sport CKD	SUV	7 seats	6	8	39	53	1.8%	175	82	118	375		2.4%
Mitsubishi	Pajero Sport CBU	SUV	7 seats	22	3	17	42	70	34	73	177			
Mitsubishi	Outlander Sport	SUV	5 seats					4	6	5	15			
Mitsubishi	Outlander	SUV	5 seats	25	15	17	57	125	96	78	299			
Mitsubishi	Mirage	Sedan	5 seats	23	18	14	55	107	91	67	265			
Mitsubishi	Attrage	Sedan	5 seats	42	39	45	126	270	190	160	620			
Mitsubishi	Triton GLS AT	Pick-up	5 seats	25	31	6	62	447	194	104	745			
Mitsubishi	Pajero	SUV	7 seats					5			5			
Mitsubishi														
Mitsubishi														
Mitsubishi	Sub-total			143	114	138	395		1203	693	605	2501		
Suzuki	Carry Blind Van	Van	2 seats			1	1	2.3%	104	3	15	122	1.9%	
Suzuki	Carry Truck	Small truck	2 seats	32	4	32	68	139	8	66	213			
Suzuki	Super Carry Pro	Small truck	2 seats	90	14	84	188	313	64	450	827			
Suzuki	Vitara	SUV	5 seats	89	7	54	150	218	26	159	403			
Suzuki	Grand Vitara	SUV	5 seats	6			6	17			17			
Suzuki	Ertiga	Sedan	7 seats	11	5	21	37	23	8	48	79			
Suzuki	Swift	Sedan	5 seats	1		2	3	99	5	42	146			
Suzuki	Ciaz	Sedan	5 seats	17	5	18	40	37	22	41	100			
Suzuki														
Suzuki	Sub-total			246	35	212	493		950	136	821	1907		
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	64	4	68	136	23.6%	240	43	311	594	22.2%	
Toyota	Camry 2.5G/KL	Sedan	5 seats	3	1	4	8	21	1	15	37			
Toyota	Camry 2.0E/KE	Sedan	5 seats	74	12	73	159	408	84	291	783			
Toyota	Camry 3.5Q	Sedan	5 seats											
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	138	38	71	247	740	214	381	1335			
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	1	1	16	18	46	7	73	126			
Toyota	Corolla Altis 2.0/CQ	Sedan	5 seats	10	2	6	18	31	3	32	66			
Toyota	Corolla Altis RS	Sedan	5 seats											
Toyota	Vios 1.5G/VG	Sedan	5 seats	342	77	209	628	1396	408	786	2590			
Toyota	Vios 1.5E/VE	Sedan	5 seats	478	118	531	1127	2038	489	1848	4375			
Toyota	Vios 1.5J	Sedan	5 seats						1		1			
Toyota	Vios Limo	Sedan	5 seats		1		1	21	2	18	41			
Toyota	Innova G	MPV	8 seats	40	9	77	126	172	30	536	738			
Toyota	Innova E	MPV	8 seats	148	58	568	774	868	239	2896	4003			
Toyota	Innova V	MPV	8 seats	12	1	26	39	65	14	216	295			
Toyota	Innova J	MPV	8 seats						1		1			
Toyota	Innova GSR	MPV	8 seats											
Toyota	Fortuner Gasoline (4x4)/FV	SUV	8 seats	84	17	50	151	278	54	196	528			
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	224	65	355	644	797	235	1121	2153			
Toyota	Fortuner Diesel/FG	SUV	8 seats	135	81	395	611	597	358	2025	2980			
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats											
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats											
Toyota	Hiace Gasoline 2.7	Minibus	16 seats	34		7	41	53	2	36	91			
Toyota	Hiace Diesel 2.5	Minibus	16 seats			3	3	5	2	24	31			
Toyota	Hiace Super Wagon	Minibus	10 seats											
Toyota	Landcruiser 200 GX 470	SUV	8 seats	5	2	5	12	84	8	31	123			
Toyota	Land Prado	SUV	8 seats	57	3	17	77	152	16	51	219			
Toyota	FT86	Sedan	5 seats											
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	23	11	25	59	121	71	99	291			
Toyota	Hilux G (4x4)	Pick-up	5 seats	9	7	6	22	63	31	32	126			
Toyota	Hilux E (4x2)	Pick-up	5 seats	10	7	26	43	60	45	112	217			
Toyota	Yaris E	Sedan	5 seats	7	1	3	11	48	8	15	71			
