

Maker	Model name	Vama Classification	Sales - Jul 2016				Share	Sales - YTM 2016				Share
			North	Central	South	Total		North	Central	South	Total	
Mekong	Pronto	SUV	3	1	15	19	0.2%	17	9	54	80	0.2%
Mekong	Premio	Pick-up	2	2	18	22		14	9	77	100	
Mekong	Paso 990BE	Small truck			1	1				6	6	
Mekong	Paso 990 D	Small truck			2	2			2	19	21	
Mekong	Paso 1.5TD	Small truck			2	2		7		45	52	
Mekong	Paso 2.0TD	Small truck				-				2	2	
Mekong	Paso 2.5TD	Light truck									-	
Mekong	Sub-total		5	3	38	46	38	20	203	261		
GM Vietnam	Spark Van	Van	73	23	36	132	3.5%	323	137	161	621	3.5%
GM Vietnam	Spark LS	Sedan	33	11	120	164		181	109	481	771	
GM Vietnam	Spark LTZ	Sedan						1			1	
GM Vietnam	Aveo LT	Sedan	11	11	40	62		131	87	247	465	
GM Vietnam	Aveo LTZ	Sedan	18	4	12	34		121	52	121	294	
GM Vietnam	Cruze LS	Sedan	15	15	97	127		196	168	631	995	
GM Vietnam	Cruze LTZ	Sedan	21	17	75	113		206	67	426	699	
GM Vietnam	Colorado LTZ	Pick-up	30	9	19	58		245	73	174	492	
GM Vietnam	Captiva LTZ	SUV	15	5	35	55		137	52	268	457	
GM Vietnam	Orlando LTZ	MPV	83	3	17	103		341	6	41	388	
GM Vietnam												
GM Vietnam												
GM Vietnam	Sub-total		299	98	451	848		1882	751	2550	5183	
Mitsubishi	Pajero Sport	SUV	66		2	68	2.3%	297	28	41	366	2.0%
Mitsubishi	Pajero Sport	SUV	2	4	9	15		142	17	77	236	
Mitsubishi	Pajero Sport	SUV	11	12	31	54		95	66	179	340	
Mitsubishi	Outlander Sport Pre	SUV	5	2	3	10		84	31	23	138	
Mitsubishi	Outlander Sport CVT	SUV	2			2		17	8	4	29	
Mitsubishi	Outlander 2.4 CVT	Sedan	9	6	16	31		9	6	16	31	
Mitsubishi	Outlander 2.0 CVT	Sedan	11	14	9	34		11	14	9	34	
Mitsubishi	Outlander 2.0 STD	Sedan		2	2	4			2	2	4	
Mitsubishi	Mirage CVT	Sedan	22	10	11	43		94	74	54	222	
Mitsubishi	Mirage MT	Sedan	3	1	8	12		29	15	41	85	
Mitsubishi	Attrage CVT	Sedan	41	11	22	74		197	128	101	426	
Mitsubishi	Attrage MT	Sedan	20	7	16	43		97	71	242	410	
Mitsubishi	Triton GLS AT	Pick-up	4	15	1	20		41	23	13	77	
Mitsubishi	Triton GLS MT	Pick-up	29	3	1	33	81	21	6	108		
Mitsubishi	Triton GLX AT	Pick-up	19	12	4	35	166	59	45	270		
Mitsubishi	Triton GLX MT	Pick-up	72		2	74	200	17	26	243		
Mitsubishi	Pajero	SUV					8	1		9		
Mitsubishi	Pajero	Ambulance (SPV)										
Mitsubishi												
Mitsubishi												
Mitsubishi	Sub-total		316	99	137	552	1568	581	879	3028		
Suzuki	Carry Blind Van	Van	64	1	15	80	2.2%	550	3	125	678	2.8%
Suzuki	Carry Truck	Small truck	99	3	65	167		676	15	451	1142	
Suzuki	Super Carry Pro	Small truck	27	1	49	77		560	53	672	1285	
Suzuki	Vitara	SUV	46		19	65		270	2	153	425	
Suzuki	Grand Vitara	SUV	5			5		12			12	
Suzuki	Ertiga	Sedan	16	1	47	64		53	12	112	177	
