

Maker	Model name	Vama Classification	Seat	Sales - Aug 2015				Share	Sales - YTM 2015				Share
				North	Central	South	Total		North	Central	South	Total	
VINAMOTOR	Transinco K42	Large bus	42 seats	8			8	30			30	1.7%	
VINAMOTOR	Transinco K47	Large bus	47 seats	65	3	19	87	338	27	100	465		
VINAMOTOR	Transinco K46	Large bus	46 seats					8			8		
VINAMOTOR	Transinco K51	Large bus	50 seats	2			2	22		2	24		
VINAMOTOR	Transinco K52	Large bus	52 seats	3			3	8			8		
VINAMOTOR	Transinco 2 tang	Large bus		17		11	28	70	2	76	148		
VINAMOTOR	Transinco B40	Medium bus	23 seats, 17 stands	2			2	69		14	83		
VINAMOTOR	Transinco B42	Medium bus	23 seats, 19 stands										
VINAMOTOR	Transinco B50	Medium bus	26 seats, 24 stands										
VINAMOTOR	Transinco B55	Medium bus	28 seats, 27 stands										
VINAMOTOR	Transinco B60	Medium bus	30 seats, 30 stands					15			15		
VINAMOTOR	Transinco B65	Medium bus	30 seats, 35 stands										
VINAMOTOR	Transinco B70	Medium bus	35 seats, 35 stands										
VINAMOTOR	Transinco B80	Large bus	40 seats, 40 stands					6			6		
VINAMOTOR	Hyundai Porter GVW: 2,730kg	Light truck	3 seats										
VINAMOTOR	TRANSINCO GVW: 3,230 kg	Light truck	3 seats										
VINAMOTOR	Mighty HD65, GVW: 5,995kg	Medium truck	3 seats					18		12	30		
VINAMOTOR	Mighty HD72, GVW: 6,645kg	Medium truck		15	6	13	34	149	11	22	182		
VINAMOTOR				169	13	109	291	1219	105	847	2171		
VINAMOTOR	Sub-Total			169	13	109	291	1219	105	847	2171		
VEAM	VEAM Motor	Medium truck	2-3	41	67	183	291	304	225	1,184	1713		1.4%
VEAM	MAZ	Medium truck	2-3	4	1	3	8	7	16	27	50		
VEAM													
VEAM				45	68	186	299	311	241	1211	1763		
VEAM	Sub-Total			45	68	186	299	311	241	1211	1763		
TCIEV	Sunny	Sedan	5 seats									0.8%	
TCIEV	Sunny XL	Sedan	5 seats	26	17	47	90	422	76	88	586		
TCIEV	Sunny XV	Sedan	5 seats	16	5	6	27	262	110	76	448		
TCIEV				42	22	53	117	684	186	164	1034		
TCIEV	Sub-Total			42	22	53	117	684	186	164	1034		
HYUNDAI	County	Medium bus	29 seats	5	2	4	11	40	15	41	96	1.9%	
HYUNDAI	Mighty	Light truck	3 seats	98	54	112	264	416	198	581	1195		
HYUNDAI	Mighty	Light truck	3 seats	62	18	50	130	389	188	477	1054		
HYUNDAI				165	74	166	405	845	401	1099	2345		
DOTHANH	Sub-Total			165	74	166	405	845	401	1099	2345		
SANYANG	SYM T880	Small truck	2 seats	1	2	1	4	12	59	21	92	0.1%	
SANYANG	SYM T1000	Small truck	2 seats										
SANYANG	SYM V5	Van	5 seats					19	6	10	35		
SANYANG	SYM V9	Van	9 seats										
SANYANG	SYM 2.0T	Light truck	3 seats	2	2		4	4	11	6	21		
SANYANG	SYM V11	Van	11 seats										
SANYANG			Sub-total CV	3	4	1	8	35	76	37	148		
SANYANG	Sub-Total			3	4	1	8	35	76	37	148		

