

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2017 - THÁNG 6/2017

	Jun-17	Jun-16	May-17	Difference June-17 vs June-16	Difference June-17 vs May-17
Total*	22,750	21,861	21,829	4%	4%
1. Passenger cars (PC)	13,736	10,961	12,441	25%	10%
2. Commercial vehicles (CV)	8,262	9,764	8,332	-15%	-1%
2.1 Trucks	7,264	8,729	7,169	-17%	1%
2.2 Buses	998	1,035	1,163	-4%	-14%
3. Special-purpose vehicles	752	1,136	1,056	-34%	-29%
Bus chassis (khung xe buýt)	125	96	102	30%	23%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2017

	YTM 2017	YTM 2016	Difference
Total*	125,487	123,660	1%
1. Passenger cars (PC)	74,438	67,126	11%
2. Commercial vehicles (CV)	44,487	48,630	-9%
2.1 Trucks	38,308	41,486	-8%
2.2 Buses	6,179	7,144	-14%
3. Special-purpose vehicles	6,562	7,904	-17%
Bus chassis (khung xe buýt)	424	750	-43%

2. VAMA Complete Vehicles in May 2017 vs May 2016 vs April 2017 - So sánh tháng

	Jun-17		Jun-16		May-17		Difference June-17 vs June-16		Difference June-17 vs May-17	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	42	0.2%	-	0.0%	(42)	-100%	0	#DIV/0!
GM Vietnam	895	3.9%	765	3.5%	1,038	4.8%	130	17%	(143)	-14%
Mitsubishi	486	2.1%	416	1.9%	395	1.8%	70	17%	91	23%
Mercedes-Benz Vietnam	647	2.8%	655	3.0%	567	2.6%	(8)	-1%	80	14%
Visuco (Suzuki)	621	2.7%	691	3.2%	493	2.3%	(70)	-10%	128	26%
Toyota	6,815	30.0%	3,979	18.2%	5,151	23.6%	2836	71%	1664	32%
Lexus	99	0.4%	242	1.1%	59	0.3%	(143)	-59%	40	68%
Isuzu*	748	3.3%	621	2.8%	644	3.0%	127	20%	104	16%
Ford	2,428	10.7%	2,369	10.8%	2,451	11.2%	59	2%	(23)	-1%
Hino*	356	1.6%	364	1.7%	397	1.8%	(8)	-2%	(41)	-10%
SAMCO	94	0.4%	121	0.6%	95	0.4%	(27)	-22%	(1)	-1%
Thaco Kia	1,863	8.2%	2,112	9.7%	2,075	9.5%	(249)	-12%	(212)	-10%
Thaco Bus	234	1.0%	339	1.6%	267	1.2%	(105)	-31%	(33)	-12%
Thaco Truck	3,132	13.8%	4,429	20.3%	3,781	17.3%	(1297)	-29%	(649)	-17%
Vinamazda	2,020	8.9%	2,279	10.4%	2,115	9.7%	(259)	-11%	(95)	-4%
Peugeot	17	0.1%	87	0.4%	25	0.1%	(70)	-80%	(8)	-32%
Total Thaco	7,266	31.9%	9,246	42.3%	8,263	37.9%	(1980)	-21%	(997)	-12%
Honda	992	4.4%	869	4.0%	920	4.2%	123	14%	72	8%
Vinamotor*	353	1.6%	302	1.4%	386	1.8%	51	17%	(33)	-9%
VEAM	216	0.9%	408	1.9%	381	1.7%	(192)	-47%	(165)	-43%
TCIEV	180	0.8%	66	0.3%	128	0.6%	114	173%	52	41%
Dothanh	554	2.4%	701	3.2%	459	2.1%				
SANYANG	-	0.0%	4	0.0%	2	0.0%	(4)	-100%	(2)	-100%
Total	22,750	100%	21,861	100%	21,829	100%	889	4%	921	4%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2017 vs YTM 2016) -So sánh cùng kỳ

	YTM 2017		YTM 2016		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	69	0.1%	215	0.2%	(146)	-68%
GM Vietnam	5,716	4.6%	4,335	3.5%	1381	32%
Mitsubishi	2,987	2.4%	2,476	2.0%	511	21%
Mercedes-Benz Vietnam	3,375	2.7%	2,467	2.0%	908	37%
Visuco (Suzuki)	2,528	2.0%	3,645	2.9%	(1117)	-31%
Toyota	29,638	23.6%	24,854	20.1%	4784	19%
Lexus	480	0.4%	1,171	0.9%	(691)	-59%
Isuzu*	2,992	2.4%	2,907	2.4%	85	3%
Ford	14,349	11.4%	13,616	11.0%	733	5%
Hino*	1,707	1.4%	2,198	1.8%	(491)	-22%
SAMCO	558	0.4%	712	0.6%	(154)	-22%
Thaco Kia	11,920	9.5%	13,539	10.9%	(1619)	-12%
Thaco Bus	1,460	1.2%	1,627	1.3%	(167)	-10%
Thaco Truck	21,409	17.1%	23,469	19.0%	(2060)	-9%
Vinamazda	12,936	10.3%	14,133	11.4%	(1197)	-8%
Peugeot	141	0.1%	359	0.3%	(218)	-61%
Total Thaco	47,866	38.1%	53,127	43.0%	(5261)	-10%
Honda	5,436	4.3%	4,457	3.6%	979	22%
Vinamotor*	2,115	1.7%	1,779	1.4%	336	19%
VEAM	1,626	1.3%	1,845	1.5%	(219)	-12%
TCIEV	1,695	1.4%	693	0.6%	1002	145%
Dothanh	2,341	1.9%	3,148	2.5%	(807)	-26%
SANYANG	9	0.0%	15	0.0%	(6)	-40%
Total	125,487	100%	123,660	100%	1,827	1%

*: not including bus chassis - chưa bao gồm chassis xe buýt