

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2017 - THÁNG 5/2017

	May-17	May-16	Apr-17	Difference May-17 vs May-16	Difference May-17 vs April-17
Total*	21,829	22,553	21,343	-3%	2%
1. Passenger cars (PC)	12,441	11,804	10,650	5%	17%
2. Commercial vehicles (CV)	8,332	9,342	9,202	-11%	-9%
2.1 Trucks	7,169	8,045	7,918	-11%	-9%
2.2 Buses	1,163	1,297	1,284	-10%	-9%
3. Special-purpose vehicles	1,056	1,407	1,491	-25%	-29%
Bus chassis (khung xe buýt)	102	108	14	-6%	629%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2017

	YTM 2017	YTM 2016	Difference
Total*	102,737	101,799	1%
1. Passenger cars (PC)	60,702	56,166	8%
2. Commercial vehicles (CV)	36,225	38,798	-7%
2.1 Trucks	31,044	32,689	-5%
2.2 Buses	5,181	6,109	-15%
3. Special-purpose vehicles	5,810	6,835	-15%
Bus chassis (khung xe buýt)	299	654	-54%

2. VAMA Complete Vehicles in May 2017 vs May 2016 vs April 2017 - So sánh tháng

	May-17		May-16		Apr-17		Difference May-17 vs May-16		Difference May-17 vs April-17	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	37	0.2%	-	0.0%	(37)	-100%	0	#DIV/0!
GM Vietnam	1,038	4.8%	749	3.3%	951	4.5%	289	39%	87	9%
Mitsubishi	395	1.8%	330	1.5%	491	2.3%	65	20%	(96)	-20%
Mercedes-Benz Vietnam	567	2.6%	527	2.3%	614	2.9%	40	8%	(47)	-8%
Visuco (Suzuki)	493	2.3%	643	2.9%	509	2.4%	(150)	-23%	(16)	-3%
Toyota	5,151	23.6%	4,277	19.0%	4,096	19.2%	874	20%	1055	26%
Lexus	59	0.3%	269	1.2%	56	0.3%	(210)	-78%	3	5%
Isuzu*	644	3.0%	607	2.7%	642	3.0%	37	6%	2	0%
Ford	2,451	11.2%	2,316	10.3%	2,544	11.9%	135	6%	(93)	-4%
Hino*	397	1.8%	373	1.7%	482	2.3%	24	6%	(85)	-18%
SAMCO	95	0.4%	115	0.5%	100	0.5%	(20)	-17%	(5)	-5%
Thaco Kia	2,075	9.5%	2,340	10.4%	1,884	8.8%	(265)	-11%	191	10%
Thaco Bus	267	1.2%	302	1.3%	321	1.5%	(35)	-12%	(54)	-17%
Thaco Truck	3,781	17.3%	4,746	21.0%	4,488	21.0%	(965)	-20%	(707)	-16%
Vinamazda	2,115	9.7%	2,520	11.2%	1,909	8.9%	(405)	-16%	206	11%
Peugeot	25	0.1%	52	0.2%	32	0.1%	(27)	-52%	(7)	-22%
Total Thaco	8,263	37.9%	9,960	44.2%	8,634	40.5%	(1697)	-17%	(371)	-4%
Honda	920	4.2%	829	3.7%	689	3.2%	91	11%	231	34%
Vinamotor*	386	1.8%	372	1.6%	337	1.6%	14	4%	49	15%
VEAM	381	1.7%	466	2.1%	480	2.2%	(85)	-18%	(99)	-21%
TCIEV	128	0.6%	103	0.5%	112	0.5%	25	24%	16	14%
Dothan	459	2.1%	577	2.6%	606	2.8%				
SANYANG	2	0.0%	3	0.0%	-	0.0%	(1)	-33%	2	#DIV/0!
Total	21,829	100%	22,553	100%	21,343	100%	(724)	-3%	486	2%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2017 vs YTM 2016) - So sánh cùng kỳ

	YTM 2017		YTM 2016		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	69	0.1%	173	0.2%	(104)	-60%
GM Vietnam	4,821	4.7%	3,570	3.5%	1,251	35%
Mitsubishi	2,501	2.4%	2,060	2.0%	441	21%
Mercedes-Benz Vietnam	2,728	2.7%	1,812	1.8%	916	51%
Visuco (Suzuki)	1,907	1.9%	2,954	2.9%	(1,047)	-35%
Toyota	22,823	22.2%	20,875	20.5%	1,948	9%
Lexus	381	0.4%	929	0.9%	(548)	-59%
Isuzu*	2,244	2.2%	2,286	2.2%	(42)	-2%
Ford	11,921	11.6%	11,247	11.0%	674	6%
Hino*	1,351	1.3%	1,834	1.8%	(483)	-26%
SAMCO	464	0.5%	591	0.6%	(127)	-21%
Thaco Kia	10,057	9.8%	11,427	11.2%	(1,370)	-12%
Thaco Bus	1,226	1.2%	1,288	1.3%	(62)	-5%
Thaco Truck	18,277	17.8%	19,040	18.7%	(763)	-4%
Vinamazda	10,916	10.6%	11,854	11.6%	(938)	-8%
Peugeot	124	0.1%	272	0.3%	(148)	-54%
Total Thaco	40,600	39.5%	43,881	43.1%	(3,281)	-7%
Honda	4,444	4.3%	3,588	3.5%	856	24%
Vinamotor*	1,762	1.7%	1,477	1.5%	285	19%
VEAM	1,410	1.4%	1,437	1.4%	(27)	-2%
TCIEV	1,515	1.5%	627	0.6%	888	142%
Dothan	1,787	1.7%	2,447	2.4%	(660)	-27%
SANYANG	9	0.0%	11	0.0%	(2)	-18%
Total	102,737	100%	101,799	100%	938	1%

*: not including bus chassis - chưa bao gồm chassis xe buýt