

### 1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2017 - THÁNG 8/2017

	Aug-17	Aug-16	Jul-17	Difference Aug-17 vs Aug-16	Difference Aug-17 vs July-17
<b>Total*</b>	<b>20,746</b>	<b>20,569</b>	<b>19,345</b>	<b>1%</b>	<b>7%</b>
1. Passenger cars (PC)	12,243	12,713	11,010	-4%	11%
2. Commercial vehicles (CV)	7,980	7,073	7,728	13%	3%
2.1 Trucks	6,867	5,850	6,499	17%	6%
2.2 Buses	1,113	1,223	1,229	-9%	-9%
3. Special-purpose vehicles	523	783	607	-33%	-14%
Bus chassis (khung xe buýt)	109	158	95	-31%	15%

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2017

	YTM 2017	YTM 2016	Difference
<b>Total*</b>	<b>165,586</b>	<b>168,813</b>	<b>-2%</b>
1. Passenger cars (PC)	97,699	94,566	3%
2. Commercial vehicles (CV)	60,195	64,749	-7%
2.1 Trucks	51,674	54,851	-6%
2.2 Buses	8,521	9,898	-14%
3. Special-purpose vehicles	7,692	9,498	-19%
Bus chassis (khung xe buýt)	628	1,026	-39%

### 2. VAMA Complete Vehicles in August 2017 vs August 2016 vs July 2017 - So sánh tháng

	Aug-17		Aug-16		Jul-17		Difference Aug-17 vs Aug-16		Difference Aug-17 vs July-17	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	32	0.2%	-	0.0%	(32)	-100%	0	#DIV/0!
GM Vietnam	718	3.5%	724	3.5%	820	4.2%	(6)	-1%	(102)	-12%
Mitsubishi	622	3.0%	487	2.4%	553	2.9%	135	28%	69	12%
Mercedes-Benz Vietnam	524	2.5%	473	2.3%	419	2.2%	51	11%	105	25%
Visuco (Suzuki)	626	3.0%	569	2.8%	504	2.6%	57	10%	122	24%
Toyota	5,794	27.9%	3,907	19.0%	4,291	22.2%	1887	48%	1503	35%
Lexus	43	0.2%	55	0.3%	84	0.4%	(12)	-22%	(41)	-49%
Isuzu*	757	3.6%	670	3.3%	659	3.4%	87	13%	98	15%
Ford	2,292	11.0%	2,123	10.3%	2,440	12.6%	169	8%	(148)	-6%
Hino*	392	1.9%	160	0.8%	293	1.5%	232	145%	99	34%
SAMCO	99	0.5%	212	1.0%	118	0.6%	(113)	-53%	(19)	-16%
Thaco Kia	1,517	7.3%	3,005	14.6%	1,834	9.5%	(1488)	-50%	(317)	-17%
Thaco Bus	234	1.1%	306	1.5%	355	1.8%	(72)	-24%	(121)	-34%
Thaco Truck	2,550	12.3%	2,962	14.4%	2,753	14.2%	(412)	-14%	(203)	-7%
Vinamazda	1,905	9.2%	2,908	14.1%	1,881	9.7%	(1003)	-34%	24	1%
Peugeot	22	0.1%	37	0.2%	31	0.2%	(15)	-41%	(9)	-29%
Total Thaco	6,228	30.0%	9,218	44.8%	6,854	35.4%	(2990)	-32%	(626)	-9%
Honda	1,113	5.4%	1,014	4.9%	1,134	5.9%	99	10%	(21)	-2%
Vinamotor*	366	1.8%	140	0.7%	351	1.8%	226	161%	15	4%
VEAM	270	1.3%	302	1.5%	204	1.1%	(32)	-11%	66	32%
TCIEV	114	0.5%	81	0.4%	180	0.9%	33	41%	(66)	-37%
Dothan	788	3.8%	402	2.0%	439	2.3%				
SANYANG	-	0.0%	-	0.0%	2	0.0%	0	#DIV/0!	(2)	-100%
<b>Total</b>	<b>20,746</b>	<b>100%</b>	<b>20,569</b>	<b>100%</b>	<b>19,345</b>	<b>100%</b>	<b>177</b>	<b>1%</b>	<b>1,401</b>	<b>7%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

### 3. VAMA YTM Complete Vehicle Sales (YTM 2017 vs YTM 2016) -So sánh cùng kỳ

	YTM 2017		YTM 2016		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	69	0.0%	293	0.2%	(224)	-76%
GM Vietnam	7,254	4.4%	5,907	3.5%	1347	23%
Mitsubishi	4,162	2.5%	3,515	2.1%	647	18%
Mercedes-Benz Vietnam	4,318	2.6%	3,599	2.1%	719	20%
Visuco (Suzuki)	3,658	2.2%	4,739	2.8%	(1081)	-23%
Toyota	39,723	24.0%	33,931	20.1%	5792	17%
Lexus	607	0.4%	1,251	0.7%	(644)	-51%
Isuzu*	4,408	2.7%	4,203	2.5%	205	5%
Ford	19,081	11.5%	18,443	10.9%	638	3%
Hino*	2,392	1.4%	2,576	1.5%	(184)	-7%
SAMCO	775	0.5%	1,149	0.7%	(374)	-33%
Thaco Kia	15,271	9.2%	19,667	11.7%	(4396)	-22%
Thaco Bus	2,049	1.2%	2,239	1.3%	(190)	-8%
Thaco Truck	26,712	16.1%	30,132	17.8%	(3420)	-11%
Vinamazda	16,730	10.1%	20,046	11.9%	(3316)	-17%
Peugeot	194	0.1%	431	0.3%	(237)	-55%
Total Thaco	60,956	36.8%	72,515	43.0%	(11559)	-16%
Honda	7,683	4.6%	6,582	3.9%	1101	17%
Vinamotor*	2,832	1.7%	2,359	1.4%	473	20%
VEAM	2,100	1.3%	2,477	1.5%	(377)	-15%
TCIEV	1,989	1.2%	876	0.5%	1113	127%
Dothan	3,568	2.2%	4,377	2.6%	(809)	-18%
SANYANG	11	0.0%	21	0.0%	(10)	-48%
<b>Total</b>	<b>165,586</b>	<b>100%</b>	<b>168,813</b>	<b>100%</b>	<b>(3,227)</b>	<b>-2%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt