

AUTOMOTIVE MARKET PERFORMANCE - VAMA MEMBERS IN AUGUST 2015 - BÁO CÁO BÁN HÀNG VAMA THÁNG 8/2015

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2015 - THÁNG 8/2015

	Aug-15	Aug-14	Jul-15	Difference August-15vs August-14	Difference August-15 vs July-15
Total*	16,019	11,001	17,688	46%	-9%
1. Passenger cars (PC)	8,752	6,642	9,933	32%	-12%
2. Commercial vehicles (CV)	6,675	4,005	7,090	67%	-6%
2.1 Trucks	5,595	3,234	6,041	73%	-7%
2.2 Buses	1,080	771	1,049	40%	3%
3. Special-purpose vehicles	592	354	665	67%	-11%
Bus chassis (khung xe buýt)	135	99	132	36%	2%

YTM 2015

	YTM 2015	YTM 2014	Difference
Total*	125,418	77,191	62%
1. Passenger cars (PC)	70,033	46,673	50%
2. Commercial vehicles (CV)	48,764	27,838	75%
2.1 Trucks	41,087	22,746	81%
2.2 Buses	7,677	5,092	51%
3. Special-purpose vehicles	6,621	2,680	147%
Bus chassis (khung xe buýt)	864	639	35%

*: not including bus chassis - chưa bao gồm chassis xe buýt

2. VAMA Complete Vehicles in August 2015 vs August 2015 vs July 2015 - So sánh tháng

	Aug-15		Aug-14		Jul-15		Difference August-15vs August-14		Difference August-15 vs July-15	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	29	0.2%	27	0.2%	34	0.2%	2	7%	(5)	-15%
GM Vietnam	478	3.0%	371	3.4%	528	3.0%	107	29%	(50)	-9%
VinaStar (Mitsubishi)	293	1.8%	112	1.0%	319	1.8%	181	162%	(26)	-8%
Mercedes-Benz Vietnam	356	2.2%	247	2.2%	398	2.3%	109	44%	(42)	-11%
Visuco (Suzuki)	395	2.5%	318	2.9%	440	2.5%	77	24%	(45)	-10%
Toyota	3,893	24.3%	3,615	32.9%	4,551	25.7%	278	8%	(658)	-14%
Lexus	49	0.3%	23	0.2%	88	0.5%	26	113%	(39)	-44%
Isuzu*	566	3.5%	313	2.8%	668	3.8%	253	81%	(102)	-15%
Ford	1,353	8.4%	1,287	11.7%	1,405	7.9%	66	5%	(52)	-4%
Hino*	518	3.2%	288	2.6%	440	2.5%	230	80%	78	18%
SAMCO	104	0.6%	81	0.7%	121	0.7%	23	28%	(17)	-14%
Thaco Kia	1,720	10.7%	913	8.3%	1,550	8.8%	807	88%	170	11%
Thaco Bus	152	0.9%	110	1.0%	181	1.0%	42	38%	(29)	-16%
Thaco Truck	2,927	18.3%	1,593	14.5%	3,348	18.9%	1334	84%	(421)	-13%
Vinamazda	1,561	9.7%	789	7.2%	1,716	9.7%	772	98%	(155)	-9%
Peugeot	41	0.3%	10	0.1%	32	0.2%	31	310%	9	28%
Total Thaco	6,401	40.0%	3,415	31.0%	6,827	38.6%	2986	87%	(426)	-6%
Honda	464	2.9%	323	2.9%	727	4.1%	141	44%	(263)	-36%
Vinamotor*	291	1.8%	202	1.8%	331	1.9%	89	44%	(40)	-12%
VEAM	299	1.9%	247	2.2%	201	1.1%	52	21%	98	49%
TCIEV	117	0.7%	115	1.0%	125	0.7%	2	2%	(8)	-6%
Dothan	405	2.5%	-	0.0%	465	2.6%				
SANYANG	8	0.0%	17	0.2%	20	0.1%	(9)	-53%	(12)	-60%
Total	16,019	100%	11,001	100%	17,688	100%	5,018	46%	(1,669)	-9%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2015 vs YTM 2014) -So sánh cùng kỳ

	YTM 2015		YTM 2014		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	246	0.2%	164	0.2%	82	50%
GM Vietnam	4,178	3.3%	3,304	4.3%	874	26%
VinaStar (Mitsubishi)	2,281	1.8%	1,390	1.8%	891	64%
Mercedes-Benz Vietnam	2,518	2.0%	1,638	2.1%	880	54%
Visuco (Suzuki)	3,498	2.8%	2,558	3.3%	940	37%
Toyota	31,474	25.1%	24,027	31.1%	7447	31%
Lexus	724	0.6%	202	0.3%	522	258%
Isuzu*	4,178	3.3%	1,508	2.0%	2670	177%
Ford	11,710	9.3%	7,858	10.2%	3852	49%
Hino*	3,549	2.8%	1,346	1.7%	2203	164%
SAMCO	845	0.7%	553	0.7%	292	53%
Thaco Kia	11,726	9.3%	6,618	8.6%	5108	77%
Thaco Bus	1,104	0.9%	818	1.1%	286	35%
Thaco Truck	23,239	18.5%	12,002	15.5%	11237	94%
Vinamazda	11,452	9.1%	5,068	6.6%	6384	126%
Peugeot	300	0.2%	45	0.1%	255	567%
Total Thaco	47,821	37.9%	24,551	31.7%	23270	95%
Honda	4,935	3.9%	4,004	5.2%	931	23%
Vinamotor*	2,171	1.7%	1,408	1.8%	763	54%
VEAM	1,763	1.4%	1,610	2.1%	153	10%
TCIEV	1,034	0.8%	908	1.2%	126	14%
Dothan	2,345	1.9%	-	0.0%	2345	#DIV/0!
SANYANG	148	0.1%	162	0.2%	(14)	-9%
Total	125,418	100%	77,191	100%	48,227	62%

*: not including bus chassis - chưa bao gồm chassis xe buýt

