

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2016 - THÁNG 7/2016

	Jul-16	Jul-15	Jun-16	Difference July-16 vs July-15	Difference July-16 vs June-16
Total*	24,153	17,688	21,861	37%	10%
1. Passenger cars (PC)	14,726	9,933	10,961	48%	34%
2. Commercial vehicles (CV)	8,616	7,090	9,764	22%	-12%
2.1 Trucks	7,316	6,041	8,729	21%	-16%
2.2 Buses	1,300	1,049	1,035	24%	26%
3. Special-purpose vehicles	811	665	1,136	22%	-29%
Bus chassis (khung xe buýt)	0	132	96	-100%	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2016

	YTM 2016	YTM 2015	Difference
Total*	147,814	109,396	35%
1. Passenger cars (PC)	81,851	61,280	34%
2. Commercial vehicles (CV)	57,181	42,087	36%
2.1 Trucks	48,737	35,490	37%
2.2 Buses	8,444	6,597	28%
3. Special-purpose vehicles	8,782	6,029	46%
Bus chassis (khung xe buýt)	868	729	19%

2. VAMA Complete Vehicles in July 2016 vs July 2015 vs June 2016 - So sánh tháng

	Jul-16		Jul-15		Jun-16		Difference July-16 vs July-15		Difference July-16 vs June-16	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	46	0.2%	34	0.2%	42	0.2%	12	35%	4	10%
GM Vietnam	848	3.5%	528	3.0%	765	3.5%	320	61%	83	11%
Mitsubishi	552	2.3%	319	1.8%	416	1.9%	233	73%	136	33%
Mercedes-Benz Vietnam	659	2.7%	398	2.3%	655	3.0%	261	66%	4	1%
Visuco (Suzuki)	525	2.2%	440	2.5%	691	3.2%	85	19%	(166)	-24%
Toyota	5,170	21.4%	4,551	25.7%	3,979	18.2%	619	14%	1191	30%
Lexus	24	0.1%	88	0.5%	242	1.1%	(64)	-73%	(218)	-90%
Isuzu*	626	2.6%	668	3.8%	621	2.8%	(42)	-6%	5	1%
Ford	2,704	11.2%	1,405	7.9%	2,369	10.8%	1,299	92%	335	14%
Hino*	228	0.9%	440	2.5%	364	1.7%	(212)	-48%	(136)	-37%
SAMCO	225	0.9%	121	0.7%	121	0.6%	104	86%	104	86%
Thaco Kia	3,123	12.9%	1,550	8.8%	2,112	9.7%	1,573	101%	1,011	48%
Thaco Bus	306	1.3%	181	1.0%	339	1.6%	125	69%	(33)	-10%
Thaco Truck	3,701	15.3%	3,348	18.9%	4,429	20.3%	353	11%	(728)	-16%
Vinamazda	3,005	12.4%	1,716	9.7%	2,279	10.4%	1,289	75%	726	32%
Peugeot	35	0.1%	32	0.2%	87	0.4%	3	9%	(52)	-60%
Total Thaco	10,170	42.1%	6,827	38.6%	9,246	42.3%	3,343	49%	924	10%
Honda	1,111	4.6%	727	4.1%	869	4.0%	384	53%	242	28%
Vinamotor*	-	0.0%	331	1.9%	302	1.4%	(331)	-100%	(302)	-100%
VEAM	330	1.4%	201	1.1%	408	1.9%	129	64%	(78)	-19%
TCIEV	102	0.4%	125	0.7%	66	0.3%	(23)	-18%	36	55%
Dothan	827	3.4%	465	2.6%	701	3.2%				
SANYANG	6	0.0%	20	0.1%	4	0.0%	(14)	-70%	2	50%
Total	24,153	100%	17,688	100%	21,861	100%	6,465	37%	2,292	10%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2016 vs YTM 2015) -So sánh cùng kỳ

	YTM 2016		YTM 2015		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	261	0.2%	217	0.2%	44	20%
GM Vietnam	5,183	3.5%	3,700	3.4%	1,483	40%
Mitsubishi	3,028	2.0%	1,988	1.8%	1,040	52%
Mercedes-Benz Vietnam	3,126	2.1%	2,161	2.0%	965	45%
Visuco (Suzuki)	4,170	2.8%	3,103	2.8%	1,067	34%
Toyota	30,024	20.3%	27,581	25.2%	2,443	9%
Lexus	1,195	0.8%	675	0.6%	520	77%
Isuzu*	3,533	2.4%	3,612	3.3%	(79)	-2%
Ford	16,320	11.0%	10,357	9.5%	5,963	58%
Hino*	2,428	1.6%	3,029	2.8%	(601)	-20%
SAMCO	937	0.6%	741	0.7%	196	26%
Thaco Kia	16,662	11.3%	10,006	9.1%	6,656	67%
Thaco Bus	1,933	1.3%	952	0.9%	981	103%
Thaco Truck	27,170	18.4%	20,312	18.6%	6,858	34%
Vinamazda	17,138	11.6%	9,891	9.0%	7,247	73%
Peugeot	394	0.3%	259	0.2%	135	52%
Total Thaco	63,297	42.8%	41,420	37.9%	21,877	53%
Honda	5,568	3.8%	4,471	4.1%	1,097	25%
Vinamotor*	1,779	1.2%	1,880	1.7%	(101)	-5%
VEAM	2,175	1.5%	1,464	1.3%	711	49%
TCIEV	795	0.5%	917	0.8%	(122)	-13%
Dothan	3,975	2.7%	1,940	1.8%	2,035	105%
SANYANG	20	0.0%	140	0.1%	(120)	-86%
Total	147,814	100%	109,396	100%	38,418	35%

*: not including bus chassis - chưa bao gồm chassis xe buýt