Toyota	Yaris G	Sedan	5 seats	103	29	64	196	551	182	275	1008			
Toyota	Sub-total			2001	545	2605	5151		8855	2548	11420	22823		
Isuzu	D-Max 4x4	Pick-up	5 seats	2	6	7	15	3.0%	22	19	53	94	2.2%	
Isuzu	D-Max 4x2	Pick-up	5 seats	13	7	14	34	37	21	49	107			
Isuzu	mu-X	SUV	7 seats	5	8	26	39	76	34	164	274			
Isuzu	NLR	Small truck	3 seats			4	4	4		7	11			
Isuzu	NMR	Small truck	3 seats			19	19			45	45			
Isuzu	NPK	Light truck	3 seats	13	2	18	33	38	3	67	108			
Isuzu	NQL	Light truck	3 seats	17	4	53	74	48	7	178	233			
Isuzu	QKR	Small truck	3 seats	100	18	278	396	263	61	939	1263			
Isuzu	FRR	Medium truck	3 seats	4		6	10	5		32	37			
Isuzu	FVR	Medium truck	3 seats	2		2	4	7	2	10	19			
Isuzu	FVM	Medium truck	3 seats	2		14	16	2		28	30			
Isuzu	Tractor Head	Tractor truck (SPV)						3	6	14	23			
Isuzu														
Isuzu														
Isuzu														
Isuzu	Bus Chassis	Chassis				96	96			288	288			
Isuzu	Sub-total			158	45	441	644		505	153	1586	2244		
Ford	FIESTA - 5Drs	Hatchback		7	3	9	19	2.2%	73	17	56	146		105
Ford	FIESTA - 4Drs	Sedan		8	2	6	16	51	11	43	105			

Maker	Model name	Vama Classification	Seat	Sales - May 2017				Share	Sales - YTM 2017				Share
				North	Central	South	Total		North	Central	South	Total	
Ford	FOCUS - 5Drs	Hatchback		27	13	22	62	11.2%	135	43	112	290	11.6%
Ford	FOCUS - 4Drs	Sedan		21	6	24	51		118	20	114	252	
Ford	Transit 16 seats	Minibus	16 seats	249	54	240	543		1086	205	1270	2561	
Ford	Ranger 4x4 CBU	Pick-up	5 seats	307	71	201	579		1336	347	874	2557	
Ford	Ranger 4x2 CBU	Pick-up	5 seats	344	102	279	725		1576	435	1079	3090	
Ford	Everest/Explorer	SUV	7 seats	87	30	89	206		436	113	545	1094	
Ford	EcoSport 1.5AT	SUV		103	19	113	235		743	186	761	1690	
Ford	EcoSport 1.5MT	SUV		3	4	8	15		28	30	78	136	
Sub-total				1156	304	991	2451	5582	1407	4932	11921		
Hino	HINO	Other Truck	3 seats	118	47	232	397	415	137	799	1351	1.8%	
Hino	Bus Chassis	Chassis			6		6		7	4	11		
Sub-total				118	47	232	397	415	137	799	1351		
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	24	9	40	73	0.4%	116	36	168	320	0.5%
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats			15	15		5		92	97	
SAMCO	SAMCO PRIMAS giurong năm 45C	Large bus	45 seats			2	2		7	3	12	22	
SAMCO	Truck	Medium truck	3 seats								1	1	
SAMCO	Crane truck	Crane truck (SPV)	3 seats							1	2	3	
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats										
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			5	5			1	17	18	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats								1	1	
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats								1	1	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats							1	1		
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
Sub-total				24	9	62	95	128	41	295	464		
THACO KIA	Morning	Hatchback	5 seats	561	46	408	1015	9.5%	2,817	275	1,645	4737	9.8%
THACO KIA	Cerato	Sedan	5 seats	224	62	176	462		1,083	261	757	2101	
THACO KIA	Sorento	SUV	7 seats	41	13	86	140		222	54	400	676	
THACO KIA	Rondo	MPV	7 seats	15	20	66	101		107	92	362	561	
THACO KIA	Sedona	MPV	7 seats	38	2	70	110		161	16	396	573	
THACO KIA	Rio	Sedan	5 seats	117	26	81	224		652	151	503	1306	
THACO KIA	Sportage	SUV	5 seats						-	-	-	-	
THACO KIA	Xe khác	Sedan		12	1	10	23		45	6	52	103	
