

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2017 - THÁNG 7/2017

	Jul-17	Jul-16	Jun-17	Difference July-17 vs July-16	Difference July-17 vs June-17
Total*	19,345	24,584	22,750	-21%	-15%
1. Passenger cars (PC)	11,010	14,727	13,736	-25%	-20%
2. Commercial vehicles (CV)	7,728	9,046	8,262	-15%	-6%
2.1 Trucks	6,499	7,515	7,264	-14%	-11%
2.2 Buses	1,229	1,531	998	-20%	23%
3. Special-purpose vehicles	607	811	752	-25%	-19%
Bus chassis (khung xe buýt)	95	118	125	-19%	-24%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2017

	YTM 2017	YTM 2016	Difference
Total*	144,840	148,244	-2%
1. Passenger cars (PC)	85,456	81,853	4%
2. Commercial vehicles (CV)	52,215	57,676	-9%
2.1 Trucks	44,807	49,001	-9%
2.2 Buses	7,408	8,675	-15%
3. Special-purpose vehicles	7,169	8,715	-18%
Bus chassis (khung xe buýt)	519	868	-40%

2. VAMA Complete Vehicles in July 2017 vs July 2016 vs June 2017 - So sánh tháng

	Jul-17		Jul-16		Jun-17		Difference July-17 vs July-16		Difference July-17 vs June-17	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	46	0.2%	-	0.0%	(46)	-100%	0	#DIV/0!
GM Vietnam	820	4.2%	848	3.4%	895	3.9%	(28)	-3%	(75)	-8%
Mitsubishi	553	2.9%	552	2.2%	486	2.1%	1	0%	67	14%
Mercedes-Benz Vietnam	419	2.2%	659	2.7%	647	2.8%	(240)	-36%	(228)	-35%
Visuco (Suzuki)	504	2.6%	525	2.1%	621	2.7%	(21)	-4%	(117)	-19%
Toyota	4,291	22.2%	5,170	21.0%	6,815	30.0%	(879)	-17%	(2524)	-37%
Lexus	84	0.4%	25	0.1%	99	0.4%	59	236%	(15)	-15%
Isuzu*	659	3.4%	626	2.5%	748	3.3%	33	5%	(89)	-12%
Ford	2,440	12.6%	2,704	11.0%	2,428	10.7%	(264)	-10%	12	0%
Hino*	293	1.5%	218	0.9%	356	1.6%	75	34%	(63)	-18%
SAMCO	118	0.6%	225	0.9%	94	0.4%	(107)	-48%	24	26%
Thaco Kia	1,834	9.5%	3,123	12.7%	1,863	8.2%	(1289)	-41%	(29)	-2%
Thaco Bus	355	1.8%	306	1.2%	234	1.0%	49	16%	121	52%
Thaco Truck	2,753	14.2%	3,701	15.1%	3,132	13.8%	(948)	-26%	(379)	-12%
Vinamazda	1,881	9.7%	3,005	12.2%	2,020	8.9%	(1124)	-37%	(139)	-7%
Peugeot	31	0.2%	35	0.1%	17	0.1%	(4)	-11%	14	82%
Total Thaco	6,854	35.4%	10,170	41.4%	7,266	31.9%	(3316)	-33%	(412)	-6%
Honda	1,134	5.9%	1,111	4.5%	992	4.4%	23	2%	142	14%
Vinamotor*	351	1.8%	440	1.8%	353	1.6%	(89)	-20%	(2)	-1%
VEAM	204	1.1%	330	1.3%	216	0.9%	(126)	-38%	(12)	-6%
TCIEV	180	0.9%	102	0.4%	180	0.8%	78	76%	0	0%
Dothanh	439	2.3%	827	3.4%	554	2.4%				
SANYANG	2	0.0%	6	0.0%	-	0.0%	(4)	-67%	2	#DIV/0!
Total	19,345	100%	24,584	100%	22,750	100%	(5,239)	-21%	(3,405)	-15%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2017 vs YTM 2016) -So sánh cùng kỳ

	YTM 2017		YTM 2016		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	69	0.0%	261	0.2%	(192)	-74%
GM Vietnam	6,536	4.5%	5,183	3.5%	1353	26%
Mitsubishi	3,540	2.4%	3,028	2.0%	512	17%
Mercedes-Benz Vietnam	3,794	2.6%	3,126	2.1%	668	21%
Visuco (Suzuki)	3,032	2.1%	4,170	2.8%	(1138)	-27%
Toyota	33,929	23.4%	30,024	20.3%	3905	13%
Lexus	564	0.4%	1,196	0.8%	(632)	-53%
Isuzu*	3,651	2.5%	3,533	2.4%	118	3%
Ford	16,789	11.6%	16,320	11.0%	469	3%
Hino*	2,000	1.4%	2,416	1.6%	(416)	-17%
SAMCO	676	0.5%	937	0.6%	(261)	-28%
Thaco Kia	13,754	9.5%	16,662	11.2%	(2908)	-17%
Thaco Bus	1,815	1.3%	1,933	1.3%	(118)	-6%
Thaco Truck	24,162	16.7%	27,170	18.3%	(3008)	-11%
Vinamazda	14,825	10.2%	17,138	11.6%	(2313)	-13%
Peugeot	172	0.1%	394	0.3%	(222)	-56%
Total Thaco	54,728	37.8%	63,297	42.7%	(8569)	-14%
Honda	6,570	4.5%	5,568	3.8%	1002	18%
Vinamotor*	2,466	1.7%	2,219	1.5%	247	11%
VEAM	1,830	1.3%	2,175	1.5%	(345)	-16%
TCIEV	1,875	1.3%	795	0.5%	1080	136%
Dothanh	2,780	1.9%	3,975	2.7%	(1195)	-30%
SANYANG	11	0.0%	21	0.0%	(10)	-48%
Total	144,840	100%	148,244	100%	(3,404)	-2%

*: not including bus chassis - chưa bao gồm chassis xe buýt