

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN JUNE 2015 - BÁO CÁO BÁN HÀNG VAMA THÁNG 6/2015

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2015 - THÁNG 5/2015

	Jun-15	Jun-14	May-15	Difference June-15vs June-14	Difference June-15 vs May-15
Total*	17,283		16,946	#DIV/0!	2%
1. Passenger cars (PC)	9,109		8,503	#DIV/0!	7%
2. Commercial vehicles (CV)	7,201		7,370	#DIV/0!	-2%
2.1 Trucks	6,147		6,279	#DIV/0!	-2%
2.2 Buses	1,054		1,091	#DIV/0!	-3%
3. Special-purpose vehicles	973		1,073	#DIV/0!	-9%
Bus chassis (khung xe buýt)	137		113	#DIV/0!	21%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2015

	YTM 2015	YTM 2014	Difference
Total*	91,711		#DIV/0!
1. Passenger cars (PC)	51,348		#DIV/0!
2. Commercial vehicles (CV)	34,999		#DIV/0!
2.1 Trucks	29,451		#DIV/0!
2.2 Buses	5,548		#DIV/0!
3. Special-purpose vehicles	5,364		#DIV/0!
Bus chassis (khung xe buýt)	597		#DIV/0!

2. VAMA Complete Vehicles in May 2015 vs May 2015 vs Apr 2015 - So sánh tháng

	Jun-15		Jun-14		May-15		Difference June-15vs June-14		Difference June-15 vs May-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	30	0.2%	26	0.2%	30	0.2%	4	15%	0	0%
GM Vietnam	573	3.3%	465	4.3%	568	3.4%	108	23%	5	1%
VinaStar (Mitsubishi)	250	1.4%	148	1.4%	254	1.5%	102	69%	(4)	-2%
Mercedes-Benz Vietnam	385	2.2%	246	2.3%	320	1.9%	139	57%	65	20%
Visuco (Suzuki)	480	2.8%	449	4.1%	571	3.4%	31	7%	(91)	-16%
Toyota	4,288	24.8%	3,423	31.5%	3,880	22.9%	865	25%	408	11%
Lexus	104	0.6%	25	0.2%	114	0.7%	79	316%	(10)	-9%
Isuzu*	632	3.7%	182	1.7%	611	3.6%	450	247%	21	3%
Ford	1,617	9.4%	972	8.9%	1,747	10.3%	645	66%	(130)	-7%
Hino*	589	3.4%	225	2.1%	472	2.8%	364	162%	117	25%
SAMCO	115	0.7%	69	0.6%	110	0.6%	46	67%	5	5%
Thaco Kia	1,468	8.5%	902	8.3%	1,458	8.6%	566	63%	10	1%
Thaco Bus	168	1.0%	62	0.6%	198	1.2%	106	171%	(30)	-15%
Thaco Truck	3,638	21.0%	1,839	16.9%	3,602	21.3%	1799	98%	36	1%
Vinamazda	1,347	7.8%	704	6.5%	1,301	7.7%	643	91%	46	4%
Peugeot	45	0.3%	4	0.0%	44	0.3%	41	1025%	1	2%
Total Thaco	6,666	38.6%	3,511	32.3%	6,603	39.0%	3155	90%	63	1%
Honda	677	3.9%	507	4.7%	642	3.8%	170	34%	35	5%
Vinamotor*	271	1.6%	182	1.7%	255	1.5%	89	49%	16	6%
VEAM	150	0.9%	300	2.8%	319	1.9%	(150)	-50%	(169)	-53%
TCIEV	118	0.7%	125	1.2%	120	0.7%	(7)	-6%	(2)	-2%
Dothan	327	1.9%	-	0.0%	295	1.7%				
SANYANG	11	0.1%	13	0.1%	35	0.2%	(2)	-15%	(24)	-69%
Total	17,283	100%	10,868	100%	16,946	100%	6,415	59%	337	2%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	183	0.2%	108	0.2%	75	69%
GM Vietnam	3,172	3.5%	2,467	4.5%	705	29%
VinaStar (Mitsubishi)	1,669	1.8%	1,122	2.0%	547	49%
Mercedes-Benz Vietnam	1,764	1.9%	1,112	2.0%	652	59%
Visuco (Suzuki)	2,663	2.9%	1,918	3.5%	745	39%
Toyota	23,030	25.1%	16,653	30.3%	6377	38%
Lexus	587	0.6%	153	0.3%	434	284%
Isuzu*	2,944	3.2%	905	1.6%	2039	225%
Ford	8,952	9.8%	5,264	9.6%	3688	70%
Hino*	2,591	2.8%	917	1.7%	1674	183%
SAMCO	620	0.7%	386	0.7%	234	61%
Thaco Kia	8,456	9.2%	4,925	9.0%	3531	72%
Thaco Bus	771	0.8%	538	1.0%	233	43%
Thaco Truck	16,964	18.5%	8,769	15.9%	8195	93%
Vinamazda	8,175	8.9%	3,637	6.6%	4538	125%
Peugeot	227	0.2%	25	0.0%	202	808%
Total Thaco	34,593	37.5%	17,894	32.5%	16699	93%
Honda	3,744	4.1%	3,238	5.9%	506	16%
Vinamotor*	1,549	1.7%	955	1.7%	594	62%
VEAM	1,263	1.4%	1,132	2.1%	131	12%
TCIEV	792	0.9%	665	1.2%	127	19%
Dothan	1,475	1.6%	-	0.0%	1475	#DIV/0!
SANYANG	120	0.1%	118	0.2%	2	2%
Total	91,711	100%	55,007	100%	36,704	67%

*: not including bus chassis - chưa bao gồm chassis xe buýt