Sub-total				1008	170	897	2075		5087	855	4115	10057	
THACO BUS	Thaco 28 ~ 45 seats	Large bus	28 ~ 45 seats	131	30	106	267		452	158	616	1226	
Sub-total				131	30	106	267	452	158	616	1226		
THACO TRUCK	K2700	Small truck		155	28	110	293	17.3%	1,002	200	578	1780	17.8%
THACO TRUCK	K3000	Small truck		640	117	639	1396		3,265	577	2,685	6527	
THACO TRUCK	Thaco truck	Light truck		464	155	422	1041		2,046	641	1,520	4207	
THACO TRUCK	Thaco dumptruck	Dump truck (SPV)		314	167	570	1051		2,226	906	2,631	5763	
Sub-total				1573	467	1741	3781	8539	2324	7414	18277		
VINAMAZDA	Mazda2	Sedan	5 seats	76	26	72	174	9.7%	448	130	378	956	10.6%
VINAMAZDA	Mazda3	Sedan	5 seats	464	109	384	957		2692	564	1636	4892	
VINAMAZDA	CX-5	Crossover	5 seats	313	61	211	585		1650	313	1027	2990	
VINAMAZDA	Mazda 6	Sedan	5 seats	86	13	85	184		442	57	457	956	
VINAMAZDA	BT-50	Pick-up	5 seats	88	26	101	215		494	179	449	1122	
VINAMAZDA	CX-9	SUV	7 seats										
Sub-total				1027	235	853	2115		5726	1243	3947	10916	
THACO	Peugeot	Peugeot		10	3	12	25	0.1%	49	16	59	124	0.1%
Sub-total				10	3	12	25		49	16	59	124	
Honda	Civic 1.8 AT	Sedan	5 seats					4.2%					4.3%
Honda	Civic 1.8 MT	Sedan	5 seats										
Honda	Civic 2.0 AT	Sedan	5 seats										
Honda	CR-V 2.0AT	SUV	5 seats	38	29	30	97		150	72	96	318	
Honda	CR-V 2.4AT	SUV	5 seats	159	32	41	232		599	133	224	956	
Honda	City 1.5 MT	Sedan	5 seats	10	6	24	40		34	38	171	243	
Honda	City 1.5 AT	Sedan	5 seats	94	62	260	416		642	329	1264	2235	
Honda	Accord	Sedan	5 seats	11	1	8	20		38	11	47	96	
Honda	Odyssey	MPV	7 seats	3		11	14		6		39	45	
Honda	Civic 1.5 TOP	Sedan	5 seats	20	13	68	101		114	88	349	551	
Sub-Total				335	143	442	920	1583	671	2190	4444		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	150	7	52	209	1.8%	589	33	199	821	1.7%
VINAMOTOR	Hyundai	Medium truck	Under 10T	120	10	47	177		676	43	222	941	
Sub-Total				270	17	99	386		1265	76	421	1762	
VEAM	VEAM Motor	Light truck	2~3	119	27	234	380	1.7%	332	131	930	1393	1.4%
VEAM	MAZ	Medium truck	2~3			1	1		16		1	17	
Sub-Total				119	27	235	381		348	131	931	1410	
TCIEV	Sunny	Sedan	5 seats					0.6%					1.5%
TCIEV	Sunny XL	Sedan	5 seats	4			4		40	17	18	75	
TCIEV	Sunny XV	Sedan	5 seats	22	12	6	40		149	74	51	274	
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	35	12	13	60		378	140	147	665	
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	11	6	7	24		262	119	120	501	
Sub-total				72	30	26	128		829	350	336	1515	
HYUNDAI	County	Medium bus	29 seats	5	2	3	10	2.1%	7	2	3	12	1.7%
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	204	95	150	449		690	389	696	1775	
Sub-total				209	97	153	459	697	391	699	1787		
SANYANG	SYM T880	Small truck	2 seats					0.0%					0.0%
SANYANG	SYM T1000	Small truck	2 seats										
SANYANG	SYM V5	Van	5 seats										
SANYANG	SYM V9	Van	9 seats										
SANYANG	SYM 2.0T	Small truck	3 seats			2	2				9	9	
SANYANG	SYM V11	Van	11 seats										
Sub-Total						2	2				9	9	

Sales - May 2017

Sales - YTM 2017

Maker	Model name	Vama Classification	Seat	Sales - May 2017				Share	Sales - YTM 2017				Share
				North	Central	South	Total		North	Central	South	Total	
No	Vehicle Type			North	Central	South	Total		North	Central	South	Total	