No	Vehicle Type	North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	2,499	525	1,914	4,938	20,739	5,532	13,580	39,851
2	Sport utility vehicles (SUV)	926	240	956	2,122	8,395	2,148	7,538	18,081
3	Cross-over cars	15	3	47	65	160	38	271	469
4	Multi-purpose vehicles (MPV)	371	59	505	935	2,274	474	4,264	7,012
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	143	36	143	322	743	160	558	1,461
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	116	35	129	280	968	248	919	2,135
9	Lexus's PC subtotal	16	-	33	49	390	-	334	724
10	Thaco Peugeot's PC subtotal	17	6	18	41	148	53	99	300
	Subtotal	4,111	901	3,713	8,725	33,317	8,613	27,863	79,813
	In percentage (%)	46.88%	10.33%	42.79%	100.00%	48.29%	12.36%	39.36%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	487	115	339	941	4,817	1,170	2,789	8,776
12	Vans	78	33	70	181	741	178	395	1,314
13	Small trucks (G.V.M ≤ 5,000 Kg)	112	14	149	275	1,058	191	1,044	2,293
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	1,357	358	1,554	3,269	10,241	2,839	9,715	22,795
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	60	74	201	335	478	252	1,247	1,977
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	133	36	349	518	957	188	2,404	3,549
19	Mercedes-Benz's CV (FUSO) subtotal	22	3	51	76	74	38	271	383
	Subtotal	2,349	633	2,713	5,695	18,968	4,838	17,865	41,687
	In percentage (%)	40.20%	11.31%	48.49%	100.00%	44.70%	11.82%	43.48%	100.00%
	Buses								
20	Minibuses [(10-16) seats]	205	48	313	566	1,542	321	1,832	3,695
21	Medium buses / Coaches [(17-30) seats]	92	16	122	230	872	194	1,033	2,099
22	Large buses / Coaches [(31-55) seats]	140	39	105	284	987	271	625	1,883
23	Sleeping buses	-	-	-	-	-	-	-	-
24	City buses of all lengths	-	-	-	-	-	-	-	-
25	Bus rapid transit (BRT)	-	-	-	-	-	-	-	-
26	Bus chassis (incompletely-built vehicles)	-	-	135	135	-	-	864	864
	Subtotal	437	103	549	1,089	3,401	786	3,490	7,677
	In percentage (%)	40.46%	9.54%	50.00%	100.00%	44.30%	10.24%	45.46%	100.00%
III	Special-Purpose Vehicles								
27	Dump trucks	187	148	244	579	2,488	1,538	2,538	6,564
28	Concrete mixer trucks	-	-	-	-	-	-	-	-
29	Tractor trucks	-	-	5	5	11	-	25	36
30	Tanker trucks	-	-	-	-	-	-	-	-
31	Refrigerator trucks	-	-	-	-	-	-	-	-
32	Ambulance	-	-	-	-	-	1	-	1
33	Fire-fighting trucks	-	-	-	-	-	-	-	-
34	Garbages	-	-	2	2	-	1	9	10
35	Sprinklers (road cleaning trucks)	-	-	1	1	-	-	1	1
36	Crane trucks	-	-	2	2	-	-	4	4
37	X-Ray medical vehicles	-	-	-	-	-	-	-	-
38	Truck-mounted concret pumps	-	-	-	-	-	-	-	-
39	Car transport (carrying) truck	-	-	2	2	-	-	2	2
40	Hooklift	-	-	-	-	-	-	-	-
41	Prisoner transport truck	-	-	-	-	-	-	-	-
42	Sewage suction truck (SPV)	-	-	-	-	-	-	-	-
43	Vacuum tank truck (SPV)	-	-	1	1	-	-	3	3
44	Stage truck (SPV)	-	-	-	-	-	-	-	-
	Subtotal	187	148	244	579	2,488	1,538	2,538	6,564
	In percentage (%)	31.59%	25.00%	43.41%	100.00%	37.74%	23.26%	39.00%	100.00%

Maker	Model name	Vama Classification	Seat	Sales - Aug 2015				Share	Sales - YTM 2015				Share
				North	Central	South	Total		North	Central	South	Total	
	Grand-total			6976	1788	7255	16019		58083	15835	51500	125418	
	In percentage (%)			43.55%	11.16%	45.29%	100.00%		46.31%	12.63%	41.06%	100.00%	