Suzuki	Swift	Sedan	54		13	67		374	4	73	451	
Suzuki												
Suzuki												
Suzuki	Sub-total		311	6	208	525		2495	89	1586	4170	
Toyota	Camry 2.5Q/KZ	Sedan	72	26	67	165	21.4%	556	120	551	1227	20.3%
Toyota	Camry 2.5G/KL	Sedan	16	1	11	28		128	7	93	228	
Toyota	Camry 2.0E/KE	Sedan	87	18	74	179		679	150	509	1338	
Toyota	Camry 3.5Q	Sedan										
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	336	91	135	562		1242	337	548	2127	
Toyota	Corolla Altis 1.8MT/CG	Sedan	28	14	17	59		101	36	90	227	
Toyota	Corolla Altis 2.0/CQ	Sedan	12	2	18	32		71	3	80	154	
Toyota	Corolla Altis RS	Sedan										
Toyota	Vios 1.5G/VG	Sedan	595	205	208	1008		2372	767	857	3996	
Toyota	Vios 1.5E/VE	Sedan	467	87	259	813		2186	536	1081	3803	
Toyota	Vios 1.5J	Sedan	18			18		144	50	12	206	
Toyota	Vios Limo	Sedan	50		1	51		173		179	352	
Toyota	Innova G	MPV	18	7	32	57		179	42	279	500	
Toyota	Innova E	MPV	125	31	342	498		1472	408	2646	4526	
Toyota	Innova V	MPV	18	2	27	47		63	4	112	179	
Toyota	Innova J	MPV			100	100		125		557	682	
Toyota	Innova GSR	MPV										
Toyota	Fortuner Gasoline (4x4)/FV	SUV	22	2	8	32		284	52	99	435	
Toyota	Fortuner Gasoline (4x2)/FX	SUV	56	12	100	168		713	162	943	1818	
Toyota	Fortuner Diesel/FG	SUV	126	84	384	594		644	372	2119	3135	
Toyota	Fortuner Gasoline (4x4) TRD	SUV	7		7	14		77	4	83	164	
Toyota	Fortuner Gasoline (4x2) TRD	SUV	29	11	55	95		254	90	471	815	
Toyota	Hiace Gasoline 2.7	Minibus	4	3	10	17		68	10	57	135	
Toyota	Hiace Diesel 2.5	Minibus	5		18	23		11	5	74	90	
Toyota	Hiace Super Wagon	Minibus										
Toyota	Landcruiser 200 GX 470	SUV	3	1	4	8		182	54	123	359	
Toyota	Land Prado	SUV	34	9	17	60		319	93	187	599	
Toyota	FT86	Sedan										
Toyota	Hilux (4x4) AT/HQ	Pick-up	17	12	17	46		285	118	175	578	
Toyota	Hilux G (4x4)	Pick-up	8	9	8	25		201	80	117	398	
Toyota	Hilux E (4x4)	Pick-up	19	11	34	74	189	74	200	466		

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Toyota	Yaris E	Sedan	30	3	6	39		199	25	60	284	
Toyota	Yaris G	Sedan	215	52	91	358		712	157	334	1203	
Toyota	Sub-total		2427	693	2050	5170		13629	3756	12639	30024	
Isuzu	D-Max 4x4	Pick-up	8	8	4	20		50	34	54	138	
Isuzu	D-Max 4x2	Pick-up	9	5	30	44		69	27	125	221	
Isuzu	mu-X	SUV	12	6	20	38		12	6	20	38	
Isuzu	NLR	Small truck	1		3	4		7	3	18	28	
Isuzu	NMR	Small truck	4	1	10	15		19	1	89	109	
Isuzu	NPK	Light truck	1	1	22	24		73	16	149	238	
Isuzu	NQL	Light truck	29	6	60	95		330	29	430	789	
Isuzu	QKR	Small truck	55	24	256	335		302	114	1108	1524	
Isuzu	FRR	Medium truck	6		8	14	2.6%	29	2	78	109	2.4%
Isuzu	FVR	Medium truck	1	1	6	8		23	9	42	74	