I	Passenger cars (PC)												
1	Sedans			2,587	765	2,702	6,054		13,201	3,846	12,047	29,094	
2	Sport utility vehicles (SUV)			1,148	360	1,429	2,937		5,551	1,870	6,737	14,158	
3	Cross-over cars			313	61	211	585		1,650	313	1,027	2,990	
4	Multi-purpose vehicles (MPV)			264	95	854	1,213		1,415	421	4,590	6,426	
5	Convertible cars			-	-	-	-		-	-	-	-	
6	Hatchback			595	62	439	1,096		3,025	335	1,813	5,173	
7	Others (please specify)			-	-	-	-		-	-	-	-	
8	Mercedes-Benz's PC subtotal			181	53	238	472		1,058	275	1,023	2,356	
9	Lexus's PC subtotal			23	-	36	59		192	-	189	381	
10	Thaco Peugeot's PC subtotal			10	3	12	25		49	16	59	124	
	Subtotal			3,131	1,399	3,271	7,801		28,141	7,879	17,485	60,505	
	In percentage (%)			41.16%	11.25%	47.59%	100.00%		43.06%	11.66%	45.28%	100.00%	
II	Commercial vehicles (CV)												
	Trucks												
11	Pick-ups			915	296	817	2,028		4,462	1,476	3,334	9,272	
12	Vans			58	5	35	98		422	66	123	611	
13	Small trucks (G.V.M ≤ 5,000 Kg)			1,017	181	1,168	2,366		4,986	910	4,781	10,677	
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)			817	283	877	1,977		3,154	1,171	3,391	7,716	
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)			128	10	70	208		706	45	294	1,045	
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)			-	-	-	-		-	-	-	-	
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)			-	-	-	-		-	-	-	-	
18	Other Trucks			118	47	232	397		415	137	799	1,351	
19	Mercedes-Benz's CV (FUSO) subtotal			10	11	74	95		62	41	269	372	
	Subtotal			3,063	833	3,271	7,168		14,297	3,846	12,991	31,844	
	In percentage (%)			42.73%	11.62%	45.65%	100.00%		45.76%	12.39%	41.85%	100.00%	
	Buses												
20	Minibuses [(10-16) seats]			283	54	250	587		1,144	209	1,330	2,683	
21	Medium buses / Coaches [(17-30) seats]			29	11	43	83		123	38	171	332	
22	Large buses / Coaches [(31-55) seats]			281	37	175	493		1,053	194	919	2,166	
23	Sleeping buses			-	-	-	-		-	-	-	-	
24	City buses of all lengths			-	-	-	-		-	-	-	-	
25	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
26	Bus chassis (incompletely-built vehicles)			-	6	96	102		-	7	292	299	
	Subtotal			593	107	568	1,268		2,320	441	2,426	5,181	
	In percentage (%)			50.99%	8.77%	40.24%	100.00%		44.78%	8.51%	46.71%	100.00%	
III	Special-Purpose Vehicles												
27	Dump trucks			314	167	570	1,051		2,226	906	2,631	5,763	
28	Concrete mixer trucks			-	-	-	-		-	-	-	-	
29	Tractor trucks			-	-	-	-		3	6	14	23	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	5	5		-	1	17	18	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	-	-	
37	Crane trucks			-	-	-	-		-	1	2	3	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	1	1	
41	Hooklift			-	-	-	-		-	-	-	-	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	1	1	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	1	1	
45	Vaccum tank truck (SPV)			-	-	-	-		-	-	1	1	
46	Stage truck (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			314	167	570	1,051		2,226	911	2,647	5,810	
	In percentage (%)			29.73%	15.81%	54.45%	100.00%		38.36%	15.73%	45.90%	100.00%	
	Grand-total			9091	2501	10237	21829		44897	12277	45563	102737	
	In percentage (%)			41.65%	11.46%	46.90%	100.00%		43.70%	11.95%	44.35%	100.00%	