

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2018 - THÁNG 8/2019

	Aug-19	Aug-18	Jul-19	Difference August-19 vs August-18	Difference August-19 vs July-19
Total*	20,363	19,158	25,828	6%	-21%
1. Passenger cars (PC)	14,817	13,286	18,833	12%	-21%
2. Commercial vehicles (CV)	5,346	5,673	6,659	-6%	-20%
2.1 Trucks	4,605	4,769	5,862	-3%	-21%
2.2 Buses	741	904	797	-18%	-7%
3. Special-purpose vehicles	200	199	336	1%	-40%
Bus chassis (khung xe buýt)	48	12	47	300%	2%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2019	YTM 2018	Difference
Total*	192,147	162,482	18%
1. Passenger cars (PC)	143,074	109,739	30%
2. Commercial vehicles (CV)	46,730	48,281	-3%
2.1 Trucks	40,742	40,784	0%
2.2 Buses	5,988	7,497	-20%
3. Special-purpose vehicles	2,343	4,462	-47%
Bus chassis (khung xe buýt)	252	484	-48%

2. VAMA Complete Vehicles in August 2019 vs August 2018 vs July 2019 - So sánh tháng

	Aug-19		Aug-18		Jul-19		Difference August-19 vs August-18		Difference August-19 vs July-19	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	7	0.0%	-	0.0%	14	0.1%	7	#DIV/0!	(7)	-50%
GMV (Chevrolet)	161	0.8%	932	4.9%	234	0.9%	(771)	-83%	(73)	-31%
Mitsubishi	2,104	10.3%	780	4.1%	1,873	7.3%	1324	170%	231	12%
Mercedes-Benz Vietnam	-	0.0%	460	2.4%	-	0.0%	(460)	-100%	0	#DIV/0!
Visuco (Suzuki)	1,003	4.9%	644	3.4%	1,106	4.3%	359	56%	(103)	-9%
Toyota	5,066	24.9%	4,729	24.7%	7,375	28.6%	337	7%	(2309)	-31%
Lexus	52	0.3%	-	0.0%	155	0.6%	52	#DIV/0!	(103)	-66%
Isuzu*	589	2.9%	480	2.5%	785	3.0%	109	23%	(196)	-25%
Ford	2,573	12.6%	1,323	6.9%	2,785	10.8%	1250	94%	(212)	-8%
Hino*	208	1.0%	161	0.8%	231	0.9%	47	29%	(23)	-10%
SAMCO	79	0.4%	52	0.3%	64	0.2%	27	52%	15	23%
Thaco Kia	2,012	9.9%	2,001	10.4%	1,916	7.4%	11	1%	96	5%
Thaco Mazda	2,008	9.9%	2,025	10.6%	2,846	11.0%	(17)	-1%	(838)	-29%
Peugeot	213	1.0%	359	1.9%	302	1.2%	(146)	-41%	(89)	-29%
Thaco Truck	1,559	7.7%	1,659	8.7%	2,519	9.8%	(100)	-6%	(960)	-38%
Bus Thaco	183	0.9%	156	0.8%	202	0.8%	27	17%	(19)	-9%
Total Thaco	5,975	29.3%	6,200	32.4%	7,785	30.1%	(225)	-4%	(1810)	-23%
Honda	1,867	9.2%	2,125	11.1%	2,840	11.0%	(258)	-12%	(973)	-34%
Vinamotor*	35	0.2%	150	0.8%	50	0.2%	(115)	-77%	(15)	-30%
VEAM	57	0.3%	119	0.6%	130	0.5%	(62)	-52%	(73)	-56%
TCIEV	154	0.8%	190	1.0%	194	0.8%	(36)	-19%	(40)	-21%
Dothanh	410	2.0%	798	4.2%	185	0.7%	(388)	-49%	225	122%
Daewoo Bus	23	0.1%	15	0.1%	22	0.1%	8	53%	1	5%
SANYANG	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Total	20,363	100%	19,158	100%	25,828	100%	1,205	6%	(5,465)	-21%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2019 vs YTM 2018) -So sánh cùng kỳ

	YTM 2019		YTM 2018		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	165	0.1%	-	0.0%	165	#DIV/0!
GMV (Chevrolet)	1,919	1.0%	7,112	4.4%	(5193)	-73%
Mitsubishi	16,386	8.5%	4,306	2.7%	12080	281%
Mercedes-Benz Vietnam	1,434	0.7%	4,022	2.5%	(2588)	-64%
Visuco (Suzuki)	6,482	3.4%	4,298	2.6%	2184	51%
Toyota	49,471	25.7%	34,749	21.4%	14722	42%
Lexus	1,078	0.6%	108	0.1%	970	898%
Isuzu*	4,725	2.5%	3,984	2.5%	741	19%
Ford	20,819	10.8%	12,309	7.6%	8510	69%
Hino*	1,386	0.7%	1,760	1.1%	(374)	-21%
SAMCO	422	0.2%	536	0.3%	(114)	-21%
Thaco Kia	18,508	9.6%	18,269	11.2%	239	1%
Thaco Mazda	22,168	11.5%	20,944	12.9%	1224	6%
Peugeot	2,443	1.3%	2,836	1.7%	(393)	-14%
Thaco Truck	15,068	7.8%	20,655	12.7%	(5587)	-27%
Bus Thaco	1,445	0.8%	1,402	0.9%	43	3%
Total Thaco	59,632	31.0%	64,106	39.5%	(4474)	-7%
Honda	21,126	11.0%	15,220	9.4%	5906	39%
Vinamotor*	557	0.3%	2,021	1.2%	(1464)	-72%
VEAM	783	0.4%	1,195	0.7%	(412)	-34%
TCIEV	1,966	1.0%	1,727	1.1%	239	14%
Dothanh	3,679	1.9%	4,824	3.0%	(1145)	-24%
Daewoo Bus	117	0.1%	100	0.1%	17	17%
SANYANG	-	0.0%	105	0.1%	(105)	-100%
Total	192,147	100%	162,482	100%	29,665	18%

*: not including bus chassis - chưa bao gồm chassis xe buýt