Isuzu	FVM	Medium truck	11	4	13	28		66	26	135	227	
Isuzu	Tractor Head	Tractor truck (SPV)			1	1		5		33	38	
Isuzu												
Isuzu												
Isuzu	Bus Chassis	Chassis			108	108				852	852	
Isuzu	Sub-total		137	56	433	626		985	267	2281	3533	
Ford	FIESTA - 5 Drs	Hatchback	29	3	22	54		172	29	119	320	
Ford	FIESTA - 4 Drs	Sedan	10	4	13	27		70	26	64	160	
Ford	FOCUS - 5 Drs	Hatchback	31	4	24	59		140	25	116	281	
Ford	FOCUS - 4 Drs	Sedan	16	4	17	37		126	28	120	274	
Ford	Transit 16 seats	Minibus	195	69	455	719		1575	329	2214	4118	
Ford	Ranger 4x4 CBU	Pick-up	179	58	194	431		1741	527	1749	4017	
Ford	Ranger 4x2 CBU	Pick-up	359	123	343	825	11.2%	1955	524	1628	4107	11.0%
Ford	Everest	SUV	14	4	12	30		133	39	127	299	
Ford	EcoSport 1.5AT	SUV	191	61	254	506		1162	301	1114	2577	
Ford	EcoSport 1.5MT	SUV	3	6	7	16		32	58	77	167	
Ford	Sub-total		1027	336	1341	2704		7106	1886	7328	16320	
Hino	HINO	Other Truck	101	9	118	228		729	95	1604	2428	
Hino	Bus Chassis	Chassis	10			10		10		6	16	
Hino	Sub-total		101	9	118	228		729	95	1604	2428	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	45	21	81	147		250	149	305	704	
SAMCO	SAMCO B40 ~ B80	Large bus	23	2	42	67		66	2	88	156	
SAMCO	SAMCO PRIMAS giường nằm 45C	Large bus	2	2	3	7		19	13	21	53	
SAMCO	Truck	Medium truck								1	1	
SAMCO	Crane truck	Crane truck (SPV)							1	2	3	
SAMCO	Road cleaning truck	Road cleaning truck (SPV)										
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)			1	1				11	11	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)								4	4	
SAMCO	Stage truck	Stage truck (SPV)										
SAMCO	Fire truck	Fire fighting truck (SPV)										
SAMCO	Hooklift	Hooklift (SPV)								1	1	
SAMCO	Sewage suction truck	Sewage suction truck (SPV)			1	1				1	1	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)										
SAMCO	Car carrying truck	Car Carrying Truck (SPV)								1	1	
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)			2	2				2	2	
SAMCO	Bus Chassis	Chassis										
SAMCO	Sub-total		70	25	130	225		335	165	437	937	
THACO KIA	Morning	Sedan	858	116	693	1667		3,749	375	2,728	6852	
THACO KIA	K3	Sedan	287	74	171	532		1,886	372	1,150	3408	
THACO KIA	Sorento	SUV	70	13	101	184		542	96	734	1372	
THACO KIA	Carens	MPV	22	6	54	82		236	101	464	801	
THACO KIA	Rondo	Crossover	33	25	115	173		244	122	642	1008	
THACO KIA	Sedona	MPV	44	2	54	100		300	24	698	1022	
THACO KIA	Rio	Sedan	201	41	142	384		1,110	211	690	2011	
THACO KIA	Sportage	SUV						50	8	41	99	
THACO KIA	Xe khác	Sedan	1			1		54	3	32	89	
THACO KIA	Sub-total		1516	277	1330	3123		8171	1312	7179	16662	
THACO BUS	Thaco 28 ~ 45 seats	Large bus	120	47	139	306		781	285	867	1933	
