

### 1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2016 - THÁNG 6/2016

	Jun-16	Jun-15	May-16	Difference June-16 vs June-15	Difference June-16 vs May-16
<b>Total*</b>	<b>21,861</b>	<b>17,283</b>	<b>22,553</b>	<b>26%</b>	<b>-3%</b>
1. Passenger cars (PC)	10,961	9,109	11,804	20%	-7%
2. Commercial vehicles (CV)	9,764	7,201	9,342	36%	5%
2.1 Trucks	8,729	6,147	8,045	42%	9%
2.2 Buses	1,035	1,054	1,297	-2%	-20%
3. Special-purpose vehicles	1,136	973	1,407	17%	-19%
Bus chassis (khung xe buýt)	0	137	108	-100%	-100%

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2016

	YTM 2016	YTM 2015	Difference
<b>Total*</b>	<b>123,661</b>	<b>91,708</b>	<b>35%</b>
1. Passenger cars (PC)	67,125	51,347	31%
2. Commercial vehicles (CV)	48,565	34,997	39%
2.1 Trucks	41,421	29,449	41%
2.2 Buses	7,144	5,548	29%
3. Special-purpose vehicles	7,971	5,364	49%
Bus chassis (khung xe buýt)	750	597	26%

### 2. VAMA Complete Vehicles in June 2016 vs June 2015 vs May 2016 - So sánh tháng

	Jun-16		Jun-15		May-16		Difference June-16 vs June-15		Difference June-16 vs May-16	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	42	0.2%	30	0.2%	37	0.2%	12	40%	5	14%
GM Vietnam	765	3.5%	573	3.3%	749	3.3%	192	34%	16	2%
Mitsubishi	416	1.9%	250	1.4%	330	1.5%	166	66%	86	26%
Mercedes-Benz Vietnam	655	3.0%	385	2.2%	527	2.3%	270	70%	128	24%
Visuco (Suzuki)	691	3.2%	480	2.8%	643	2.9%	211	44%	48	7%
Toyota	3,979	18.2%	4,288	24.8%	4,277	19.0%	(309)	-7%	(298)	-7%
Lexus	242	1.1%	104	0.6%	269	1.2%	138	133%	(27)	-10%
Isuzu*	621	2.8%	632	3.7%	607	2.7%	(11)	-2%	14	2%
Ford	2,369	10.8%	1,617	9.4%	2,316	10.3%	752	47%	53	2%
Hino*	364	1.7%	589	3.4%	373	1.7%	(225)	-38%	(9)	-2%
SAMCO	121	0.6%	115	0.7%	115	0.5%	6	5%	6	5%
Thaco Kia	2,112	9.7%	1,468	8.5%	2,340	10.4%	644	44%	(228)	-10%
Thaco Bus	339	1.6%	168	1.0%	302	1.3%	171	102%	37	12%
Thaco Truck	4,429	20.3%	3,638	21.0%	4,746	21.0%	791	22%	(317)	-7%
Vinamazda	2,279	10.4%	1,347	7.8%	2,520	11.2%	932	69%	(241)	-10%
Peugeot	87	0.4%	45	0.3%	52	0.2%	42	93%	35	67%
<b>Total Thaco</b>	<b>9,246</b>	<b>42.3%</b>	<b>6,666</b>	<b>38.6%</b>	<b>9,960</b>	<b>44.2%</b>	<b>2580</b>	<b>39%</b>	<b>(714)</b>	<b>-7%</b>
Honda	869	4.0%	677	3.9%	829	3.7%	192	28%	40	5%
Vinamotor*	302	1.4%	271	1.6%	372	1.6%	31	11%	(70)	-19%
VEAM	408	1.9%	150	0.9%	466	2.1%	258	172%	(58)	-12%
TCIEV	66	0.3%	118	0.7%	103	0.5%	(52)	-44%	(37)	-36%
Dothan	701	3.2%	327	1.9%	577	2.6%				
SANYANG	4	0.0%	11	0.1%	3	0.0%	(7)	-64%	1	33%
<b>Total</b>	<b>21,861</b>	<b>100%</b>	<b>17,283</b>	<b>100%</b>	<b>22,553</b>	<b>100%</b>	<b>4,578</b>	<b>26%</b>	<b>(692)</b>	<b>-3%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

### 3. VAMA YTM Complete Vehicle Sales (YTM 2016 vs YTM 2015) -So sánh cùng kỳ

	YTM 2016		YTM 2015		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	215	0.2%	183	0.2%	32	17%
GM Vietnam	4,335	3.5%	3,172	3.5%	1163	37%
Mitsubishi	2,476	2.0%	1,669	1.8%	807	48%
Mercedes-Benz Vietnam	2,467	2.0%	1,763	1.9%	704	40%
Visuco (Suzuki)	3,645	2.9%	2,663	2.9%	982	37%
Toyota	24,854	20.1%	23,030	25.1%	1824	8%
Lexus	1,171	0.9%	587	0.6%	584	99%
Isuzu*	2,907	2.4%	2,944	3.2%	(37)	-1%
Ford	13,616	11.0%	8,952	9.8%	4664	52%
Hino*	2,200	1.8%	2,589	2.8%	(389)	-15%
SAMCO	712	0.6%	620	0.7%	92	15%
Thaco Kia	13,539	10.9%	8,456	9.2%	5083	60%
Thaco Bus	1,627	1.3%	771	0.8%	856	111%
Thaco Truck	23,469	19.0%	16,964	18.5%	6505	38%
Vinamazda	14,133	11.4%	8,175	8.9%	5958	73%
Peugeot	359	0.3%	227	0.2%	132	58%
<b>Total Thaco</b>	<b>53,127</b>	<b>43.0%</b>	<b>34,593</b>	<b>37.7%</b>	<b>18534</b>	<b>54%</b>
Honda	4,457	3.6%	3,744	4.1%	713	19%
Vinamotor*	1,779	1.4%	1,549	1.7%	230	15%
VEAM	1,845	1.5%	1,263	1.4%	582	46%
TCIEV	693	0.6%	792	0.9%	(99)	-13%
Dothan	3,148	2.5%	1,475	1.6%	1673	113%
SANYANG	14	0.0%	120	0.1%	(106)	-88%
<b>Total</b>	<b>123,661</b>	<b>100%</b>	<b>91,708</b>	<b>100%</b>	<b>31,953</b>	<b>35%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt