

AUTOMOBILE MARKET PERFORMANCE - VAMA MEMBERS IN JULY 2015 - BÁO CÁO BÁN HÀNG VAMA THÁNG 7/2015

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2015 - THÁNG 7/2015

	Jul-15	Jul-14	Jun-15	Difference July-15vs July-14	Difference July-15 vs June-15
Total*	17,688	11,183	17,283	58%	2%
1. Passenger cars (PC)	9,933	6,720	9,109	48%	9%
2. Commercial vehicles (CV)	7,090	4,091	7,201	73%	-2%
2.1 Trucks	6,041	3,250	6,147	86%	-2%
2.2 Buses	1,049	841	1,054	25%	0%
3. Special-purpose vehicles	665	372	973	79%	-32%
Bus chassis (khung xe buýt)	132	144	137	-8%	-4%

YTM 2015

	YTM 2015	YTM 2014
Total*	109,399	66,190
1. Passenger cars (PC)	61,281	40,031
2. Commercial vehicles (CV)	42,089	23,833
2.1 Trucks	35,492	19,512
2.2 Buses	6,597	4,321
3. Special-purpose vehicles	6,029	2,326
Bus chassis (khung xe buýt)	729	540

*: not including bus chassis - chưa bao gồm chassis xe buýt

2. VAMA Complete Vehicles in July 2015 vs July 2015 vs June 2015 - So sánh tháng

	Jul-15		Jul-14		Jun-15		Difference July-15vs July-14		Difference July-15 vs June-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	34	0.2%	29	0.3%	30	0.2%	5	17%	4	13%
GM Vietnam	528	3.0%	466	4.2%	573	3.3%	62	13%	(45)	-8%
VinaStar (Mitsubishi)	319	1.8%	156	1.4%	250	1.4%	163	104%	69	28%
Mercedes-Benz Vietnam	398	2.3%	279	2.5%	385	2.2%	119	43%	13	3%
Visuco (Suzuki)	440	2.5%	322	2.9%	480	2.8%	118	37%	(40)	-8%
Toyota	4,551	25.7%	3,759	33.6%	4,288	24.8%	792	21%	263	6%
Lexus	88	0.5%	26	0.2%	104	0.6%	62	238%	(16)	-15%
Isuzu*	668	3.8%	290	2.6%	632	3.7%	378	130%	36	6%
Ford	1,405	7.9%	1,307	11.7%	1,617	9.4%	98	7%	(212)	-13%
Hino*	440	2.5%	141	1.3%	589	3.4%	299	212%	(149)	-25%
SAMCO	121	0.7%	86	0.8%	115	0.7%	35	41%	6	5%
Thaco Kia	1,550	8.8%	780	7.0%	1,468	8.5%	770	99%	82	6%
Thaco Bus	181	1.0%	170	1.5%	168	1.0%	11	6%	13	8%
Thaco Truck	3,348	18.9%	1,640	14.7%	3,638	21.0%	1708	104%	(290)	-8%
Vinamazda	1,716	9.7%	642	5.7%	1,347	7.8%	1074	167%	369	27%
Peugeot	32	0.2%	10	0.1%	45	0.3%	22	220%	(13)	-29%
Total Thaco	6,827	38.6%	3,242	29.0%	6,666	38.6%	3585	111%	161	2%
Honda	727	4.1%	443	4.0%	677	3.9%	284	64%	50	7%
Vinamotor*	331	1.9%	251	2.2%	271	1.6%	80	32%	60	22%
VEAM	201	1.1%	231	2.1%	150	0.9%	(30)	-13%	51	34%
TCIEV	125	0.7%	128	1.1%	118	0.7%	(3)	-2%	7	6%
Dothan	465	2.6%	-	0.0%	327	1.9%				
SANYANG	20	0.1%	27	0.2%	11	0.1%	(7)	-26%	9	82%
Total	17,688	100%	11,183	100%	17,283	100%	6,505	58%	405	2%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	217	0.2%	137	0.2%	80	58%
GM Vietnam	3,700	3.4%	2,933	4.4%	767	26%
VinaStar (Mitsubishi)	1,988	1.8%	1,278	1.9%	710	56%
Mercedes-Benz Vietnam	2,162	2.0%	1,391	2.1%	771	55%
Visuco (Suzuki)	3,103	2.8%	2,240	3.4%	863	39%
Toyota	27,581	25.2%	20,412	30.8%	7169	35%
Lexus	675	0.6%	179	0.3%	496	277%
Isuzu*	3,612	3.3%	1,195	1.8%	2417	202%
Ford	10,357	9.5%	6,571	9.9%	3786	58%
Hino*	3,031	2.8%	1,058	1.6%	1973	186%
SAMCO	741	0.7%	472	0.7%	269	57%
Thaco Kia	10,006	9.1%	5,705	8.6%	4301	75%
Thaco Bus	952	0.9%	708	1.1%	244	34%
Thaco Truck	20,312	18.6%	10,409	15.7%	9903	95%
Vinamazda	9,891	9.0%	4,279	6.5%	5612	131%
Peugeot	259	0.2%	35	0.1%	224	640%
Total Thaco	41,420	37.6%	21,136	31.9%	20284	96%
Honda	4,471	4.1%	3,681	5.6%	790	21%
Vinamotor*	1,880	1.7%	1,206	1.8%	674	56%
VEAM	1,464	1.3%	1,363	2.1%	101	7%
TCIEV	917	0.8%	793	1.2%	124	16%
Dothan	1,940	1.8%	-	0.0%	1940	#DIV/0!
SANYANG	140	0.1%	145	0.2%	(5)	-3%
Total	109,399	100%	66,190	100%	43,209	65%

*: not including bus chassis - chưa bao gồm chassis xe buýt

Difference
65%
53%
77%
82%
53%
159%
35%