THACO BUS	Sub-total		120	47	139	306		781	285	867	1933	
THACO TRUCK	K2700	Small truck	227	53	136	416		1,574	347	1,050	2971	
THACO TRUCK	K3000	Small truck	603	117	932	1652		3,827	642	4,572	9041	
THACO TRUCK	Thaco truck	Light truck	472	133	222	827		3,597	964	1,876	6437	
THACO TRUCK	Thaco dumptruck	Dump truck (SPV)	326	140	340	806		3,808	1,538	3,375	8721	
THACO TRUCK	Sub-total		1628	443	1630	3701		12806	3491	10873	27170	
VINAMAZDA	Mazda2	Hatchback	228	65	210	503		1195	356	831	2382	
VINAMAZDA	Mazda3	Sedan	800	181	521	1502		3477	849	2089	6415	
VINAMAZDA	CX-5	Crossover	290	58	168	516		2533	450	1392	4375	
VINAMAZDA	Mazda 6	Sedan	136	30	135	301		839	162	652	1653	
VINAMAZDA	BT-50	Pick-up	102	28	53	183		1252	346	639	2237	
VINAMAZDA	CX-9	SUV						30	4	42	76	
VINAMAZDA	Sub-total		1556	362	1087	3005		9326	2167	5645	17138	
THACO	Peugeot	Peugeot	17	2	16	35		195	54	145	394	
PEUGEOT	Sub-total		17	2	16	35		195	54	145	394	
Honda	Civic 1.8 AT	Sedan	2	2	7	11		16	12	34	62	
Honda	Civic 1.8 MT	Sedan										
Honda	Civic 2.0 AT	Sedan			7	7		13	5	56	74	
Honda	CR-V 2.0AT	SUV	145	54	50	249		466	221	239	926	
Honda	CR-V 2.4AT	SUV	185	50	96	331		867	314	467	1648	
Honda	City 1.5 MT	Sedan	1	6	23	30	4.6%	30	46	103	179	3.8%
Honda	City 1.5 AT	Sedan	136	88	194	418		814	530	1060	2404	

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			North	Central	South	Total		North	Central	South	Total	
Honda	Accord	Sedan	15	1	19	35		40	10	69	119	
Honda	Odyssey	MPV	8	1	21	30		39	6	111	156	
Honda	Sub-Total		492	202	417	1111		2285	1144	2139	5568	
VINAMOTOR	Hyundai	Large bus						848	52	287	1187	
VINAMOTOR	Hyundai	Medium truck						408	33	151	592	1.2%
VINAMOTOR												
VINAMOTOR	Sub-Total							1256	85	438	1779	
VEAM	VEAM Motor	Light truck	75	21	234	330		437	292	1,433	2162	
VEAM	MAZ	Medium truck						5	2	6	13	1.5%
VEAM												
VEAM	Sub-Total		75	21	234	330		442	294	1439	2175	
TCIEV	Sunny	Sedan										
TCIEV	Sunny XL	Sedan	16	2	2	20	0.4%	243	44	32	319	0.5%
TCIEV	Sunny XV	Sedan	37	20	25	82		264	100	112	476	
TCIEV	Sub-Total		53	22	27	102		507	144	144	795	
HYUNDAI	County	Medium bus	5	1	8	14		29	6	33	68	
HYUNDAI	Mighty	Light truck	21	10	16	47	3.4%	109	55	188	352	2.7%
HYUNDAI	Mighty	Light truck	260	186	320	766		1,231	704	1,620	3555	
DO THANH	Sub-Total		286	197	344	827		1369	765	1841	3975	
SANYANG	SYM T880	Small truck										
SANYANG	SYM T1000	Small truck										
SANYANG	SYM V5	Van										
SANYANG	SYM V9	Van										
SANYANG	SYM 2.0T	Small truck			6	6				20	20	
SANYANG	SYM V11	Van										
SANYANG	Sub-Total				6	6				20	20	