

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2016 - THÁNG 8/2016

	Aug-16	Aug-15	Jul-16	Difference August-16 vs August-15	Difference August-16 vs July-16
Total*	20,567	16,019	24,593	28%	-16%
1. Passenger cars (PC)	12,711	8,752	14,726	45%	-14%
2. Commercial vehicles (CV)	7,073	6,675	9,056	6%	-22%
2.1 Trucks	5,850	5,595	7,525	5%	-22%
2.2 Buses	1,223	1,080	1,531	13%	-20%
3. Special-purpose vehicles	783	592	811	32%	-3%
Bus chassis (khung xe buýt)	0	135	118	-100%	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2016

	YTM 2016	YTM 2015	Difference
Total*	168,821	125,415	35%
1. Passenger cars (PC)	94,562	70,032	35%
2. Commercial vehicles (CV)	64,694	48,762	33%
2.1 Trucks	54,796	41,085	33%
2.2 Buses	9,898	7,677	29%
3. Special-purpose vehicles	9,565	6,621	44%
Bus chassis (khung xe buýt)	870	864	1%

2. VAMA Complete Vehicles in August 2016 vs August 2015 vs July 2016 - So sánh tháng

	Aug-16		Aug-15		Jul-16		Difference August-16 vs August-15		Difference August-16 vs July-16	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	32	0.2%	29	0.2%	46	0.2%	3	10%	(14)	-30%
GM Vietnam	724	3.5%	478	3.0%	848	3.4%	246	51%	(124)	-15%
Mitsubishi	487	2.4%	293	1.8%	552	2.2%	194	66%	(65)	-12%
Mercedes-Benz Vietnam	473	2.3%	356	2.2%	659	2.7%	117	33%	(186)	-28%
Visuco (Suzuki)	569	2.8%	395	2.5%	525	2.1%	174	44%	44	8%
Toyota	3,907	19.0%	3,893	24.3%	5,170	21.0%	14	0%	(1263)	-24%
Lexus	55	0.3%	49	0.3%	24	0.1%	6	12%	31	129%
Isuzu*	668	3.2%	566	3.5%	626	2.5%	102	18%	42	7%
Ford	2,123	10.3%	1,353	8.4%	2,704	11.0%	770	57%	(581)	-21%
Hino*	160	0.8%	518	3.2%	228	0.9%	(358)	-69%	(68)	-30%
SAMCO	212	1.0%	104	0.6%	225	0.9%	108	104%	(13)	-6%
Thaco Kia	3,005	14.6%	1,720	10.7%	3,123	12.7%	1285	75%	(118)	-4%
Thaco Bus	306	1.5%	152	0.9%	306	1.2%	154	101%	0	0%
Thaco Truck	2,962	14.4%	2,927	18.3%	3,701	15.0%	35	1%	(739)	-20%
Vinamazda	2,908	14.1%	1,561	9.7%	3,005	12.2%	1347	86%	(97)	-3%
Peugeot	37	0.2%	41	0.3%	35	0.1%	(4)	-10%	2	6%
Total Thaco	9,218	44.8%	6,401	40.0%	10,170	41.4%	2817	44%	(952)	-9%
Honda	1,014	4.9%	464	2.9%	1,111	4.5%	550	119%	(97)	-9%
Vinamotor*	140	0.7%	291	1.8%	440	1.8%	(151)	-52%	(300)	-68%
VEAM	302	1.5%	299	1.9%	330	1.3%	3	1%	(28)	-8%
TCIEV	81	0.4%	117	0.7%	102	0.4%	(36)	-31%	(21)	-21%
Dothan	402	2.0%	405	2.5%	827	3.4%				
SANYANG	-	0.0%	8	0.0%	6	0.0%	(8)	-100%	(6)	-100%
Total	20,567	100%	16,019	100%	24,593	100%	4,548	28%	(4,026)	-16%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2016 vs YTM 2015) -So sánh cùng kỳ

	YTM 2016		YTM 2015		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	293	0.2%	246	0.2%	47	19%
GM Vietnam	5,907	3.5%	4,178	3.3%	1729	41%
Mitsubishi	3,515	2.1%	2,281	1.8%	1234	54%
Mercedes-Benz Vietnam	3,599	2.1%	2,517	2.0%	1082	43%
Visuco (Suzuki)	4,739	2.8%	3,498	2.8%	1241	35%
Toyota	33,931	20.1%	31,474	25.1%	2457	8%
Lexus	1,250	0.7%	724	0.6%	526	73%
Isuzu*	4,201	2.5%	4,178	3.3%	23	1%
Ford	18,443	10.9%	11,710	9.3%	6733	57%
Hino*	2,588	1.5%	3,547	2.8%	(959)	-27%
SAMCO	1,149	0.7%	845	0.7%	304	36%
Thaco Kia	19,667	11.6%	11,726	9.3%	7941	68%
Thaco Bus	2,239	1.3%	1,104	0.9%	1135	103%
Thaco Truck	30,132	17.8%	23,239	18.5%	6893	30%
Vinamazda	20,046	11.9%	11,452	9.1%	8594	75%
Peugeot	431	0.3%	300	0.2%	131	44%
Total Thaco	72,515	43.0%	47,821	38.1%	24694	52%
Honda	6,582	3.9%	4,935	3.9%	1647	33%
Vinamotor*	2,359	1.4%	2,171	1.7%	188	9%
VEAM	2,477	1.5%	1,763	1.4%	714	40%
TCIEV	876	0.5%	1,034	0.8%	(158)	-15%
Dothan	4,377	2.6%	2,345	1.9%	2032	87%
SANYANG	20	0.0%	148	0.1%	(128)	-86%
Total	168,821	100%	125,415	100%	43,406	35%

*: not including bus chassis - chưa bao gồm chassis xe buýt